

	Strategy	Majuba Power Station
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1. INTRODUCTION

This technical evaluation document will be used to determine the suitable and qualifying supplier to offer service of supply and delivery of Gaskets, oil seals, O-rings and Packings for Majuba Power Station on an as when required basis for the period of 5 years.

2. SUPPORTING CLAUSES

2.1 SCOPE

- Supplier shall have adequate capacity to supply and deliver Gaskets, Oil Seals, O-rings and Packings for Majuba Power Station on an as when required basis.
- The supplier shall ensure that correct items are delivered to site as per specification.
- The supplier shall ensure that all Gaskets, Oil Seals, O-rings, and Packings are delivered with its relevant detailed specification and datasheet.
- Supplier to assure that all purchase orders for specified Gaskets, Oil Seals, O-rings and Packings are delivered within 7 working days.
- Supplier to assure that all emergency Gaskets, Oil Seals, O-rings and Packings are delivered within 4 hours.
- It remains the responsibility of the supplier to assure that the required items are delivered to site no collection will be made.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document shall apply to Majuba Power station.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 32-188, Eskom's Procurement and supply chain management policy
- [3] 240-105658000 (QM 58) – Supplier quality management specification

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2.2.2 Informative

[4] 32727, SHEQ Policy

2.3 DEFINITIONS

2.3.1 General

Definition	Description
Component	Any self-contained part, combination of parts, subassemblies or units which performs a distinctive function necessary to the operation of system.
Eskom cardinal rules	Are safety rules designed to always keep all employees and visitors safe and these rules must be always adhered to.
Level 1 production plant	It is the area of the power plant that is essential for the proper operation of the entire power station where any single point failure can expose the entire system to a serious production risk.
Maintenance	A combination of all technical, administrative and managerial actions during the life cycle of an item intended to retain it in or restore it to a condition in which it can perform its required function.
Material deviations	It is the non-conforming deviation to the technical to the technical requirements e.g. has the detrimental effects on a scope or quality or performance of works as identified in the scope of works
Method Statement	A written document detailing the key activities in sequence to the performed in order to successfully complete the work tasks while ensuring as a practical reasonable in the scope of works
Minimum weighted final score	The final highest technically ranked score after consolidating all individual scoring by TET members recommended from a technical perspective provided this score exceeds the 75%
Qualitative evaluation criteria	Weighted evaluation criteria used to identify the highest technically ranked tenderer in this case the Mandatory Evaluation Criteria are the prerequisite.
Responsive tender	It is the tender that conforms to all terms, condition and specifications of the tender documents without material deviations or qualifications
Safe Handling Method	It is the procedure that describes how equipment is to be handled in a safe and standardised process
Tender	Refers to a written competitive offer, quotation, proposal made by the supplier in a prescribed or stipulated form in response to an invitation to tender/competitive enquire for provision of assets/goods or services and

2.3 CLASSIFICATION

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

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2.4 ABBREVIATIONS

Abbreviation	Description
ISO	International Standard Organisation
TET	Technical Evaluation Team
OHSact	Occupational Health and Safety Act
SD&L	Supplier development and localization
SHEQ	Safety Health Environment & Quality
SOW	Scope of work
UCLF	Unplanned Capability Loss Factor

2.5 ROLES AND RESPONSIBILITIES

Roles are applicable as per 240-48929482: Tender Technical Evaluation Procedure

2.6 PROCESS FOR MONITORING

Not applicable

2.7 RELATED/SUPPORTING DOCUMENTS

Not applicable

3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%. **The contractor should submit their file with dividers referencing each of the mandatory and qualitative requirements.**

3.2 TET MEMBERS

Table 1: TET Members


TET number	TET Member Name	Designation
TET 1	Bilal Cassim	System Engineer –Turbine Condensate
TET 2	Musa Makhoba	System Engineer – Turbine Auxiliaries
TET 3	Reitumetse Mokoena	System Engineer – Turbine Centerline

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3.3 MANADATORY TECHNICAL EVALUATION CRITERIA

Table 2: Mandatory Technical Evaluation Criteria

		Tender Technical Evaluation Strategy for the capability assessment of service providers for the refurbishment of Turbine Safety Valves in Eskom Majuba power station.		
	Section A - MANDATORY TECHNICAL REQUIREMENTS	OBJECTIVE EVIDENCE TO BE PRODUCED	CRITERION ACHIEVED YES/NO	COMMENT / REMARK
1.	OEM or local supplier of OEM letter	The service provider to provide an OEM official letter or local agent of OEM letter from the OEM confirming that the service provider is a local agent of the OEM.		Applicable to all service providers
2.	Reference list of employers recently where scope was carried out.	The service provider provides demonstrable evidence that the company has been in the supply of Gaskets, O-rings, packings and seals business for a period between 2020-2025. The service provider to provide proof of at least 5 POs or 5 contracts where the above was supplied within this period.		Applicable to all service providers
3.	Service provider to provide proof of quality compliance.	The service provider provides demonstrable proof of a valid ISO 9001 certification		Applicable to all service providers

