

 Eskom	Strategy	Kusile Power Station
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Title: **Kusile Power Station Tender
Technical Evaluation Strategy –Hiring,
installation and operation of mobile
elevated and suspended work
platforms for Maintenance and
Outages for a 5-year period**

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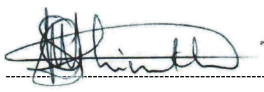
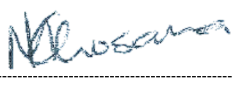
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1. Introduction

A technical evaluation is a critical activity performed by engineers / technical specialists in accordance with Eskom Procurement and Supply Chain Management Policy (32-1033) and Eskom Procurement and Supply Management Procedure (32-1034) during the tender process.

The process to be followed in performing technical evaluations during the tender evaluation process must be consistent throughout Eskom Engineering.

This document shall ensure that a consistent, fair, transparent, impartial and auditable process is followed to identify the highest technically ranked tenderer for Kusile Power Station mobile elevated and suspended work platforms contract.

2. Supporting Clauses

2.1 Scope

This document describes the technical evaluation criterion, team members and requirements for the provision of boiler mobile elevated and suspended work platforms at Kusile Power Station.

2.1.1 Purpose

The purpose of this document is to provide a consistent approach to processes and principles to be followed when technically evaluating mobile elevated and suspended work platforms contract tenders; responsibilities of individuals and reporting requirements by defining the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for the evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document shall apply to Kusile Power Station.

2.1.3 Effective Date

The authorisation date is the effective date of this report.

2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-168966153: Generation Technical Tender Evaluation Procedure Rev 1
- [2] 240-44682850: PCM - Provide Engineering During Project Sourcing
- [3] 2-1033: Eskom Procurement and Supply Chain Management Policy
- [4] 32-1034: Eskom Procurement and Supply Management Procedure

2.2.2 Informative

[5] 474-59: Internal Audit Procedure

[6] ISO 9001 Quality Management Systems

2.3 Definitions

Definition	Explanation
Enquiry	A competitive or non-competitive request for information, interest, quotations or proposals made to a supplier, a group of suppliers or the market at large.
Tender	A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 Abbreviations

Abbreviation	Explanation
TET	Technical Evaluation Team
GO	General Overhaul
IR	Interim Repair
LME	Lifting Machine Entity
CV	Curriculum Vitae
EDWL	Engineering Design Work Lead
GM	General Manager
HP	High Pressure
LDE	Lead Discipline Engineer
NDT	Non-Destructive Testing
SANAS	South African National Accreditation System
SME	Subject Matter Expert
SOW	Scope of Work

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2.5 Roles And Responsibilities

2.5.1 Engineering Manager: Is responsible for ensuring that all staff, in their respective areas understand and adhere to this tender technical evaluation strategy.

2.5.2 Plant Engineer: The engineer is responsible to manage the execution and adherence to the Tender Technical Evaluation procedure and strategy.

2.5.3 Technical Evaluation Team (TET) member: Is responsible to review and evaluate technical aspects of the tender documentation as per the Tender Technical Evaluation Strategy.

2.6 Process For Monitoring

This strategy shall be monitored by 474-59: Internal Audit Procedure & 2-1033: Eskom Procurement and Supply Chain Management Policy.

2.7 Related/Supporting Documents

- [1] 240-53716746: Tender Technical Evaluation Report Template
- [2] 240-53716712: Tender Technical Evaluation Results Form Template
- [3] 240-53716726: Tender Technical Evaluation Scoring Form Template
- [4] 240-53716769: Tender Technical Evaluation Strategy Template

3. Tender Technical Evaluation Strategy

3.1 Technical Evaluation Threshold

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.2 TET Members

Table 1: TET Members

TET number	TET Member Name	Designation
TET 1	France Mabula	Project Coordinator
TET 2	Sibangani Mthimkhulu	Snr Boiler Engineer
TET 3	Karabo Khosana	System Engineer

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3.3 Mandatory Technical Evaluation Criteria

Mandatory Technical Evaluation Criteria (gatekeepers) are 'must meet' criteria. If any one of the criteria is not met, the tenderer will be automatically disqualified and shall not be further evaluated against Qualitative Criteria.

Table 2: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	Provide certificate showing good standing with the Institute for Work at Height.	The service provider is to provide proof of valid certificate of good standing with the Institute for Work at Height.	This is to demonstrate the capability of the service provider to meet quality requirements for the service.
2.	Provide company proof of compliance to Code (EN 1808)/standard (applicable SANS).	Provide company proof of compliance to Code (EN 1808)/standard (applicable SANS).	Compliance to Code (EN 1808)/standard
3.	Provide proof of company LME Certification (Lifting Machine Entity)	Provide proof of company LME Certification (Lifting Machine Entity)	This is a registration with DOL to ensure the company complies.

