

ATTACHMENT 1: TECHNICAL EVALUATION CRITERIA

	Technical Evaluation criteria for Request for Proposal (RFP), KWS PED Security	Document Identifier	240-731 360	Rev	1	
		Effective Date	April 2024			
		Review Date	October 2027			

To ensure a robust and fair evaluation of proposals for the Integrated Security Services at Komati Water Scheme, the following technical evaluation criteria, adhering to the SMART principle, will be applied. These criteria are designed to assess the tenderer's technical capability, proposed methodology, and strategic approach to meeting Eskom's security requirements.

PLEASE NOTE:

- Certified copy requirements – EACH INDIVIDUAL PAGE copy of the original documents/certificates must be certified with a signed Commissioner of Oaths stamp and a corresponding date stamp.
- The date stamped on certified documents certificates must not be older than 90 days of the date of tender submission.
- Valid document – An authentic, correct, complete and current document in PDF format; Legally acceptable document for the specific purpose required.
- ALL documents provided must be clear and legible. Unclear/Illegible documents provided will lead to disqualification.
- Failure to meet ANY MANDATORY requirement will result in automatic disqualification.

A. MANDATORY REQUIREMENTS (Pass/Fail – No Scoring)

i. Company Requirements

Nr	Requirement	Verification Method	Pass Criteria	Yes/No
1	Valid PSIRA registration	Certified copy (must not be older than 90 days from the date of submission)	Valid PSIRA certificate by the time/date tender closes.	
2	Valid PSIRA good standing letter	Certified copy (must not be older than 90 days from the date of submission)	Valid certified PSIRA Letter of Good Standing by the time tender closes.	
3	Public liability insurance as per PSIRA requirements.	Policy document	Minimum R10 million coverage, valid for contract period.	
4	Private Sector Security Provident fund (PSSPF) compliance confirmation letter 13a	Certified copy (must not be older than 90 days from the date of submission)	Valid letter issued by (PSSPF) indicating company's compliant status.	
5	Firearm licenses	Certified copy (must not be older than 90 days from the date of submission)	Valid copies of firearm licenses for firearms owned by the company. Document verification with SAPS CFR.	
6	Letter from the SAPS issued by the NKP office indicating the company's application for registration to offer services at National Key Point.	Certified copy (must not be older than 90 days from the date of submission)	Valid letter of acknowledgement issued by SAPS (NKP) not older than 12 months from the date of issue.	
7	Presence of a control room	Certified copy (must not be older than 90 days from the date of submission)	Valid lease or title deed proving ownership of local control room	

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ii. Personnel Requirements

Nr	Requirement	Verification Method	Pass Criteria	Yes/No
8	PSIRA registration	Certified copy (must not be older than 90 days from the date of submission)	PSIRA list of members (Must have 20 and more employees registered)	
9	PSIRA registration (Directors)	Certified copy (must not be older than 90 days from the date of submission)	Certified copy of Grade A certificate, valid by the time tender closes	
10	Firearm competency and appointment letter for a responsible person	Certified copy (must not be older than 90 days from the date of submission)	<ul style="list-style-type: none"> ▪ Appointment letter of the Firearm Responsible person on a company letter head. ▪ Valid competency certificate Sassetta training for firearm handling and usage for business purpose. 	
11	SAPS Clearance certificate or record of criminal background check by any AFI Switch (Automated Fingerprint Identification System Switch) service provider	Valid SAPS 365 certificate / Valid Criminal background check record for all directors	Certificate indicating no offences (SAPS 69 or proof of application is not acceptable)	

B. FUNCTIONAL REQUIREMENTS (Total Score 100%)


1. Physical security services (Weight 70%)

Functionality criteria


- Desktop exercise (35 Points)
- Site visit evaluation (35 points) Control base is to be situated in Mpumalanga and will be confirmed during the site verification process.

1.1 Desktop exercise (35 Points)

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
1.1 Company Experience	Proof of References for similar security services rendered.	Reference letters from clients signed by the Head of Security of the companies for which the services were provided, indicating the service rendered, duration and contract amount, on the company's letterhead. The letters should not be older than 24 months. Reference letters to confirm work done in Physical Guarding and Tactical Response services. <ul style="list-style-type: none"> • Provide 3 letters not older than 2 years • Provide 2 letters not older than 2 years • Provide 1 letter not older than 2 years 	6 points	3 and more Reference letters not older than 24 months 2 X Reference letters not older than 24 months 1 X Reference letters not older than 24 months	<ul style="list-style-type: none"> ▪ 6 points ▪ 4 points ▪ 2 points

