

Primary Energy Department (PED) Komati Water Scheme: OBC Security Contract Compulsory Clarification Meeting

Presented by : Eskom Team

14 July 2026



Agenda



Description	Time allocated (minutes)	Responsibility
1. Welcome, Opening and Apologies	5	Lehlo Mabula
2. Introduction, Eskom Team, and Agenda	15	Lehlo Mabula
3. Background Komati Water Scheme	10	Njabulo Makhanya
4. Commercial	20	Lehlo Mabula
5. Technical	20	Tessa Sibeko/Njabulo Makhanya
6. Health and Safety	20	Eric Mohlodine
7. Environmental	10	Sanele Magubane
8. Quality	20	Nontobeko Tikana
9. Supplier Development Localisation & Industrialisation (SDL&I)	20	Phinda Ndabula
10. Questions	10	All

Tender Number	Description
E3067PEDWEO	THE PROVISION OF THE OUTCOME-BASED SECURITY CONTRACT THAT INTEGRATES TECHNOLOGY SOLUTIONS WITH TRADITIONAL SECURITY MEASURES (SECURITY TECHNOLOGY AND PHYSICAL GUARDING SERVICES), ON THE KOMATI WATER SCHEME FOR A PERIOD OF 5 (FIVE) YEARS

Objective of Clarification Meeting



The objective of this clarification presentation is to:

- Present the enquiry document for: Tender Nr. E3067PEDWEO.
- Clarify all the tender requirements pertaining to E3067PEDWEO.
- Ensure that the Tenderers understand all the aspects related to the enquiry.
- Address all questions that Tenderers may have in terms of the enquiry.
- Give as much clarity to Tenderers to enable them to submit responsive tenders.

It is important to note that submitting questions for clarification is not compulsory and non submission of questions will not result in disqualification.

The presentation is for information purpose only and does not replace the RFP issued. Tenderers should refer to the RFP for details.

Eskom Representative and Contact Information



Eskom Commercial Representative:

Name: Lehlo Mabula

E-mail: MabulaL@eskom.co.za

Enquiry closing Date: 28 July 2026

Enquiry closing time: 10:00 am (SAST)

Enquiry Price: Free of Charge

NOTE: All enquiries during and after the tendering process shall be directed to the above buyer as stipulated in the enquiry document E3067PEDWEO

Overview of the Komati Water Scheme (KWS)



The KWS is situated in Mpumalanga and supplies raw water from the Komati River to Arnot, Duvha, Hendrina and Komati Power Stations.

The pump stations are registered as national key points installation and are required to have active security (Security Personnel).

Pump Station Locations

- Wintershoek and Nooitgedacht are situated in Carolina
- Bosloop is situated in Belfast
- Vygeboom is situated in Badplaas (eManzana)

The KWS system is remotely operated from the scheme's operational centre at Rietkuil Village (Arnot Power Station)

