

	Strategy	Kusile Power Station
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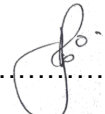


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1. Introduction

An open-market invite will be issued calling for interested bidders to take part in the tender process for the service and maintenance of fire and rescue equipment at Kusile Power Station for a period of five years. The contract entails the service, supply and maintenance of fire extinguishers, hose reels, fire hydrants, fire and rescue equipment, service and maintenance of firefighting apparatus including fire trucks, hazmat unit and its equipment, and all other equipment as listed in the scope of work. All equipment serviced, maintained or supplied to comply with the governing standards for firefighting and rescue equipment i.e. South African National Standards (SANS) 1475 and 1910, SABS approval, National Fire Protection Association (NFPA), South African Qualification & Certification Committee, and European Norms (EN) standards.

This document sets out the method and criteria that will be used to evaluate the tenders that will result from this pre-qualification invite.

2. Supporting Clauses

2.1 Scope

This strategy defines the TET, their responsibilities and the criteria used to evaluate the tender receivables.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This strategy document applies to the Fire Risk Management and Emergency Preparedness Unit, Engineering, and Maintenance Departments. Risk and Assurance take the overall applicability.

2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 240-168966153: Generation Tender Technical Evaluation Procedure
- [3] 32-1033: Eskom Procurement and Supply Chain Policy
- [4] 32-1034: Eskom Procurement and Supply Management Procedure.

2.2.2 Informative

- [5] 32-107 Eskom Fire Risk, Emergency Management, and Firefighting Training Standard
- [6] 32-108 Eskom Firefighting Organization
- [7] 32-123 Eskom Emergency Planning

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[8] 240-113804123 Kusile Power Station Emergency Preparedness Plan

2.3 Definitions

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 Abbreviations

Abbreviation	Description
CV	Curriculum Vitae
SAQCC	South African Qualifications Certification Committee
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

2.5 Roles and Responsibilities

Compiler	The document compiler is responsible for ensuring that this document is up- to-date and that this document is not a duplication of an existing documentation, regarding the document’s objectives and content.
Functional Responsibility (OHS Manager)	The Functional Responsible Person shall determine if the document is fit for purpose before the document is submitted for authorization.
Authorizer (Risk and Assurance Group Manager)	The document authorizer is a duly delegated person with the responsibility to review the document for alignment to business strategy, policy, objectives, and requirements. He/she shall authorize the release and application of the document.

2.6 Process for Monitoring

The primary process for monitoring will be governed by the 240-48929482 Tender Technical Evaluation Procedure; this entails assuring that the design achieves the requirements set out in this document.

2.7 Related/Supporting Documents

Please refer to Section 2.2.

3. Tender Technical Evaluation Strategy

3.1 Technical Evaluation Threshold

To be eligible for evaluation, the tenderer shall meet all the mandatory requirements. The scoring for each tenderer will be done as per the scoring table shown below. The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

The evaluation scores will be weighted as according to the following disciplines:

(Technical 100%)

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Comprehension of scope	40%
Relevant experience	25%
Organogram and CV's of key personnel	15%
Project execution plan and project program	20%
TOTAL (100%)	
Overall minimum threshold for qualification (70%)	

3.2 TET Members

Table 1: TET Members

TET number	TET Member Name	Designation
TET 1	Philani Myeni	Senior Advisor Fire Risk Management
TET 2	Dhiresb Ram	Engineer Professional Engineering
TET 3	Ntobeko Sikhakhane	Snr Advisor Occ. Hygiene & Safety
TET 4	Sazi Zungu	Manager Quality
TET 5	Veronica Mpe	Officer Quality
TET 6	Muwanwa Sinthumule	Officer Environmental

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3.3 Mandatory Technical Evaluation Criteria

Table 1: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	SABS approval for portable fire equipment service and maintenance	Confirmation of certificate	Technical Compliance
2.	Company registration in terms of SANS 1475	Confirmation of certificate	Technical Compliance
3.	Company registration with Fire Fighting Equipment Traders Association (FFETA)	Confirmation of certificate	Technical Compliance
4.	Relevant experience of two (2) or more contracts successfully completed in the last five (5) years covering the similar scope of work in an industrial environment.	List of previously completed projects	Technical Compliance

3.4 Qualitative Technical Evaluation Criteria

Table 2: Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring Criteria	Tender's Response
	GENERAL WORKS	DELIVERY CAPACITY	100%		
1.	Comprehension of Scope				
	1.1 Provide a typical method statement for the scope of works. The method statement/s shall detail how the tenderer proposes to execute the works. The method statement shall clearly provide details of the services to be rendered with regards to the scope of works. Minimum high-level requirements: <ul style="list-style-type: none"> ○ Typical service methodology/ description of services to be rendered. ○ Equipment/ materials to be used for the services rendered. ○ Typical resource responsibilities. 	Method Statement	20%	20% = Comprehensive method statement - demonstrates the ability to execute the scope far more than the minimum requirements. 10% = Method statement is consistent with the scope of work. 5% = Method statement is poor and not reflective of the project requirements/scope of works. 0% = No method statement submission.	

