



**KWAZULU-NATAL PROVINCE**

**ECONOMIC DEVELOPMENT, TOURISM  
AND ENVIRONMENTAL AFFAIRS**  
REPUBLIC OF SOUTH AFRICA

INVITATION TO QUOTE

**Quotation Number: Q 04 EDTEA 26/27**

**Description:** APPOINTMENT OF A SERVICE PROVIDER TO FACILITATE AND DEVELOP THE INFORMATION GOVERNANCE (IG) STRATEGY FOR ECONOMIC DEVELOPMENT, TOURISM, AND ENVIRONMENTAL AFFAIRS FOR A PERIOD OF 12 MONTHS.

**BRIEFING SESSION: APPLICABLE**

VENUE	DATE	TIME
<b>217 BURGER ST, PIETERMARITZBURG, 3201 (BOARDROOM)</b>	<b>09 JULY 2026</b>	<b>10:00AM</b>

Queries relating to the issue of these documents may be addressed to Admin Office Tel. No. (033)264 2864/2731:  
e-mail: bids@kznedtea.gov.za

**Closing Date: 16 JULY 2026**

**Closing Time: 15:00**

Method of submission: DOCUMENTS MUST BE DEPOSITED IN THE BID BOX SITUATED AT GROUND FLOOR FOYER, 270 JABU NDLOVU STREET PIETERMARITZBURG

**N.B. Bidders are hereby advised that, upon submission of bids or quotations, they will be required to sign the official submission register at the reception. It is the responsibility of each bidder to ensure timely arrival to complete this process without delay.**

**N.B Bidders must ensure that their appointed couriers or drivers are fully informed of the submission requirements and procedures outlined herein, including the obligation to sign the official submission register upon delivery.**

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SECTION A (PART A: INVITATION TO QUOTE)

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (EDTEA)					
BID NUMBER:	Q 04 EDTEA 26/27	CLOSING DATE:	16 JULY 2026	CLOSING TIME:	15:00
DESCRIPTION	APPOINTMENT OF A SERVICE PROVIDER TO FACILITATE AND DEVELOP THE INFORMATION GOVERNANCE (IG) STRATEGY FOR ECONOMIC DEVELOPMENT, TOURISM, AND ENVIRONMENTAL AFFAIRS FOR A PERIOD OF 12 MONTHS.				
BID RESPONSE DOCUMENTS MUST BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
270 JABU NDLOVU STREET, PIETERMARITZBURG					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	Admin Office		CONTACT PERSON	Mbali Lunga	
TELEPHONE NUMBER	(033) 264 2864/2731		TELEPHONE NUMBER	081-434-1471	
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS	bids@kznedtea.gov.za		E-MAIL ADDRESS	Mbali.Lunga@kznedtea.gov.za	
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]	
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?				<input type="checkbox"/> YES	<input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?				<input type="checkbox"/> YES	<input type="checkbox"/> NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?				<input type="checkbox"/>	
YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?				<input type="checkbox"/> YES	<input type="checkbox"/> NO
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?				<input type="checkbox"/>	
YES <input type="checkbox"/> NO					
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.					

**PART B: TERMS AND CONDITIONS FOR BIDDING**

**BID SUBMISSION:**

BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.

THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

**TAX COMPLIANCE REQUIREMENTS**

BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.

BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.

APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.

BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.

IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.

WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER: .....

CAPACITY UNDER WHICH THIS BID IS SIGNED: .....  
(Proof of authority must be submitted e.g. company resolution)

DATE: .....

**SECTION B: LIST OF ALL RETURNABLE & COMPULSORY DOCUMENTS**

The bidder shall complete and submit the following returnable schedules and documents:

Section/ Schedule	Description	Compulsory (Yes / No)	Non- Submission will render bidders non- responsive (Yes/No)	Compulsory (Yes / No) For Quotation Evaluation Purposes	Yes	No	N/A
Prospective Service Providers MUST complete the following as per the QUOTATION document:							
Part A	Invitation to BID (SBD 1)	Yes	Yes	Yes			
Part B	Terms and Conditions for bidding (SBD 1)	Read Only					
Section C	Special Instructions regarding completion of bid	Read only					
Section D	Registration on Central Suppliers Database	Read Only					
Section E	Declaration that information on Central Suppliers database is correct and up to date	Yes	Yes				
Section F -G	Pricing Schedule (SBD 3)	Yes	Yes				
Section H	Quotation Offer	Yes	Yes				
Section I	Bidder's disclosure form (SBD4)	Yes	Yes				
Section J	Preference Points Claim Form In terms of the Preferential Procurement Regulations 2022.			Yes If Applicable			
Section K	Questionnaire Replies - To be only included when BIDs for goods are involved.			Yes If applicable			
Section L	Special Conditions of Contract	Read only					
Section M	General Conditions of Contract	Read only					
Section N	Authority to Sign a BID	Yes	Yes				
Section O	Schedule variations from good and services information			Yes If applicable			
Annexure A	Terms of Reference						
Annexure B	Evaluation Grid						
Annexure C	CV Format						
Annexure D	Statement of exclusivity and availability						

**SECTION C: SPECIAL INSTRUCTIONS AND NOTICES TO BIDDERS REGARDING THE COMPLETION OF BIDDING FORMS**

PLEASE NOTE THAT THIS BID IS SUBJECT TO TREASURY REGULATIONS 16A ISSUED IN TERMS OF THE PUBLIC FINANCE MANAGEMENT ACT, 1999, THE KWAZULU-NATAL SUPPLY CHAIN MANAGEMENT POLICY FRAMEWORK.

Unless inconsistent with or expressly indicated otherwise by the context, the singular shall include the plural and visa versa and with words importing the masculine gender shall include the feminine and the neuter.

Under no circumstances whatsoever may the bid forms be retyped or redrafted. Photocopies of the original bid documentation may be used, but an original signature must appear on such photocopies.

The bidder is advised to check the number of pages and to satisfy himself that none are missing or duplicated.

Bids submitted must be complete in all respects.

Bids shall be lodged at the address indicated not later than the closing time specified for their receipt, and in accordance with the directives in the bid documents.

Each bid shall be addressed in accordance with the directives in the bid documents and shall be lodged in a separate sealed envelope, with the name and address of the bidder, the bid number and closing date indicated on the envelope. The envelope shall not contain documents relating to any bid other than that shown on the envelope. If this provision is not complied with, such bids may be rejected as being invalid.

All bids received in sealed envelopes with the relevant bid numbers on the envelopes are kept unopened in safe custody until the closing time of the bids. Where, however, a bid is received open, it shall be sealed. If it is received without a bid number on the envelope, it shall be opened, the bid number ascertained, the envelope sealed and the bid number written on the envelope.

A specific box is provided for the receipt of bids, and no bid found in any other box or elsewhere subsequent to the closing date and time of bid will be considered.

No bid sent through the post will be considered if it is received after the closing date and time stipulated in the bid documentation, and proof of posting will not be accepted as proof of delivery.

No bid submitted by telefax, telegraphic or other electronic means will be considered.