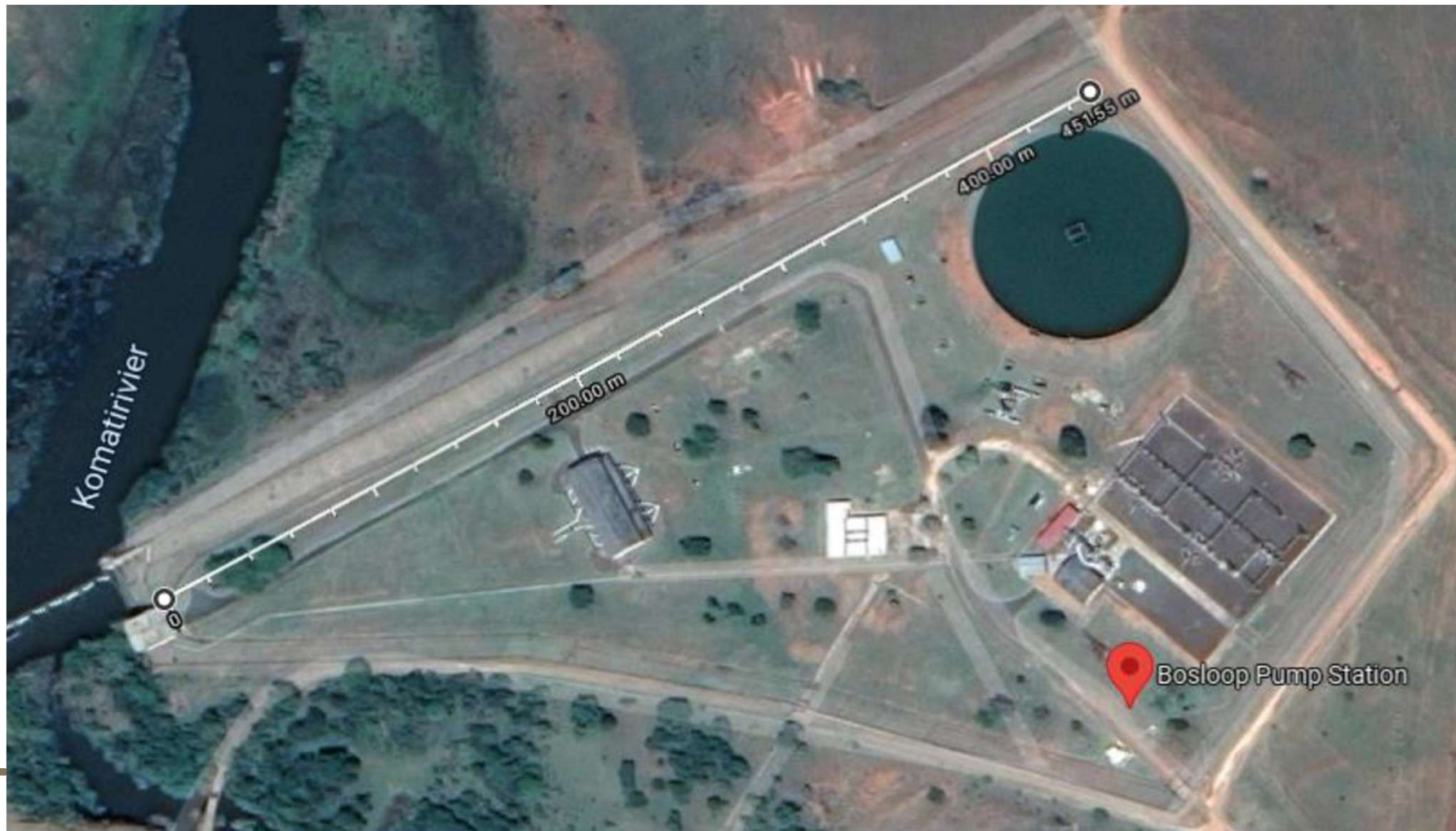
Raw Water Pipeline Locations

- Kriel to Matla Pipeline - transfers Vaal River water from Matla reservoirs to Kriel PowerStation.
- Kendal-Kusile Pipeline- transfers water from Kendal power station to Kusile power station.
- Pipelines between the pump stations and power stations.

