



AGENDA

Agenda Point	Allotted Time	Presenter
Welcome and introduction	1 minute	Thabile Zuma
Session rules of engagement	5 minutes	Thabile Zuma
Procurement process briefing	10 minutes	Thabile Zuma
SD – Transformational objectives	10 minutes	Duduzile Sibiya
Technical Scope & requirements	20 minutes	Francois Horton
Questions and closing	20 minutes	Francois / Thabile



SESSION RULES OF ENGAGEMENT (1/2)

- This session is being voice recorded.
- This briefing session is non-compulsory.
- Bidders are requested to remain for the entire duration of the briefing session as important information pertaining to the RFP will be presented.
- An approximate time allocation of 1 hour.
- An opportunity for Clarification questions will be provided after the briefing session.
- Any additional clarification questions hereafter will only be accepted by TPT until **12h00 on Monday**, **6**th **May 2024**.



SESSION RULES OF ENGAGEMENT (2/2)

- Responses to clarification questions will be provided to bidders who have provided their contact information and loaded onto the e-tenders management portal and National Treasury.
- All communication subsequent to this briefing session must only be directed to Nomvuselelo Mabuyakhulu <u>Nomvuselelo.Mabuyakhulu@transnet.net</u>
- A copy of this presentation will be provided to all bidders whose attendance has been confirmed by Transnet and loaded onto the Transnet e-tenders portal and National Treasury





TENDER PROCESS: CONTENTS OF THE RFP

The tender documents issued by the employer comprise:

The Tender

Part T1: Tendering procedures

T1.1 Tender Notice and Invitation to Tender

T1.2 Tender data

Part T2: Returnable documents

T2.1 List of Returnable Documents

T2.2 Returnable Schedules

The Contract

Part C1: Agreements and contract data

C1.1 Forms of offer and acceptance

C1.2 Contract data (part 1 & 2)

C1.3 Form of Securities

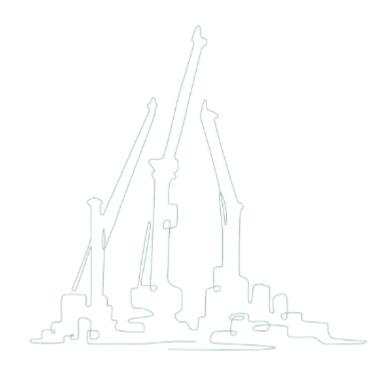
Part C2: Pricing data

C2.1 Pricing Instructions

C2.2 Activity Schedule

Part C3: Scope of work

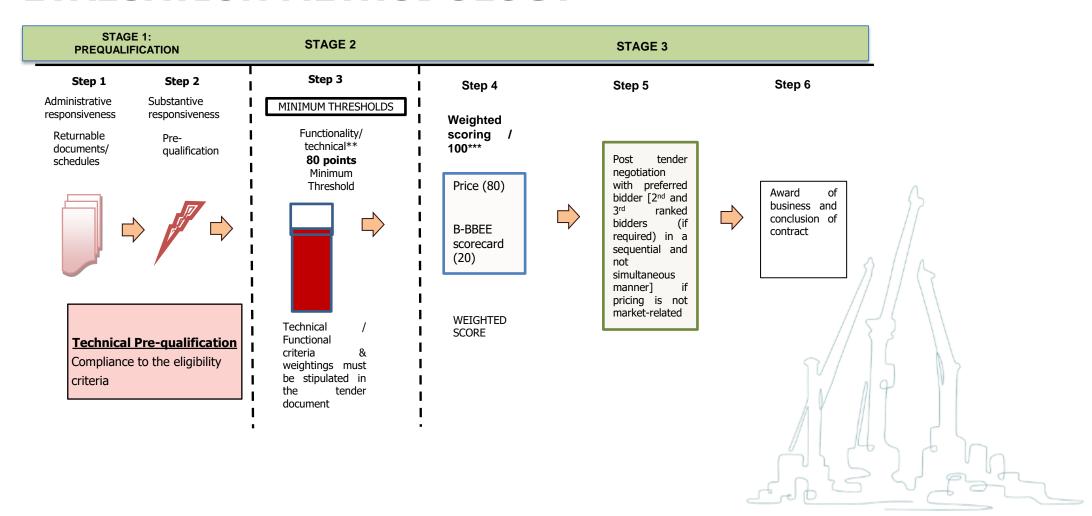
C3.1 Scope of Services





- All Returnable schedules must be completed and signed, and required documents submitted.
- Submit all mandatory Returnables.
- The following documents are also to be submitted along with the tender submission:
- ➤ Valid Tax Pin
- ➤ Valid B-BBEE Certificate
- Proof of registration on the Central Supplier Database
- Submit a tendered price in the form of offer and acceptance which is **fixed and firm** for the duration of 12 weeks.







