

ADDENDUM

Date: 20 July
Subject: Responses to questions regarding the pricing schedule at the briefing session held on the 15th of July 2026
Tender Number: COR8285/2026/RFP
Tender Description: REQUEST FOR PROPOSAL FOR THE AQUISITION OF A COMMERCIAL MARKETING AGENCY FOR A PERIOD OF 3 YEARS AT AIRPORTS COMPANY SOUTH AFRICA
Date Tender published: 7 July 2026
Date of Briefing session: 15 July 2026

Please Note the tender closing date has been extended from the 4th of August 2026 to the **7th of August 2026**

Question 1: Regarding Media buying that is on the scope but not on the pricing schedule

Answer: This has been added onto the pricing schedule

Question 2: Regarding quantities on the pricing schedule

Answer: Hours and quantity added – pricing schedule on the next page

Question 3: Regarding the retainer- should there be a list of

Answer: Retainer Pricing schedule broken down - pricing schedule on the next page

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Western Precinct, Aviation Park, O.R. Tambo International Airport, 1 Jones Road, Kempton Park, Gauteng, South Africa, 1632

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www.airports.co.za

Airports Company South Africa SOC Ltd Reg No 1993/004149/30 VAT no 4930138393 Board of Directors: Mr Irvin Phenyane (Chairperson), Dr Kgabo Badimo, Ms Dudu Hlatshwayo, Mr Andile Khumalo, Ms Lwazikazi Nopece, Mr Roy Mnisi, Mr Surendra Sooklal, Ms Xoliswa Daku, Ms Keitumetse Mahlangu, Mr Charles Shilowa (Acting Chief Executive Officer), Mr Luzuko Mbotya (Chief Financial Officer), Ms Fefekazi Sefara (Company Secretary)

PRICING SCHEDULE

FTE = Full Time Employee

	Retainer Pricing Schedule					
	ITEMISED ELEMENTS	QUANTITY HOURS	RATE	COST YEAR 1	COST YEAR 2	COST YEAR 3
1.	Research & Insights, Strategy, Tactical Plan (Incl. Reviews)	30				
2.	Concept Development	60				
3.	Creative director	1 FTE				
4.	Art & Creative Design	120				
5.	Content and creative Revert fee (after 4 free reverts)	1				
6.	Group Account Manager	1 FTE				
7.	Marketing Manager (Clusters)	3 FTE				
8.	Marketing Manager Property and Parking	1 FTE				
9.	Content Specialist	1 FTE				
10.	Desktop Production (DTP)	50				
11.	Social Media creative and content development	12				
12.	Social Media Placement Fee	12				
13.	PR & Media Buying, Placement & Management	12				
14.	Search Engine Optimisation & Analytics	12				
15.	Production Management Fee 15%	0				
	TOTAL COSTS					
	VAT (15%)					
	TOTAL COSTS INCL. VAT					

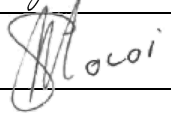
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Name	Designation	Signature	Date
SCM	Senior Buyer		
Member 1	Commercial Marketing		20 July 2026
Member 2	Stakeholder Consultant	<i>Xoly Dhlamini</i>	20 July 2026
Member 3	Car Park:Specialist		20 July 2026

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