

Development of an Alternative Waste Treatment Facility through a Public-Private Partnership

Compulsory RFQ Briefing Session

RFQ Number: COJ/EISD001/25-26

Compulsory briefing session | 28 May 2026 | 10:00

[Presenter name and designation to be confirmed]



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Presentation Outline

- 1 Project Overview
- 2 RFQ process and key dates
- 3 RFQ response structure and returnables
- 4 Clarifications and contact policy
- 5 Evaluation methodology
- 6 Subsequent procurement process
- 7 Questions and close



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Project Overview



Johannesburg's landfill airspace is reducing while waste volumes continue to increase. The Project responds by introducing alternative waste treatment capacity to divert waste from landfill.

The City seeks to procure an Alternative Waste Treatment Facility to divert equal to, or in excess of, 500,000 tonnes per year of Municipal Solid Waste from landfill.

Location

City property adjacent to the Robinson Deep Landfill in Johannesburg South.

Procurement model

Public-Private Partnership with Design, Build, Finance, Operate and Transfer.

Term

25 years from the Commercial Operating Date.

Waste stream

Municipal Solid Waste supplied by Pikitup, subject to the project arrangements.

Electricity

Electricity generated at the facility to be dispatched into the City grid at Wemmer Substation.

Residual materials

Private Party responsible for recyclables, by-products and residual waste arrangements.

RFQ Fact Sheet & Contact Points

RFQ number	COJ/EISD001/25-26
Procurement stage	Request for Qualification / pre-qualification
Briefing session	Compulsory 28 May 2026 10:00
Briefing platform	Virtually platform via Microsoft Teams
Point of Contact	Mokgadi Maphoto wastetoenergy@joburg.org.za
Response closing	24 July 2026 10:30
Response validity	Six calendar months from submission date

Submission link / upload process
[To be confirmed by SCM in line with RFQ and advert instructions]

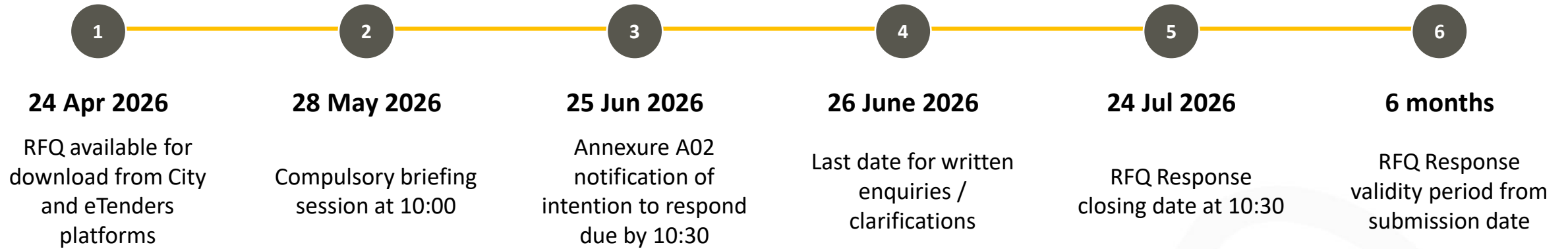
Enquiries
All enquiries must be submitted in writing through the Point of Contact.



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Key Dates & Response Timetable



Planning note for Respondents

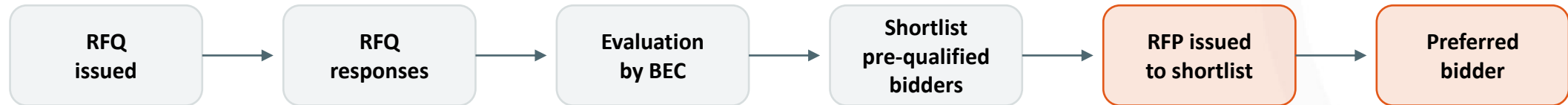
- Allow time to complete prescribed annexures and obtain supporting documents.
- Ensure the nominated representative and contact person are consistent across the response.
- Do not wait until the closing date to resolve upload or submission channel matters.

RFQ Purpose & Procurement Pathway

Purpose of the RFQ

- Communicate project information to the market.
- Solicit RFQ Responses from interested parties.
- Pre-qualify Respondents for the subsequent RFP process.

