



REQUEST FOR PROPOSAL

Terms of Reference

INVITATION TO BID FOR THE APPOINTMENT OF A SERVICE PROVIDER TO

SUPPLY AND INSTALL ELEPHANT DETERRENCE PANELS WITH PROTRUDING RODS, ALONG THE WESTERN BOUNDARY OF KNP FOR A DISTANCE OF 1KM.

RFP NO.: KNP-286328

REQUEST FOR QUOTATION	
<p>You are hereby invited to submit quotations:</p> <p>SUPPLY AND INSTALL ELEPHANT DETERRENCE PANELS WITH PROTRUDING RODS ALONG THE WESTERN BOUNDARY OF KNP FOR A DISTANCE OF 1KM.</p>	
RFQ NUMBER:	RFP NO.: KNP-286328
ADVERTISEMENT DATE:	26 May 2026
CLOSING DATE:	10 June 2026
CLOSING TIME:	11h00
Non- Compulsory briefing session will be held on Ms Teams	<p>02 June 2026 @10h00</p> <p>Link: Meeting link</p> <p>Dial in by phone</p> <p>+27 21 834 0814,,954626824# South Africa, Cape Town</p> <p>Find a local number</p> <p>Phone conference ID: 954 626 824#</p>
BID DOCUMENT DELIVERY ADDRESS:	<p>Supply Chain Management Unit</p> <p>Procurement Office</p> <p>Skukuza Admin Block</p> <p>Kruger National Park</p> <p>(Please note that no email will not be accepted)</p> <p>The bid box is generally open 5 days a week Monday to Friday from (08h00 -16h00)(during office hours only)</p>
BID VALIDITY PERIOD:	90 days (commencing from the RFQ Closing Date)
TECHNICAL RELATED QUERIES	Stephen Midzi at Stephen.midzi@sanparks.org
SCM RELATED QUERIES	Zandile Ngcobo 013 735 4350

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

Bidders shall submit proposal responses in accordance with the prescribed manner of submissions as specified above. Bids received after the time stipulated shall not be considered.

Where applicable, the successful bidder will be required to fill in and sign a written Contract Form (SBD 7) or Service Level Agreement (SLA).

Bidders are not allowed to contact any other SANParks staff in the context of this RFQ other than the indicated officials under SBD 1 or as indicated above.

NB: No proposal shall be accepted by SANPARKS if submitted in any manner other than as prescribed above.

THIS RFQ IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT; THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT

PART B

TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER MAY BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER: _____

CAPACITY UNDER WHICH THIS BID IS SIGNED: _____
(Proof of authority must be submitted e.g. company resolution)

DATE: _____

1. PURPOSE

The purpose of this RFQ is to appoint a suitable service provider to supply and install elephant deterrence panels with protruding rods along the western boundary for a distance of 1km.

BACKGROUND

South African National Parks (SANParks) is a public entity functioning under National Environmental Management: Protected Areas Act 57 of 2003 (Act 57 of 2003); with the mandate to conserve; protect; control; and manage national parks and other defined protected areas and their biological diversity (Biodiversity). As a public entity, SANParks is also governed by the Public Finance Management Act, Act 1 of 1999 (as amended by Act 29 of 1999), and it is listed as Schedule 3 Part A: public entities.

SANParks' operations are totally guided by its vision statement and mission statement. As a public entity, the organisation is committed to act in pursuance of suitable solutions to managing Human Elephant Conflicts affecting communities bordering the Kruger National Park. In this regard, the organisation has developed a response plan to tackle Human Elephant conflicts. One of the actions in this response plan is to install physical barriers at high risk locations. In this case one of the tested physical barriers are metal panels with protruding rods which make it impossible to step on their surface comfortably.

3. SCOPE OF WORK

SANParks is inviting interested Professional Service Providers (PSP) with adequate methodology, qualifications, skills and experience to supply and install metal elephant deterrence metal panels with protruding rods along the western boundary of KNP for a distance of 1km. The rods will be welded on a metal frame/panel or on a metal grating with **dimensions of 3m x 2m**. If grating are not used the panel should be made on **20mm and 16mm flat bars criss-crossed together**. Furthermore, only one side of the metal frame or grating will have protruding rods made of **16mm round bars** with an unsharpened surface. Protruding rods should be flattened/ rounded at the upward facing tips in a way that is impossible for them to cause any harm or injury to any living organism. The rods will stand vertically with alternating **heights of 40mm and 80mm** to create an uneven surface. The mix of heights should be incorporated in a small area to ensure an animal with a **foot circumference greater than 50cm** will not be able to step on it comfortably. All protruding rods should be tested for strength to ensure that they do not bend with pressure from an animal the size of an elephant or from hard impact. Upon installation, the PSP must apply herbicides to ensure the metal panels are not covered in grass in the long term to a point they are not visible. Herbicides to be used should have **Glyphosate** as the active ingredient. Two examples of herbicides that contains **Glyphosate** are roundup or seismic herbicides. All panels should be coated with a silver quoting for ease of visibility. Furthermore, PSP must demonstrate the ability duplicate this methodology in crop fields affected by elephants so as to empower and transform the way our neighbouring communities farm along the borders of KNP and improve on productivity.