Bidding documents must not be included in packages containing samples. Such bids may be rejected as being invalid.

Any alteration made by the bidder must be initialed.

Use of correcting fluid is prohibited.

Use of erasable pen is prohibited.

Bids will be opened in public as soon as practicable after the closing time of bid.

Where practical, prices are made public at the time of opening bids.

If it is desired to make more than one offer against any individual item, such offers should be given on a photocopy of the page in question. Clear indication thereof must be stated on the schedules attached.

Bidder must initial each and every page of the bid document.

**SECTION D: REGISTRATION ON THE CENTRAL SUPPLIERS DATABASE**

In terms of the National Treasury Instruction Note, all suppliers of goods and services to the State are required to register on the Central Suppliers Database.

Prospective suppliers should self-register on the CSD website [www.csd.gov.za](http://www.csd.gov.za)

If a business is registered on the Database and it is found subsequently that false or incorrect information has been supplied, then the Department may, without prejudice to any other legal rights or remedies it may have;

3.1 Cancel a bid or a contract awarded to such supplier, and the supplier would become liable for any damages if a less favorable bid is accepted or less favorable arrangements are made.

The same principles as set out in paragraph 3 above are applicable should the supplier fail to request updating of its information on the Central Suppliers Database, relating to changed particulars or circumstances.

IF THE SUPPLIER IS NOT REGISTERED AT THE CLOSING TIME OF BID, THE SUPPLIER WILL BE DISQUALIFIED AT THE BID EVALUATION PROCESS.

**SECTION E: DECLARATION THAT INFORMATION ON CENTRAL SUPPLIER DATABASE IS CORRECT AND UP TO DATE**

(To be completed by bidder)

THIS IS TO CERTIFY THAT I (name of bidder/authorized representative) ....., WHO  
REPRESENTS (state name of bidder) .....CSD Registration  
Number.....

AM AWARE OF THE CONTENTS OF THE CENTRAL SUPPLIER DATABASE WITH RESPECT TO THE BIDDER'S DETAILS  
AND REGISTRATION INFORMATION, AND THAT THE SAID INFORMATION IS CORRECT AND UP TO DATE AS ON THE  
DATE OF SUBMITTING THIS BID.

AND I AM AWARE THAT INCORRECT OR OUTDATED INFORMATION MAY BE A CAUSE FOR DISQUALIFICATION OF THIS  
BID FROM THE BIDDING PROCESS, AND/OR POSSIBLE CANCELLATION OF THE CONTRACT THAT MAY BE AWARDED  
ON THE BASIS OF THIS BID.

.....  
SIGNATURE OF BIDDER OR AUTHORISED REPRESENTATIVE

DATE: .....

**SECTION F: PRICING SCHEDULE – FIRM PRICES**

(PURCHASES)

NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT

Name of bidder.....	Bid number: <b>Q 04 EDTEA 2026/2027</b>
Closing Time <b>15:00</b>	Closing date: <b>16 JULY 2026</b>

OFFER TO BE VALID FOR 60 DAYS FROM THE CLOSING DATE OF BID.

ITEM NO.	QUANTITY	DESCRIPTION	Unit Price	Total for each unit
1				
2				
3				
4				
SUB-TOTAL				
VAT AT 15%				
GRAND TOTAL (BID PRICE IN RSA CURRENCY WITH ALL APPLICABLE TAXES INCLUDED)				

Required by: .....

- At: .....

Brand and model .....

Country of origin .....

- Does the offer comply with the specification(s)? \*YES/NO

If not to specification, indicate deviation(s) .....

Period required for delivery .....

\*Delivery: Firm/not firm

Delivery basis .....

Note: All delivery costs must be included in the bid price, for delivery at the prescribed destination.

\*\* "all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

\*Delete if not applicable

**SECTION G: PRICING SCHEDULE**

SBD 3.3

(Professional Services)

Name of bidder.....	Bid number: Q 04 EDTEA 2026/2027
Closing Time <b>15:00</b>	Closing date: <b>16 JULY 2026</b>

OFFER TO BE VALID FOR 60 DAYS FROM THE CLOSING DATE OF BID.

ITEM NO.	DESCRIPTION	BID PRICE IN RSA CURRENCY WITH ALL APPLICABLE TAXES INCLUDED)

The accompanying information must be used for the formulation of proposals

Bidders are required to indicate a ceiling price based on the total estimated time for completion of all phases and including all expenses inclusive of all applicable taxes for the project.

R.....

PERSONS WHO WILL BE INVOLVED IN THE PROJECT AND RATES APPLICABLE (CERTIFIED INVOICES MUST BE RENDERED IN TERMS HEREOF)

PERSON AND POSITION

HOURLY RATE

DAILY RATE

.....	R.....	.....
.....	R.....	.....
.....	R.....	.....
.....	R.....	.....
.....	R.....	.....

PHASES ACCORDING TO WHICH THE PROJECT WILL BE COMPLETED, COST PER PHASE AND MAN-DAYS TO BE SPENT

.....	R.....	.....days
.....	R.....	..... days
.....	R.....	..... days
.....	R.....	..... days
.....	R.....	..... days

Travel expenses (specify, for example rate/km and total km, class of airtravel, etc). Only actual costs are recoverable. Proof of the expenses incurred must accompany certified invoices.

DESCRIPTION OF EXPENSE TO BE INCURRED	RATE	QUANTITY	AMOUNT
.....	.....	.....	R.....
.....	.....	.....	R.....
.....	.....	.....	R.....
.....	.....	.....	R.....
.....	.....	.....	R.....

TOTAL: R.....

\*\* "all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

Travel expenses (specify, for example rate/km and total km, class of airtravel, etc). Only actual costs are recoverable. Proof of the expenses incurred must accompany certified invoices.

DESCRIPTION OF EXPENSE TO BE INCURRED	RATE	QUANTITY	AMOUNT

**Q 04 EDTEA 2026/2027**

.....	.....	.....	R .....
.....	.....	.....	R .....
.....	.....	.....	R .....
.....	.....	.....	R .....
.....	.....	.....	R .....

TOTAL: R.....

Period required for commencement with project  
after acceptance of bid  
Estimated man-days for completion of project

.....  
.....

Are the rates quoted firm for the full period of  
contract?  
If not firm for the full period, provide details of the  
basis on which adjustments will be applied for, for  
example consumer price index.

\*YES/NO  
.....  
.....  
.....  
.....

\*[Delete if not applicable]

Any enquiries regarding bidding procedures may be directed to the –

(INSERT NAME AND ADDRESS OF DEPARTMENT/ENTITY)

Tel:

Or for technical information –

(INSERT NAME OF CONTACT PERSON)

Tel:

SECTION H: QUOTATION OFFER

(To be completed by Bidder)

QUOTATION NUMBER: Q 04 EDTEA 2026/2027

QUOTATION PRICE INCLUDING VAT: R.....

AMOUNT IN WORDS: .....

.....

