

## INVITATION TO BID

BID NO:

RAF/2024/00019

**BID DESCRIPTION:**

THE ROAD ACCIDENT FUND (RAF) SEEKS TO APPOINT AN EXPERIENCED AND SUITABLE SERVICE PROVIDER TO SUPPLY, IMPLEMENT AND SUPPORT A SECURITY SERVICE EDGE (SSE) SOLUTION TO PROTECT ITS ENDPOINTS AND MULTI-CLOUD ENVIRONMENT FOR A PERIOD OF THREE (3) YEARS.

Publication date: 30 April 2024

Non - compulsory briefing Session date and time: 09 May 2024 @ 11:00am

A non-compulsory briefing session will be held at:

Road Accident Fund Head Office

Eco Glades 2 Office Park,

420 Witch-hazel Avenue,

Centurion,

0046

Closing date: **22 May 2024 @ 11h00 am**

*Note: Faxed and/or Emailed Proposals/ bids will not be accepted, only hand delivered and couriered Proposals/ bids must be deposited in the tender Box on or before the closing date and time.*

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### **IMPORTANT NOTES:**

1. Bid documents are available on the website ([www.raf.co.za](http://www.raf.co.za)) at no cost.
2. Submission of Proposals
  - Bid responses must be placed in the tender box clearly marked with a tender number and description; and
  - Bidders are required to submit an original Bid Document/Proposal and a soft copy (PDF) of their original Bid Document/Proposal in a USB (To be enclosed in the envelope which contains the Original Bid Document/Proposal).
  - The proposal must be deposited in the tender box situated at the reception of RAF at the below address:

**Road Accident Fund (RAF), Eco Glades 2 Office Park, 420 Witch-hazel Avenue,  
Centurion, 0046**

3. Validity Period

The proposal submitted by the supplier must be valid for a period of 90 days, from the closing date for the submission of proposals.

4. Enquiries

All enquiries regarding this bid must be directed to the Supply Chain Management Office:

Bid Enquiries: Matome Ramathoka

E-mail address: [Matomer@raf.co.za](mailto:Matomer@raf.co.za).

**Note: No telephonic enquiries will be entertained.**

Closing date and time for Bid questions and enquiries: **13 May 2024**

Publication date for Questions & Answers: **15 May 2024**

Questions and Answers will be published on the RAF website.

**Important Notes:**

1. All questions/enquiries must be forwarded in writing to the e-mail address above; and
2. Questions/enquiries received after the above-stated date and time will not be entertained.

**MANDATORY/ LEGISLATIVE REQUIREMENTS**

This stage checks and validates the bidders' compliance to the legal requirements to conduct business in South Africa, as well as to the industry requirement for the supply of goods and services.

***NB: No points will be allocated at this stage; however, bidders' that do not comply with the pre-qualification requirements below will be disqualified and will not advance to the next stage of evaluation.***

<b>Returnable Documents / Information</b>	<b>Check list ✓ Tick each box</b>
SBD 1: Completed, attached and signed	
SBD 3.1 or 3.3 or 3.3 Completed, attached and signed	
SBD 4: Completed, attached and signed	
SBD 5: Completed, attached and signed	
SBD 6.1: Completed, attached and signed	
Proof of Construction Industry Development Board (CIDB) registration, if applicable.	
Specification document: Completed, attached and signed	
General Condition of contract: Initialled and attached	
Provide Tax TCS Pin to verify Tax Status: Attached (In bids where Consortia/Joint Ventures/Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.)	
If the bidder is a joint venture, consortium or other unincorporated grouping of two or more persons/ entities, a copy of the joint venture agreement between the members should be provided.	
Registered on the Central Supplier Database of National Treasury. (For registration information, go to <a href="https://secure.csd.gov.za/">https://secure.csd.gov.za/</a> )	

***Note: Some requirements may not be applicable to international suppliers/ bidders and only those suppliers/ bidders will be exempted from these mandatory/ legislative requirements. All SBDs must be submitted (signed) noting where it is not applicable. If any specific SBD is not submitted, documentary proof, clearly stating the reason must be attached.***

## PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
BID NUMBER:	RAF/2024/00019	CLOSING DATE:	22 May 2024	CLOSING TIME:	11H00
DESCRIPTION	THE ROAD ACCIDENT FUND (RAF) SEEKS TO APPOINT AN EXPERIENCED AND SUITABLE SERVICE PROVIDER TO SUPPLY, IMPLEMENT AND SUPPORT A SECURITY SERVICE EDGE (SSE) SOLUTION TO PROTECT ITS ENDPOINTS AND MULTI-CLOUD ENVIRONMENT FOR A PERIOD OF THREE (3) YEARS.				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
Road Accident Fund (RAF) Eco Glades 2 Office Park					
420 Witch-Hazel Avenue					
Centurion					
0046					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	Matome Ramathoka		CONTACT PERSON		
TELEPHONE NUMBER			TELEPHONE NUMBER		
FACSIMILE NUMBER	N/A		FACSIMILE NUMBER		
E-MAIL ADDRESS			E-MAIL ADDRESS		
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
<b>1</b> ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		<b>2</b> ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW ]	
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?				<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE ENTITY HAVE A BRANCH IN THE RSA?				<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?				<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?				<input type="checkbox"/> YES <input type="checkbox"/> NO	
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?				<input type="checkbox"/> YES <input type="checkbox"/> NO	
<b>IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.</b>					

**PART B  
TERMS AND CONDITIONS FOR BIDDING**

**1. BID SUBMISSION:**

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

**2. TAX COMPLIANCE REQUIREMENTS**

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

**NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.**

SIGNATURE OF BIDDER:.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:.....

(Proof of authority must be submitted e.g. company resolution)

**PRICING SCHEDULE – NON-FIRM PRICES  
(PURCHASES)**

**NOTE: PRICE ADJUSTMENTS WILL BE ALLOWED AT THE PERIODS AND TIMES SPECIFIED IN THE BIDDING DOCUMENTS.**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of Bidder.....	Bid number.....
Closing Time 11:00 .....	Closing date.....

OFFER TO BE VALID FOR.....DAYS FROM THE CLOSING DATE OF BID.

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ITEM NO.	QUANTITY	DESCRIPTION	BID PRICE IN RSA CURRENCY **(ALL APPLICABLE TAXES INCLUDED)
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Required by: .....

At: .....

Brand and model .....

Country of origin .....

Does the offer comply with the specification(s)? \*YES/NO

If not to specification, indicate deviation(s) .....

Period required for delivery .....

Delivery: \*Firm/not firm

\*\* "all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

\*Delete if not applicable



**PRICES SUBJECT TO RATE OF EXCHANGE VARIATIONS**

Please furnish full particulars of your financial institution, state the currencies used in the conversion of the prices of the items to South African currency, which portion of the price is subject to rate of exchange variations and the amounts remitted abroad.

<b>PARTICULARS OF FINANCIAL INSTITUTION</b>	<b>ITEM NO</b>	<b>PRICE</b>	<b>CURRENCY</b>	<b>RATE</b>	<b>PORTION OF PRICE SUBJECT TO ROE</b>	<b>AMOUNT IN FOREIGN CURRENCY REMITTED ABROAD</b>
				ZAR=		
				ZAR=		
				ZAR=		
				ZAR=		
				ZAR=		
				ZAR=		

Adjustments for rate of exchange variations during the contract period will be calculated by using the average monthly exchange rates as issued by your commercial bank for the periods indicated hereunder: (Proof from bank required)

<b>AVERAGE MONTHLY EXCHANGE RATES FOR THE PERIOD:</b>	<b>DATE DOCUMENTATION MUST BE SUBMITTED TO THIS OFFICE</b>	<b>DATE FROM WHICH NEW CALCULATED PRICES WILL BECOME EFFECTIVE</b>	<b>DATE UNTIL WHICH NEW CALCULATED PRICE WILL BE EFFECTIVE</b>



## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....  
.....