- SANParks is looking for a high impact transformational professional service provider for implementing this non-intrusive deterrence mechanism that will transform the way people and elephant co-exists along boundaries of protected areas and local communities. A wide exposure to various technological or physical deterrent mechanisms will be an advantage.

3.1. The PSP must demonstrate in their short proposal (maximum 10 pages) how they will approach the following:

- a) Procurement of the material to be used and innovation in generating alternative options.
- b) Precision in the size and workmanship of the design.
- c) Transportation and storage of supplies as well as the time line for delivery.
- d) Installation of the supplies ensuring longevity despite climatic changes, animal incursions or human activity including theft.
- e) Duration of guarantee terms and after purchase service.

3.2. In addition, the PSP must demonstrate how and what other value-add their Programme and Approach will provide to SANParks over and above that mentioned in points a) to e) above.

3.3. EXPECTED OUTPUTS AND OUTCOMES

The **Professional Service Provider (PSP)** should:

- produce a Programme framework and indicate, at high-level, the security features to ensure safety of products.
- produce a detailed manufacturing proposal not exceeding 10 pages.
- indicate in their proposal how they are to approach the placement of the deterrent mechanism, and what the expected outcomes are after task completion.
- provide monitoring records and observation reports of the exercise including human and wildlife activities.

3.4. PARTICIPANTS

- Local community members should form part of the installation process. Method of community inclusion to be clearly outlined.

3.5. APPROACH

The professional service provider is expected to utilize an approach/ methodology that is duplicatable to various cohorts of management.

3.6. METHODOLOGY

TOPIC	COMPETENCY
MANAGEMENT DEVELOPMENT PRINCIPLES	Should explain how the management development principles will be applied in the Programme as well as business environment.
PROGRAMME APPROACH	Should outline how they contract the local manpower from Luphisi community and Spelenyane community.
PLANNING	Should this be necessary in the PSP's Approach, describe the planning needed and attach a drawing of the final product in the application
PROGRAMME CLOSE-OUT	Should this be part of the PSP's Approach, describe the programme close-out of the Approach.
IMPACT ON THE ORGANISATION AND OTHER COLLEAGUES	Describe the impact of the metal panels on the movement of game and other animals, including human activity.
SUSTAINABILITY	PSPs must outline how they will ensure longevity and quality of the panels post installation.

3.7. SPECIAL CONDITION

NB: Bidders who pass the functionality assessment will required to submit 60x60 cm physical sample of the drawing

3.7.1 RESPONSIBILITY OF KRUGER NATIONAL PARK (KNP)

- KNP will provide armed guards to protect the laborers whilst working on the project
- KNP will provide daily access to KNP

3.7.2 KNP IS NOT RESPONSIBLE FOR THE FOLLOWING

- Accommodation for laborers is not provided within KNP
- Transport of laborers is not provided
- Personal Protective Equipment (PPE) is not provided
- Local laborers will sign a contract with the service provider / contractor not with Kruger National Park

3.8. PERIOD AND DURATION

- The product is required to be in place within a period of one month from start of process to lay out the panels on the ground. An indication of any delays will be required indicating a new time frame. Give reason why the Programme will have that time frame.

4. FUNCTIONALITY REQUIREMENTS

- SANParks promotes the concept of “best value” in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.
- Bidders are required to demonstrate their ability to undertake the required services and provide proof of expertise and resources to provide the required services.
- Bidders are required to score a minimum of **75** points out of a possible **100** to proceed to the second stage/phase of evaluation
- Bid offers that fail to score the required number of points (**75**) for the functional requirements will be eliminated
- The onus rests with the bidder to supply sufficient information to allow for the proper scoring, evaluation, and award of points.