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Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
1.1.2 Organization's ability to recruit the manpower numbers required.	Recent detailed Company's recruitment strategy with Company Letter Head (Logo)	Submission of detailed recruitment strategy on company letterhead (with logo). Evidence of a structured process for sourcing, screening, and deploying security personnel. Strategy must outline the following: <ul style="list-style-type: none"> ▪ Criminal background checks and the company conducting them. Screening process and vetting steps prior to employment. ▪ Interviews conducted and selection criteria. ▪ Evaluation of CVs and verification of experience/qualifications. ▪ Medical fitness checks and responsible service provider. ▪ Records or certificates of firearm handling evaluation 	10 points	The recruitment strategy should include the following: <ul style="list-style-type: none"> ▪ Criminal background checks screening process (Name the company conducting the screening) ▪ Interviews conducted ▪ Evaluation of CV's ▪ Medical fitness checks ▪ Records of evaluation of employees handling firearms 	<ul style="list-style-type: none"> ▪ 2 points ▪ 2 points ▪ 2 points ▪ 2 points
1.1.3 Access Control Procedures & Implementation (Specific, Measurable, Achievable, Relevant)	Comprehensive plan for managing entry/exit points, including visitor management, personnel verification, and integration with site available access control technology already in place.	<ul style="list-style-type: none"> • Assessment of proposed access control procedures in relation to existing Eskom site systems. The existing site system information will be shared during the compulsory tender clarification meeting. • Evaluation of process for identification and verification of all personnel, visitors, vehicles, and goods. • Evidence of integration with technology-based access control systems. • Demonstration of how plans will manage intoxicated employees/visitors and control the manual/online register process. 	4 points	Access Control Procedures Manual: Detailing protocols for personnel, visitors, vehicles, and goods. Minimum required in the procedure: <ul style="list-style-type: none"> ▪ Identification of visitors ▪ Searching of vehicles ▪ Managing employees/visitors who are intoxicated ▪ Managing the access register (manual and on-line) 	<ul style="list-style-type: none"> ▪ 1 point ▪ 1 point ▪ 1 point ▪ 1 point
1.1.4 Patrol Services & Monitoring (Specific, Measurable, Achievable, Relevant)	Detailed methodology for regular site inspections and perimeter monitoring, including proposed patrol routes, frequency, and real-time reporting mechanisms.	<ul style="list-style-type: none"> • Review of proposed patrol methodology and frequency per risk level. • Assessment of tools and systems for monitoring, including integration with reporting mechanisms with real-time reporting requirements. • Demonstration of communication plan between patrol teams and control room. 	6 points	<ul style="list-style-type: none"> ▪ Patrol Plan per Risk Level: Outlining routes, frequency (daily, hourly, etc.), and methods (foot, vehicle). ▪ Proposed Patrol Management System (PMS) Specification: Including real-time tracking and reporting features. ▪ Sample Patrol Reports: Indicating data captured and escalation paths. 	<ul style="list-style-type: none"> ▪ 2 points ▪ 2 points ▪ 2 points


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Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score	
1.1.5 Emergency Management & Coordination (Specific, Measurable, Achievable, Relevant):	Clear procedures for coordinating with emergency services and Eskom personnel during critical incidents.	<ul style="list-style-type: none"> Evaluation of proposed emergency management plan and supporting documentation. Review of communication matrix showing coordination between Eskom internal teams, SAPS, and other emergency services. Assessment of escalation process and defined responsibilities. 	3 points	<ul style="list-style-type: none"> Emergency Response Plan (ERP) Outline: Covering various security incidents (e.g., intrusion, fire, medical emergency). Communication Matrix/Flow Diagram: Illustrating coordination with Eskom internal teams, SAPS, and other emergency services. Incident Escalation Matrix: Defining clear roles and responsibilities. Clear roles and responsibilities. 	1 point	1 point
1.1.6 Personnel Training & Certification (Specific, Measurable, Achievable, Relevant, Time-bound):	Detailed plan for ongoing personnel development and certification, ensuring "100% personnel certified", for the contract duration.	<ul style="list-style-type: none"> Review of training curriculum, frequency, and training methodology. Evaluation of certification tracking and renewal process ensuring compliance with Eskom requirements with plan ensuring 100% certification maintained throughout the contract period. 	6 points	<ul style="list-style-type: none"> Comprehensive Training Program Outline: For all operational staff. Certification Tracking Methodology: Explaining how 100% certification will be maintained. 	3 points	3 points
Total			35 points		/35	

1.2 On-site Evaluation (35 Points)

Site visits will be conducted for the successfully shortlisted bidders to evaluate each proposed security solution, and all functional requirements listed BELOW.

