Eskom	Strategy	Engineering

Title	**Tender Technical Evaluation Strategy for Matla Seal Oil Vacuum Pumps Refurbishment and Spares Supply**	Unique Identifier	
		Alternative Reference Number	**N/A**
		Area of Applicability	**Engineering**
		Documentation Type	**Strategy**
		Revision	**1**
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		Disclosure Classification	CONTROLLED DISCLOSURE

Compiled by	Functional Responsibility	Authorised by
COLLINS PHOOKO	ZAIN KARODIA	LINDOKUHLE NGOBESE
TURBINE ENGINEERING SYSTEMS ENGINEER	TURBINE ENGINEERING MANAGER	ENGINEERING GROUP MANAGER
Date 11/06/2026	Date 11/06/2026	Date 12/06/2026

CONTENTS

TABLES

1. INTRODUCTION

Matla Power Station is intending to request *Contractors/Suppliers* to tender for refurbishment and spares supply of Matla Power Station Seal Oil Pumps as per Scope- **MET-054208** The Seal Oil Pumps are to be refurbished, and their spares supplied for a period of five (5) years

The evaluation of the tender is based on the tenderer's ability to meet both mandatory and qualitative requirements specified for the scope of work- **MET-054208** A weighted score card approach will be used to evaluate the tenders against the *Employer's* requirements

2. SUPPORTING CLAUSES

2.1 SCOPE

This purpose of this document is to provide technical evaluation strategy for the scope of work- **MET-054208,** for the Refurbishment and Spares Supply of Seal Oil Pumps for Matla Power Station for a period of Five (5) years This document will cover the various aspects that will be evaluated and scored by the Technical Evaluation Team (TET) to complete the technical evaluation of the enquiry The team members are listed and appointed in this document along with their responsibilities The document also describes the acceptable and unacceptable risks and qualifications and/or conditions

The Technical Evaluation Strategy will define the following technical evaluation criteria

- Mandatory Evaluation Criteria
- Qualitative Evaluation Criteria
- TET Member Responsibilities
- Acceptable / Unacceptable Qualifications

Once the Technical Evaluation Strategy is authorised no changes will be made to the evaluation criteria without appropriate authorisation

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation The technical evaluation strategy serves as basis for the tender technical evaluation process

2.1.2 Applicability

This document is applicable to Matla Power Station

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs

2.2.1 Normative

[1] 240-48929482 Tender Technical Evaluation Procedure

[2] ISO 9001 Quality Management Systems

[3] 240-12238652 Supplier Quality Management List of Tender Returnable Documents

[4] 240-105658000 Supplier Quality Management Specification

2.2.2 Informative

[5] Scope of work – **MET-054208**

2.3 DEFINITIONS

No definitions required

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary)

2.4 ABBREVIATIONS

Abbreviation	Description
TET	Technical Evaluation Team
DOA	Delegation of Authority
QCP	Quality Control Plan

2.5 ROLES AND RESPONSIBILITIES

As per 240-48929482 Tender Technical Evaluation Procedure

2.6 PROCESS FOR MONITORING

Not Applicable

2.7 RELATED/SUPPORTING DOCUMENTS

Scope - **MET-054208** Matla Seal Oil Pumps Refurbishment and Spares Supply Contract Scope of Work

3. TENDER TECHNCIAL EVALAUTION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70% on qualitative part Technical Evaluation Criteria Any score below 70% will disqualify the tenderer

