

**REMOVAL,DESIGN,SUPPLY,DELIVERY,INSTALLATION
AND COMMISSIONING OF BBC PERIMETER FENCE FOR
TRANSNET SOCLTD (REG.NO 1990/000900/30)
OPERATING AS TRANSNET PORT TERMINALS
(HEREINAFTER REFERRED TO AS "TPT") AT THE PORT
OF DURBAN POINT CAR TERMINAL (MPT), AGRI-PORT
TERMINAL AND MAYDON WHARF TERMINAL.**

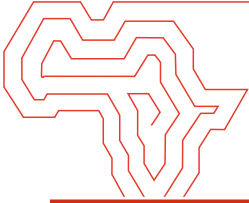
NON-COMPULSORY BRIEFFING SESSION

DATE: 21 JULY 2026

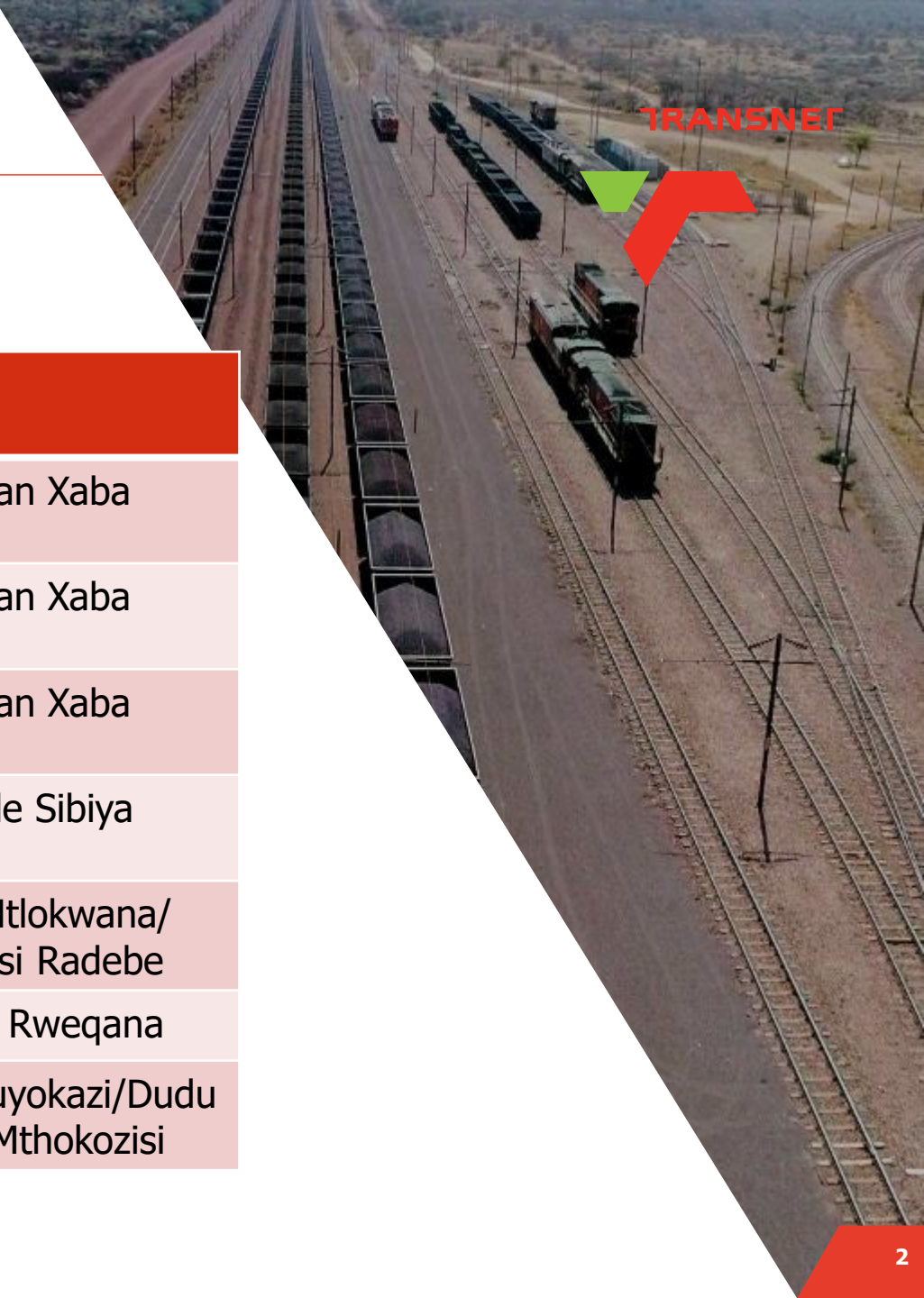
TIME: 11h00 am -13:00 pm

VENUE OF MEETING: Microsoft Teams

AGENDA



Agenda Point	Time Allocated	Presenter
Welcome, Signing of attendance Register and Introduction.	5 minute	Wiseman Xaba
Session rules of engagement	5 minutes	Wiseman Xaba
Procurement process briefing	20 minutes	Wiseman Xaba
Supplier Development	10 minutes	Duduzile Sibiya
Activity Schedule	10 minutes	Asavela Ntlokwana/ Mthokozisi Radebe
Technical Scope & requirements	20 minutes	Vuyokazi Rweqana
Questions and closing	20 minutes	Wiseman/Vuyokazi/Dudu Asavela/Mthokozisi



WELCOME AND INTRODUCTION



WELCOME , SIGNING OF ATTENDANCE REGISTER & INTRODUCTION

- Welcome
- Signing of Attendance Register (Microsoft Office Teams Attendance Register will be used for the bidders attending the briefing session)
- Introduction

NOTE: This meeting will be recorded



SESSION RULES OF ENGAGEMENT (1/2)

- This briefing session is non-compulsory
- Bidders are requested to remain for the entire duration of the briefing session as important information pertaining to the RFP will be presented.