### **3. DECLARATION**

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

## THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME INTRODUCTION

The National Industrial Participation (NIP) Programme, which is applicable to all government procurement contracts that have an imported content, became effective on 1 September 1996. The NIP Policy and Guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases/lease contracts (for goods, works and services) entered into after this date, are subject to the NIP requirements. NIP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (dti) is charged with the responsibility of administering:

### 1 PILLARS OF THE PROGRAMME

- 1.1 The NIP obligation is benchmarked against the imported content of the contract. Any contract having an imported content equal to or exceeding US\$10 million or other currency equivalent to US\$10 million will have an NIP obligation. This threshold of US\$10 million can be reached as follows:
- (a) Any single contract with imported content exceeding US\$10 million.
  - or
  - (b) Multiple contracts for the same goods, works or services each with imported content exceeding US\$3 million awarded to one seller over a two-year period which exceeds US\$10 million in total.
  - or
  - (c) A contract with a renewable option clause, where should the option be exercised, the total value of the imported content will exceed US\$10 million.
  - or
  - (d) Multiple suppliers of the same goods, works or services under the same contract, where the value of the imported content of each allocation is equal to or exceeds US\$3 million worth of goods, works or services to the same government institution, which in total over a two-year period exceeds US\$10 million.
- 1.2 The NIP obligation applicable to suppliers in respect of subparagraphs 1.1 (a) to 1.1 (c) above will amount to 30% of the imported content, whilst suppliers in respect of subparagraph 1.1 (d) shall incur 30% of the total NIP obligation on a pro-rata basis.
- 1.3 To satisfy the NIP obligation, the dti would negotiate and conclude agreements such as investments, joint ventures, sub-contracting, licensee production, export promotion, sourcing arrangements and research and development (R&D) with partners, or suppliers
- 1.4 A period of seven years has been identified as the time frame within which to discharge the obligation.

### 2 REQUIREMENTS OF THE DEPARTMENT OF TRADE AND INDUSTRY

- 2.1 In order to ensure effective implementation of the programme, successful bidders (contractors) are required to, immediately after the award of a contract that is in excess of R10 million, submit details of such a contract to the dti for reporting purposes.

- 2.2 The purpose for reporting details of contracts in excess of the amount of R10 million is to cater for multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as provided for in sub-paragraphs 1.1.(b) to 1.1. (d) above.

### **3 BID SUBMISSION AND CONTRACT REPORTING REQUIREMENTS OF BIDDERS AND SUCCESSFUL BIDDERS (CONTRACTORS)**

- 3.1 Bidders are required to sign and submit this Standard Bidding Document (SBD 5) together with the bid on the closing date and time.
- 3.2 In order to accommodate multiple contracts for the same goods, works or services, renewable contracts and multiple suppliers for the same goods, works or services under the same contract as indicated in sub-paragraphs 1.1 (b) to 1.1 (d) above and to enable the dti in determining the NIP obligation, successful bidders (contractors) are required, immediately after being officially notified about any successful bid with a value in excess of R10 million, to contact and furnish the dti with the following information:
- Bid/contract number;
  - Description of the goods, works or services;
  - Date on which the contract was accepted;
  - Name, address and contact details of the government institution;
  - Value of the contract; and
  - Imported content of the contract, if possible.
- 3.3 The information required in paragraph 3.2 above must be sent to the Department of Trade and Industry, Private Bag X 84, Pretoria, 0001 for the attention of Mr Elias Malapane within five (5) working days after award of the contract. Mr Malapane may be contacted on telephone number (012) 394 1401, facsimile (012) 394 2401 or e-mail at [Elias@thedti.gov.za](mailto:Elias@thedti.gov.za) for further details about the programme.

