

## Annexure B

### Technical Functionality Criteria (Minimum Threshold = 80 Points)

Pre-qualifying criteria	Sub-Criteria	Sub-Criteria Point Allocation	Maximum number of points
<p><b>Partnership</b> Platinum, Gold, Silver or Bronze partner with a valid partnership letter, resources with extensive experience in technical support, products marketing and solution development</p>	<p><u>Platinum partnership</u></p> <ul style="list-style-type: none"> <li>• More than 5 years as a partner</li> <li>• More than 10 resources with more than 5 years’ experience in technical support and product advisory</li> <li>• Experience in developing GIS solutions for private companies and government departments.</li> </ul>	30	<b>30</b>
	<p><u>Gold partnership</u></p> <ul style="list-style-type: none"> <li>• 5 years as a partner</li> <li>• 8 - 10 resources with more than 5 years’ experience in technical support and product advisory</li> <li>• Experience in developing GIS solutions for private companies and government departments.</li> </ul>	22.5	
	<p><u>Silver partnership</u></p> <ul style="list-style-type: none"> <li>• 2 - 4 years as a partner</li> <li>• 5 - 7 resources with 3 - 4 years’ experience in technical support and product advisory</li> <li>• Experience in developing GIS solutions for private companies and government departments.</li> </ul>	15	
	<p><u>Bronze partnership</u></p> <ul style="list-style-type: none"> <li>• 2 years as a partner</li> <li>• 4 – 2 resources with less than 3 years’ experience in technical support and product advisory</li> <li>• Experience in developing GIS solutions for private companies and government departments.</li> </ul>	7.5	
	<p><u>Starter partnership</u></p> <ul style="list-style-type: none"> <li>• 1 year as a partner</li> <li>• 1 resources with less than 2 years’ experience in technical support and product advisory</li> </ul>	0	

	<ul style="list-style-type: none"> <li>Experience in developing GIS solutions for private companies and government departments.</li> </ul>		
<p><b>Company Previous Experience:</b></p> <p>Provide a minimum of three (3) reference letters of successful in the provisioning of ESRI ArcGIS software suite software licences, maintenance, and support within the last 5 years. Each reference letter must be dated, signed and on a letter head of the customer indicating:</p> <p>a) The customer name and physical address            b) Customer's contact person name, telephone number and official e-mail address            c) Project description            d) Project start and end date</p>	More than 5 reference letters	50	<b>50</b>
	4 - 5 reference letters	37.5	
	2 - 3 reference letters	25	
	1 reference letters	12.5	
	No reference letter	0	
<p><b>Resourcing:</b></p> <p>Bidders to provide the following:            Submit a minimum of four CV's with minimum of 5 years' experience in ArcGIS software technical support and end user training</p>	4 candidates' CVs with relevant experience	20	<b>20</b>
	3 candidates 's CVs with relevant experience	15	
	2 candidates' CVs with relevant experience	10	
	1 candidate's CVs or zero CV submitted	5	
	0 candidate's CVs submitted	0	
<b>Maximum possible score</b>		<b>100</b>	

**Note:**

**Bidders should obtain a minimum technical threshold of 80 points for this technical evaluation in order to progress to the next stage of the tender evaluation. Bidders who do not meet this technical will automatically be disqualified and will not be evaluated further in the tender.**