3.2 TET MEMBERS

The TET members to be appointed by the DOA

3.3 MANADATORY TECHNICAL EVALUATION CRITERIA

Table 1: Mandatory Technical Evaluation Criteria

	Mandatory Technical Evaluation Criteria	Meet (YES / NO)	Motivation & Comments
1	Declaration of compliance to the full scope of work	The tenderer provides a declaration letter signed by the company representative indicating compliance to the full scope of work	The contractor must demonstrate • Compliance to scope of work • Intent to undertake full scope of work. • Compliance to standards and specifications where applicable
2	Availability of Performance Testing Equipment	The tenderer shall submit proof of ownership or lease agreement, or access agreement for performance testing equipment	The contractor must demonstrate Capability to performance test pumps
3	Proof of ISO 9001 certification	The tendering entity shall provide proof of ISO9001 certification for the company or manufacturer that owns and operates the workshop where the pumps will be refurbished	
	Result *Note A response of "NO" to any of the Mandatory Evaluation Criteria would result in a in immediate elimination from the technical evaluation process*		

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 2: Qualitative Technical Evaluation Criteria

	Qualitative Evaluation								
			Source of evidence/returnable	**Minimum requirement**	**Weight (Change scope please)**	**Nonresponsive 0%**	**Unacceptable risk 40%**	**Acceptable Risk 80%**	**Fully complaint 100%**
1	Technical Documentation	A completed (signed off) Quality Control Plan of pumps **refurbished** by the Contractor	Previous QCPs used during execution of pumps **refurbishment** (include description of activities, intervention points)	Quality Control Plans for of pumps refurbished by the *Contractor* in the past indicating all refurbishment activities	40%	No evidence of previous QCP used during refurbishment of pumps indicating all refurbishment activities	Supplied 2 QCPs for pumps used during refurbishment by the *Contractor* indicating all refurbishment activities	Supplied 3 to 4 QCPs for pumps used during refurbishment by the *Contractor* indicating all refurbishment activities	Supplied 5 or more QCPs for pumps used during refurbishment by the *Contractor* indicating all refurbishment activities
2	Company Experience	Recent Company Experience in the refurbishment of pumps	Submit purchase orders, completion certificates, or contracts for pumps refurbishment performed within the last five (5) years	Demonstrate experience in pumps refurbishment	40%	No submission **OR** No relevant information	2-4 pumps overhauled with verifiable references	5-8 pumps overhauled with verifiable references	9 or more pumps overhauled with verifiable references
3	Company Personnel Experience	Profile Quality Control Supervisor	CV including technical qualifications, certifications, relevant	Matric and Level 3 Quality Control certification (or equivalent), or	20%	Not submitted/no qualifications or experience	The relevant qualifications, experience	1-2 years of experience and the relevant	3 years of experience or more and the relevant

		from Potential Supplier	experience, and employment history	N Diploma in Mechanical/Industrial Eng (Minimum N4) and demonstrable relevant experience			less than 1 year	technical qualifications	technical qualifications
		Score			100%				

3.5 TET MEMBER RESPONSIBILITIES

Table 3: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2
1	X	X
2	X	X
3	X	X
Qualitative Criteria Number	**TET 1**	**TET 2**
1	X	X
2	X	X
3	X	X

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 4: Acceptable Technical Risks

Risk	Description
1	None

Table 5: Unacceptable Technical Risks

Risk	Description
1	No ISO 9001 certification for the company
2	No previous experience in refurbishment of pumps

3.6.2 Exceptions / Conditions

Table 6: Acceptable Technical Exceptions / Conditions

Risk	Description
1	None

Table 7: Unacceptable Technical Exceptions / Conditions

Risk	Description
1	Deviations from scope specifications
2	

4. AUTHORISATION

This document has been seen and accepted by

Name	Designation	Signature
Zain Karodia	Manager Turbine Plant Engineering	
Lindokuhle Ngobese	Middle Manager Engineering	
Fulufhedzani Managa	Manager Maintenance	
Given Rikhotso	Middle Manager Maintenance	

5. REVISIONS

Date	Rev.	Compiler	Remarks
June 2026	1	Collins Phooko	Tender Technical Evaluation Strategy for Matla Seal Oil Pumps Refurbishment and Spares Supply