### **4 PROCESS TO SATISFY THE NIP OBLIGATION**

- 4.1 Once the successful bidder (contractor) has made contact with and furnished the dti with the information required, the following steps will be followed:
- a. The contractor and the dti will determine the NIP obligation;
  - b. The contractor and the dti will sign the NIP obligation agreement;
  - c. The contractor will submit a performance guarantee to the dti;
  - d. The contractor will submit a business concept for consideration and approval by the dti;
  - e. Upon approval of the business concept by the dti, the contractor will submit detailed business plans outlining the business concepts;
  - f. The contractor will implement the business plans; and
  - g. The contractor will submit bi-annual progress reports on approved plans to the dti.
- 4.2 The NIP obligation agreement is between the dti and the successful bidder (contractor) and, therefore, does not involve the purchasing institution.

Bid number .....

Closing date: .....

Name of

bidder.....

Postal address

.....

.....

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

**1. GENERAL CONDITIONS**

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

*(delete whichever is not applicable for this tender).*

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	<b>POINTS</b>
<b>PRICE</b>	<b>80</b>
<b>SPECIFIC GOALS</b>	<b>20</b>
<b>Total points for Price and SPECIFIC GOALS</b>	<b>100</b>

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

## 2. DEFINITIONS

- (a) “**tender**” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “**price**” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “**rand value**” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “**tender for income-generating contracts**” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “**the Act**” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

### 3.1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$P_s = 80 \left( 1 - \frac{P_t - P_{min}}{P_{min}} \right) \text{ or } P_s = 90 \left( 1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where

$P_s$  = Points scored for price of tender under consideration

$P_t$  = Price of tender under consideration

$P_{min}$  = Price of lowest acceptable tender

### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$P_s = 80 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right) \text{ or } P_s = 90 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right)$$

Where

$P_s$  = Points scored for price of tender under consideration

$P_t$  = Price of tender under consideration



Pmax = Price of highest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

***(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.***

***Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)***

<b>The specific goals allocated points in terms of this tender</b>	<b>Number of points allocated (80/20 system) (To be completed by the organ of state)</b>	<b>Number of points claimed (80/20 system) (To be completed by the tenderer)</b>
South African citizen who had no franchise in national elections prior to the introduction of the Constitution of the Republic of South Africa, 1983 (Act 200 of 1983) or the Constitution of the Republic of South Africa, 1996. (minimum 51% ownership or more)	<b>10</b>	
Women (minimum 51% ownership or more)	<b>8</b>	
Persons with disabilities (minimum 51% ownership or more)	<b>2</b>	

#### DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
  - One-person business/sole propriety
  - Close corporation
  - Public Company
  - Personal Liability Company
  - (Pty) Limited
  - Non-Profit Company
  - State Owned Company
- [TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution, if deemed necessary.

	..... <b>SIGNATURE(S) OF TENDERER(S)</b>
<b>SURNAME AND NAME:</b>	.....
<b>DATE:</b>	.....
<b>ADDRESS:</b>	.....
	.....
	.....
	.....

# **BID SPECIFICATION – PROCUREMENT OF A CLOUD-BASED SECURITY SERVICE EDGE (SSE) SOLUTION FOR A PERIOD OF THREE YEARS**

## **SCOPE OF WORK, EVALUATION CRITERIA AND EVALUATION METHODOLOGY**

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### **1. BACKGROUND OF THE ROAD ACCIDENT FUND**

The Road Accident Fund (RAF) is a schedule 3A Public Entity established in terms of the Road Accident Fund Act, 1996 (Act No. 56 of 1996), as amended. Its mandate is the provision of compulsory social insurance cover to all users of South African roads, to rehabilitate and compensate persons injured as a result of the negligent driving of motor vehicles in a timely and caring manner, and to actively promote the safe use of our roads.

The customer base of the RAF comprises not only the South African public, but all foreigners within the borders of the country. The RAF head office is in Centurion, and the RAF has a national footprint. There will however be Customer Experience Centres in each Province in the country, in the near future.

