



Request for Information (RFI)

RFI/ICT/BI-AI Data/2026/05

SERVICES: Proposals from Agri-specialists/consulting service providers or independent consultants are invited to provide a proposal on how they can assist PPECB to transform their data and BI offering to internal and external clients, including but not limited to Key Performance Indicators (KPI's) for the South African Agricultural value chain, from orchard to export.

Responses to be submitted to: SangoJ@ppecb.com on or before ²¹~~17~~ July 2026 at 16h00.

1 INVITATION

Bidders are invited to submit responses to this request for information for the services of an Agri specialist/consulting service provider or independent consultant with extensive, broad Agriculture export industry experience, hereafter referred to as “consulting services” for a highly impactful part-time consulting engagement of 3 months to steer and direct PPECB to transform their data and BI offering to internal and external clients, including but not limited to Key Performance Indicators (KPI's) for the South African Agricultural value chain, from orchard to export.

This RFI is a stand-alone information gathering and market-testing exercise, intended only to inform and assist PPECB's further deliberation and potential development of a specification for the competitive tender process and/or Request for Quotation.

PPECB aims to obtain indicative prices, timelines as well as information regarding different solutions offered by the market. Respondents are required to provide documentation detailing their different offerings around functionality, indicative pricing, and requirements to assist the PPECB.

Below are the guidelines for response:

- Indicative of number of hours per month
- Indicative prices of the scope and service offered. This is an all-inclusive price of all the required services to be charged.
- The bidder must submit all compliance documentation i.e., Valid Tax Clearance Certificate or Pin, Valid BEE Certificate or EME/QSE Affidavit and Proof of CSD Registration.
- The bidder should submit all information relating to experience in implementing similar scope of works.
- Submission of a detailed proposal of the work plan on how the bidder intends to render the services. This must include:
 - Methodology, ○ Timelines, ○ Milestones, ○ Deliverables and outcomes, ○ Roles and responsibilities per phase, ○ List of Any documentation as required in the scope of work.

It should be noted that should the PPECB resolve to subsequently issue out a Request for Proposal or Request for Quotation, the invitation may be restricted to the respondents of the RFI.

You are urged to ensure that all accompanying information in your submission and documentation is sufficiently clear, and all documentation completed and incorporated in your submission at the time of submission. Nonadherence to this will prejudice and may disqualify your offer from further consideration. Your RFI submission should have a thorough index and reference all documentation submitted.

SCOPE OF TERMS OF REFERENCE

The PPECB is requesting proposals for consulting services, specialising in the Agricultural export value chain to assist the PPECB with defining and reviewing the outcome of Key Performance Indicators (KPI's) for the South African Agricultural value chain, from orchard to export. The principle is to explore the art of what is possible with our dataset, as well as other data sources to create meaningful insights that is of value to internal and external stakeholders and to produce incremental value to the value chain for decision making.

In line with the PPECB Strategic Objective of the provision of timeous and relevant inspection and shipping information, knowledge and guidance into what is of value to the industry that will deliver meaningful insights and leading indicators as opposed to lagging indicators to improve decision-making.

Provide practical business-focused guidance to PPECB C-suite to take the PPECB to the next stage where data is a strategic asset, providing data insights internally and externally that sets PPECB apart, creating value in the industry. Through our unique and combined data insights, it will assist the industry in planning, forecasting, tracking and tracing product, eliminating bottlenecks, trend analysis and scenario planning in times of complexity or change.

Identify industry-informed opportunities where technologies such as Artificial Intelligence (AI), Machine Learning (ML) and Large Language Models (LLM) can be used within the PPECB and the industry to optimise the value chain.

The following is the detailed scope of the requirement:

- Confirm the key elements in the South African Agricultural export value chain, from orchard to export
- Define the KPI's for the South African Agricultural value chain, for each element and related to the other elements in the value chain
- Define groups of stakeholders that could benefit
- Define the relations between Stakeholder and value chain, and specific data insights for the groups.
- Assist with outline of the visualisation of the data, and specific groups of stakeholders
- Assist with defining the approach to convey the benefit of the data to the stakeholder groups
- Assist with establishing data insights acceptance with stakeholder groups, before full development commence, to mitigate unnecessary development
- Assist with stakeholder training approach, to facilitate the usage of the data
- Assist to define a simple stakeholder service delivery process to apply to post-delivery questions or escalations
- Provide input into sources of data that can be useful to compliment, that is not naturally part of the PPECB data
- Identify opportunities to leverage Artificial Intelligence (AI), Machine Learning (ML) or Large Language Models (LLM)
- Define ways to assess and validate the outcome of the KPI
- Work as liaison between PPECB C-suite, BI, R&D team and stakeholders to ensure successful delivery
- Assist the PPECB BI team to document and deliver the agreed upon outcomes and supporting processes

Critical Requirements

- The consulting service must possess comprehensive agricultural export value chain knowledge.
- The consultant must be an active participant within the South African agricultural sector and maintain a well-established network across the agricultural value chain.
- An agile methodology will be adopted for the confirmation of requirements, solution design, development, and delivery. Deliverables will be produced incrementally and frequently to allow for timely adaptation based on stakeholder feedback and evolving business requirements.
- All data, information, documentation, and outputs generated during the duration of the contract shall remain the sole intellectual property of the PPECB

- Information relating to KPI development, data, methodologies, and outputs may not be disclosed or shared with any external stakeholders, vendors, or third parties during or after the contract period without prior written approval from PPECB.
- Development and delivery must utilise the existing PPECB Business Intelligence Microsoft platform. Any new recommendations will be subject to the PPECB Enterprise Architecture approval. All documentation and deliverables must be produced using Microsoft-compatible applications.
- All activities and deliverables must align with PPECB data governance, cybersecurity, and information security policies.
- The consulting service must comply with all applicable PPECB Acts, policies, and relevant data protection regulations.
- The consulting service must recommend a structured approach, to assist PPECB to align it with best practices followed.
- A formal skills transfer plan must be developed and implemented, including competency assessments and sign-off processes to ensure sustainable knowledge transfer to PPECB personnel.
- All working files, process maps, source documentation, and related project information must be handed over to PPECB upon completion of the engagement or stored directly within PPECB approved systems.
- The PPECB will provide a laptop for ease of use and to speed up the process, and protect and monitor data on the PPECB network

Consulting Duration

The minimum cumulative consulting is expected to be approximately 16 hours per week, not exceeding 32 hours per week over an initial period of three (3) months. PPECB reserves the right to extend the engagement based on project requirements and performance.

Value Chain

The diagram depicts the high-level steps and context of the value chain.



Bid Submission

All submissions must be submitted via email to SangoJ@ppecb.com or submitted electronically via Microsoft One Drive and shared with this email address: SangoJ@ppecb.com. All submissions must be referenced **RFI/ICT/BI-AI Data/2026/05**.

Closing Date: ²¹ ~~17~~ July 2025

ICT Specification Expert: NINA PRETORIUS Date: 6 JULY 2026

NPretorius

CIO:  Date: 6 July 2026

Bridgette Daries