

Request for Quotations (RFQ)

Appointment of a service provider to provide support and maintenance on the Human Resources System (SAGE 300 People) for Agrément South Africa

RFQ Number	ASA 02/07/2026
Date of Issue	08 July 2026
Closing Date & Time	17 July 2026 @12:00 pm NO LATE SUBMISSIONS WILL BE ACCEPTED
Submissions	procurement@agrement.co.za

Supply Chain Management and Technical inquiries may be directed to:

procurement@agrement.co.za

1. BACKGROUND

The Agrément South Africa Act was assented to by the Honourable President of the Republic of South Africa as Act No 11 of 2015 from 1 April 2017. Agrément South Africa was established as a Schedule 3A entity on 1 April 2017. The entity operates under a delegation of authority from the Minister of the National Department of Public Works and Infrastructure.

The main objectives are:

- To provide assurance of fitness-for-purpose of non-standard construction-related products and systems to specifiers and users.
- To support and promote the process of integrated socio-economic development in the Republic as it relates to the construction industry.
- To support and promote the introduction and use of certified non-standardised construction-related products or systems in the local or international market.
- To support policymakers in minimising the risk associated with the use of non-standard construction-related products or systems; and
- To be an impartial and internationally acknowledged South African centre for assessment and confirmation of fitness-for-purpose of non-standard construction-related products or systems.

2. INVITATION FOR PROPOSALS

These terms of reference are intended to define the scope of work and deliverables for appointing a service provider to perform system maintenance and support for **SAGE 300 PEOPLE**, which currently serves 40 users, and to set up any other modules that may **be needed**.

2.1 The system maintenance and support are as follows;

2.1.1. Human Resource Master Data.

2.1.2. Human Resource Master Data.

2.1.3. Performance Management (Target setting, Contract, Appraisals/Reviews)

2.1.4. Leave Module.

2.1.5. Learning and Development.

2.1.6. Employee Relations Module.

2.1.7. Employment Equity Module.

2.1.8. Payroll Administration

2.1.9. Payroll module

2.1.10. Personnel management module

2.2. General:

For other modules, that might be needed in the process, the service provider should be able to set them up as and when requested by ASA.

2.3 Training:

The tenderer shall conduct a minimum of two (2) refresher training sessions (minimum half day duration) for the different groups of users: HR Administrators, Supervisors/ Line Managers/ ASA employees.

2.4 Technical Requirements

The tenderer must be able to maintain the system's current technical setup or enhance it if needed.

3. SUBMISSION OF PROPOSALS AND EVALUATION CRITERIA

3.1 Submission of procurement documents

- National Treasury's Central Supplier Database (CSD) report. It must be noted that no contract with a service provider will be entered if such a service provider is not registered on the CSD,
- Completed and signed standard bidding documents, **SBD 4 and 6.1 forms**.
- The disclosure in the SDB 4 Form must be true and complete in every respect (Take specific note of Paragraph 2.3 of the disclosure).
- Signed General Conditions of Contract.

3.1 Mandatory documents

- Completed price schedule.
- The bidder must provide proof of Certified SAGE Business Partner.
- The bidder **MUST** provide at least **three** positive written contactable reference letters where similar services were completed in the public or private sector.

NB: Failure to meet any of the mandatory requirements on 3.1 above will disqualify the bidder.

3.2 Technical Evaluation

Bidders must indicate their compliance to the requirements by **(YES/NO)** in the box provided below. Failure to comply with the requirements below in the box will lead to the bidder being disqualified.

Description	Mark Yes or No
Human Resource Master Data.	
Human Resource Master Data.	
Performance Management (Target setting, Contract, Appraisals/Reviews)	
Leave Module.	
Learning and Development:	
Employee Relations Module	
Employment Equity Module	
Payroll Administration	
Payroll module	
Personnel management module	

i. Phase 2: Calculation of points

Please note for acquisitions below or equal to R50 Million, ASA evaluates these in terms of the 80/20 preference point system where: 80 points are allocated for price and 20 points will be awarded based on the specific goals.

Points for price will be calculated for all shortlisted service providers in accordance with the following formula:

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where:

P_s = Points scored for the price of the quotation under consideration

P_t = Price of the quotation under consideration

P_{\min} = Price of lowest acceptable quotation

Preference points for the specific goals will be allocated as follows:

NO.	SPECIFIC GOALS ALLOCATED POINTS	PREFERENCE POINTS ALLOCATION	SUPPORTING EVIDENCE TO BE SUBMITTED

Terms of Reference



1.	SMMEs	5 points	- A B-BBEE certificate /sworn affidavit as supporting evidence
2.	>50% Black female ownership	5 points	- CSD report or, - Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners
3.	>50% Black youth ownership	5 points	- CSD report, - Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners, or - Identification Documentation of all owners
4.	>50% People with disabilities ownership	5 points	- CSD report, - Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners, or - Identification Documentation of all owners

The final points will be calculated as follows:

CRITERIA	WEIGHTING POINTS
Price	80
Specific goal	20
TOTAL	100

ASA also reserves the right to conduct an investigation of the bidder’s financial position, previous contracts carried out, availability of skills or knowledge, existing workload, etc.

A recommendation for the award will then be formulated for approval by the relevant delegated authority.

4. TERMS OF CONTRACT AND SERVICE LEVEL AGREEMENT

Before the bid is awarded, the successful bidder shall be required to enter into a Service Level Agreement (SLA) with Agrément South Africa (ASA). The SLA shall form the contractual basis for the delivery of the service as well as how performance shall be measured. Contract extensions are at the sole discretion of ASA.