### **2. SPECIAL INSTRUCTIONS TO BIDDERS**

- 2.1. The bidder must be an eligible, registered service provider in terms of the applicable laws of the country and included in the National Treasury Central Supplier Database (CSD).
- 2.2. The bidder must have a business continuity management programme, which must be available for inspection by the RAF during the subsistence of rendering services to the RAF.
- 2.3. Bidders are required to provide full and accurate responses to the mandatory requirements as stated in this document, and, where required, explicitly state either “Comply/Not Comply” and where applicable, substantiate the responses with the necessary supporting documents.
- 2.4. Bidders are informed that failure to comply fully with the mandatory requirements will nullify their bids for further evaluation.
- 2.5. Bid Proposals must be clearly indexed and cross-referenced to a Table of Contents.
- 2.6. The evaluation criteria that were published with the Request for Proposal/Bids will be used to assess bidders’ responses and no amendment after the closing of a bid will be allowed.
- 2.7. It is expected of bidders to have their tax matters in order when the proposals are submitted. The RAF reserves the right to confirm bidders’ tax matters on the CSD prior to the award. Only tax-compliant bidders will be awarded contracts.

- 2.8. Companies or Director/s that are included on the National Treasury register of Restricted Suppliers and/or Tender Defaulters will be automatically disqualified from the bidding process.
- 2.9. As prescribed, all Standard Bidding Documents (SBD) Forms – *Returnable Documents*) must be fully completed and duly signed. All Returnable Documents must be submitted with the proposal at the closing of a bid.

### **3. BACKGROUND OF THE BID**

- 3.1 The Road Accident Fund (RAF) requires a service provider to supply, implement and support a Security Service Edge (SSE) solution to protect its endpoints and multi-cloud environment for a period of three (3) years.
- 3.2 As part of the RAF's Transformation Strategy, the Technology and Digital Security unit is set to adopt a Cloud-Based Security Service Edge (SSE) solution, aiming to secure the organisation's digital assets in a cloud-centric environment, accommodate the modern 'work from anywhere' model, streamline IT security management, enhance user experience, and promote business operations agility.
- 3.3 RAF also wishes to consolidate security tools and services for improved efficiency and effectiveness.
- 3.4 The bidder must propose a solution that includes subscription licenses for a period of 3 years, under the bidder's cloud subscription account. If there's a need for infrastructure, it shall be deployed/provisioned in the RAF's Amazon Web Services (AWS) cloud environment.
- 3.5 RAF seeks proposals from qualified bidders to provide a cloud-based Security Service Edge (SSE) solution (referred to from hereon as "the SSE") that will enhance our cybersecurity posture for endpoints and multi-cloud environments.
- 3.6 The SSE solution should consolidate multiple security tools and services, including Cloud Access Security Broker (CASB), Secure Web Gateway (SWG) to cater for internet browsing control enforcement, Cloud Data Loss Prevention (DLP), and Zero Trust Network Access (ZTNA), into a unified platform, simplifying management and reducing complexity.

### **4. THE SCOPE OF REQUIREMENTS:**

The prospective bidders must address the following services and business requirements to offer a cloud-based Security Service Edge (SSE) solution for approximately 4000 users, with integrated CASB, SWG, DLP and ZTNA functionality.

Additionally, the proposal must cater for 20 hours of monthly ongoing support and maintenance (over and above original equipment manufacturer standard support and subscription). These hours will be payable only on a usage/utilisation basis.

The proposal must also cater for formal classroom training (including certification and associated certification costs) for five (5) RAF personnel.

#### 4.1. Business Requirements:

Bidders are required to indicate Yes or No in the table below for each requirement.

