

Title	Request for Proposal: Procurement of <b>AIRCRAFT TYRES FOR A320, A330 AND A340-300 ON AN OUTRIGHT PURCHASE BASIS.</b>
RFQ	SAAT 006-26
Validity Period	180 days
RFQ Open	<b>22 May 2026</b>
RFQ Closes	<b>15 June 2026</b>
SAAT Business Unit	SAA Fleet Management
E-Mail	<a href="mailto:mmapitsokhoetha@flysaa.com">mmapitsokhoetha@flysaa.com</a>

**SAAT requests your quotation for Supply and delivery of Aircraft Tyres for A320, A330 and A340-300. Please furnish all information as requested and return your quote on/before the date stipulated. Late and incomplete submissions may invalidate the quote submitted.**

NAME OF VENDOR: .....

POSTAL ADDRESS: .....

TELEPHONE NO.: .....

CELL NO: .....

E MAIL ADDRESS: .....

CONTACT PERSON: .....

**This RFQ (Request for Quotation) will be evaluated on Critical Criteria, Pricing and Specific Goals.**

**1. REQUIRED DOCUMENTATION TO BE ATTACHED**

**a) SARS Tax Clearance Certificate (or proof of application for same where applicable)**  
*Please note new National Treasury instruction for national and international Service Providers' compliance:*

**b) BBBBEE Certificate (Where Applicable)**

<http://www.treasury.gov.za/legislation/pfma/TreasuryInstruction/Treasury%20Instruction%203%20of%202014%202015%20on%20Tax%20Clearance%20Certificates.pdf>

**c) Bidders are to provide relevant documentation in support of the proposal.**

**d) The following documents must be submitted with the BID**

- Completed SBD Form 1
- Completed SBD Form 4

**2. CONDITIONS**

- The final terms and conditions are subject to negotiations and the issuance of a letter of award to the successful bidder.

- Final payment terms will be negotiated with the successful Service Provider before awarding the RFQ.
- The Service Provider shall provide its best price in response to the RFQ. This price will be considered together with all other relevant criteria in the quote. The validity period Will be 180 days
- The RFQ shall be awarded, whether in whole or in part, at the sole and absolute discretion of SAAT. SAAT hereby represents that it is not obliged to award this RFQ to any Service Provider. SAAT is entitled to retract this RFQ at any time as from the date of issue. SAAT is not obliged to award this RFQ to the Service Provider that quotes the best price. In the event that SAAT does make an award and should the successful Service Provider then fail to honor its quote, such Service Provider shall be liable to SAAT for any damages SAAT may incur as, a result of such breach.
- The Service Provider shall be disqualified from quoting if any attempt is made either directly to solicit and/ or canvass any information from any employee or agent of SAAT regarding this RFQ from the date the offer is submitted until the date of award of the RFQ.
- SAAT will adjust any arithmetical errors found in the Quotation and shall advise the Service Provider accordingly.
- Quotations and any information contained within will be treated as confidential and will not be disclosed to any third party - including other Service Providers.

The successful bidder shall:

- Provide services in accordance with the scope of services, at the negotiated prices and in accordance with the agreed timeline;
- Enter into a non-exclusive agreement when requested to do so by SAAT within the stipulated period;
- Be liable for all additional expenses incurred by SAAT in having to call for RFQ's afresh and/ or accepting any less favorable quote if the Service Provider fails to enter into an agreement with SAAT timeously.
- The RFQ will be evaluated in line with the "Preferential Procurement Regulations of 2022"

## CONDITIONS OF THE BID

Bidders may form a Consortium, a Joint venture, a Partnership, a new or a Special Purposed Company (the "Bidding Company"), however, in the event that there are any changes, splitting and/or withdrawal by any party from the Bidding Company; such shall result in the disqualification of such bid.

Bidders must guarantee the obligations of the Bidding Company.

Bidder(s) must supply the following:

A binding agreement between all parties of the Bidding Company

Name and where applicable trading name of the Bidding Company

Bidding Company's Head Office

Contact person 24 (twenty-four) hours availability

List of shareholders and percentage shareholding

Date of Bidding Company's registration

Bidding Company's registration number

Bidding company's valid BBBEE certificate

Organizational structure of the Bidding Company

Assets, skills, expense and guarantees of the Bidding Company itself, as well as that

being brought to or underwritten by individual or constituent members of the Bidding Company

Basic functional structure, i.e. the administrative section of Bidding Company with

which SAA will be dealing with on a day to day basis

The agreement and submission should clearly show who the leading Bidding Company member is. The leading member shall be responsible for the execution of this bid.