TIME FOR COMPLETION/ DELIVERY: .....calendar months

NAME OF BIDDER: .....	SIGNATURE .....	DATE: .....
--------------------------	--------------------	----------------

FOR OFFICE PURPOSES ONLY				
<table border="1"><tr><td>IMPORTANT</td></tr><tr><td>Mark appropriate block with "X"</td></tr></table>			IMPORTANT	Mark appropriate block with "X"
IMPORTANT				
Mark appropriate block with "X"				
HAVE ANY ALTERATIONS BEEN MADE?	YES	NO		
HAS AN ALTERNATIVE BID BEEN SUBMITTED?	YES	NO		
IF APPLICABLE: DID THE BIDDER ATTEND THE OFFICIAL BRIEFING SESSION/ COMPULSORY SITE INSPECTION?	YES	NO		

SBD 4

**SECTION I: BIDDER'S DISCLOSURE**

**PURPOSE OF THE FORM**

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

**Bidder's declaration**

Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

If so, furnish particulars:

.....  
 .....

Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

If so, furnish particulars:

.....  
 .....

**DECLARATION**

I, the undersigned, (name)..... In submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

I have read and I understand the contents of this disclosure;  
 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;  
 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

**Q 04 EDTEA 2026/2027**

arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

..... Signature	..... Date
..... Position	..... Name of bidder

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

**SECTION J: PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

**GENERAL CONDITIONS**

The following preference point systems are applicable to invitations to tender: the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

To be completed by the organ of state

The applicable preference point system for this tender is the 80/20 preference point system.

Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- Price; and
- Specific Goals.

To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

**DEFINITIONS**

“tender” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;

“price” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;

“rand value” means the total estimated value of a contract in Rand, calculated at the time of quotation invitation, and includes all applicable taxes;

“tender for income-generating contracts” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and

“the Act” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

**FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES**

**POINTS AWARDED FOR PRICE**

**3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS**

**Q 04 EDTEA 2026/2027**

A maximum of 80 or 90 points is allocated for price on the following basis:  
80/20 or 90/10

$$Ps = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right) \quad \text{or} \quad Ps = 90 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmin = Price of lowest acceptable tender

**FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT**

**POINTS AWARDED FOR PRICE**

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 + \frac{Pt - Pmax}{Pmax} \right) \quad \text{or} \quad Ps = 90 \left( 1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmax = Price of highest acceptable tender

**POINTS AWARDED FOR SPECIFIC GOALS**

In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of— an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)	Documents to be submitted to claim points
<b>Preference Goal 2- RDP</b>			
Geographical Location (KZN Province)	<b>20</b>		Completed SBD 6.1, Completed ownership demographic form, Utility bill letter/letter from the ward Councilor/ lease agreement/Account statement and CIPC certificate
<b>Total</b>	<b>20</b>		

TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One-person business/sole propriety
- Close corporation
- Public Company
- Personal Liability Company
- (Pty) Limited
- Non-Profit Company
- State Owned Company

[Tick applicable box]

I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

The information furnished is true and correct;

The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;

In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;

If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

disqualify the person from the tendering process;

recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;

cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;

recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and

forward the matter for criminal prosecution, if deemed necessary

<p>.....</p> <p><b>SIGNATURE(S) OF TENDERER(S)</b></p>	
<b>SURNAME AND NAME:</b>	.....
<b>DATE:</b>	.....
<b>ADDRESS:</b>	.....
	.....
	.....
	.....
	.....

**Q 04 EDTEA 2026/2027**

**OWNERSHIP DEMOGRAPHIC SCHEDULE**

Kindly provide the percentage ownership for each owner according to the following demographic categories; African Male, African Female, Coloured Male, Coloured Female, Indian Male, Indian Female, White Male, White Female, Youth, Disabled, Co-operative and Other.

NO.	ID NUMBER	% AFRICAN		% COLOURED		% INDIAN		% WHITE		% YOUTH	% DISABLED	% CO-OPERATIVE	% OTHER (Specify)
		MALE	FEMALE	MALE	FEMALE	MALE	FEMALE	MALE	FEMALE				
1													
2													
3													
4													
5													
6													
7													
8													
9													
10													
<b>TOTAL</b>													

**SECTION K: QUESTIONNAIRE REPLIES**

Are the prices/rates quoted firm? .....

Is the delivery period stated firm? .....

How will delivery be affected? .....

Is the equipment guaranteed for a minimum period of five months?.....

Are you the accredited agents in the RSA for the manufacture/supply of the goods offered by you?  
.....

What is the address in the RSA (preferably in the Province of KwaZulu-Natal) where machine/goods as offered  
by you can be inspected under working conditions?  
.....

What is the approximate value of spares carried in stock in the RSA for this particular make and model of  
machine? .....

Where is stock held? .....

What facilities exist for the servicing of the machine/goods offered?  
.....

Where are these facilities available?  
.....

What are the names and addresses of the factories where the goods will be manufactured and, if required,  
inspected? .....

Is a special import permit  
require.....

.....  
SIGNATURE OF BIDDER DATE  
(PRINT NAME)

N.B.: THIS FORM IS ONLY TO BE INCLUDED AND COMPLETED WHEN APPLICABLE TO THE QUOTATION

**SECTION L: OFFICIAL BRIEFING SESSION/SITE INSPECTION CERTIFICATE**

COMPULSORY

N. B.: THIS FORM IS ONLY TO BE INCLUDED AND COMPLETED WHEN APPLICABLE TO THE BID.  
Site/building/institution involved: Department of Economic Development, Tourism and Environmental Affairs

**Bid No: Q 04 EDTEA 2026/2027**

**Service: APPOINTMENT OF A SERVICE PROVIDER TO FACILITATE AND DEVELOP THE INFORMATION GOVERNANCE (IG) STRATEGY FOR ECONOMIC DEVELOPMENT, TOURISM, AND ENVIRONMENTAL AFFAIRS FOR A PERIOD OF 12 MONTHS.**

<b>Venue:</b>	<b>Date:</b>	<b>Time:</b>
<b>217 Burger St, Pietermaritzburg, 3201</b>	<b>09 JULY 2026</b>	<b>10:00am</b>

THIS IS TO CERTIFY THAT (NAME).....ON BEHALF OF.....  
ATTENDED THE OFFICIAL BRIEFING ON..... (DATE)AND IS THEREFORE FAMILIAR WITH THE CIRCUMSTANCES AND THE SCOPE OF THE SERVICE TO BE RENDERED.

.....  
SIGNATURE OF BIDDER OR AUTHORISED REPRESENTATIVE  
(PRINT NAME)

DATE: .....

.....  
SIGNATURE OF DEPARTMENTAL REPRESENTATIVE  
(PRINT NAME)

DEPARTMENTAL STAMP:  
(OPTIONAL)

DATE: .....

**SECTION M: SPECIAL CONDITIONS OF CONTRACT**

This quotation is subject to the Preferential Procurement Policy Framework Act and the Preferential Procurement Regulations, 2022; the General Conditions of Contract (GCC) and the following applicable other Special Conditions of Contract.

The offers must remain valid for a period of 60 days from the closing date of the submission of quotations.

