



South African Airways ('SAA')

RFQ GSM047/2026

**Request for Quotation for the Disposal of
Unit Load Devices (AAP Containers)**

Written Quote Form

RFQ NUMBER: GSM047/26

ISSUE DATE: 27 July 2026

SITE VISIT: 03 August 2026 @ 12:00pm to 14:00pm

CLOSING DATE: 07 August 2026 @ 16:00pm

VALIDITY OF RFQ: 90 days

Site Visit Information

A site visit for all bidders to view the ULDs/AAPs will be held at SAA Cargo on the above-referenced date and time.

Address:

SAA Cargo, R21 South,

OR Tambo International Airport,

If you intend to attend the site visit, kindly provide the following information to AngelineLekabe@flysaa.com before **31 July 2026** to ensure that prior arrangements can be made for access to the premises.

- **Company name**
- **Attendee names**
- **Car registration**

RFQ DOCUMENTS TO BE E-MAILED TO: tenders@flysaa.com – Limit 2MB (send in parts or via downloadable link)

Vendors should ensure that quotations are returned before the closing date and time. If the quotation is late, it will not be accepted for consideration.

SAA requests your quotation on the goods and/or services listed on the attached form. Please furnish all requested information and return your quote on/before the stipulated date.

Late and incomplete submissions may invalidate the quote submitted.

NAME OF VENDOR:

.....

POSTAL ADDRESS:

.....

TELEPHONE NO.:

.....

CELL NO:

.....

E MAIL ADDRESS:

.....

CONTACT PERSON:

.....

This RFQ will be evaluated on pricing, BBBEE, and functionality.

The following documents are required and must be included with your bid submission:

- 1. SAA Vendor Document. Refer to Annexure 1**
- 2. SBD 4 Document. Refer to Annexure 2**
- 3. General Conditions of Contract. Refer to Annexure 3**

CONDITIONS

- All goods or services purchased will be subject to the SAA General Conditions of Contract. A copy of the said conditions is available from the local Procurement office.
- It is the responsibility of the Vendor to ensure that SAA is in possession of a valid Original Tax Clearance Certificate.
- The onus, therefore, rests on the vendor to ensure SAA receives a valid Tax Clearance Certificate, as soon as the validity of the said certificate expires.
- Where SAA does not have a valid Tax Clearance Certificate, an Original Tax Clearance Certificate must be submitted with this RFQ. Failure to do so may invalidate the quote submitted in terms of the RFQ.
- All purchases will be made through an official purchase order. Therefore, no goods must be delivered, or services rendered, before an official order/contract has been received.
- I certify that the information supplied is correct and that I have read and understood the SAA General Conditions of Contract, and I accept them.
- Further certify that all the required information has been furnished, and the relevant forms are completed, and are herewith submitted as part of the bid.

SIGNATURE OF VENDOR: _____

CAPACITY: _____

RFQ NUMBER GSM047/2026

SAA Business Unit: Cargo

1. BACKGROUND

- 1.1. South African Airways (SAA) invites suitably service providers to submit proposals for the collection, dismantling, transportation, disposal of approximately forty (40) damaged Unit Load Devices (AAP Containers) that have been declared beyond economical repair.
- 1.2. The successful bidder shall ensure that the disposal process complies with all applicable South African environmental, health and safety legislation.

2. SCOPE OF WORK

Disposal of Damaged Unit Load Devices (AAP's Containers)

- 2.1 The appointed service provider shall be responsible for the complete collection, transportation, dismantling and disposal of approximately forty (40) damaged Unit Load Devices (AAP Containers) from SAA Cargo.
- 2.2 The service provider shall supply all required personnel, lifting equipment, transport, and specialised tools necessary to safely execute the work, while complying with all applicable environmental, occupational health and safety, and SAA safety requirements.
- 2.3 Upon completion of the services, the successful bidder shall provide all relevant documentation, including collection records and disposal certificates.
- 2.4 Bidder must provide their own transport for the collection of the AAPs and this service must be performed at no cost to SAA.

3. EVALUATION PROCESS & CRITERIA

Responses will first be assessed against the critical criteria. Qualifying responses will then be evaluated on Price and Preference points.

Please Note: Bidders should clearly demonstrate that they meet the criteria, as these will be used to determine Critical and Functionality scoring.

3.1 EVALUATION PROCESS

3.1.1 COMPLIANCE WITH MINIMUM REQUIREMENTS

All quotations duly lodged will be examined to determine compliance with bidding requirements and conditions. Quotations with obvious deviations from the requirements/conditions will be eliminated from further adjudication.