Valid Tax and BEE certificate of Bidding Company. A Bidding Company will qualify for points for their BBBEE status level as a legal entity, provided that the entity submits their BBBEE status level certificate.

A Bidding Company will qualify for points for their BBBEE status level as An Aircraft tyre Supplier

unincorporated entity, provided that the entity submits their consolidated BBBEE scorecard as if they were a group structure and that such a consolidated BBBEE scorecard is prepared for every separate tender.

Failure to submit a BBBEE status level certificate for the Bidding Company will contribute zero (0) points.

## **BACKGROUND**

The SAA Technical (SAAT) is a maintenance, repair and overhaul organization situated in Johannesburg. It provides services to most major airlines both locally and internationally.

The aviation industry places significant emphasis on safety, reliability, and operational efficiency, particularly in critical components such as aircraft tyres. Aircraft tyres are specially engineered to withstand extreme operating conditions, including high landing speeds, heavy loads, rapid pressure changes, and varying environmental conditions. Due to these demanding operational requirements, the tyre manufacturing process must ensure exceptional durability, strength, and resistance to wear and fatigue. One of the important reinforcing materials used in the production of aircraft tyres is RFB.

RFB, commonly referring to Reinforcing Fabric Belts or Reinforced Fabric Base materials, plays a crucial role in enhancing the structural integrity and performance of aircraft tyres. These fabrics are typically composed of high-strength textile materials such as nylon, aramid, polyester, or rayon, which are embedded within the rubber layers of the tyre. The reinforcement provided by RFB improves the tyre's ability to maintain its shape under high stress conditions while also increasing resistance to impact, heat generation, and tread separation.

Aircraft tyres operate under significantly higher inflation pressures than automotive tyres and are subjected to repeated cycles of take-off, landing, and taxiing. During landing, tyres experience sudden impact loads and frictional heat caused by rapid deceleration. The incorporation of RFB materials helps distribute these stresses evenly across the tyre structure, thereby minimizing deformation and extending service life. Additionally, the reinforced fabric layers contribute to improved retreadability, which is economically beneficial in the aviation sector since aircraft tyres are often retreaded multiple times before disposal.

The development of RFB technology has evolved alongside advancements in aerospace engineering. Early aircraft tyres relied on cotton-based reinforcement fabrics, which offered limited durability and strength. Modern aircraft tyres now utilize advanced synthetic fibres with superior tensile strength, lightweight properties, and thermal stability. These improvements have enabled aircraft tyres to support larger aircraft, heavier payloads, and more demanding operational conditions while maintaining high safety standards.

Furthermore, RFB contributes to fuel efficiency and environmental sustainability in aviation. Lightweight reinforcement materials reduce overall tyre weight, which in turn can lower aircraft fuel consumption.

Enhanced durability also decreases the frequency of tyre replacement and waste generation. As the aviation industry continues to seek more sustainable and high-performance materials, research into advanced reinforcing fabrics and composite technologies remains an important area of development. In summary, RFB is a fundamental component in aircraft tyre construction, providing the necessary reinforcement required to withstand the severe mechanical and thermal stresses encountered during aircraft operations. Its contribution to tyre strength, durability, safety, and efficiency makes it an essential aspect of modern aerospace tyre technology.

**SCOPE OF REQUIREMENTS**

Scope of Work as a per Annexure A

**PHASE 1: CRITICAL EVALUATION CRITERIA**

PHASE 1:- CRITICAL CRITERIA	Conform Yes/No
Non-compliance to Critical Criteria as defined below will disqualify the bid.	Fill in here
<p>Regulatory Compliance: The bidder must hold one or more of the following approvals:</p> <ul style="list-style-type: none"> <li>SACAA approval, or</li> <li>EASA &amp; FAA dual release, or</li> <li>EASA approval, or</li> <li>UKCAA approval</li> </ul> <p>If the service provider is not the Original Equipment Manufacturer (OEM), they shall be required to provide the following:</p> <p>Copies of the OEM’s valid regulatory certificates as requested above.</p> <p>If the supplier does not possess any of the above approvals, SAAT will require the following critical compliance measures to be in place to ensure continued adherence to safety and quality standards:</p>	
<p>Compliance with OEM Requirements:</p> <p>The supplier must demonstrate compliance with all Original Equipment Manufacturer (OEM) requirements relating to the storage, handling, and transportation of aircraft tires and associated components while in their</p>	