**CONTRACT PERIOD**

12 months from signing of Service Level Agreement

**EVALUATION CRITERIA**

There are Four (4) main stages in the selection process, namely, ensuring that quotations comply with administrative Compliance, functionality, and price and preference points (Specific goals); and price negotiation.

**Step 1 - Administrative Compliance**

Check and verify compliance with the submission and completion of compulsory quotation documents viz Part A & Part B, Sections A to O. Failure to comply with any of the sections contained in the bid document that constitute step one will render the quotations invalid.

The following documentation must be submitted:

CRITERIA		YES	NO	REMARKS
SECTION A	PART A	X		
	PART B	X		
SECTION B	INVITATION TO BID (SBD 1)	X		
SECTION C	TERMS AND CONDITIONS FOR BIDDING (SBD 1)	X		
SECTION D	LIST OF RETURNABLE AND COMPULSORY DOCUMENTS	X		
SECTION E	SPECIAL INSTRUCTIONS REGARDING COMPLETION OF BID			Read only
SECTION F	REGISTRATION ON CENTRAL SUPPLIERS DATABASE	X		
SECTION G	DECLARATION THAT INFORMATION ON CENTRAL SUPPLIERS	X		
SECTION H	PRICING SCHEDULE (SBD 3.1)	X		
SECTION I	PRICING SCHEDULE (SBD 3.3)	X		
SECTION J	BID OFFER			
SECTION K	BIDDER'S DISCLOSURE (SBD 4)	X		
SECTION L	PREFERENCE POINTS CLAIM FORM (SBD 6.1)	X		
SECTION M	QUESTIONNAIRES REPLIES	X		
SECTION N	SPECIAL CONDITIONS OF CONTRACT	X		
SECTION O	GENERAL CONDITIONS OF CONTRACT			Read only
SECTION P	AUTHORITY TO SIGN THE BID	X		
	SCHEDULE VARIATION FROM GOODS OR SERVICES INFORMATION			If applicable
Professional body accreditation or certificates for the enterprise (ISO 24143, ISO 15489, ISO 30300 Series, ISO/IEC 27000 series, ISO 23081, ARMA	Valid proof of accreditation or registration letter to be attached, provide a minimum of two.	X		

Principles/IGBoK, AIIM, EDRM, DAMA DMBOK2, and MISS)				
Key Expert 1: must be accredited or registered with one or more in IG or records transformation projects; desirable certifications (CIP, IGP, ISO 15489 Lead Implementer/Auditor).	Valid proof of accreditation or registration letter to be attached	X		

Step 2- Functionality

This quotation will be evaluated on functionality. Bidders are to obtain a minimum qualifying score of 60% in order to proceed to the next stage of evaluation

Step 3 - Preferential Point Evaluation

This quotation will be evaluated using the 80/20 preference point system. (SBD 6.1 to be completed in order to claim preference points as per specific goals stipulated. In order to claim points, required proof for each specific goal indicated below should be attached together with this quotation. Failure to provide documents will result in non-allocation of preference points.

Specific goals		Documents required to determine specific goals respectively
<b>Preference Goal 2- RDP</b>		
Geographical Location (KZN Province)	20	Completed ownership demographic form, Utility bill letter/ letter from the ward councilor/lease agreement, account statement and completed SBD 6.1, CIPC certificate
Total Points for development Objectives	20	

Step 4 - Price negotiation

Where applicable the department reserves the right to negotiate price with the recommended bidder.

## SECTION N: GENERAL CONDITIONS OF CONTRACT

### Definitions

The following terms shall be interpreted as indicated:

“Closing time” means the date and hour specified in the bidding documents for the receipt of bids.

“Contract” means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

“Contract price” means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.

“Corrupt practice” means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.

"Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.

“Country of origin” means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.

“Day” means calendar day.

“Delivery” means delivery in compliance of the conditions of the contract or order.

“Delivery ex stock” means immediate delivery directly from stock actually on hand.

“Delivery into consignees store or to his site” means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.

"Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.

"Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

“Fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.

“GCC” means the General Conditions of Contract.

“Goods” means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.

“Imported content” means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock

dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.

“Local content” means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.

“Manufacture” means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.

“Order” means an official written order issued for the supply of goods or works or the rendering of a service.

“Project site,” where applicable, means the place indicated in bidding documents.

“Purchaser” means the organization purchasing the goods.

“Republic” means the Republic of South Africa.

“SCC” means the Special Conditions of Contract.

“Services” means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.

“Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

#### Application

These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents. Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works. Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

#### General

3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.

With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from [www.treasury.gov.za](http://www.treasury.gov.za)

#### Standards

The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

#### Use of contract documents and information; inspection.

The supplier shall not, without the purchaser’s prior written consent, disclose the contract, or any provision

thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.

The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.

Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.

The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

#### Patent rights

The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

### 7. Performance security

Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.

The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.

The performance security shall be denominated in the currency of the contract or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:

a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or

a cashier's or certified cheque

The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

#### Inspections, tests and analyses

All pre-bidding testing will be for the account of the bidder.

If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.

If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.

If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.

Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.

Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.

Any contract supplies may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

#### Packing

The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

#### Delivery and documents

Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.

Documents to be submitted by the supplier are specified in SCC.

#### Insurance

The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

#### Transportation

Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

#### Incidental Services

The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:

performance or supervision of on-site assembly and/or commissioning of the supplied goods;  
 furnishing of tools required for assembly and/or maintenance of the supplied goods;  
 furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;  
 performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract;  
 and

training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

#### Spare parts

As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and

in the event of termination of production of the spare parts:

Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and

following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

#### Warranty

The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

#### Payment

The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.

The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.

Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.

Payment will be made in Rand unless otherwise stipulated in SCC.

#### Prices

Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.

#### Contract amendments

No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.

#### Assignment

The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

#### Subcontracts

The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

#### Delays in the supplier's performance

Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.

If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.

No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.

The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without cancelling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at

the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

#### Penalties

Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

#### Termination for default

The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;

if the Supplier fails to perform any other obligation(s) under the contract; or

if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

the name and address of the supplier and / or person restricted by the purchaser;

the date of commencement of the restriction

the period of restriction; and

the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not

more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

#### Anti-dumping and countervailing duties and rights

When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him.

#### Force Majeure

Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

#### Termination for insolvency

The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

#### Settlement of Disputes

If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.

If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.

Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.

Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.

Notwithstanding any reference to mediation and/or court proceedings herein,

the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and  
the purchaser shall pay the supplier any monies due the supplier.

#### Limitation of liability

Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;  
 the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser;  
 and  
 the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

#### Governing language

The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

#### Applicable law

The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

#### Notices

Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice

The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

#### Taxes and duties

A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.

A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.

No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

#### National Industrial Participation (NIP) Programme

The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.

#### Prohibition of Restrictive practices

In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).

If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 19

**SECTION O: AUTHORITY TO SIGN A BID**

The bidder must indicate the enterprise status by ticking the appropriate box hereunder.