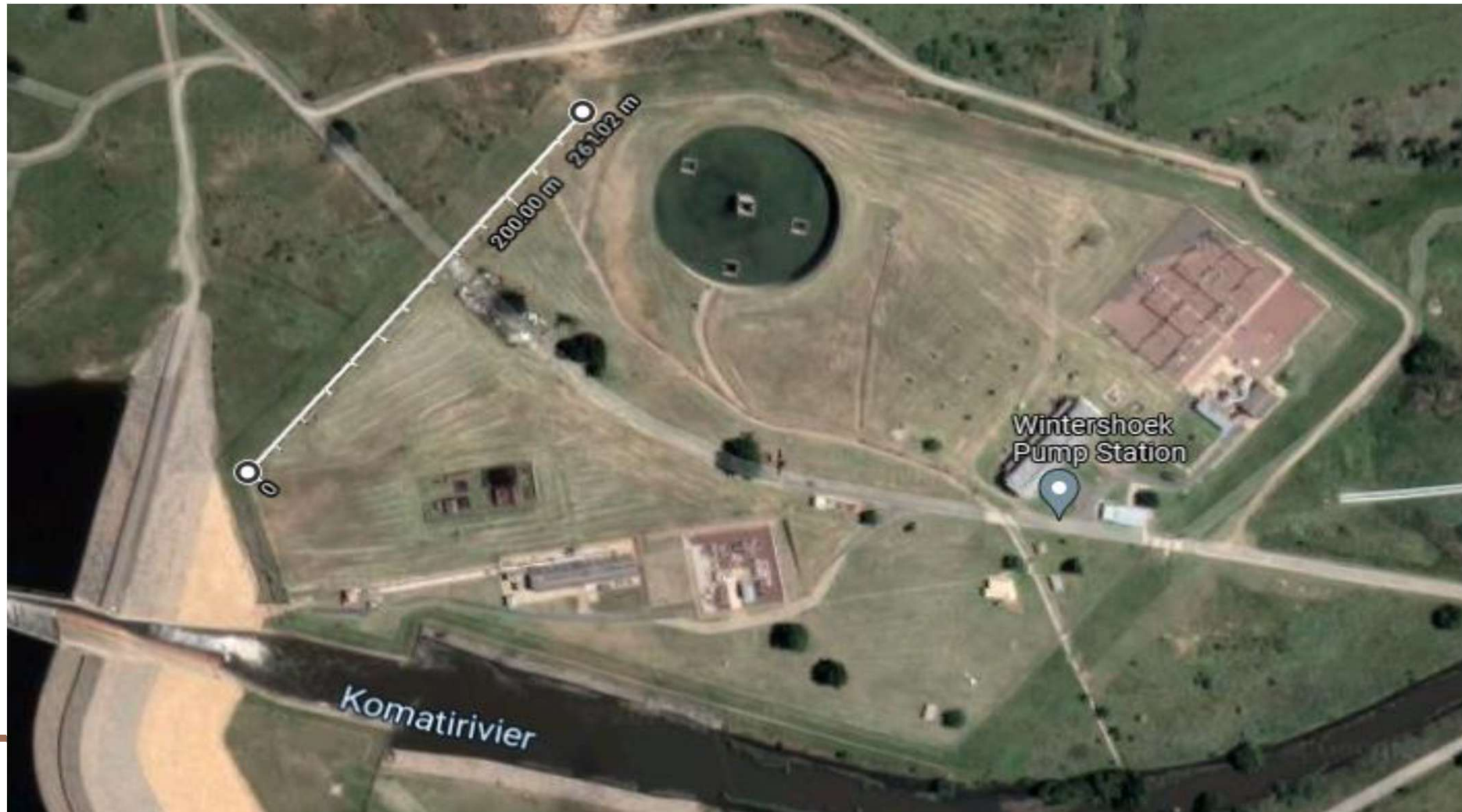
Vygeboom Pump Station



Bosloop Pump Station



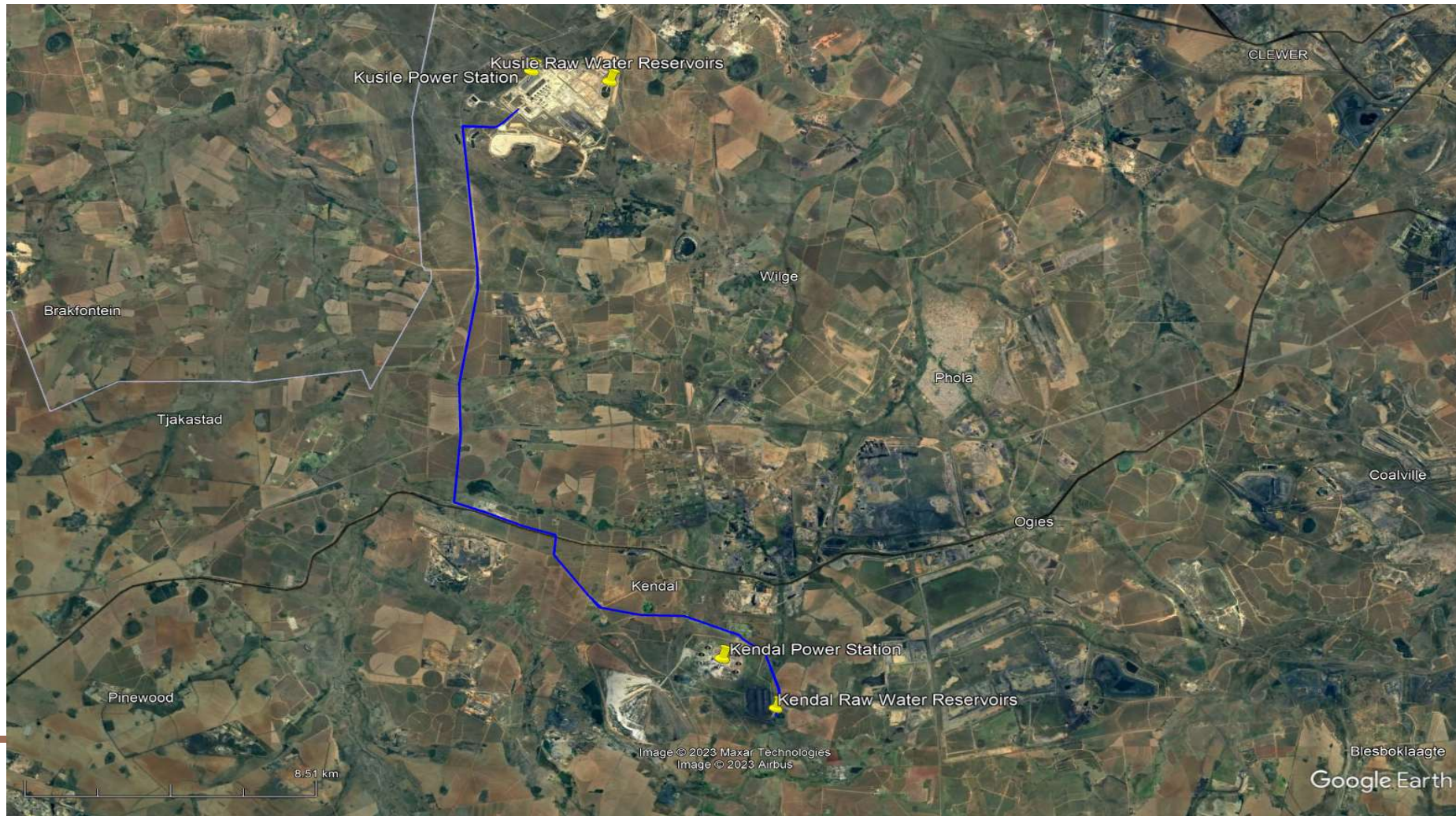
Nooitgedacht and Wintershoek Pump Stations



Kriel – Matla Pipelines



Kendal – Kusile Pipeline





COMMERCIAL

Electronic Tender Submissions

- The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other.
- All documents need to be submitted in a PDF format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes). The price list needs to be submitted in PDF and a copy in excel format. Please refer to section 1.2 (Tender Returnables – Pricing Schedule)
- No Zip/condense files can be uploaded
- No hard copy will be accepted
- If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.
- Please ensure that the submission status is indicated as complete.
- Supplier Help Manual guide and video can be found on Eskom E-Tendering page

Tender Submission Deadline



The deadline for RFP submission is:

- Date: 28 July 2026
- Time: 10h00 (SAST)
- Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page

Late Tenders will not be accepted.

Eskom will utilise the following **evaluation method** in selecting preferred Service Provider, if so required.

A responsive tender will be evaluated on the following criteria:

1. Basic Compliance
2. Commercial Evaluations
3. Functionality (Technical Evaluation)
4. Price Evaluation
5. SDL&I Evaluation
6. Safety & Health Evaluation
7. Quality Evaluation

BASIC COMPLIANCE

Basic compliance for this invitation to tender/ RFP are:

1. Meet the eligibility criteria for a tenderer
2. Submit a complete tender with commercial, financial and technical information
3. Submission of the mandatory commercial tender returnables as at stipulated deadlines.

A tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.

FUNCTIONALITY

The following criteria will be applicable for this transaction under functionality (technical) criteria:

Total Functionality (Technical Score): 100 Points

- 1 Technical Solution & Methodology (100 Points)
 - 1.1 Physical Security Services (**70 Points**)
 - 1.2 Technology Integration Services (**30 Points**)

A minimum threshold for functionality will be 70 points out of the total 100 points above for the tenderer to be eligible for further evaluation.