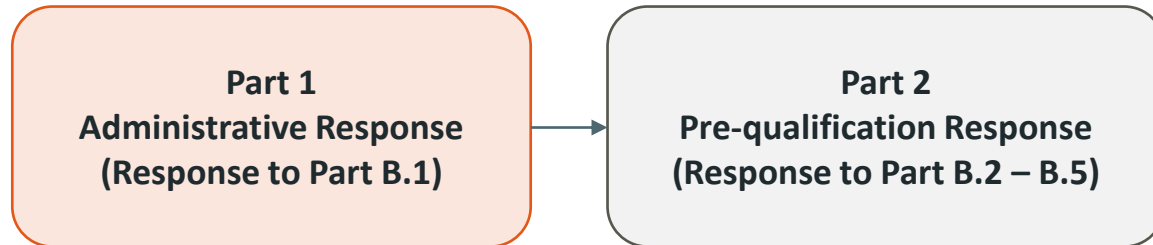
Indicative pathway



Response Structure & Submission Format

- RFQ Responses may be submitted either electronically or as hardcopy.
- Electronic copies to be uploaded via link provided (pending submission of Annexure A02)
- Hardcopy submission to be done on closing date between 08:00 and 10:30 at specified address:
48 Ameshoff Street, Sappi Building,
Ground Floor, Braamfontein,
Johannesburg, 2001

RFQ Response must be organised into two parts



Electronic Submission format

- Electronic submission via provided link (or on flash disk enclosed to hardcopy submission)
- Microsoft Word for documents
- Microsoft Excel for spreadsheets
- Microsoft Project for project plans
- Adobe PDF where files cannot be accessed in the required native format

Required document order (RFQ A.14.5)

- Cover letter signed by the Respondent Representative
- Executive summary not exceeding ten A4 pages
- Detailed index
- Part 1 - Administrative response
- Part 2 - Pre-qualification response
- Supporting documentation indexed and cross-referenced

Hard Copy Submission

- Hard copy files for Part 1 & Part 2 bound separately
- Electronic files on flash disk



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SOUTH AFRICA 2023



2025

Returnable Checklist

Administrative compliance (RFQ Part B.1)

- B01 status and authorised representative
- B02 roles and organisational structure
- B03 declaration and resolutions
- B04 supporting documents (with index)**
- B05–B13 member / contractor documents (B10, B11, B12 own format)**
- B14 natural person information
- B15 natural person identification**
- B16 corporate entity information
- B17 certificates of incorporation**

Technical experience and capability (RFQ Part B.2)

- B18 project experience
- B19 waste-to-energy experience
- B20 collaboration record**
- B21 contractor profile and accreditations**
- Reference letters and certifications (where applicable to B18/B19 submissions)

Project, finance and ED (RFQ Part B.3, B.4, B.5)

- B22 project comprehension and approach**
- B23 equity provision capability**
- B24 debt finance capability**
- B25 B-BBEE and ED commitments
- B26 ED plan and approach**

Annexures marked with ** do not have a template and must be provided in the Respondent's own format or the standard form in which the information is available from a third party such as natural person identification, corporate certificate of incorporation, or tax compliance records. Annexures must be clearly numbered and named.



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G20
SOUTH AFRICA 2025



U20
JOHANNESBURG 2025

Clarification protocol and contact policy

Point of Contact: Mokgadi Maphoto | wastetoenergy@joburg.org.za

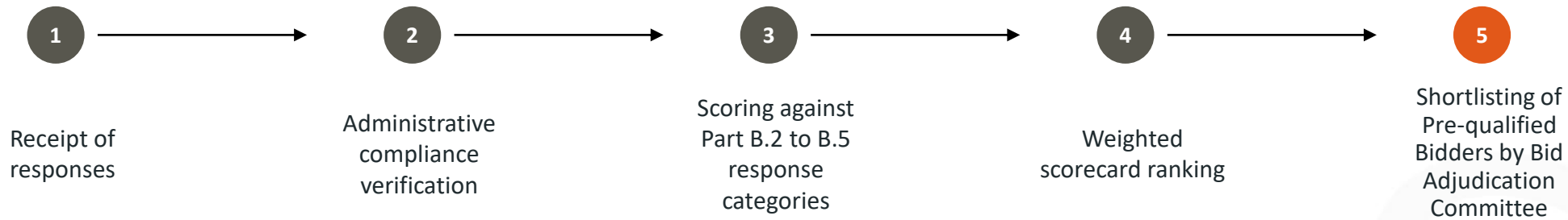


Clarification rules

- Queries must be in writing to Point of Contact
- Oral requests and queries will not be entertained
- The City may elect not to answer a query
- Briefing Notes are sequentially numbered
- Last day for submission of queries is Friday, 26 June 2026
- Last day for issuing clarification responses to queries is Friday, 3 July 2026