3.4 Qualitative Technical Evaluation Criteria

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion.

Table 3: Qualitative Evaluation Criteria Scoring Table

Score	Percentage	Description
5	100	COMPLIANT Meet technical requirement(s) AND. No foreseen technical risk(s) in meeting technical requirements.
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS Meet technical requirement(s) with. Acceptable technical risk(s) AND/OR. Acceptable exceptions AND/OR. Acceptable conditions.

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2	40	NON-COMPLIANT Does not meet technical requirement(s) AND/OR Unacceptable technical risk(s) AND/OR; Unacceptable exceptions AND/OR. Unacceptable conditions.
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE

Table 4: Qualitative Technical Evaluation Criteria

Access Platforms Internal to the Boiler Technical Evaluation Criteria Elements		Criteria Weighting %	Criteria Sub Weighting %
1. Experience		20	
1.1. Company's experience (submit evidence of certificate/offer/contract) ≥4 previous projects = 5 2-3 previous projects = 4 1 previous project = 2 - None responsive = 0			100
2. Knowledge		30	
2.1. Provide comprehensive CV with certified qualifications for site manager: - Site manager/ supervisor comprehensive CV and qualification copies certified= 5 - Site manager/ supervisor comprehensive CV and qualification copies not certified= 4 - Only comprehensive CV or only certified qualifications submitted= 2 - Non responsive= 0			33.3
2.2. Provide comprehensive CV with certified qualifications for registered suspended platform lifting machine inspector: - Registered suspended platform lifting machine inspector CV and qualification copies certified =5 - Registered suspended platform lifting machine inspector comprehensive CV and qualification copies not certified= 4 - Only comprehensive CV or only certified qualifications submitted= 2 - Non responsive= 0			33.3
2.3. Provide comprehensive CV with certified qualifications for lifting tackle inspector: - Registered suspended platform lifting machine inspector CV and qualification copies certified = 5 - Registered suspended platform lifting machine inspector comprehensive CV and qualification copies not certified= 4 - Only comprehensive CV or only certified qualifications submitted= 2 - Non responsive= 0			33.3

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3. Equipment	15	
3.1. Equipment specification and quantities with certification, and maintenance/inspection records. - Equipment specification provided with certification and maintenance records = 5 - Equipment specification provided with partial certification and maintenance records = 4 - Equipment specification provided with little to partial certification and maintenance records = 2 - Non responsive = 0		100
4. Method Statement	15	
4.1. How the work is to be executed with emphasis on platform installation and operation. - Method Statement with risks and mitigations and installation sequence fully outlined=5 - Method Statement with risks/mitigations and installation sequence partially outlined=4 - Method Statement without risks/mitigations and installation sequence partially outlined=2 - Non responsive=0		100
5. QA and QCP:	20	
5.1. Supply a comprehensive QCP with sequential activities and associated hold/verification points. - QCP comprehensive with all associated hold points = 5 - QCP comprehensive but some hold points not sufficient = 4 - QCP partially fulfils requirements = 2 - Non responsive = 0		100
TOTAL	100	
OVERALL MINIMUM THRESHOLD FOR QUALIFICATION	70	

3.5 TET Member Responsibilities

Table 5: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3
1	X	X	X
2	X	X	X
3	X	X	X
Qualitative Criteria Number	TET 1	TET 2	TET 3

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1	X	X	X
2	X	X	X
3	X	X	X
4	X	X	X
5	X	X	X

3.6 Foreseen Acceptable / Unacceptable Qualifications

3.6.1 Risks

Table 6: Acceptable Technical Risks

Risk	Description
1.	Some information is missing, but the information missing is not important

Table 7: Unacceptable Technical Risks

Risk	Description
1.	All mandatory requirements not achieved will results in immediately disqualification (no further technical evaluation)
2.	No information and / or proof of requirements is provided

Table 8: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Bidders not meeting the mandatory requirements will be automatically disqualified.

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4. Acceptance

This document has been seen and accepted by:

Full Name and Surname	Designation
Siyakudumisa Mtsweni	Boiler Engineering Manager
France Mabula	Project Co-ordinator
Karabo Khosana	System Engineer
Ntsiki Hlapisi	Outage Execution Manager

5. Revisions

Date	Rev.	Compiler	Remarks
March 2026	01	Sibangani Mthimkhulu	Original document

6. Development Team

The following people were involved in the development of this document:

- a. Sibangani Mthimkhulu
- b. France Mabula
- c. Karabo Khosana

7. Acknowledgements

None

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