- An approximate time allocation of 2 +- hour.
- An opportunity for question clarifications will be provided after the briefing session.



SESSION RULES OF ENGAGEMENT (2/2)

- An opportunity for Clarification questions will be provided after the briefing session.
- All questions will be recorded, and the answers will be consolidated and will be loaded onto the National Treasury e-tender portal and on the TPT e-Tender Management Portal website. Any additional clarification questions thereafter will only be accepted by TPT, via E-tender Management Portal through the queries section and via email @ wiseman.xaba2@transnet.net, until **Wednesday, 22nd July 2026 at 12h00 pm**.
- All communication subsequent to this briefing session must only be directed to Wiseman Xaba wiseman.xaba2@transnet.net (via e-tender portal and email) .
- A copy of this presentation will be loaded onto the National Treasury e-tender portal and on the TPT e-Tender Management Portal website.



PROCUREMENT PROCESS (1/2)

The tender documents issued by the employer comprise:

The Tender

Part T1: Tendering procedures

T1.1 Tender Notice and Invitation to Tender

T1.2 Tender data

Part T2: Returnable documents

T2.1 List of Returnable Documents

T2.2 Returnable Schedules

The Contract

Part C1: Agreements and contract data

C1.1 Forms of offer and acceptance

C1.2 Contract data (part 1 & 2)