5. PRICE SCHEDULE

Description	(R) Once-off	(R) Recurring
Cost of system maintenance and support for the modules below 1. HR 2. Finance (Payroll)		
Cost of setting up any new Modules		
Training costs		
Cost of user manuals/guides		
Cost of ad hoc consulting		
Other (specify)		
TOTAL AMOUNT (EXC VAT)		
15% VAT		
TOTAL AMOUNT (INCL VAT)		

6. COPYRIGHT AND INTELLECTUAL PROPERTY RIGHTS.

In consideration of the fees paid, the service provider expressly assigns to ASA any copyright arising from the works the consultant produces while executing this contract. The consultant may not use, reproduce or otherwise disseminate or authorise others to use, reproduce or disseminate such works without prior consent from ASA.

7. FINAL APPROVAL

ASA reserves the right not to accept the lowest bid. ASA also reserves the right to reject any or all of the proposals, and/or not to appoint any service provider.

8. PROCEDURE FOR SUBMISSION OF PROPOSALS

8.1 All proposals must be submitted electronically to procurement@agrement.co.za .

8.2 Respondents must use the RFQ number as the subject reference number when submitting their bids.

8.3 All documents submitted electronically via e-mail must be clear and visible.

8.4 All proposals, documents, and late submissions after the due date will not be evaluated.

NB: NO HARD COPIES OR PHYSICAL SUBMISSIONS WILL BE ACCEPTED

9. VALIDITY PERIOD OF PROPOSAL

Each proposal shall be valid for a minimum period of **90 days** calculated from the closing date.

10. APPOINTMENT OF SERVICE PROVIDER

10.1 The contract will be awarded to the bidder who scores the highest total number of points during the evaluation process, except where the law permits otherwise.

10.2 Appointment as a successful service provider shall be subject to the parties agreeing to mutually acceptable contractual terms and conditions. In the event of the parties failing to reach such agreement, ASA reserves the right to appoint an alternative supplier.

10.3 Awarding of contracts will be announced on the National Treasury website, and no regret letters will be sent to unsuccessful bidders.

11. ENQUIRIES AND CONTACT WITH ASA

11.1 Any enquiry regarding this RFQ shall be submitted in writing to procurement@agrement.co.za with RFQ No:

11.2 Any other contact with ASA personnel involved in this Quotation is not permitted during the RFQ process other than as required through existing service arrangements or as requested by ASA as part of the RFQ process.

12. MEDIUM OF COMMUNICATION

All documentation submitted in response to this RFQ must be in English.

13. COST OF PROPOSAL

Tenderers are expected to fully acquaint themselves with the conditions, requirements, and specifications of this RFQ before submitting proposals. Each bidder assumes all risks for resource commitment and expenses, direct or indirect, of proposal preparation and participation throughout the RFP process. ASA is not responsible directly or indirectly for any costs incurred by tenderers.

14. CORRECTNESS OF RESPONSES

14.1 The bidder must confirm satisfaction regarding the correctness and validity of their proposal and that all prices and rates quoted cover all the work/items specified in the RFP. The prices and rates quoted must cover all obligations under any resulting contract.

14.2. The bidder accepts that any mistakes regarding prices and calculations will be at their own risk.

15. VERIFICATION OF DOCUMENTS

15.1 Bidders should check the numbers of the pages to satisfy themselves that none are missing or duplicated. ASA will accept no liability concerning anything arising from the fact that pages are missing or duplicated.

15.2 Only one electronic copy of the proposal must be submitted via email to procurement@agrement.co.za. If the bidder sends more than one proposal, the first submission shall take precedence should it not have been recalled/withdrawn in writing by the bidder.

16. ADDITIONAL TERMS AND CONDITIONS

16.1 A tenderer shall not assume that information and/or documents supplied to ASA, at any time prior to this request, are still available to ASA, and shall consequently not make any reference to such information document in its response to this request.

16.2 Copies of any affiliations, memberships and/or accreditations that support your submission must be included in the tender.

16.3 An omission to disclose material information, a factual inaccuracy, and/or a misrepresentation of fact may result in the disqualification of a tender, or cancellation of any subsequent contract.

16.4 Failure to comply with any of the terms and conditions as set out in this document will invalidate the proposal.

17. ASA RESERVES THE RIGHT TO

17.1 Extend the closing date.

17.2 Verify any information contained in a proposal.

17.3 Request documentary proof regarding any tendering issue.

17.4 Appoint one or more service providers, separately or jointly (whether or not they submitted a joint proposal).

17.5 Award this RFQ as a whole or in part.

17.6 Cancel or withdraw this RFQ as a whole or in part

18. DISCLAIMER

This document is only a RFQ is a request for proposals only and not an offer document. Answers to this RFQ must not be construed as acceptance of an offer or imply the existence of a contract between the parties. By submission of this proposal, tenderers shall be deemed to have satisfied themselves

with and to have accepted all Terms & Conditions of this RFQ. ASA makes no representation, warranty, assurance, guarantee or endorsements to tenderer concerning the RFQ, whether with regard to its accuracy, completeness or otherwise and ASA shall have no liability towards the tenderer or any other party in connection therewith.

19. POPIA

Protection of Personal Information - All bidders agree that personal information of persons related to or linked with bidders or respondents to this request for proposals may be required to fulfil the requirements for submitting a bid. All bidders agree that the ASA may collect, keep and process such information provided that the aforesaid uses shall be for purposes of evaluating the bid submitted. Where the information is sought to be used for other purposes, further and specific consent shall be obtained.