<p>custody.</p> <p>The bidder must submit a copy of its quality management system such as ISO 9001.</p>	
<p>Retread Requirements:</p> <p>The bidder must provide an undertaking (a letter) that the tyre retread level will be reflected through the tyre's serial number. e.g. R1, R5, (4165A793R2).etc. The undertaking must be on a letter with the bidder's letterhead.</p>	
<p><input type="checkbox"/> <b>Guaranteed Inventory Level</b></p> <p>The bidder must provide an undertaking that it will ensure inventory levels greater than or equal to six (6) weeks of SAAT's tyre usage per tyre size is available on demand. The undertaking must be provided in the form of a letter on the company's letterhead.</p>	

**NB\*:** Bidders must provide a written undertaking on the company letterhead that they will carry out the tasks as outlined under point 3 and 4. Failure to do so will result in a disqualification from the tender process.

**PHASE 2: Price & Specific Goals Evaluation**

<b>PHASE 3: PRICE AND SPECIFIC GOALS</b>		Allocation of Points (80/20)	Number of points claimed (80/20) <i>(To be completed by the bidder)</i>
PRICE		80	
SPECIFIC GOAL 1.	ACHIEVEMENT LEVEL	20	
Persons historically disadvantaged based on race	100% Black ownership	10	
	75% - 99% Black ownership	8	
	50% - 74% Black ownership	5	
	Below 50% Black ownership	0	
SPECIFIC GOAL 2.	ACHIEVEMENT LEVEL	POINTS	
Persons historically disadvantaged based on gender.	100% Black Woman ownership	5	
	75% - 99% Black Woman ownership	4	
	50 % - 74% Black	3	

	Woman ownership		
	Below 50 % Black Woman ownership	0	
<b>SPECIFIC GOAL 3.</b>	<b>ACHIEVEMENT LEVEL</b>	<b>POINTS</b>	
Persons historically disadvantaged based on disability	100% owned by persons living with disabilities	5	
	75% - 99% owned by persons living with disabilities	4	
	50% - 74% owned by persons living with disabilities	2	
	Below 50% owned by persons living with disabilities	0	
<b>TOTAL - PRICE &amp; SPECIFIC GOALS</b>		<b>100 POINTS</b>	

### 3. SUBMISSION OF RFQ

The RFQ pricing and required documents must be **clearly addressed via e-mail to: [mmapitsokhoetha@flysaa.com](mailto:mmapitsokhoetha@flysaa.com)**, **not later than, 16 June 2026 at 16H00. (GMT + 2 hours)**

All the questions must be forwarded to the Procurement Lead by not later than 11 June 2026 at the following address: [mmapitsokhoetha@flysaa.com](mailto:mmapitsokhoetha@flysaa.com).

### 4. GENERAL TERMS AND CONDITIONS RFQ

#### a. Indemnify SAAT

SAAT shall not be responsible for payment of wages and or any other emoluments to the staff/workers of the Service Provider so deployed and it shall be the sole responsibility of the Service Provider to make payment to the said staff/workers in time and the Service Provider shall at all-time keep SAAT indemnified against any claim from its staff/workers in this regard. The Service Provider shall indemnify SAAT to make good any claim/penalty/loss or damages including costs thereof in respect of any breach or violation on any of the provisions of any

law including labour laws governing the Service Provider's employees or contractors. In case of failure to make good above losses/expenses to SAAT, the same shall be claimed from the Service Provider.

**b. Arbitration Clause**

Any dispute which arises between the Service Provider and SAAT shall be negotiated with each other in good faith and shall use commercially reasonable endeavors to resolve such dispute within 15 (fifteen) business days of the dispute being declared. Should the Service Provider and SAAT be unable to resolve a dispute in accordance with the foregoing, any one of the parties may refer the matter to arbitration.

The arbitration will be held as an expedited arbitration in Johannesburg in accordance with the AFSA Rules for Expedited Arbitrations by 1 (one) arbitrator appointed by written agreement between the parties, including any appeal against the arbitrator's decision. If the parties cannot agree on the arbitrator or appeal arbitrators within a period of 10 (ten) business days after the referral of the dispute to arbitration, the arbitrator and appeal arbitrators shall be appointed by the Secretariat of AFSA, who shall administer and manage the arbitration proceedings.

**c. JURISDICTION**

This Agreement will in all respects be governed by and construed under the laws of the Republic of South Africa.

**Submissions to reach SAAT by 16h00 am on Monday, 15 June 2026. (GMT + 2 hours)**

**NAME OF THE BIDDER'S REPRESENTATIVE:** \_\_\_\_\_

**SIGNATURE:** \_\_\_\_\_

**CAPACITY:** \_\_\_\_\_