



Date : 11/07/2026
Tel Number : 011 927 2947
E-mail : shadrack.khanyile@denel.co.za
RFQ REF No: **RFQ-ID012635**

REQUEST FOR QUOTATION.

Dear Sir / Madam,

Opening Date:	11/07/2026	
Site Briefing	15/07/2026	11:00am
Closing Date	20/07/2026	
Closing Time	11:00AM	
Refer Annexure here below		

Notes:

1. PPPFA AND STATUTORY COMPLIANCE

Verification of Companies registration status in terms of applicable legislative requirements including but not limited to e.g., Company Registration Documents, A valid Tax Clearance Certificates, registration on the Central supplier Data Base by National Treasury and BBBEE Certificate.

Non-compliance on the listed items may automatically exclude the supplier from the process. Suppliers must comply with the following:

- All requirements listed in Annexure A description table below are non-negotiable and suppliers not meeting all these requirements will be eliminated immediately and will not be considered valid quotations.
- Relevant part numbers linked to OEM specifications will be strictly handled according to adherence technical specification as per part number provided.
- Where lead time becomes a determining factor, Denel will use its discretion to evaluate and award the RFQ.
- **Supplier(s) to have a Valid Tax Certificate from South African Revenue Services (SARS) and a Standard Bidding Document (SBD4) form as applicable and also registered on Central Supplier Database (CSD) where applicable.**

a. FUNCTIONAL CRITERIA

Minimum Functionality Score: 70 points out of 100 to qualify for financial evaluation.

No	Evaluation Criteria	Requirement	Tender Ref.	Max Points
1	Company Experience	Minimum five (5) years' experience servicing Atlas Copco or equivalent industrial screw compressors		35
2	Similar Projects	At least three (3) completed projects of similar nature within the last five years with contactable references		35
5	Method Statement	Detailed methodology covering isolation, LOTO, separator removal, cooler cleaning, inspection, testing, commissioning and housekeeping		20
6	Safety Compliance	Valid COIDA Letter of Good Standing, Safety File, Risk Assessment, SHE Plan and proof of compliance with OHS Act		10
Total				100

b. Price/BBBEE

Points will be allocated to Bidders at this stage of the evaluation in accordance with the PPPFA Regulations 2022, as follows:

- Price points 80 or Price point 90
- B-BBEE 20 B-BBEE 10

NB: The 80/20 formula applies to suppliers with a Rand value equal to or above R50 000 and up to a Rand value of R50 million inclusive of all applicable taxes and 90/10 formula applies to RFQs with a Rand value above R50 million inclusive of all applicable taxes.

The successful Bidder will typically be the Bidder that scores the highest number of points in the second stage of the RFQ evaluation. However, Denel may exercise its right to cancel the RFT or may award the RFQ to a company that did not obtain the highest score based on objective business criteria or transformation requirements.

Note: Denel reserves the right to demand an Action Plan that addresses shortcomings in the successful Bidder's transformation status. Denel also reserve the right to conduct Due Diligence on the preferred Bidder.

Price points

The following formula will be used to calculate the points for price:

$$Ps = 80(1-(Pt-Pmin)/Pmin) \quad \text{or} \quad Ps=90(1-(Pt-Pmin)/Pmin)$$

Where:

Ps = Points scored for comparative price of RFQ or offer under consideration;

Pt = Comparative price of RFQ or offer under consideration; and

Pmin = Comparative price of lowest acceptable RFQ or offer.

Preferential procurement points

A maximum of 20 or 10 points may be awarded in respect of specific goals, which points must be awarded to a supplier for attaining their B-BBEE Status Level in accordance with the table below:

B-BBEE Status Level contributor	Number of points (90/10 System)	Number of Points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

Code of Conduct

The Supplier shall at all times during the request of proposal / quotation process or after order placement and in the execution of its supply adhere to the highest standard of professional conduct in its relations with Denel Aerospace, its employees, former employees or representatives. This supplier undertakes, but not limited to, strictly adhering to Denel Aerostructures rules and regulations, bidding payment or favors of any kind by the Supplier to any employee or representative or former employee or representative of Denel Aerospace is prohibited.

2. Checklist of Compulsory Returnable Documents

Refer attached forms for your completion.

ANNAXURES:

Annexure A	Scope of Work and Price on the company letterhead
Annexure B	Declaration of Interest (SBD4)

3. Quotations should be forwarded to the contact details supplied in the procurement email address (shadrack.khanyile@denel.co.za)

No late submissions and hand delivered quotation will be accepted.

Annexure A

Technical Specification

Compressor no 2 Separator tank and oil cooler cleaning

1. Project Overview

The purpose of this project is to repair compressor no 2 by Removal, cleaning, inspection, and reinstallation of the separator tank and oil coolers for an Atlas Copco GA 160 VSD compressor unit and carry out a 4000-hour service

The service provider shall supply all labor, supervision, tools, consumables, safety equipment, and testing instruments necessary to complete the work safely and professionally in accordance with OEM recommendations and applicable safety regulations.

2. Scope of Work

The scope shall include, but not be limited to, the following:

2.1 Separator Tank Removal and Cleaning

- Isolate and lock out the compressor.
- Depressurize the compressor system safely.
- Drain compressor oil where required.
- Remove separator tank assembly.
- Remove and inspect separator element.
- Clean separator tank internally and externally.
- Remove sludge, oil residue, and contaminants.
- Inspect for:
 - corrosion,
 - cracks,
 - wear,
 - gasket condition,
 - separator element condition.
- Replace gaskets/O-rings where necessary.
- Reinstall separator tank and reconnect all pipework.
- Refill oil if required.
- Conduct leak test after reassembly.

2.2 Cooler Cleaning

The contractor shall:

- Open cooler access panels.
- Clean oil cooler and aftercooler surfaces.
- Remove dust, oil contamination, and debris from cooling fins.
- Use compressed air or approved non-corrosive cleaning chemicals.
- Straighten damaged fins where practical.
- Clean cooling fan area and surrounding compartments.
- Verify airflow and cooling efficiency after cleaning.

Atlas Copco maintenance procedures specify cleaning coolers using low-pressure air in the reverse direction of normal airflow and maintaining clean cooler blocks for efficient operation.

2.3 Inspection and Testing

- Inspect all hoses, fittings, and flexible connections.
- Check separator differential pressure condition.
- Inspect for oil leaks and abnormal vibration.
- Confirm compressor operating temperature after service.
- Functional test and commissioning of compressor.

3. Safety Requirements

The contractor shall comply with:

- Occupational Health and Safety Act (OHS Act)
- Lock-Out/Tag-Out (LOTO) procedures
- Site safety rules
- Permit-to-work requirements
- OEM safety procedures

Atlas Copco maintenance instructions require the compressor to be stopped, isolated, depressurized, and electrically locked out before maintenance activities commence.

4. Deliverables

The contractor shall provide:

- Service report
- Inspection findings
- List of defects identified
- Recommendations for repairs or replacement parts
- Before-and-after photos where applicable
- Pressure/leak test results