(I) CLOSE CORPORATIO N	(II) COMPANIES	(III) SOLE PROPRIETOR	(IV) PARTNERSHIP	(V) CO-OPERATIVE	(VI) JOINT VENTURE / CONSORTIUM	
					Incorporated	
					Unincorporated	

I/We, the undersigned, being the Member(s) of Cooperative/ Sole Owner (Sole Proprietor)/ Close Corporation/  
Partners (Partnership)/ Company (Representative) or Lead Partner (Joint Venture / Consortium), in the  
enterprise trading as:  
(Company Name)

\_\_\_\_\_ hereby authorise Mr/Mrs/Ms (Name and Surname) \_\_\_\_\_

acting in the capacity of \_\_\_\_\_

whose signature is (Signature) \_\_\_\_\_

to sign all documents in connection with this bid and any contract resulting therefrom on behalf of the enterprise.

NAME	ADDRESS	SIGNATURE	DATE

(If the space provided is not enough, a separate list should be attached)

Note:

Members of the enterprise must complete this form in full according to the type of enterprise, authorising the signatory to sign all documents in connection with this bid and any contract resulting therefrom on behalf of the enterprise.

Note: In a case of a Sole proprietor, a director may appoint himself/herself if they will be the one signing all documents in connection with this bid and any contract resulting therefrom on behalf of the enterprise.



**ANNEXURE A: TERMS OF REFERENCE (TOR)**

**APPOINTMENT OF A SERVICE PROVIDER TO FACILITATE AND DEVELOP THE INFORMATION GOVERNANCE (IG) STRATEGY FOR ECONOMIC DEVELOPMENT, TOURISM, AND ENVIRONMENTAL AFFAIRS FOR A PERIOD OF 12 MONTHS**

## 1. DEFINITIONS OF ACRONYMS/GLOSSARY

AIIM	Association for Intelligent Information Management
ARMA	Association of Records Managers and Administrators
CIP	Certified Information Professional
DAMA DMBOK2	Data Management Body of Knowledge (2nd edition)
EDRM	Electronic Discovery Reference Model
EDTEA	Economic Development, Tourism and Environmental Affairs
EXCO	Executive Committee
ICT	Information Communication and Technology
IG	Information Governance
IGP	Information Governance Principles
ISO 15489	Information and documentation — Records management
ISO 23081	Information and documentation — Records management processes — Metadata for records
ISO 24143	Information and documentation — Information Governance — Concept and principles
ISO 27000 series	Information security management standards (including ISO/IEC 27001)
ISO 30300 series	Information and documentation — Management systems for records
ISO 38500	Governance of IT for the organization
KM	Knowledge Management
KZN	KwaZulu-Natal
POPIA	Protection of Personal Information Act, 2013
PAIA	Promotion of Access to Information Act, 2000
MISS	Minimum Information Security Standards.

## 2. DEPARTMENTAL AND PROGRAMME OVERVIEW

The KwaZulu-Natal Department of Economic Development, Tourism and Environmental Affairs (EDTEA) drives socio-economic transformation by promoting inclusive growth, sustainable development, and competitiveness across the province. The Department works with government, the private sector, academia, and civil society to implement policies and programmes that advance provincial development goals.

EDTEA generates and manages substantial data and knowledge to support policy, planning, programme implementation, monitoring, and evidence-based decision-making. As work complexity grows, the need for structured, reliable, and accessible information has become critical to enable effective decision-making and accountability.

This aligns with the 7th Administration priorities of inclusive economic growth and job creation, building a capable, ethical and developmental state, and integrated spatial transformation for improved service delivery. The Statistical Database and Knowledge Management Directorate manages these information assets, ensuring they are accurate, accessible, and fit for purpose.

The development of an Information Governance Strategy will provide a coherent framework to govern, protect, share, and use information, improving data quality, compliance, integration, and evidence-based decision-making in support of the Department's mandate and provincial priorities.

### 2.1. Project Background

Organisations increasingly rely on information as a strategic asset for service delivery, decision-making, compliance, and innovation. However, the growing volume, variety, and velocity of information across digital and physical environments present challenges related to data quality, security, privacy, ownership, accessibility, and lifecycle management. Within EDTEA, information is created, stored, shared, and disposed of across multiple systems and business units without a unified governance framework—resulting in fragmented accountability, inconsistent practices, compliance gaps, and underutilised knowledge assets that limit effective knowledge management.

Globally, Information Governance is evolving as a critical discipline, with organisations adopting structured approaches to manage information risk and value. Institutions such as the Association for Intelligent Information Management (AIIM) promote best practices in governance, lifecycle management, and intelligent information use. Nationally, government is strengthening information management through legislation, regulatory frameworks, and digital transformation initiatives that emphasise data protection, security, accessibility, and compliance—requiring departments like EDTEA to align with these developments.

In response, EDTEA requires a comprehensive Information Governance Strategy to establish a coordinated approach to managing information throughout its lifecycle, ensuring it is trustworthy, secure, accessible, and used ethically. This will enhance knowledge creation, sharing, and reuse, while supporting digital transformation, risk management, regulatory compliance, and operational excellence.

The strategy directly supports the 7th administration's priorities. By improving accountability, transparency, and compliance, it contributes to building a capable and ethical state. Through strengthening data quality and enabling digital transformation, it supports economic growth and job creation by enabling evidence-based policy, innovation, and investment decisions. Furthermore, by ensuring that accurate and timely information is accessible across the department, it enhances service delivery, contributing to efforts to reduce poverty and inequality.

### 2.2. Problem Statement

The Department lacks an integrated and formally approved Information Governance framework to guide information ownership, accountability, standards, and decision-making. As a result, information management practices remain fragmented across business units, with inconsistent policies, weak alignment to legislation, and limited standardisation.

This has led to duplicated and unreliable data, increased risks of non-compliance and data breaches, inefficiencies in information use, and poor visibility of critical information assets. Consequently, decision-making is constrained, and the Department is unable to fully leverage information as a strategic asset.

A structured Information Governance Strategy is therefore required to ensure that information is effectively managed, secure, reliable, and aligned to organisational priorities, thereby improving performance, compliance, and accountability.

### 3. PURPOSE OF THE TOR

The purpose of this Terms of Reference is to define the scope, objectives, roles, responsibilities, and governance arrangements for the appointment of a suitably experienced service provider to develop an Information Governance Strategy.

### 4. PROJECT OBJECTIVES

- To develop a comprehensive Information Governance Strategy that enables the organisation to manage information as a strategic asset.
- To conduct a current state assessment of information management practices, including systems, data quality, processes, and governance structures, and identify key gaps and risks.
- To design an appropriate information governance framework, including roles, responsibilities, policies, standards, and accountability mechanisms.
- To improve data quality, integrity, and standardisation across the organisation.
- To ensure alignment with and compliance to applicable legislation, regulations, and best practice standards relating to information management, privacy, and security.
- To enhance data integration and interoperability across systems, reducing silos and duplication.
- To strengthen information security and risk management practices.
- To support evidence-based planning, policy development, and reporting through improved access to reliable and timely information.
- To develop a practical implementation roadmap, including prioritised actions, timelines, and resource requirements.