Part C2: Pricing data

C2.1 Pricing Instructions

C2.2 Activity Schedule

Part C3: Scope of work

C3.1 Scope of Works

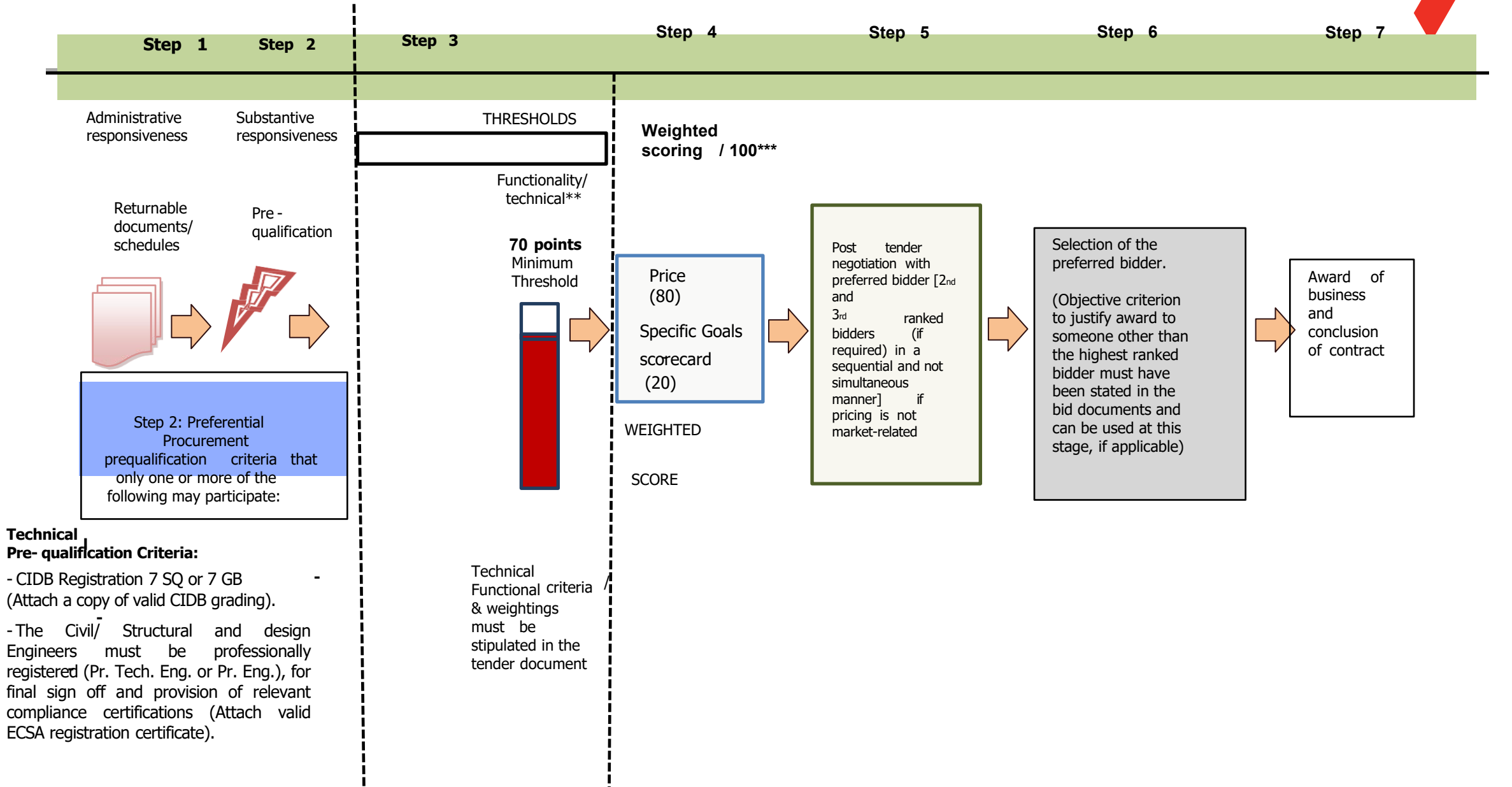
Part C4: Site Information

Annexures



- All Returnable schedules must be completed and signed, and required documents submitted.
- Submit all mandatory Returnables.
- The following documents are also to be submitted along with the tender submission:
 - Valid Tax Pin or Tax Clearance Certificate
 - A valid CIDB certificate
 - The Civil / Structural and design Engineers must be professionally registered (Pr. Tech. Eng. or Pr. Eng.), for final sign off and provision of relevant compliance certifications :A Valid Proof of Professional Registration for Engineers.
 - Valid B-BBEE Certificate
 - Proof of registration on the Central Supplier Database
- Submit a tendered price in the form of offer and acceptance which is **fixed and firm** for the duration of 12 weeks.

EVALUATION METHODOLOGY





Evaluation Methodology

Step One: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

<i>Administrative responsiveness check</i>	
•	Whether the Bid has been lodged on time
•	Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time
•	Verify the validity of all returnable documents
•	Verify if the Bid document has been duly signed by the authorised respondent

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification



Evaluation Methodology

Step Two: Substantive responsiveness

The test for substantive responsiveness to this RFP will include the following:

Check for substantive responsiveness	
•	Whether any general pre-qualification criteria set by Transnet, have been met
•	Whether the Bid contains a priced offer
•	Whether the Bid materially complies with the scope and/or specification given
•	Whether any Technical prequalification criteria have been met as follows: – CIDB 7 SQ or 7 GB, - ECSA professional Registration certificate,

The test for substantive responsiveness [Step Two] must be passed for a Respondent's Proposal to progress to Step Three for further evaluation



Evaluation Methodology

Step Three: Minimum Threshold of 70 points for Functionality

Failure to achieve the 70 points threshold will lead to disqualification. The test for the Technical and Functional threshold will include the following:

Refer to **Annexure A-Technical Evaluation Scorecard** for further details.