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 3: Qualitative Technical Evaluation Criteria

Section B - QUALITATIVE CRITERIA								
KPI - Criteria Evaluation Indicator	Weight (%)	Minimum Criteria Evaluation Requirements	Unit	0 Non-Responsive 0% 2 Non-Compliant 8% 4 Compliant with associated qualifications 15% 5 Compliant 20%				TOTAL RATING
3.3.2.1 The assessment of the proper and quality of technical information	20	The service provider to provide the sample datasheet for gaskets, seals, O-rings and Packings from the OEM. <ul style="list-style-type: none"> • 0 - No evidence is provided • 2 – Datasheet only for gaskets • 4 – Datasheets only for gaskets and seals. • 5 – Datasheets for gaskets, seals, O-rings and Packings 	Number	0	2	4	5	
3.3.2.2 Assessing methodology	20	The contractor to provide detail handling, storage and transportation procedure of the company in order ensure quality and prevent damage of related components <ul style="list-style-type: none"> • 0 – No Procedure Provided • 2 – Only detailed handling Procedure Provided • 4 – Only detailed handling and transportation Procedures • Provided 5 – All Procedures provided 	Number	0	2	4	5	
3.3.2.3 Provision of important technical resources	20	The service provider to provide 5 updated CVs of technical personnel and their technical qualifications <ul style="list-style-type: none"> • 0 – No response 	Number	0	2	4	5	

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		<ul style="list-style-type: none"> • 2 – One CV and qualifications provided • 4 – Three CVs and qualifications provided • 5 – All CVs and qualifications provided 						
3.3.2.4 Assessment of company storage facilities	20	<p>The service provider shall provide the layout of the company storage facilities and provide the temperature under which specific component on the scope is stored</p> <ul style="list-style-type: none"> • 0 – No layout provided • 2 – Layout provided but doesn't specify which component is stored where • 4 – Layout provided with the storage for a specific component • 5 – Layout provided with the storage for a specific component and temperatures provided 	Number	0	2	4	5	
3.3.2.5 The service provider to demonstrate the company organogram	20	<p>The service provider provides demonstrable proof of company organogram detailing the personal, their roles in the company and their qualifications.</p> <ul style="list-style-type: none"> • 0 - No organogram provided. • 2 – Only organogram provided • 4 – Only organogram provided with not all the qualifications of the people listed. • 5 – Only organogram provided with all the qualifications of the people listed. 	Number	0	2	4	5	

3.5 TET MEMBER RESPONSIBILITIES

Table 4: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3
OEM or local supplier of OEM letter	X	X	X
Reference list of employers recently where scope was carried out.	X	X	X
Service provider to provide proof of quality compliance.	X	X	X
Qualitative Criteria Number	TET 1	TET 2	TET 3
3.3.2.1 The assessment of the proper and quality of technical information	X	X	X
3.3.2.2 Assessing methodology	X	X	X
3.3.2.3 Provision of important technical resources	X	X	X
3.3.2.4 Assessment of company storage facilities	X	X	X
3.3.2.5 The service provider to demonstrate the company organogram	X	X	X

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 5: Acceptable Technical Risks

Risk	Description
1.	Inadequate or less than required number of core team.

Table 6: Unacceptable Technical Risks

Risk	Description
1.	Unavailable proof of personnel qualification

3.6.2 Exceptions / Conditions

Table 7: Acceptable Technical Exceptions / Conditions


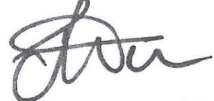



Risk	Description
1.	None

Table 8: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	None

4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Musa Makhoba	System Engineer, Turbine Auxiliaries	
William Malapane	Turbine Engineering Manager	
Reitumetse Mokoena	System Engineer Turbine Condensate	
Bilal Cassim	System Engineer Turbine Centerline	
Nqubeko Chonco	Turbine Outage Coordinator	

5. REVISIONS

Date	Rev.	Compiler	Remarks
October 2025	1	Musa Makhoba	First issue

6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- See section 4 above

7. ACKNOWLEDGEMENTS

N/A

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