### 5. SCOPE OF WORK

The service provider will execute the following phases and tasks:

#### 5.1 Specific Deliverables

- Project Charter/Inception Report (scope, governance, timelines, risks).
- Current state assessment report, including maturity assessment (people, process, technology, compliance) and a consolidated risk & opportunities register.
- Stakeholder consultation artefacts (interview guides, attendance registers, workshop packs and minutes).
- Information landscape map (systems, repositories, data/records flows, information types and sensitivity).
- Information governance strategy (vision, principles, operating model, lifecycle controls, policies/standards roadmap).
- Three-year implementation roadmap and high-level business case (benefits, dependencies, resources).
- Policy framework outline (incl. retention & disposal, classification/taxonomy, metadata model, privacy & security controls).
- Change management and training Plan.
- Executive presentation pack and submission for approval.
- Handover package and implementation toolkit (templates, registers, checklists).

#### 5.1. Specific Tasks and Activities

##### **Phase 1: Project Mobilisation & Preparation**

Establish IG project team and steering committee; confirm scope, success criteria, and digitisation priorities.

- Review existing policies, procedures, systems (digital and physical), and prior audits.
- Develop stakeholder map, prepare pre-reading/workshop materials, and plan stakeholder engagement to capture digitisation needs.
- Prepare Project Charter/Inception Report (scope, governance, timelines, risks) to define structured governance, timelines, risk management, and digitisation objectives.

**Phase 2: Preliminary Assessment**

- Conduct interviews and focus groups across EDTEA directorates and applicable public entities to validate current practices and digitisation requirements.
- Perform IG maturity and compliance assessment (privacy, security, records, lifecycle) including digitisation levels, gaps, risks, and opportunities.
- Map information landscape and complete high-level gap analysis, including digital and physical assets.
- Produce Current State Assessment Report, including maturity assessment (people, process, technology, compliance) and a consolidated risk & opportunities register.

**Phase 3: Information Governance Workshops**

- Facilitate multi-stakeholder workshops covering IG principles, roles, lifecycle, digitisation, and priorities.
- Validate domains to include (records, privacy, security, data governance, KM, e-discovery, digitisation, etc.).
- Compile stakeholder consultation artefacts (interview guides, attendance registers, workshop packs, and minutes) to inform evidence-based decision-making.

**Phase 4: Strategy Development**

- Draft the IG Vision, Principles, Operating Model and Framework, integrating digitisation considerations.
- Define lifecycle controls and the policies/standards roadmap, including digital information management.
- Define technology enablement considerations, digitisation initiatives, and training & change plan.
- Define KPIs and a maturity roadmap.
- Develop Policy Framework Outline (incl. retention & disposal, classification/taxonomy, metadata model, privacy & security controls) ensuring compliance and digitisation integration.
- Prepare Change Management and Training Plan to embed digitised processes and build organisational capacity.
- Draft the Information Governance Strategy (vision, principles, operating model, lifecycle controls, policies/standards roadmap).

**Phase 5: Implementation Roadmap**

- Develop a detailed three-year phased roadmap for operationalising the IG Strategy, including prioritised actions, timelines, resource requirements, responsible units, monitoring mechanisms, and digitisation initiatives. Include a high-level business case (benefits, dependencies, resources) to ensure effective and sustainable implementation.

**Phase 6: Socialisation & Refinement**

- Present draft strategy and roadmap to governance structures (Executive Management, KM, Risk & Compliance, ICT Governance, Legal/POPIA, Audit), highlighting digitisation components.
- Incorporate feedback and finalise the strategy, roadmap, and implementation plan.
- Prepare Executive Presentation Pack and Submission for Approval.

**Phase 7: Approval & Handover**

- Support formal approval (EXCO as applicable).
- Provide Handover Package and Implementation Toolkit (templates, registers, checklists) to operationalise the governance framework, support digitisation of information processes, and ensure ongoing compliance, monitoring, and evidence-based decision-making.

**5.2. Duration and Phasing**

The duration of the project is 12 months from commencement, subject to availability of stakeholders and timely access to information. A detailed project plan and schedule will be confirmed in the inception report. Phase sequencing is as outlined above.

**6. THE STRUCTURE AND COMPOSITION OF THE TEAM**

Bidders must propose a multidisciplinary team with clearly defined roles and time allocations. The structure and

composition of the team must clearly outline the main disciplines/ specialist of the project and the key personnel responsible for each specialty. Refer to the attached Annexure B and Annexure C for CV’s standard format and statement of Exclusivity for key experts. Minimum recommended profiles:

**6.1. Key Expert 1: Team Leader/ Project Manager: (IG Lead):**

Required qualification, skills and experience:

- Minimum bachelor’s degree (NQF 7) in Information Science/Records Management/Information Systems or related; 8–10+ years relevant experience in data governance, metadata specialist in data governance, change management and training.
- Familiarity with DAMA DMBOK2 and metadata design.
- Prior leadership of similar IG or records transformation projects; desirable certifications (CIP, IGP, ISO 15489 Lead Implementer/Auditor).
- POPIA implementation experience;

**6.2. Key Expert 2: (Specialist): Records/Information Management Specialist:**

Required qualification, skills and experience:

- Minimum bachelor’s degree in information, records/archives management.); (NQF 7) with minimum of 5 -10+ years working experience in data governance, metadata specialist in data governance, change management and training.
- Experience with retention scheduling, classification, metadata, and disposal.
- Knowledge of ISO 15489/30300
- POPIA implementation experience;

**7. CVS OF KEY PERSONNEL**

CVs of key personnel involved in the project must clearly highlight the areas of experience/competence relevant to activities and objectives of this project as outlined above.

**Note: Skills and Experience (Key Experts and other Consultants)**

- Copies of qualifications must be submitted for verification purposes.
- Proof of professional body accreditation should be submitted.

**8. ENTERPRISE EXPERIENCE AND CREDENTIALS**

- Bidders must demonstrate successful delivery of at least three (3) and up to five (5) comparable IG/records/privacy projects within the last ten (10) years, preferably in the public sector. Provide reference letters on client letterheads indicating services rendered, duration, project value and contactable references.
- A service provider must provide proof of professional body accreditation or alignments with the minimum two of these frameworks listed below:

Standards and Frameworks Alignment

- ISO 24143 (Information Governance – Concepts and Principles).
- ISO 15489 and ISO 30300 series (Records management and management systems for records).
- ISO/IEC 27000 series (Information security management).
- ISO 23081 (Metadata for records).
- Industry frameworks as appropriate (ARMA Principles/IGBoK, AIIM, EDRM, DAMA DMBOK2).
- Align with POPIA, information security and departmental confidentiality obligations.
- Minimum Information Security Standards. (MISS)

The bidders are to ensure that reference letters should entail the information indicated below on the table:

Name of the Institution	Project Name	Project Description	Project Duration	Contact Person	Value of Project
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## 9. REPORTING REQUIREMENTS

The successful service provider will work closely with the KZN Economic Development, Tourism and Environmental Affairs, Economic Research, Strategy and Planning Branch led by the Project Leader, Ms Mbali Lunga.