The minimum threshold for technical/functionality [Step Three] must be met or exceeded for a Respondent's Proposal to progress to Step Four for further evaluation



Evaluation Methodology

Step Three: Minimum Threshold of 70 points for Functionality

Functionality shall be scored independently by not less than 3 (three) evaluators and averaged in accordance with the following schedules:

- T2.2.03 Quality Management
- T2.2-04 Programme
- T2.2-05 Previous Experience
- T2.2-06 Method Statement
- T2.2-07 Management of CV's
- T2.2-08 Health and Safety Management
- T2.2-09 Environmental Management

Each evaluation criteria will be assessed in terms of scores of 0, 20, 40, 60, 80 or 100 (linear scale, more suitable for NEC3, ECC (construction related procurement))



Evaluation Methodology

Step Three: Minimum Threshold of 70 points for Functionality

Each evaluation criteria will be assessed in terms of scores of 0, 20, 40, 60, 80 or 100 (linear scale, more suitable for NEC3, ECC (construction related procurement)).

The formular:

Score

$$\text{Points} = \frac{\text{Score}}{100} \times \text{Weight (Points)\%}$$

The above formular will be used to convert the scores into points.

The scores of each of the evaluators will be averaged, weighted and then totalled to obtain the final score for functionality, unless scored collectively. (See CIDB Inform Practice Note #9).

Note: Any tender not complying with the above mentioned requirements, will be regarded as non-responsive and will therefore not be considered for further evaluation. This note must be read in conjunction with Clause C.2.1. and Clause C.3.11 of the RFP Document.



Evaluation Methodology

Step Four: Financial offer and Final Weighted Scoring

- Points will be allocated as follows:
 - Financial Offer (80); and
 - Specific goals - Scorecard (20)

Preference Point System 80/20		
Specific Goal	Number of Points	Price
B-BBEE Level 1 & 2	5	
Black Owned EMEs and QSEs (51% BO)	5	
Black Women Owned Entities (30% BWO)	5	
Local content and production	5	
Total	20	80



Evaluation Methodology

Step Five: Post Tender Negotiations

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
 - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
 - negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).



Evaluation Methodology

Step Six: Objective Criteria

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The RFP will state that Transnet may apply the following objective criteria to the bid process:

- all Risks identified during a risk assessment exercise/probity check (which may be conducted by an authorised third party) that would be done to assess all risks, including but not limited to:
 - the financial stability of the bidder based on key ratio analysis, which would include, but not be limited to Efficiency, Profitability, Financial Risk, Liquidity, Acid Test, and Solvency;
 - a due diligence to assess functional capability and capacity. This could include a site visit;

A commercial relationship with a Domestic Prominent Influential Person (DPIP) or Foreign Prominent Public Official (FPPO) or an entity of which such person or official is the beneficial owner;and

- Reputational and Brand risks



EVALUATION METHODOLOGY

Step Seven: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful or preferred bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.



NEC ECC APPLICABLE CLAUSES

- A:** **Priced contract with activity schedule**
- W1:** **Dispute resolution procedure**
- X2:** **Changes in Law**
- X7:** **Delay damages**
- X13:** **Defect Correction**
- X18:** **Limitation of liability**

- Z1:** **Local Production and Content Obligations**
- Z2:** **Additional Clauses relating to joint venture**
- Z3:** **Anti-Corruption Warranty**
- Z4:** **Protection of Personal Information Act**
- Z5:** **Collusion in the Construction Industry**
- Z6:** **Additional clause relating to Performance Bonds and/ or Guarantees**



CLOSING DATE AND TIME

Closing date and time:

Time: **12:00 pm** on the **29 July 2026**

Location:

Transnet e-Tender Submission Portal: www.transnet.net

TRANSNET



Thank you