NB: Tenderers who do not meet the above functionality threshold of 70% will not be evaluated further

Price Evaluation

Calculate price points out of 90 (Price = Tendered or evaluated price). This evaluation will be based on item pricing;

Adjudication Criteria	Points
$P_s = 90 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$	90

Where:

P_s = Points scored for price of the tender

P_t = Rand value of tender

$P_{\min}$ = Rand value of lowest acceptable tender

Prices will be evaluated as follows:

- 1. Inclusive of VAT;**
- 2. Corrected for arithmetical errors;**
- 3. Excluding contingencies in any bill of quantities or activity schedule'**
- 4. Adjusted for any other acceptable variations, deviations, or alternative tenders submitted; and**
- 5. Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.**
- 6. Unconditional discounts will be taken into account for evaluation purposes.**
- 7. Conditional discounts will not be taken into account for evaluation purposes but will be implemented when payment is effected.**

Prices will be scored out of 90 points

Pricing Schedule



Work Package 1				
KWS Security Services	Quantity	Unit Cost	Price per month	Total 5Year Cost
Security Officer - Grade C (Armed and stationed at the pump stations)	24		R -	
Security Supervisor - Grade B (Armed and stationed at the pump stations)	6		R -	
Security Officer - Grade B for Roaming between the pumps and pipelines	4		R -	
Security Officer - Grade B for Patrolling the servitudes and pipelines	4		R -	
Panic Buttons - for the patrol vehicles	4		R -	
Monthly maximum kilometers travelled by the patrol vehicles	20 000		R -	
Total				R -

Pricing Schedule



Work Package 2				Total
Technology Item	Quantity	Unit Cost	Total 5Year Cost	5 Years
Handheld card reader access control systems	4		R -	R -
Alcohol testers	4		R -	R -
Body-worn cameras	38		R -	R -
Push to Talk (PTT) Radios	17		R -	R -
Satellite phones	4		R -	R -
Public Address System (Invoicing Months)	51		R -	R -
Maintenance of elect fencing and CCTV (Invoicing Months)	60		R -	R -
Central Control Room (Invoicing Months)	48		R -	R -
				R -
Subtotal 1				R -
Preliminary and Generals				R -
Total				R -

- Contractual Requirements will be applied after evaluation and will be linked to contract award
- Contractual Requirements may not necessarily be linked to the allocation of points for further scoring

The following will form part of the Contractual Requirements:

- ✓ SHEQ requirements; and
- ✓ Tax Clearance Questioners ; and
- ✓ SDL&I Matrix



TECHNICAL

Technical services is as follows:

- a) The scope of work is for the baseline security, new technologies and upgrades of existing technologies as listed in table 1 of the 240-731352 Komati Water Scheme: Security Scope of Work. The scope is for a turnkey solution for the pump stations (Wintershoek, Bosloop and Vygeboom) and associated water pipelines. The service provider to clearly outline their technology rollout plan.
- b) All the works to comply to 240-170000096 Physical Security Integration Standard.
- c) Note that for baseline security services and linked resources (vehicles, panic buttons) the roll-out is immediate. The service provider will need to discuss the technology roll-out plan with Eskom however implementation should adhere to the timelines as reflected in table 1 of the 240-731352 Komati Water Scheme: Security Scope of Work.

Control Room Monitoring

- a) Monitoring of the security control rooms at all pump stations (Vygeboom, Bosloop and Nooitgedacht/ Wintershoek) that are NKP's.
- b) Establishment and Maintenance of a central control room at Nooitgedacht Pump Station to view CCTV footage of all sites and respond to alarms and incidents.
- c) All access points are visually monitored on a 24/7/365 basis.
- d) All alarms are monitored and actioned accordingly.
- e) All security technologies (CCTV's, IACS, NLEPDS, etc) that are hosted in the control rooms are monitored and security breaches and alarms are responded to.
- f) All security guards must ensure that they are familiar with the procedures and rules of the control room.
- g) All security that are on foot patrol to be monitored via CCTV and Radio.
- h) Respond to panic buttons from security guards and/or visitors.

Physical guarding requirements are as follows:

1. Static Guarding

- a) The service provider ensures that fully trained and competent armed static guards (NKP Competency Training, certification, and accreditations) perform static guarding duties at Nooitgedacht, Vygeboom and Bosloop pump stations which are National key points.

2. Access Control

- a) Access control activities at all pump stations (Vygeboom, Bosloop and Nooitgedacht/ Wintershoek) that are NKP's, which prescribes that only AUTHORISED persons, vehicles, vessels, tools, equipment, objects, and materials shall be permitted to enter or leave Eskom installations or specific designated areas within the facility, building or property.