3.1.2 EVALUATION OF QUOTATION

The contract shall be awarded at the sole and absolute discretion of SAA. SAA hereby represents that it is not obliged to award this quotation to any bidder. SAA is entitled to **retract** this quotation at any time as from the date of issue. SAA shall not be obliged to accept the lowest of any quotation, offer, or proposal. All quotations will be evaluated according to the criteria indicated in 3.2 below:

3.1.3 **EVALUATION CRITERIA**

The criteria and weights referred to in paragraph 3.1 above are as follows:

3.2 **Critical Criteria (Mandatory Returnable) - Phase 01**

Failure to submit the necessary documents for this critical criterion will lead to bid disqualification.

CRITICAL CRITERIA: None Weighted, Mandatory requirements to be met, for the Bidder's submission to qualify for further evaluation.	COMPLY (attach proof)	
	YES	NO
Bidder must have a valid waste management licence issued by the relevant regulatory authority.	☐	☐

OFFER TO PURCHASE

Bidders should provide their offer to purchase for the ULDs (AAPs) that have earmarked for disposal in the below table

Description	Unit	Estimated Quantity	Unit Price (Excl. VAT)	Total Price (Excl. VAT)
Damaged ULDs (AAP Containers)	Per ULD	40	R	R
Subtotal (Excl. VAT)				R
VAT (15%)				R
Grand Total (Incl. VAT)				R

PHASE 3: PRICE AND SPECIFIC GOALS

All tenders that comply with the mandatory requirements will be evaluated further in terms of the applicable preference point system as follows:

Details	Points
Price	80
Specific Goals	20

Note to bidders: The bidders must indicate how they claim points for each preference point system.)

SPECIFIC GOALS

Selected Specific Goal	Number of points allocated (20)
B-BBEE Level 1 and 2 (Non-Compliant and/or B-BBEE Level 3-8 contributors = 0)	10

EMEs and QSEs that are 51% or more, black owned	10
Total Points for Specific Goals	20

Bidders should be aware that preference points will be awarded to those who provide evidence according to the table below:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
EME or QSE that are 51% Black Owned	B-BBEE Certificate / Sworn-Affidavit / CIPC Certificate

Note: SAA reserves the right to conduct a verification site visit to any bidder's operating premises with whom SAA is negotiating.

Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender will be interpreted to mean that preference points for specific goals are not claimed.

SAA reserves the right to require a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim regarding preferences, in any manner required by SAA.

Contractual Requirements:

- **TCS:** The bidder must submit a valid Tax Clearance Status pin or CSD number/report for verification of tax compliance status.
- SAA retains the right to conduct due diligence, and should it be discovered that any of the directors have been charged or found to be involved in criminal activities, Bidders may be disqualified or shall be disqualified.

NB: Contractual requirements are not evaluation criteria. They must be met and assessed after the evaluation and ranking of the tenders. Proof that the highest-ranked tenderer can meet the contractual requirements must be submitted before contract award.

Failure to meet "Contractual Requirements" by the stipulated deadlines may result in the tenderer being regarded as nonresponsive and ineligible for contract award.

1. STANDARD CONDITIONS FOR REQUEST FOR QUOTATION

Conditions:

- 1.1 All prices quoted must be inclusive of Value Added Tax (VAT).
- 1.2 All goods/services purchased will be subject to SAA Conditions of Contract and Order, available when requested.
- 1.3 All prices submitted must be firm. "Firm" prices are deemed to be fixed prices, which are only subject to the following statutory changes, namely VAT.
- 1.4 Note: Although SAA would prefer to award this contract to a service provider, it remains at our discretion to award the functions of the manufacturing of this product to the company that will provide us with excellent & prompt service. SAA is thus not obligated to award this quote to any bidder. SAA is entitled to retract this quote at any time as of the date of issue, without any refunds whatsoever. SAA is not obligated to award this quote to the bidder that quotes the lowest.
- 1.5 Service, pricing, and availability will be taken into consideration.
- 1.6 Pricing should be given based on an individual component that would make up the solution, based on technical and functional requirements.

THE FOLLOWING MUST ACCOMPANY YOUR QUOTE

- ☐ SAA Vendor Document. Refer to Annexure 1
- ☐ SBD 4 Document. Refer to Annexure 2
- ☐ General Conditions of Contract. Refer to Annexure 3

IF NOT QUOTING, INDICATE SO AND RETURN EMAIL TO THE RELEVANT PROCUREMENT OFFICIAL