### Reporting requirements outline:

- Inception report/project charter (within 30 working days of commencement).
- Quarterly progress reports (activities completed, risks/issues, next period plan).
- Workshop summary reports and attendance registers.
- Draft information governance strategy and roadmap for review.
- Final information governance strategy, roadmap and toolkit.
- Close-out report and handover.

## 10. BID REQUIREMENTS

A service provider to submit a complete technical and financial proposal comprising: (a) methodology and workplan; (b) team composition, CVs (max 3 pages each) and qualification certificates; (c) enterprise experience and reference letters; (d) project schedule; (e) risk management approach; and (f) financial proposal. Disbursements shall be capped at 10% of professional fees.

### 10.1. Price Breakdown

In addition, as part of the Proposal/Bid Document, bidders are requested to submit a financial proposal, insert the budget breakdown.

Item No.	Description of Service	Price
1	Project Mobilization & Preparation	
2	Preliminary Assessment	
2	Information Governance Workshops	
4	Strategy Development	
5	Implementation Roadmap and refinement	
6	If there is any additional please specify below:	
		R
Total amount(excluding Vat		R
Vat ( for Vat Vendor)		R
Grand Total		R

- The financial offer must be Vat Inclusive for vat vendor service providers.
- Disbursement must be calculated at 10% of project cost.

## 11. EVALUATION PROCESS

The evaluation will be conducted in phases: (1) Administrative Compliance; (2) Functionality; (3) Price and Preference; (4) Negotiation & Final Award (if necessary). Bidders must achieve a minimum functional threshold of 60% to proceed to Price and Preference evaluation (80/20).

**11.1. The Evaluation Process will be conducted in the following phases:**

<b>Phase 1</b>	<b>Phase 2</b>	<b>Phase 3</b>	<b>Phase 4</b>
<b>Administrative Compliance</b>	<b>Functionality Requirement</b>	<b>Price and Preference</b>	<b>Negotiation and, Final Award</b>
Compliance with Mandatory Requirements.	Bidders will be assessed to verify the capacity/ capability to execute the contract, or the quality aspects of goods or services required.	Bids will be evaluated using the 80/20 preference points system.	Negotiation will take place with the recommended service provider, if necessary, then Final award will be made.

**11.1.1. PHASE 1: MANDATORY REQUIREMENTS FOR ADMINISTRATIVE COMPLIANCE**

Professional body accreditation or certificates for the enterprise (ISO 24143, ISO 15489, ISO 30300 Series, ISO/IEC 27000 series, ISO 23081, ARMA Principles/IGBoK, AIIM, EDRM, DAMA DMBOK2, and MISS)	Valid proof of accreditation or registration letter to be attached, provide a minimum of two.
Key Expert 1: must be accredited or registered with one or more in IG or records transformation projects; desirable certifications (CIP, IGP, ISO 15489 Lead Implementer/Auditor).	Valid proof of accreditation or registration letter to be attached
CSD Registration number	The Entity must be registered as a service provider on the Central Supplier Database (CSD). If you are not registered proceed to complete the registration of your company prior to submitting your proposal.
Bidder's Disclosure – SBD 4	Completed and signed
Compulsory briefing	Briefing certificate, stamped, and signed by the department's representative
Authority to Sign a Bid: COMPANIES (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)

Authority to Sign a Bid: SOLE PROPRIETOR (ONE – PERSON BUSINESS) (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. A director may appoint himself/herself if they will be the one signing all documents in connection with this bid and any contract resulting therefrom on behalf of the enterprise. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)
Authority to Sign a Bid: CLOSE CORPORATION (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. A director may appoint himself/herself if they will be the one signing all documents in connection with this bid and any contract resulting therefrom on behalf of the enterprise. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)
Authority to Sign a Bid: CO-OPERATIVE (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)
Authority to Sign a Bid: JOINT VENTURE (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)
Authority to Sign a Bid: CONSORTIUM (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)
Authority to Sign a Bid: PARTNERSHIP (To be completed in full)	The bidder must indicate the enterprise status by ticking the appropriate box in the authority to sign. (Details of the authorised representative and their specimen signature must be fully completed in the designated space of the form as well as details and signatures of all directors)

### 11.1.2. Phase 2: Functionality requirements

For bids where functionality is part of the evaluation process, they will be assessed in terms of functionality criteria stipulated hereunder. In order to progress to the next stage of evaluation, service providers must score a minimum of 60% or above of the total points outlined in the Evaluation Grid.

#### EVALUATION CRITERION FOR FUNCTIONALITY:

No	Evaluation Criteria	Guidelines	Maximum Points
1	Methodology, Strategy and Approach	The service provider should demonstrate adherence to the Terms of Reference (TOR) by elaborating on the services required, and demonstrating whether their proposed process	30

		meets the requirements. How does the bidder envisage undertaking this project? The bidder should set out a concise and clear plan of approach and method to be adopted for the project identifying possible challenges and methods on overcoming same.	
2	Experience of Company in execution & management of projects of a similar nature.	The bidder must demonstrate successful delivery of at least three (3) and up to five (5) comparable IG/Records/Privacy projects within the last 10 years 3 - 5 detailed references from clients, preferably in the public sector. The reference letters must be in a company's letterhead and must include the company name, contactable references and contact numbers, duration of the contract and value of the contract.	30
3	Key Experts Qualifications, Skills and Experience	Provide CV detailing experience and certified copies of qualifications of all key experts required. Expertise, experience / qualifications of Team leader, and support personnel to be assigned to the contract.  Key experts required are, Key Expert 1: Team Leader/ Project Manager: (IG Lead): Required qualification, skills and experience: Minimum bachelor's degree (NQF 7) in Information Science/Records Management/Information Systems or related; 8–10+ years relevant experience. With the following experience: data governance, metadata specialist in data governance, change management and training. Familiarity with DAMA DMBOK2 and metadata design. Prior leadership of similar IG or records transformation projects; desirable certifications (CIP, IGP, ISO 15489 Lead Implementer/Auditor). POPIA implementation experience; Key Expert 2: (Specialist): Records/Information Management Specialist: Required qualification, skills and experience: Minimum bachelor's degree in information, records/archives management.); (NQF 7) with minimum of 5 -10+ years working experience. Experience with retention scheduling, classification, metadata, and disposal. With the following experience: data governance, metadata specialist in data governance, change management and training. Knowledge of ISO 15489/30300 POPIA implementation experience;	40
	Overall Score Total		100

### 11.1.3. Phase 3: Price and Preference

Bidders who obtained a minimum qualifying score of 60% or above will progress to the next stage of price and preferential points based on the 80/20 preference points system for acquisition of goods or services with Rand Value equal to or below R50 million or 90/10 preference points system for acquisition of goods/services with Rand Value above R50 million.

**POINTS AWARDED FOR SPECIFIC GOALS**

In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in the table below and may be supported by proof/ documentation stated in the same table.