Item	Criterion:	Measurement:	Score:
1.2.1	Facility/Control Room – This is the Supplier's existing control room from which they operate.		(8)
1.2.1.1	The Suppliers existing control room should be located in a permanent structure made of brick and mortar	Inspect buildings and walls. Brick Wall structure = 2 <ul style="list-style-type: none"> None = 0 	2 points
1.2.1.2	24/7 operational call center with fixed telephone line and e-mail	Control room functional test to be conducted on site. <ul style="list-style-type: none"> 24/7 operational Land line functionality = 2 No proof = 0 	2 points
1.2.1.3	Lockable door to control room (access restriction)	Functional test to be conducted on site. <ul style="list-style-type: none"> Electronic access control = 1 Manual lockable = 1 Not lockable = 0 	1 point 1 point
1.2.1.4	Ablution facility with easy access for control room operators or employees and should form part of the structure.	Inspect the facility onsite. <ul style="list-style-type: none"> Ablution facility available = 1 No ablution = 0 	1 point
1.2.1.5	Power supply to the control room building (electrified)	Inspect the facility onsite. <ul style="list-style-type: none"> Power to the control room functional = 1 No power supply = 0 	1 point


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Item	Criterion:	Measurement:				Score:	
1.2.2	Control Room		Equipment/Systems				(3)
1.2.2.1	Computer(s)/ laptops that are operational and used for Security Services	Inspect the facility onsite. <ul style="list-style-type: none"> Desktops, fixtures, cabling, screens = 1 				▪ 1 point	
1.2.2.2	Communication capability with operational teams (PTT/base radio) in the control room linked to all operational sites and Panic button receiver established in the control room linked to all operational sites	<ul style="list-style-type: none"> PTT/base functional test to be conducted on site Panic button functional test to be conducted on site 				<ul style="list-style-type: none"> ▪ 1 point ▪ 1 point 	
1.2.3	Registers/procedures						(7)
1.2.3.1	Occurrence book	Inspect registers on site. <ul style="list-style-type: none"> OB entries = 1 No OB, no point allocation 				▪ 1 point	
1.2.3.2	Panic button test register	Inspect registers on site. <ul style="list-style-type: none"> Confirm entries No register/entries, no point allocation 				▪ 1 point	
1.2.3.3	Incident register	Inspect registers on site. <ul style="list-style-type: none"> Confirm/ entries No register, no point allocation 				▪ 1 point	
1.2.3.4	Equipment registers	Inspect registers on site. <ul style="list-style-type: none"> Confirm/ entries No register, no points allocation 				▪ 1 point	
1.2.3.5	Duty roster displayed on the wall	Duty roster displayed on the wall. <ul style="list-style-type: none"> Confirm display No display, no point allocation 				▪ 1 point	
1.2.3.6	Emergency preparedness procedure displayed on the wall	Emergency preparedness procedure displayed on the wall. <ul style="list-style-type: none"> Confirm display No display, no point allocation 				▪ 1 point	
1.2.3.7	Emergency contact list displayed on the wall	Emergency contact list displayed on the wall. <ul style="list-style-type: none"> Confirm display No display, no point allocation 				▪ 1 point	
1.2.4.	Armory compliance						(11)
1.2.4.1.	Firearm safe (Letter issued by SAPS)	SAPS compliant. <ul style="list-style-type: none"> SAPS inspection letter confirming the safe is compliant DFO (Designated Firearms Officer) 				▪ 1 point	
1.2.1.2	Firearm safe	Inspection to be done on site. <ul style="list-style-type: none"> SABS approved/certified = 2 Not SABS certified = 0 				▪ 2 points	
1.2.4.3	Firearm Register A7 and A8	Ammunition and Firearm Control <ul style="list-style-type: none"> Registers with company's firearm and ammunition listed. No register = 0 				▪ 1 point	
1.2.4.4	Firearm Discharge register	Firearm Discharge register <ul style="list-style-type: none"> Register in place 				▪ 1 point	