Functionality points shall be awarded per the following provisions:

No	Functionality Criteria	Points	Documents to be submitted for Evaluation	Points Allocation
1	Experience	30	<p>The service provider performing the assignment should have a five-year track- record of construction, welding and metal skills.</p> <ul style="list-style-type: none"> ➤ contactable references letters from previous clients. The reference letters should be: <ul style="list-style-type: none"> ○ On client letterhead ○ Signed and dated ○ Not older than 5 years ○ Indicates: <ul style="list-style-type: none"> ▪ Name of programme delivered ▪ Number/level of participants (e.g. supervisors, middle managers) ▪ Community engagements and appointments ▪ Duration and scope ▪ Confirmation of successful completion 	0 Point = No valid reference
				10 Points = One relevant reference
				15 Points = 2-3 relevant references
				30 Points = More than four relevant references
2	Methodology	40	<p>Service Provider should outline in detail the approach, tools and resources they will use in facilitating the installation.</p> <ul style="list-style-type: none"> ➤ Service Provider must provide a installation outline ➤ Service Provider must provide a drawing of a panel with protruding rods to demonstrate what the supplies will look like as a finished product. 	0 Point = No proposal submitted
				25 Point = Proposal not indicating key deliverables as per scope of work
				35 Points = Proposal indicating ALL key deliverables as per scope of work
				40 Points = Proposal indicating more than required key deliverables as per scope of work
3	Qualification of Project Team Leader	30	<p>Service Provider should provide Certificates of Qualification of the Project Team Leader</p> <ul style="list-style-type: none"> ➤ Project Team Leader with NQF Level 4 qualification in Metal work/ Welding 	0 Point = No qualification submitted or Project Team Leader with below NQF Level 4 qualification
				25 Point = Project Team Leader with NQF Level 4 qualification

No	Functionality Criteria	Points	Documents to be submitted for Evaluation	Points Allocation
				30 Points = Project Team Leader with above NQF Level 5 qualification an above
	TOTAL SCORE	100		
	MINIMUM QUALIFYING SCORE	75		

5. PRICING SCHEDULE

- This RFQ does not have a fixed pricing schedule, however bidders are required to provide a detailed and comprehensive price proposal i.e. all costs associated with the bidder's proposal must be clearly specified in their written quotation. Bidders must include travel and subsistence costs. **SANParks will cover accommodation costs.**
- All prices quoted must be inclusive of Value Added Tax (VAT). Prices must be presented in South African Rand (ZAR). The Bidders pricing is to remain firm for 90 days from the closing date of this RFQ SANParks reserves the right to negotiate with the recommended bidder prior to signing of the contract if applicable.
- "For financial support through **interest-free** funding, please feel free to contact our funding partners Sanlam and I AM AN ENTREPRENEUR at <https://sanlamsanparks.co.za/> or 0783500768. They are here to assist you in optimising your business' financial strategies."

6. COMPLIANCE AND GOVERNANCE VERIFICATION DOCUMENTS (Standard Bidding Documents)

The verification during this phase is to assess the bid responses for purposes of verifying compliance with RFQ requirements, whereby a bidder may be disqualified if they do not fully comply with requirements as stipulated below:

- Submission of fully completed SBD1 (Invitation to Bid),
- Submission of a quotation on the company letterhead
- Submission of fully completed SBD 4 (Declaration of Interest),
- Submission of fully completed SBD 6.1 (Preference Claim Certificate),

7. OTHER RETURNABLE DOCUMENTS

- Original or certified B-BBEE Status Level Verification Certificate or B-BBEE Sworn Affidavit, this is only for the allocation of preference points in terms of specific goals

NB: Completing a Sworn Affidavit for BBEE

The following information needs to be completed properly, if not the Sworn Affidavit will be rejected as invalid.

- Full name, surname, and identity number to be completed.
- Block to be drawn around "Member/Director/Owner".
- Enterprise name needs to be written in full as well as the trading name (if applicable) otherwise "Not applicable".
- The Company Registration and VAT number to be completed (if not registered for VAT please again write in full "not applicable")
- The Companies physical address including the postal code to be inserted.
- Entity of the company correctly stated i.e., (Pty) Ltd, CC and Sole Prop Etc.
- All places that have the percentage sign – the percentage needs to be completed
- "Based on the Audited Financial Statements/ Financial Statements" your choice needs have a block around the correct reply, AND the date needs to be written in full indicating (DD/MM/YYYY) i.e.: 3rd January 2021.
- The Levels 1/Level, 2/Level or Level/ 4 need to be ticked in the corresponding box,
- Last but very important at the bottom of the page "Deponent Signature" and "Commissioner of Oaths" must both be full signatures and dated on the same day at the same time in front of the Commissioner with the Commissioners stamp as well.

8. CENTRAL SUPPLIER DATABASE INFORMATION

Bidders are required to be registered on the Central Supplier Database (CSD) of National Treasury. Failure to submit the requested information may lead to disqualification. (Please provide proof of registration on the Central Supplier Database).

9. EVALUATION CRITERIA AND WEIGHTING

Responses to the RFQ will be evaluated in two phases, i.e.