Evaluation Methodology

Step One: Administrative responsiveness

- Whether the bid has been lodged on time.
- Whether all Returnable Documents and/or schedules were completed and returned by the closing date and time.
- Verify the validity of all Returnable Documents.

Step Two: Substantive responsiveness

- Whether any general pre-qualification criteria set by Transnet, have been met.
- Whether the Bid contains a Financial offer.
- Whether the Bid materially complies with the scope and/or specification given



Step 3 - Technical Evaluation

Minimum Threshold of 80% for Technical Criteria and Functional Requirements. Technical shall be scored in accordance with the following returnables:

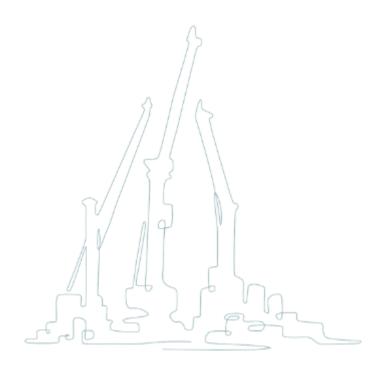
- T2.2-1 Eligibility Criteria
- Γ2.2-2 Evaluation Schedule: Quality Management
- T2.2-3 Evaluation Schedule: Project Organogram, Management & CV's
- T2.2-4 Evaluation Schedule: Programme
- T2.2-5 Evaluation Schedule: Previous Experience

The evaluation criteria is discussed in detail in the Technical presentation.



Step Four: Financial offer and B-BBEE

- Only bidders who have met or exceeded the pre-determined threshold will progress to Step 4
- Points will be allocated as follows:
 - ✓ Financial Offer (80); and
 - ✓ B-BBEE (20)





Step Five : Post Tender Negotiations

- Bidders are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
 - -first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail -negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any bidder being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, bidders will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful bidder(s).



Step Six: Award of business and conclusion of contract

- After approval to award the contract has been received, the successful or preferred bidder(s) will be informed of the acceptance of his/their Quotation by way of a Letter of Award. Thereafter the final contract will be concluded with the successful bidder(s).
- Otherwise, a final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the bidder.



NEC PSC APPLICABLE CLAUSES

A: Priced contract with activity schedule

W1: Dispute resolution procedure

X7: Delay damages

X9: Transfer of rights

X10: The Employer's Agent

X13: Performance Bond

X18: Limitation of liability

Z: Additional conditions of contract

Z1: Obligations in respect of Joint Venture Agreements

Z2: Additional obligations in respect of Termination

Z3: Right Reserved by the Employer to Conduct Vetting through SSA

Z4: Additional Clause Relating to the Employer's rights to take appropriate action

Z5: Protection of Personal Information Act

Z6: Time

Z7: Compensation Events

Z8: Limitation of liability





NEC PSC APPLICABLE CLAUSES

Z: Additional conditions of contract

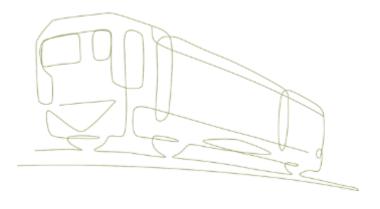
Z9: Additional clauses relating to cession of rights

Z10: Additional clauses relating to interpretation of the law

Z11: Employer's Step in rights

Z12: Defects Correction Bond (Retention Bond)

Z13: Anti-corruption, TPT Indemnity





CLOSING DATE AND TIME

Closing date and time: 10:00am on Friday, 10 May 2024

Location: **Transnet e-Tender Submission Portal**:

https://transnetetenders.azurewebsites.net