Evaluation Methodology Overview (RFQ Part C)

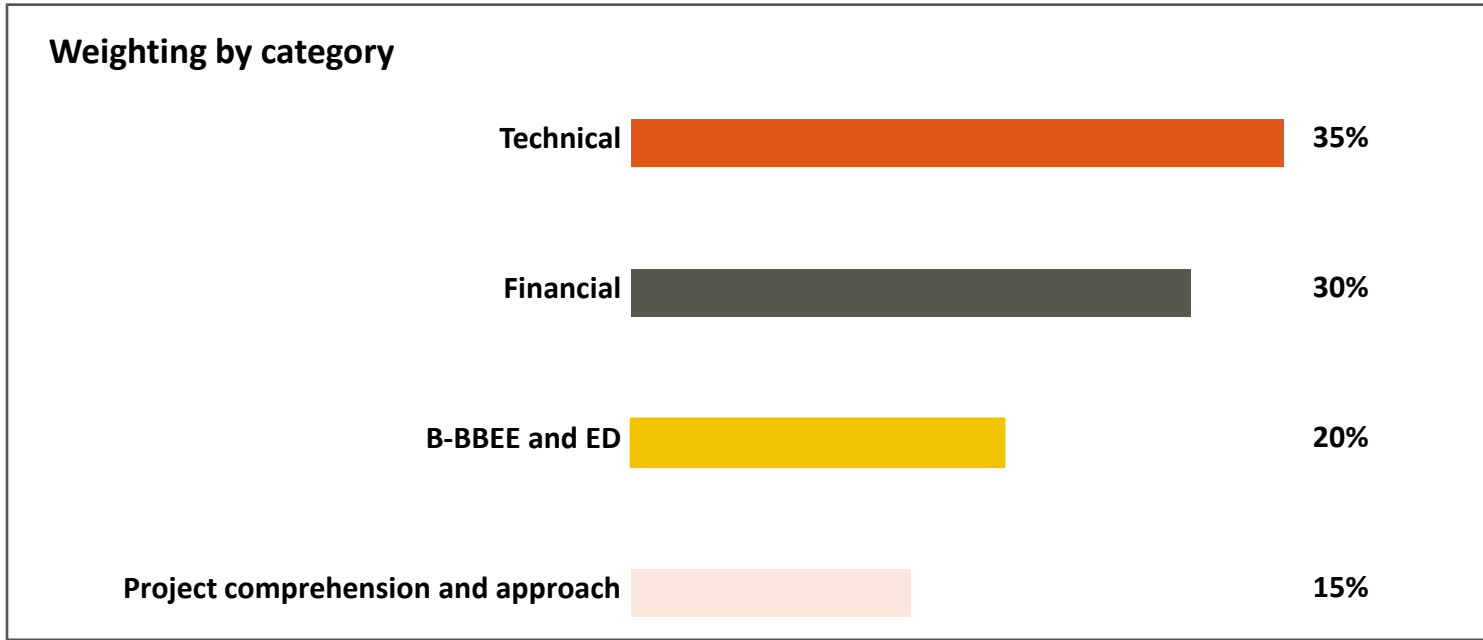
The RFQ Response is evaluated for administrative compliance and then scored through a weighted pre-qualification scorecard. There is no price evaluation during the RFQ stage.



Evaluation focus

- Knowledge, expertise, skills and experience
- Financial capacity and track record
- Ability to deliver an affordable, value-for-money solution
- Risk transfer, innovation and B-BBEE / ED objectives

Pre-qualification Scorecard (RFQ Part C.3.7)



Technical 35%

EPC and O&M project references, technology references, collaboration and key contractor profile.

Financial 30%

Equity track record and debt track record.

B-BBEE and ED 20%

B-BBEE targets, local content, job creation and ED approach.