9.1. Functionality Criteria

- The bidder must achieve the set minimum threshold of **75** points out of a possible **100** on the functionality criteria tabled in paragraph 5 to proceed to the final phase of evaluation, which is Price evaluation.

9.2. Price Evaluation

- 80/20 preference point system will be applicable as the acquisition of goods and services is estimated to be less than the Rand value of R50 million.

Criteria	Points
Price	80
Specific Goals	20
Total points for Price and Specific Goals	100

A maximum of 80 points is allocated for price on the following basis: 80/20

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where:

Ps = Points scored for price of the bid under consideration

Pt = Rand value of bid under consideration

Pmin = Rand value of lowest acceptable bid

10. PROTECTION OF PERSONAL INFORMATION ACT, 4 OF 2013 (POPIA)

SANParks adheres to the Protection of Personal Information Act, 4 of 2013 (POPIA) requirements regarding personal information which came into effect 1 July 2021.

As SANParks, we are committed to protecting your privacy and ensuring that personal information collected is used properly, lawfully and transparently.

11. TIMELINES

Upon appointment the service provider is expected to deliver the required products within 30 days or make delivery arrangements. Failure to deliver SANParks reserve the right to cancel the Purchase Order.

12. FINANCIAL PAYMENT

Upon appointment the recommended service provider may be expected to confirm that they will provide the service on the stipulated dates upon receiving a Purchase Order, failure to adhere to the above, SANParks reserve the right to cancel the issued Purchase Order.

Payment will be made in accordance to the PFMA (within 30 days of receipt of invoice) after delivery of service rendered or goods delivered.

13. FINAL AWARD

SANParks recommends the bidder who has quoted on all the items as required in terms of the RFQ for the contract award subject to the bidder having supplied the relevant administrative documentation and complied in all aspects with the terms and conditions as requirements of the RFQ.



SOUTH AFRICAN NATIONAL PARKS

BIDDER'S DISCLOSURE

SBD 4

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. BIDDER'S DECLARATION

2.1	Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest ¹ in the enterprise, employed by the state?	YES	NO
		<input type="checkbox"/>	<input type="checkbox"/>

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State Institution

2.2	Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?	YES	NO
		<input type="checkbox"/>	<input type="checkbox"/>

2.2.1 If so, furnish particulars: _____

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.3	Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?	YES	NO

2.3.1 If so, furnish particulars _____

3. DECLARATION

I, the undersigned (Name): _____

in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature

Date

Position

Name of the Bidder

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022.

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

1.1.1 the 80/20 system for requirements with a Rand value of up to R50,000,000.00 (all applicable taxes included); and

1.1.2 the 90/10 system for requirements with a Rand value above R50,000,000.00 (all applicable taxes included).

1.2 To be completed by the organ of state

a) The applicable preference point system for this tender is the 80/20 preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

(a) Price; and

(b) Specific Goals

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and Specific Goals	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

(a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;

(b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;

(c) **rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1 POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 80/20 & \text{Or} & 90/10 \\
 P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right) & \text{Or} & P_s = 90 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)
 \end{array}$$

Where:

P_s = Points scored for price of bid under consideration

P_t = Price of bid under consideration

P_{\min} = Price of lowest acceptable bid

3.2 FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 80/20 & \text{Or} & 90/10 \\
 P_s = 80 \left(1 + \frac{P_t - P_{\max}}{P_{\max}} \right) & \text{Or} & P_s = 90 \left(1 + \frac{P_t - P_{\max}}{P_{\max}} \right)
 \end{array}$$

Where:

P_s = Points scored for price of bid under consideration

P_t = Price of bid under consideration

P_{\max} = Price of highest acceptable bid

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1 In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2 In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

- a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
- b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender		Number of points allocated (80/20 system) To be completed by the organ of state)	Number of points claimed (80/20 system)
Enterprises with B-BBEE Procurement Recognition	Level 1	20	
Enterprises with B-BBEE Procurement Recognition	Level 2	18	
Enterprises with B-BBEE Procurement Recognition	Level 3	14	
Enterprises with B-BBEE Procurement Recognition	Level 4	12	
Enterprises with B-BBEE Procurement Recognition	Level 5 and above	0	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3 Name of Company / Firm:

4.4 Company Registration Number:

4.5 Type of Company / Firm (Tick applicable box)

Partnership / Joint Venture / Consortium

One-person business / sole propriety

Close corporation

Public Company

Personal Liability Company

(Pty) Limited

Non-Profit Company

State Owned Company

4.6 I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- (i) The information furnished is true and correct;
- (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
- (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- (iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have :-

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME	_____
DATE:	_____
ADDRESS:	_____