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2.	Relevant Experience					
	2.1	<p>Relevant experience (track record):</p> <p>The tenderer submits a list of traceable references / completion certificates that adequately prove that the tenderer has completed two (2) or more contracts successfully in the last five (5) years covering the similar scope of work.</p>	<p>List of previously completed projects of similar scope with traceable references including completion certificates</p>	30%	<p>30% = 3 – 5 projects of similar nature submitted.</p> <p>20% = 2 – 3 projects of similar nature submitted.</p> <p>10% = 1 – 2 projects of similar nature submitted.</p> <p>0% = No experience</p>	
3.	Organogram and CV's of Key Personnel					
	3.1	<p>Project Organogram:</p> <p>The tenderer to submit the organizational structure of key personnel of the main contractor and/ or subcontractors.</p> <p>In case of an association/ joint venture/ consortium, it should be indicated how the duties and responsibilities are to be shared. If the tenderer intends making use of the services of subcontractor/s for section of the work, the delegation of duties should be clearly indicated.</p> <p>To the extent that such information is available, provide the subcontractor</p>	Project organogram	10%	<p>10% = Comprehensive organogram listing project-based, site-specific resources submitted</p> <p>5% = Organogram submitted</p> <p>0% = No organogram submitted.</p>	

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		<p>organisation and staffing as per the requirements above.</p> <p>Minimum key resources are:</p> <ul style="list-style-type: none"> • 4 x Competent SANS 1475 Fire Equipment Technicians • Qualified SHEQ Team 				
	3.2	<p>Experience of key staff in relation to the Scope of Works</p> <ul style="list-style-type: none"> • Demonstrate the level of relevant experience of key personnel. Relevant qualifications (degree/ diploma/ certificates) as well as curriculum vitae of key personnel to be submitted as part of the tender submission. Tenderer to also demonstrate that each of the proposed key resources have a minimum of two (2) years of post-qualification experience in working on projects of a similar nature as specified. 	CV' s of key resources and certified copies of registration certificates.	20%	<p>20% = CV's of key resources as well as qualifications certificates included</p> <p>10% = CV's of key resources only included</p> <p>0% = No CV's of key resources as well as qualifications certificates included</p>	
4.	Project Execution Plan and Project Programme					
	4.1	Provide a typical project programme listing all activities that are required to execute the full scope of work	Project programme/ schedule	20%	20% = Comprehensive project programme detailing all service and maintenance project activities from contract	

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	from contract award to handover. The dates generated by the Programme activities represent the anticipated start and completion of work required to execute the full scope in a logical and realistic manner.		award to project completion/handover 10% = Project programme not detailed or missing key inspection project activities 0% = No project programme	
TOTAL			100%	

3.5 TET Member Responsibilities

Table 3: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7	TET n
1	X	X	X	X				
2	X	X	X	X				
3	X	X	X	X				
4	X	X	X	X				
5	X	X	X	X				
6	X	X	X	X				
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7	TET n
1.1	X	X	X	X				
2.1	X	X	X	X				
3.1	X	X	X	X				
3.2	X	X	X	X				
4.1	X	X	X	X				

3.6 Foreseen Acceptable / Unacceptable Qualifications

3.6.1 Risks

Table 4: Acceptable Technical Risks

Risk	Description
1.	N/A
2.	
3.	
4.	
5.	
6.	

Table 5: Unacceptable Technical Risks

Risk	Description
1.	Exclusion of Technicians Registration Certificates of key personnel allocated to perform specified works.
2.	Exclusion of project specific competence requirements of personnel.
3.	Exclusion of proof/record of completed projects of similar scope with traceable references.
4.	Non-compliance to any of Eskom Fire Risk Management and EP standards.

3.6.2 Exceptions / Conditions

Table 6: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	None
1.	
2.	
3.	
4.	
5.	
6.	

Table 7: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Non-compliance to any of Eskom Fire Risk Management and EP standards.
2.	
3.	
4.	
5.	
6.	

4. Authorisation

This document has been seen and accepted by:

Name	Designation
Sipho Shabangu	Group Manager Risk and Assurance
Thobile Yonga	Manager Occupational Hygiene and Safety
Sazi Zungu	Manager Quality Assurance
Nkosikhona Mnisi	Officer Compliance
Dhires Ram	Professional Engineer Mechanical
Sibusiso Vezi	Manager Maintenance

5. Revisions

Date	Rev.	Compiler	Remarks
April 2026	1	P. Myeni	New document for service and maintenance of fire and rescue equipment for a period of 5 years

6. Development Team

The following people were involved in the development of this document:

- Philani Myeni

7. Acknowledgements

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