Specific goals for the tender and points to be claimed are indicated in the table below:

<b>Specific goals</b>	<b>Direct Preference Points (80/20)</b>	<b>Documents required to determine specific goals respectively</b>
Geographical Location KZN Based	<b>20</b>	Completed ownership demographic form, Utility bill letter/ letter from the ward councilor / lease agreement, and completed SBD 6.1
<b>Total Points for development Objectives</b>	<b>20</b>	

Financial proposals will also be assessed in terms of reasonableness of cost in relation to prevailing fee guidelines, consistency with technical bid submitted and value for money.

**11.1.4. Phase 4 Negotiation, and Final Award**

The Department of Economic Development, Tourism and Environmental Affairs reserves the right to either NOT make an appointment and /or appoint the bidder with the highest score. The Department also reserves its right to negotiate the final price of those bids deemed technically compliant.

**ANNEXURE B: EVALUATION GRID**

To be completed for tender by each evaluator

**FUNCTIONALITY – STAGE TWO OF EVALUATION**

The following points will be used for scoring:

0= Not acceptable

3 = Acceptable

4 = good

5 = Excellent

Method of calculation: Points obtained (5 or 4 or 3) x weight ÷ 5 =

Name of the bidder: \_\_\_\_\_

Criterion	Weight at Maximum Points	Initial assessment	Final Score
<b>Methodology, Strategy and Approach</b>	<b>30 points</b>		
<p><b><u>Scoring Guide</u></b></p> <ul style="list-style-type: none"> <li>• The methodology has evidence-Based Rationale more innovative and Value Addition and cover over and above all the elements in terms of the scope of work (more than 100% of the scope) = 5 points – Excellent</li> <li>• The methodology has clear alignment with Project Objectives, directly supports the project’s goals and expected outcomes (between 80% - 100% of the scope) = 4 points – Good</li> <li>• Methodology with clear demonstration on how the proposed method and plan will meet the requirements of the project between 50% - 80% of the scope) = 3 points – Acceptable</li> <li>• Methodology with some indication on how the proposed method will meet the requirements of the project (less than 50% of the scope) and or it does not show how their proposal will meet the requirements of the project = 0 - Not acceptable.</li> </ul>			
<b>Experience of company in execution and management of projects of a similar nature and bidders must provide reference letters.</b>	<b>30 points</b>		
<p><b><u>Scoring Guide</u></b></p> <p>The bidder is to provide reference letters on a client’s letter head stating services rendered, duration and project value.</p> <ul style="list-style-type: none"> <li>• 5 Client reference letters = 5 - Excellent</li> <li>• 4 Client reference letters = 4 - Good</li> <li>• 3 Client reference letters = 3 - Acceptable</li> <li>• 1-2 Client reference letters = 0 - Not acceptable</li> </ul> <p><b><i>EDTEA reserves the right to authenticate the validity of reference letters</i></b></p>			
<b>Key Expert 1 (Team Leader or Project leader): Qualification and experience</b>	<b>20 points</b>		

<ul style="list-style-type: none"> <li>• Minimum bachelor’s degree (NQF 7) in Information Science/Records Management/Information Systems or related; 8–10+ years relevant experience.</li> <li>• With the following experience: data governance, metadata specialist in data governance, change management and training.</li> <li>• Familiarity with DAMA DMBOK2 and metadata design.</li> <li>• Prior leadership of similar IG or records transformation projects; desirable certifications (CIP, IGP, ISO 15489 Lead Implementer/Auditor).</li> <li>• POPIA implementation experience;</li> </ul> <p><b><u>Scoring Guide</u></b></p> <ul style="list-style-type: none"> <li>• Team leader or Project manager average between 10+ years or more professional experience with the relevant qualification = 5 (Excellent)</li> <li>• Team leader or Project manager average of 9 years professional experience with the relevant qualification = 4 (Good)</li> <li>• Team leader or Project manager average of 8 years professional experience with the relevant qualification = 3 (Acceptable)</li> <li>• Team leader or Project manager average of less than 8 years professional experience with or without the relevant qualification = 0 (Not acceptable)</li> </ul>			
<b>Key expert 2 (Specialist): Qualification and experience</b>	<b>20 points</b>		
<ul style="list-style-type: none"> <li>• Minimum bachelor’s degree in information, records/archives management.); (NQF 7) with minimum of 5 -10+ years working experience.</li> <li>• Experience with retention scheduling, classification, metadata, and disposal.</li> <li>• With the following experience: data governance, metadata specialist in data governance, change management and training.</li> <li>• Knowledge of ISO 15489/30300 POPIA implementation experience;</li> </ul> <p><b><u>Scoring Guide</u></b></p> <ul style="list-style-type: none"> <li>• Key Expert 2 or specialist average of 9-10 years or more professional experience with the relevant qualification = 5 (Excellent)</li> <li>• Key Expert 2 or specialist average of 7-8 years of professional experience with the relevant qualification = 4 (Good)</li> <li>• Key Expert 2 or specialist average 5-6 years professional experience with the relevant qualification = 3 – Acceptable</li> <li>• Key Expert 2 or specialist average of less than 5 years professional experience with or without the relevant qualification = 0 (Not acceptable)</li> </ul>			
<b>Total Evaluation Score</b>	<b>100%</b>		
<b>Minimum passing score</b>	<b>60%</b>		

**Evaluation performed by**

<b>Name</b>	
<b>Signature</b>	
<b>Date</b>	

**ANNEXURE C: CV FORMAT**  
CURRICULUM VITAE max 3 pages

Proposed role in the project:

1. **Family Surname:**
2. **First names:**
3. **Date of birth:**
4. **Nationality:**
5. **Civil status:**
6. **Education:**

Institution [Date from - Date to]	Qualification obtained:

7. **Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 basic)**

Language	Read	Speak	Write

8. **Membership of professional bodies: -**
9. **Other skills: (e.g. Computer literacy, etc.)**
10. **Present position:**
11. **Years within the firm:**
12. **Key qualifications: (Relevant to the project)**
13. **Professional Experience**

Date from -Date to	Location	Company	Position	Description of projects/responsibilities etc.

14. **Other relevant information (e.g., Publications)**

**ANNEXURE D: STATEMENT OF EXCLUSIVITY AND AVAILABILITY**

Statement of exclusivity and availability

Tender ref: \_\_\_\_\_

I, the undersigned, hereby declare that I agree to participate exclusively with the tenderer \_\_\_\_\_ in the above-mentioned service tender procedure. I further declare that I am able and willing to work for the period(s) foreseen for the position for which my CV has been included.

From	To

By making this declaration, I understand that I am not allowed to present myself as a candidate to any other tenderer submitting a tender to this tender procedure. I am fully aware that if I do so, I will be excluded from this tender procedure, the tenders may be rejected, and I may also be subject to exclusion from other tender procedures and contracts funded by the KZN Department of Economic Development Tourism and Environmental Affairs.

Furthermore, should this tender be successful, I am fully aware that if I am not available at the expected start date of my services for reasons other than ill-health or force majeure, I may be subject to exclusion from other tender procedures and contracts funded by the KZN Department of Economic Development Tourism and Environmental Affairs and that the notification of award of contract to the tenderer may be rendered null and void.

<b>Name</b>	
<b>Signature</b>	
<b>Date</b>	