Eskom	Strategy	Kusile Power Station

Title:	**Kusile Power Station Tender Technical Evaluation Strategy: Supply and Delivery of a spare A.S.I.B approved Kirloskar DV 8 Diesel Engine and Service Kits**	Unique Identifier:	**KUS-20260368**
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Compiled by	Supported by	Functional Responsibility	Authorized by
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Date:	Date:	Date: 13/04/2026	Date: 13/04/2026

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1. Introduction

An invitation to tender will be issued to the open market calling for interested parties to participate in the tender process for Scope of Work: Kusile Power Station Supply and Delivery of a spare A.S.I.B approved Kirloskar DV 8 Diesel Engine and Kirloskar DV 8 Diesel Engine Service Kits. This document sets out the method and criteria that will be used to evaluate the tenders that will result from this pre-qualification invite.

2. Supporting Clauses

2.1 Scope

This strategy defines the Technical Evaluation Team (TET) and their responsibilities regarding this scope. The mandatory and qualitative evaluation criterion used to evaluate the submitted tenders is also included in this report.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to outline the process to followed in evaluating the tenders.

2.1.2 Applicability

This document applies to the Tender Evaluation Team for the Supply & Delivery Scope: Kusile Power Station Supply and Delivery of a spare A.S.I.B approved Kirloskar DV 8 Diesel Engine and Kirloskar DV 8 Diesel Engine Service Kits

2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

[1] 240-48929482 Tender Technical Evaluation Procedure

[2] 32-1034 Eskom Procurement Policy

[3] 474-59 Internal Audit Procedure

2.2.2 Informative

[4] KUS-20250937- Scope of Work: Kusile Power Station Supply and Delivery of a spare A.S.I.B approved Kirloskar DV 8 Diesel Engine and Kirloskar DV 8 Diesel Engine Service Kits.

2.2.3 Enquiry

A competitive or non-competitive request for information, interest, quotations or proposals made to a supplier, a group of suppliers or the market at large.

2.2.4 Tender

A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

2.2.5 Tenderer

One who tenders.

2.3 Definitions

N/A

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 Abbreviations

Table 1: Abbreviations Table

Abbreviation	Description
SOW	Scope of Works
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

2.5 Roles and Responsibilities

The roles and responsibilities are as per the Tender Technical Evaluation Procedure [1].

2.6 Process for Monitoring

This procedure shall be monitored by the Internal Audit Procedure [3].

2.7 Related/Supporting Documents

N/A

3. Tender Technical Evaluation Strategy

3.1 Technical Evaluation Threshold

The minimum weighted final score (i.e. threshold) required for a tender to be considered from a technical perspective is 70%.

3.1.1 Weighted Scorecard

A weighted score card approach will be used to evaluate the tenders against the Employer's requirements. The following scoring method will be used. The individual scores from the TET members on each evaluation criteria will be added and averaged to obtain a final score.

Table 2: Scorecard

Score	Percentage	Description
5	100	**Compliant** • Meet technical requirement(s) AND. • No foreseen technical risk(s) in meeting technical requirements.
4	80	**Compliant With Associated Qualifications** • Meet technical requirement(s) with; • Acceptable technical risk(s) AND/OR; • Acceptable exceptions AND/OR; • Acceptable conditions.
2	40	**Non-Compliant** • Does not meet technical requirement(s) AND/OR; Unacceptable technical risk(s) AND/OR; • Unacceptable exceptions AND/OR; • Unacceptable conditions.
0	0	**Totally Deficient or Non-Responsive**

3.2 TET Members

Table 3: Core TET Members

TET number	TET Member	Designation
TET 1	Dhiresh Ram	System Engineer
TET 2	Masande Gomomo	System Engineer
TET 3	Sibusiso Vezi	Turbine Maintenance Manager
TET 4	Yingisani Chauke	Senior Supervisor Turbine Maintenance

3.3 Mandatory Technical Evaluation Criteria

Table 4 Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Source of Evidence	Motivation for use of Criteria
1.1	**Engine Offered:** Kirloskar DV8 suitable for Fire Service	Signed letter by supplier confirming that the engine offered is the Kirloskar DV8 suitable for Fire Service.	The currently installed diesel engines are Kirloskar DV 8's and we need to have the same engine as a spare, to prevent any additional costs. The current system is configured for the Kirloskar DV8's.
1.2	**Proof that Contractor has experience working with** Kirloskar DV8 engines suitable for Fire Service	Signed letter by Suppliers Client whom the supplier provided installed and commissioned a Kirloskar DV8 Engine (s) suitable for Fire Service.	The currently installed diesel engines are Kirloskar DV 8's and we need to have the same engine as a spare, to prevent any additional costs. The supplier needs to have provided, installed and commissioned this make and model of engine suitable for fire service.

3.4 Qualitative Technical Evaluation Criteria

Notes to tenderer:

1. Where no information is offered by the Tenderer no points shall be scored.

	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Sub Weighting (%)	Criteria Weighting (%)
1.	Previous Experience	The company must submit a list of previous work experience working with diesel engines for fire services. ***Note: Proof must be submitted in a form of contract numbers, completion certificates and purchase/task orders with verifiable contact details for each submission***		40%
		2+ years' Experience	100	
		No submission/ experience not related to the SOW/ Less than 1 years' Experience	0	
2.	Method statement	Method statement detailing how the engine will be stored as a spare engine, and part of the scope is to ensure that the engine is packaged and preserved in such a manner that the engine can be tested as and when required (usually once a week).		60%
		Confirmation/Proof that the Engine can be tested whilst in storage	100	
		Engine does not have the ability to be tested whilst in storage	0	
Overall minimum threshold for qualification (70%)				

3.5 TET Member Responsibilities

Table 5: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4
1.1	X	X	X	X
Qualitative Criteria Number	**TET 1**	**TET 2**	**TET 3**	**TET 4**
2.1	X	X	X	X
2.2	X	X	X	X

3.6 Foreseen Acceptable / Unacceptable Qualifications

3.6.1 Risks

Table 6: Acceptable Technical Risks

Risk	Description
1.	N/A

Table 7: Unacceptable Technical Risks

Risk	Description
1.	• Exclusion of ASIB registration

3.6.2 Exceptions / Conditions

Table 8: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	N/A

Table 9: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	N/A

4. Acceptance

This document has been seen and accepted by:

Name	Designation	Signature
Dhiresh Ram	Mechanical Engineer – Fire Protection System	
Masande	Mechanical Engineer – Fire Protection System	
Sibusiso Vezi	Manager – Turbine Maintenance	
Yingisani Chauke	Senior Supervisor – Turbine Maintenance	

5. Revisions

Date	Rev.	Remarks
March 2026	1	First issue

6. Development Team

The following people were involved in the development of this document:

a) Dhiresh Ram

7. Acknowledgements

N/A