6. DEVELOPMENT TEAM

The following people were involved in the development of this document

- Amo Magile

7. ACKNOWLEDGEMENTS

Thandeka Mkhonza

Eskom	Strategy	Engineering

Title	**Tender Technical Evaluation Strategy for Acid (Chemical) Cleaning for Water Boxes**	Unique Identifier	
		Alternative Reference Number	**N/A**
		Area of Applicability	**Engineering**
		Documentation Type	**Strategy**
		Revision	**1**
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		Next Review Date	**N/A**
		Disclosure Classification	CONTROLLED DISCLOSURE

Compiled by	Functional Responsibility	Authorised by
AMOGELANG MAGILE	ZAIN KARODIA	LINDOKUHLE NGOBESE
TURBINE ENGINEERING SYSTEMS ENGINEER	TURBINE ENGINEERING MANAGE	ENGINEERING GROUP MANAGER
Date	Date 11/06/2026	Date

CONTENTS

TABLES

1. INTRODUCTION

Matla Power Station is intending to request *Contractors/Suppliers* to tender for the execution of chemical cleaning to remove fouling, scale, corrosion product and other deposits and pressure testing of pump water boxes as detailed in the scope of work *MET-054211*

The evaluation of the of the tender is based on the tenderer's ability to meet both mandatory and qualitative requirements specified for the scope of work *MET-054211* A weighted score card approach will be used to evaluate the tenders against the *Employer's* requirements

2. SUPPORTING CLAUSES

2.1 SCOPE

This purpose of this document is to provide technical evaluation for the chemical cleaning and pressure testing of pump water boxes at Matla Power Station as defined in the scope of work *MET-054211* This document will cover the various aspects that will be evaluated and scored by the Technical Evaluation Team (TET) to complete the technical evaluation of the enquiry The team members are listed and appointed in this document along with their responsibilities The document also describes the acceptable and unacceptable risks and qualifications and/or conditions

The Technical Evaluation Strategy will define the following technical evaluation criteria

- Mandatory Evaluation Criteria
- Qualitative Evaluation Criteria
- TET Member Responsibilities
- Acceptable / Unacceptable Qualifications

Once the Technical Evaluation Strategy is authorised no changes will be made to the evaluation criteria without appropriate authorisation

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The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation The technical evaluation strategy serves as basis for the tender technical evaluation process

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[3] ISO 9001 Quality Management Systems

[4] 240-12238652 Supplier Quality Management List of Tender Returnable Documents

[5] 240-105658000 Supplier Quality Management Specification

2.2.2 Informative

[6] 557-4497 – Quality Requirement Specifications

[7] Scope of Work – MET-054211

2.3 DEFINITIONS

No Definitions required

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary)

2.4 ABBREVIATIONS

Abbreviation	Description
CV	Curriculum Vitae
DOA	Delegation of Authority
QC	Quality Control
QCP	Quality Control Plan
QM	Quality Management
TET	Technical Evaluation Team

2.5 ROLES AND RESPONSIBILITIES

As per 240-48929482 Tender Technical Evaluation Procedure

2.6 PROCESS FOR MONITORING

Not Applicable

2.7 RELATED/SUPPORTING DOCUMENTS

Scope MET-054211 Acid (Chemical) Cleaning and Pressure Testing for Water Boxes

2.8 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70% on qualitative part of the Technical Evaluation Criteria Any score below 70% will disqualify tenderer

