



Date : 11/07/2026  
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RFQ REF No: **RFQ-ID012634**

### **REQUEST FOR QUOTATION.**

Dear Sir / Madam,

|                                  |                |  |
|----------------------------------|----------------|--|
| Opening Date:                    | 11/07/2026     |  |
| Closing Date:                    | 17/07/2026     |  |
| <b>Closing Time</b>              | <b>11:00AM</b> |  |
| <b>Refer Annexure here below</b> |                |  |

### **Notes:**

#### **1. PPPFA AND STATUTORY COMPLIANCE**

Verification of Companies registration status in terms of applicable legislative requirements including but not limited to e.g., Company Registration Documents, A valid Tax Clearance Certificates, registration on the Central supplier Data Base by National Treasury and BBEE Certificate.

Non-compliance on the listed items may automatically exclude the supplier from the process. Suppliers must comply with the following:

- All requirements listed in Annexure A description table below are non-negotiable and suppliers not meeting all these requirements will be eliminated immediately and will not be considered valid quotations.
- Relevant part numbers linked to OEM specifications will be strictly handled according to adherence technical specification as per part number provided.
- Where lead time becomes a determining factor, Denel will use its discretion to evaluate and award the RFQ.
- **Supplier(s) to have a Valid Tax Certificate from South African Revenue Services (SARS) and a Standard Bidding Document (SBD4) form as applicable and also registered on Central Supplier Database (CSD) where applicable.**

**a. FUNCTIONAL CRITERIA**

| DESCRIPTION   | WEIGHT      |
|---|-------------|
| <b>NB: Minimum of 70 out of 100 Points</b>                                    |             |
| Adherence to the Specification = 60<br>Not Adherence to the Specification = 0 | 60%         |
| Signed Declaration of Interest = 20 points<br>No signed = 0 points            | 20          |
| Tax Pin = 20<br>No Tax Pin = 0  | 20          |
| <b>Total</b>  | <b>100%</b> |

**b. Price/BBBEE**

Points will be allocated to Bidders at this stage of the evaluation in accordance with the PPPFA Regulations 2022, as follows:

- Price points 80 or Price point 90
- B-BBEE 20                      B-BBEE 10

**NB:** The 80/20 formula applies to suppliers with a Rand value equal to or above R50 000 and up to a Rand value of R50 million inclusive of all applicable taxes and 90/10 formula applies to RFQs with a Rand value above R50 million inclusive of all applicable taxes.

The successful Bidder will typically be the Bidder that scores the highest number of points in the second stage of the RFQ evaluation. However, Denel may exercise its right to cancel the RFT or may award the RFQ to a company that did not obtain the highest score based on objective business criteria or transformation requirements.

**Note:** Denel reserves the right to demand an Action Plan that addresses shortcomings in the successful Bidder's transformation status. Denel also reserve the right to conduct Due Diligence on the preferred Bidder.

Price points

The following formula will be used to calculate the points for price:

$$Ps = 80(1-(Pt-Pmin)/Pmin) \quad \text{or} \quad Ps=90(1-(Pt-Pmin)/Pmin)$$

Where:

Ps = Points scored for comparative price of RFQ or offer under consideration;

Pt = Comparative price of RFQ or offer under consideration; and

Pmin = Comparative price of lowest acceptable RFQ or offer.

Preferential procurement points

A maximum of 20 or 10 points may be awarded in respect of specific goals, which points must be awarded to a supplier for attaining their B-BBEE Status Level in accordance with the table below:

| B-BBEE Status Level contributor | Number of points (90/10 System) | Number of Points (80/20 system) |
|---------------------------------|---------------------------------|---------------------------------|
| 1                               | 10                              | 20                              |
| 2                               | 9                               | 18                              |
| 3                               | 6                               | 14                              |
| 4                               | 5                               | 12                              |
| 5                               | 4                               | 8                               |
| 6                               | 3                               | 6                               |
| 7                               | 2                               | 4                               |
| 8                               | 1                               | 2                               |
| Non-compliant contributor       | 0                               | 0                               |

**Code of Conduct**

The Supplier shall at all times during the request of proposal / quotation process or after order placement and in the execution of its supply adhere to the highest standard of professional conduct in its relations with Denel Aerospace, its employees, former employees or representatives. This supplier undertakes, but not limited to, strictly adhering to Denel Aerostructures rules and regulations, bidding payment or favors of any kind by the Supplier to any employee or representative or former employee or representative of Denel Aerospace is prohibited.

**2. Checklist of Compulsory Returnable Documents**

Refer attached forms for your completion.