3. Patrols

- a) Both foot and vehicle patrols teams, shall provide a real time guard monitoring or guard patrol capability. The service provider and the system shall be capable of generating monthly reports, in line with service delivery

4. Tactical Response Team

- a) The service will be required on an, as and when required bases, as per the identified security threat condition.



HEALTH & SAFETY

Description

- ✓ **COIDA – Valid letter of good standing or proof of application issued by the Compensation Fund (Coid) or a licensed compensation insurer.**
- ✓ **Company's SHE policy, signed by CEO or the most senior person in the company**
- ✓ **Health and Safety Plan based on the scope/proposal,**
- ✓ **Baseline Risk Assessment based on the scope/Activities**
- ✓ **Signed Health and Safety costing/Budget**
- ✓ **Legally required appointments and supporting competency certificates. E.g. First aiders, Safety officer, SHE Representative, incident investigators**
- ✓ **Annexure B: Acknowledgement Form for Eskom SHE Rules and other Requirements (will be supplied by Eskom for your signatures)**



ENVIRONMENTAL

Environmental Requirements



The supplier is required to submit a risk assessment s per the RFP scope

REQUIREMENT	WHAT SHOULD THE SUPPLIER SUBMIT	YES/NO	COMMENT
Environmental risk assessment, table A below can be used as a guideline	Environmental risk assessment, with environmental impacts, magnitude or significant of the impact and control or mitigation measures		

- Risk assessment template/guideline (Table A)

Activity or product or service	Aspect (element of the organisation's activities product or service that can interact with the environment)	Impact (Changes to the environment, whether adverse or beneficial, wholly or partially resulting from an organisation's environmental aspects)	Severity (Low, Medium, High)	Control / Mitigation Measures (Procedures, Work Instructions, training, monitoring measures, physical containment, emergency procedures)



QUALITY EVALUATION

REQUIREMENTS

- ✓ Completed and signed Form A (Annexure N)
- ✓ ISO 9001:2015 certificate or Quality Manual based on scope.
- ✓ Quality Policy Approved by top management.
- ✓ Quality Objectives Approved by top management
- ✓ Documented information for defined roles, responsibilities and authorities
- ✓ Documented information for Control of Externally Provided Processes, Products and Services
- ✓ Contract/project Quality Plan specific to the scope of work as described in the tender documents.
- ✓ Or QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Work /may be a process flow showing all quality check/intervention points.



SUPPLIER DEVELOPMENT AND LOCALISATION

- ❖ Tenderers are required to submit a valid B-BBEE certificate
- ❖ Valid B-BBEE certificate is a sworn affidavit; CIPC BEE certificate or SANAS accredited certificate
- ❖ EME companies can submit an affidavit as proof of BEE
- ❖ Joint Ventures must submit a BEE certificate for the JV not individual certificates.

- ❖ Tenderers must declare the amount of work that will be subcontracted and the B-BBEE status of the subcontractor.
- ❖ Preferential points will be awarded against a valid B-BBEE certificate issued by either a SANAS accredited agency or a signed affidavit.

Designated Commodities



Commodity	Components	Local Content Threshold
Textile, Clothing, Leather and Footwear		100%
Portable Radio; Mobile Radio; Repeater		60%

Complete SBD 6.2 Declaration Form
Annexures C; D & E included on the tender bulletin
(Refer to Annexure G1 to G4)

Tenderers are required to submit proposals on the table below for developing skills of unemployed candidates in the country. Skills development is intended to provide opportunities for local communities to participate in providing services to Eskom. Candidates shall be from the neighboring communities, and their composition shall be representative of the population demographics of South Africa.

Skill type / Occupation	Eskom target	Entry Level	Output	Tenderers Proposal
Grade C Guards	5	Matric	Certificate	
Grade B Guards	1	Matric	Certificate	

Procurement spend on entities with a minimum 51% black ownership

Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in a table below.

Procurement from Designated Group	Eskom Target	Tenderer Proposal
Black Owned	30%	

“Local Procurement Content” refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component.

Local Procurement	Eskom target	Tenderer Proposal
	100%	



CONCLUSION



CLARIFICATION QUESTIONS

All questions to be forwarded to:
Lehlo Mabula via email on MabulaL@eskom.co.za
not later than 24 July 2026



Thank you
Dankie
Siyathokoza
Re a leboha
Re a leboga
Siyabonga
Inkomu
Ro livhuwa
Enkosi
Siyabonga
Eio