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Item	Criterion:	Measurement:				Score:		
1.2.4.5	Firearm inspection as per the provided Central Firearm Register	Number of Firearms available as per the CFR <ul style="list-style-type: none"> Inspection on site: (9mm Handguns and shotguns availability) <ul style="list-style-type: none"> The firearms on hand are registered correctly in the company firearm register (A7 register) and CFR. Service record of firearms by an accredited gunsmith (not older than 12 months from the date of issue) 				<ul style="list-style-type: none"> ▪ 3 points ▪ 2 points 		
1.2.4.6	Firearm safe work procedure	Inspect the company approved procedure with inclusion of: <ul style="list-style-type: none"> Handing over and receiving firearms, storing firearms and ammunition = 1 No procedure = 0 				▪ 1 point		
1.2.5	Management of Vehicles						(6)	
1.2.5.1	Capability for the control room to contact patrol cars while on site (radios and panic button response).	Inspection to be done on site. <ul style="list-style-type: none"> Communication capability tested and operational = 2 No proof = 0 				▪ 2 points		
1.2.5.2	Inspection of the 4x4 vehicles to Eskom vehicle safety standards? (Standard to be issued with the tender) Inspection of 4x4 capability in vehicles intended for use by the Tenderer or vehicles that will be leased or bought post contract award.	Fire Extinguisher and first aid kit in vehicle, spare wheel. Check on site. <ul style="list-style-type: none"> Proof of SABS Safety standard No proof = 0 				▪ 1 point		
1.2.5.3	Are 4x4 vehicles fitted/ equipped with car-tracking system?	Request tracking reports on site <ul style="list-style-type: none"> Proof of a tracking system installed = 1 No proof = 0 				▪ 1 point		
1.2.5.4	Are the company vehicles branded with the company's logo and reaction number	Inspect vehicles on site. <ul style="list-style-type: none"> Vehicle branding = 1 No branding = 0 				▪ 1 point		
1.2.5.5	Spotlight to the 4x4 vehicle must be mounted or handheld	Inspection to be done on site. <ul style="list-style-type: none"> Vehicle spotlights to be in working condition No proof = 0 				▪ 1 point		
TOTAL							/35	

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2. Technology integrated security services (Weight 30%)

2.1	Qualitative Criteria (20%)				
	Item	Required Returnable/Evidence	Sub-score		0
2.1.1	A description of the company and the nature of experience pertaining to the scope of works.	Provide two or more client testimonials and completion certificates as proof for CONTROL ROOM projects undertaken. Testimonial(s) or completion certificates shall contain the following 1) Name of company where project was executed information for evaluation purposes: 2) Project Description 3) Construction period 4) Contract value 5) Contact person 6) Payment certificates	Proof of works completed (as per bullets 1 to 6). 5 = 5 Testimonials. 4 = 4 Testimonials. 2 = 2 Testimonials. 0 = 0 Testimonials.	20%	/5
Total Qualitative Criteria				20%	0
2.2	Quantitative Criteria (80%)				
2.2.1	The Tenderer provides a signed letter confirming compliance to 240-170000096 (Physical Security Integration Standard) The Tenderer needs to clearly indicate any deviations to the standard that cannot be met.	Signed letter	5 = Full Compliance 4 = Comply with minor deviations 2 = Partial compliance with major deviations 0 = Non-Compliance/Non-Responsive.	16%	/5
2.2.2	The Tenderer provides a method statement for the control room design confirming compliance to Point 6 and Point 12 of the Komati Water Scheme: Security Scope of Work (240-731352). The Tenderer needs to clearly indicate any deviations to the standard that cannot be met.	Method statement to be submitted.	5 = Full Compliance 4 = Comply with minor deviations 2 = Partial compliance with major deviations 0 = Non-Compliance/Non-Responsive.	48%	/5

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2.2.3	Organogram with key project technical personnel that will be allocated to the project and their CV's (Including CVs of sub-contractors if they are to be used	Provide organogram of key personnel of the main contractor and subcontractors: Organogram should include key personnel as follows (as minimum): • Project Manager, • Engineer(s)/Technologist with certified proof of professional registration • Site personnel for construction monitoring: Site Supervisor or Site Agent, • SHEQ Inspector/Officer Note: Curriculum Vitae of all key personnel must be included as part of Organogram tender submission. If a subcontractor is appointed, then the tenderer shall demonstrate how tenderer's subcontractor and suppliers shall interface with the tenderer's project team through the organogram	5 = All personnel CV's submitted 4 = 1 CV's omitted for key personnel 2 = 2 CV's omitted for key personnel 0 = None of key personnel CV's submitted	16%	/5	
Total Quantitative Criteria				80%	/5	
Technology integrated security services				100%	/5	
Total Weight Score (30%)					/30	

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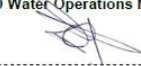
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Date: 10/03/2026