**ANNAXURES:**

- Annexure A      Scope of Work and Price on the company letterhead
- Annexure B      Declaration of Interest (SBD4)

**3. Quotations should be forwarded to the contact details supplied in the procurement email address ([shadrack.khanyile@denel.co.za](mailto:shadrack.khanyile@denel.co.za))**

**No late submissions and hand delivered quotation will be accepted.**

## Annexure A

### Technical Specification

#### Supply of Clip-Lok Roofing Materials Only

**Roof Area:** 875 m<sup>2</sup> (25 m × 35 m)

#### 1. Scope

The supplier shall provide and deliver all materials required for the installation of a complete Clip-Lok concealed-fix roofing system covering an approximate roof area of **875 m<sup>2</sup>**. The supply shall include all roofing sheets, flashings, concealed fixing clips, sealants and accessories necessary to complete the roof installation.

No installation or labour is included under this specification.

#### 2. Applicable Standards

All materials supplied shall comply with the latest editions of:

- SANS 10400 – National Building Regulations
- SANS 10237 – Roof and Side Cladding
- SANS 121 – Hot Dip Galvanized Coatings
- SANS 517 – Structural Design of Roof Systems
- ISO 9001 Manufacturing Standards
- Manufacturer's Product Specifications

#### 4. Roof Sheeting:

The supplier shall provide:

- Clip-Lok concealed-fix roof sheeting
- Minimum thickness:
  - **0.53 mm Base Metal Thickness (BMT)**
- AZ150 Aluminium-Zinc coated steel
- Colourplus®, Colorbond®, Safintra®, Global Roofing Solutions (GRS) or approved equivalent
- Minimum coating:
  - AZ150
- Factory roll-formed
- Continuous lengths where practical
- Protective film where applicable
- Colour selected by the Employer

#### 5. Roofing Accessories:

The supplier shall provide all compatible accessories including:

**Concealed Fixing System**

Supply:

- Manufacturer-approved concealed fixing clips
- Stainless steel fixing screws for clips
- Expansion brackets where applicable

No exposed roof screws shall penetrate the roof sheets.

**Closures**

Supply:

- Foam closure strips
- Profile fillers
- Bird-proof closures
- End closures

**Waterproofing Materials**

Supply:

- Butyl sealing tape
- Neutral cure silicone sealant
- Waterproof sealing strips
- Expansion joint sealing materials where required

**Fasteners:**

Supply corrosion-resistant fasteners including:

- Stainless steel fasteners
- Galvanized structural screws
- Washers
- Anchors where applicable

**5. Material Requirements:**

All materials shall be:

- New
- Free from defects
- Free from corrosion
- Factory manufactured
- Matching in colour
- Compatible with each other
- Suitable for external exposure
- UV resistant
- Suitable for South African climatic conditions

**6. Packaging:**

Materials shall be:

- Properly bundled
- Protected against scratches
- Wrapped for transportation
- Clearly labelled
- Delivered without damage

**7. Delivery Requirements:**

Supplier shall deliver materials to the Denel Aerospace site.

Delivery shall include:

- Offloading where specified
- Delivery note
- Material schedule
- Colour confirmation
- Manufacturer's certificates

**8. Documentation:**

The supplier shall provide:

- Product Data Sheets
- Material Compliance Certificates
- Manufacturer's Warranty
- Installation Manual
- Colour Specification

**9. Warranty:**

The supplier shall provide:

- Manufacturer's warranty against manufacturing defects
- Minimum 15-year material warranty (or manufacturer's standard warranty)
- Corrosion resistance warranty
- Coating warranty

**Bill of Quantities (Material Supply Only)**

| <b>Item Description</b>                                 | <b>Unit</b>    | <b>Quantity</b> |
|---|----------------|-----------------|
| 1 0.53 mm Clip-Lok roof sheeting                        | m <sup>2</sup> | 875             |
| 2 Concealed fixing clips                                | No.            | As Required     |
| 3 Stainless steel clip fixing screws                    | No.            | As Required     |
| 4 Foam closure strips                                   | m              | As Required     |
| 5 Butyl sealing tape                                    | Roll           | As Required     |
| 6 Manufacturer's warranties and technical documentation | Lot            | 1               |

**Supplier Pricing Requirements:**

The quoted price shall include:

- Manufacture and supply of all roofing materials.
- All compatible roofing accessories required for a complete Clip-Lok roofing system.
- Protective packaging.
- Delivery to the Employer's site.
- Manufacturer's warranties and compliance documentation.

**Exclusions:** Installation, labour, lifting equipment, scaffolding, structural steel, purlins, insulation, roof safety systems, and any other site works unless specifically requested in the RFQ.