Comprehension 15%

Project comprehension and project approach.

What evaluators need to see in the RFQ Response

Technical capability

Evidence of similar EPC and O&M experience, proven technology at scale, key contractor capability and relevant accreditations.

Project comprehension

Understanding of the Project, the proposed solution, site and waste context, environmental and social considerations, and implementation risks.

Financial capability

Ability to raise equity and debt finance, including support letters and track record of finance raised.

B-BBEE and economic development

Commitments relating to ownership, local content, job creation, gender mainstreaming and inclusion of informal recyclers.

Common compliance risks to avoid

- Incomplete forms
- No evidence for stated experience
- Unclear consortium roles
- Unsupported finance claims
- Generic marketing material



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B-BBEE & Economic Development Focus (Response to RFP Part B.5)

Respondents must provide commitments and an economic development plan covering the required RFQ elements.

Transformation, skills development and B-BBEE

Including considerations for operations and maintenance over the life of the Project.

Employment equity and gender mainstreaming

Including opportunities for women, youth and designated groups.

On-boarding informal recyclers

Including those currently operating at Robinson Deep landfill.

Local content

Including construction and operations period commitments.

Job creation

Construction and operations period targets, including skilled jobs and South African citizens.

Response requirement

Economic Development Approach and Commitment to be submitted as Annexure B26 and not exceed twenty A4 pages.

Information to be provided at RFP stage

Certain information will not be disclosed as part of the RFQ and is intended to be provided to Pre-qualified Bidders during the RFP process.

Output specification

Detailed output specification.

PPP Agreement

Draft PPP Agreement, including payment mechanism and penalty regime.

Waste information

City's waste characterisation and waste flow model, for information only.

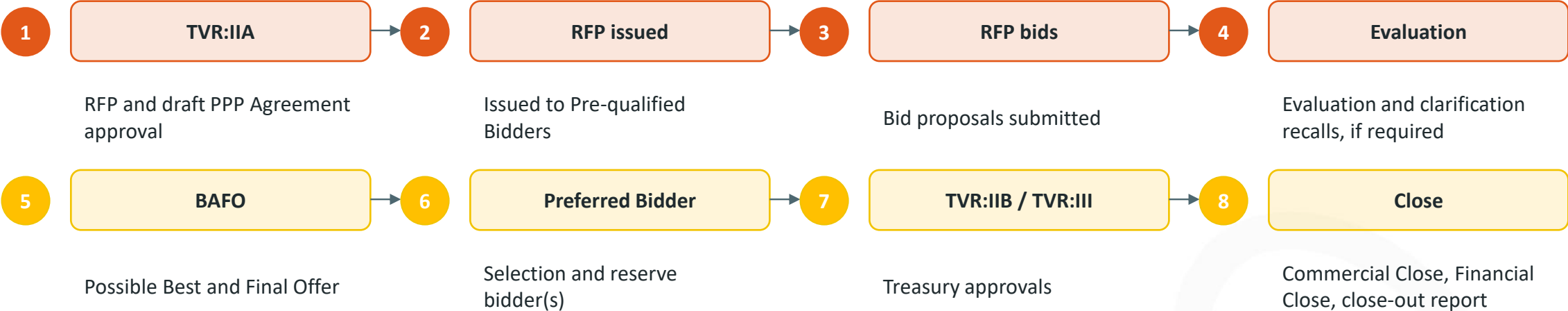
Environmental and social material

Information from environmental studies undertaken by the City will be provided to pre-qualified bidders.

Bid guarantee at RFP stage:

Pre-qualified Bidders will be required to provide a ZAR 25 million Bid Guarantee as a condition of participation in the RFP, within one calendar month after receipt of RFP documents. Bid guarantee is not submitted as part of the RFQ Response.

Subsequent procurement process after RFQ (RFQ Part C.4)



Process note:

The subsequent RFP process will apply after the City selects Pre-qualified Bidders. RFP documents will contain project-specific information to support RFP bid preparation.



Questions & close

All formal RFQ enquiries must be submitted in writing to the Point of Contact.

Point of Contact
Mokgadi Maphoto
wastetoenergy@joburg.org.za

Reminder
Only written Briefing Notes issued by the City will
supplement or amend the RFQ.

Thank you





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