2.9 TET MEMBERS

The TET members to be appoint by the DOA

2.10 MANADATORY TECHNICAL EVALUATION CRITERIA

Table 1: Mandatory Technical Evaluation Criteria

Mandatory Technical Evaluation Criteria		Meet (YES / NO)	Motivation & Comments
2 10 1	Declaration of compliance to the full scope of work	The tenderer provides a declaration letter signed by the company representative indicating compliance to the full scope of work	The contractor must demonstrate • Compliance to scope of work • Intent to undertake full scope of work • Compliance to standards and specifications if applicable
2 10 2	Chemical Cleaning Facility and Circulation Equipment	The tenderer shall submit documented evidence demonstrating availability of a facility and equipment suitable for off-site chemical cleaning of water boxes	The contractor must demonstrate • Availability of a chemical cleaning facility/ workshop • Availability of circulation pumps, tanks, hoses and associated equipment required for chemical circulation and soaking • Capability to monitor chemical concentration and process parameters during cleaning
2 10 3	Availability of Pressure Testing Equipment	The tenderer shall submit proof of ownership or lease agreement, or access agreement for pressure testing equipment for the purpose of testing the water boxes after chemical cleaning	The contractor must demonstrate • Capability to pressure test water boxes
	Result *Note A response of "NO" to any of the Mandatory Evaluation Criteria would result in no further evaluation*		

2.11 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 2: Qualitative Technical Evaluation Criteria

KPI	Source of evidence/returnable	Minimum requirement	%	Nonresponsive 0%	Unacceptable risk 40%	Acceptable Risk 80%	Fully complaint 100%
1) Company Experience	Submit reference letters, purchase orders, completion certificates, or contracts for similar chemical cleaning projects performed within the last five (5) years	Demonstrate experience in chemical cleaning of heat exchangers, condensers, cooling water systems, water boxes, or similar equipment	50%	No submission **OR** No relevant information	2-3 past order numbers or one past supply contract submitted verifiable references	4-5 past order number and/or supply contracts submitted with verifiable reference and provides proof of past contracts	6 or more order number and/or supply contracts submitted with verifiable references and provides proof of existing contracts
2) Chemical Cleaning Methodology and Technical Approach	Submit a detailed chemical cleaning methodology covering chemical cleaning, flushing, passivation, pressure testing, leak repair, chemical analysis, and reporting requirements.	Methodology shall address all aspects listed in Table 3 on page 8 of this document (20 points in total)	50%	No submission or method statement covers 10 or less points from Table 3	Method statement covers 11 to 14 points from Table 3	Method statement covers 15-19 points from Table 3	Method statement covers 20 points from Table 3
Score			100 %				

Table 3: Aspects to be factored into Method Statement KPI 2:

Acid Cleaning Method Statement			
Item	**Task**	**Points**	**Final Score**
1	**Safety** (Contractor to state 5 safety precautions for acid cleaning)	5	
2	**Equipment/instruments** (Lists 4 essential equipment/ instruments for acid cleaning)	4	
3	**Acid cleaning process**(preparation, circulation, rinsing, neutralization, passivation, final flushing)	6	
4	**Quality Control – process for ensuring acid concentration is correct through the cleaning process**	2	
5	**Documentation** (acids and inhibitor MSDS data, QCP)	3	
	Total	20	

TET MEMBER RESPONSIBILITIES

Table 4: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2
1	X	X
Qualitative Criteria Number	TET 1	TET 2
1	X	X
2	X	X
3	X	X
4	X	X

2.12 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

2.12.1 Risks

Table 5: Acceptable Technical Risks

Risk	Description
1	None

Table 6: Unacceptable Technical Risks

Risk	Description
1	No assurance that equipment meets scope requirements
2	No information on adherence to Eskom Standard provided and ISO 22734-1

2.12.2 Exceptions / Conditions

Table 7: Acceptable Technical Exceptions / Conditions

Risk	Description
1	None

Table 8: Unacceptable Technical Exceptions / Conditions

Risk	Description
1	Material not meeting the Eskom standards
2	Unsafe work practices
3	Failure to meet plant performance requirement in terms of safety, reliability and availability

3. AUTHORISATION

This document has been seen and accepted by

Name	Designation	Signature
Zain Karodia	Turbine Engineering Line Manager	

4. REVISIONS

Date	Rev.	Compiler	Remarks
June 2026	1	A Magile	Original Document

5. DEVELOPMENT TEAM

The following people were involved in the development of this document

- Amogelang Magile

6. ACKNOWLEDGEMENTS

None