Category	Description	Comply (Yes/No)	Comments on how you comply
<p><b>Business and Compliance</b></p>	<p>Business and compliance capabilities within SSE are required to ensure that an RAF's security policies align with relevant local and international regulatory requirements and industry standards and best practices including NIST, ISO 2700X, General Data Protection Regulations (GDPR), Payment Card Industry (PCI) and Health Insurance Portability and Accountability Act (HIPAA).</p>		
	<p>This should include features comprehensive security auditing, reporting, and policy enforcement to help RAF maintain compliance while conducting business operations securely</p>		
<p><b>Secure Administration</b></p>	<p>Secure administration feature in the SSE is required to provide robust access controls and authentication (including multi-factor authentication) mechanisms to protect the administrative functions of the SSE solution itself. This ensures that only authorised employees can configure, manage, and monitor the security infrastructure effectively.</p>		
<p><b>Advanced Threat Detection</b></p>	<p>SSE's advanced threat detection capabilities should use real-time artificial intelligence, analytics, machine learning, and behavioural analysis to identify and respond to sophisticated threats. This includes detecting anomalies, malware, and other cyber threats, enabling rapid incident response.</p>		
<p><b>Enable Remote Access and Branch Access</b></p>	<p>The SSE solution must enable secure remote access for contractors, employees, and regional offices, ensuring that users can access corporate resources and applications from anywhere securely.</p>		

<b>Visibility, Analytics and Control of Activity</b>	The SSE solution must provide comprehensive visibility into network and application traffic, along with detailed analytics and reporting.		
	The solution must enable RAF to monitor user activity, detect suspicious behaviour, and exert granular control over the network and application usage.		
<b>Adaptive Access Control</b>	Adaptive access control within SSE must dynamically adjust access permissions based on contextual factors such as user identity, device type, location, and behaviour, enforcing the principle of least privilege to reduce security risks.		
<b>Public Cloud Security (CSPM / CWPP):</b>	The SSE solution must have public cloud security capabilities: Cloud Security Posture Management (CSPM), Cloud Workload Protection Platform (CWPP), and Security Posture Management. These features should secure cloud resources, workloads, and serverless applications in multi-cloud environments.		
<b>Enterprise Integration</b>	The SSE solution must have enterprise integration capabilities that facilitate seamless integration of the SSE with existing security infrastructure, applications, and workflows. This will ensure that the SSE solution works harmoniously with RAF's existing technology stack.		
<b>Ease of Use and Administration</b>	The proposed solution must provide for ease of use and ease of management, including out-of-the-box reports and customisable dashboards.		
<b>Centralised Authentication</b>	The proposed solution must have the capability to enforce centralised authentication for all users.		
	The proposed solution must have the capability to enforce multi-factor authentication and integrate with RAF's multi-factor authentication solution (Azure MFA)		
<b>Scalability</b>	The proposed solution must allow for scalability and growth of users and workloads.		

<p><b>Threat Intelligence</b></p>	<p>The proposed solution must integrate with a threat intelligence feed and have the ability to integrate with third party intelligence feeds, to ensure up-to-date detection and prevention of internet-based threats and attacks.</p>		
<p><b>Internet Access/Secure Web Access Gateway</b></p>	<p>Provide internet access to all RAF employees, contractors, or systems without the need to deploy any physical or virtual resources on premises.</p>		
<p>The proposed solution must have the capabilities to inspect (and decrypt) encrypted traffic from secure sockets layer (SSL) or transport layer security (TLS) protocols.</p>	<p>The proposed solution must have the capability to granularly control internet access based on user groups, RAF sites/regions and user roles.</p>		
<p>The proposed solution must provide granular URL filtering based on URL categories, including the ability to restrict/block unwanted applications and web content.</p>	<p>The proposed solution must have the ability to safeguard RAF internet users from accessing malicious internet destinations such as known malicious websites, IP Addresses, URL categories, command and control systems and domains.</p>		
<p>The proposed solution must have the capability to enforce context-based internet-browsing/access restrictions, over and above standard internet access rules.</p>	<p>The proposed solution must have the capability to prevent malware downloads, uploads or transmission.</p>		

	<p>Leverage artificial intelligence and/or machine learning in the inspection of web browsing traffic, to allow for increased protection and behaviour-based enforcement of internet access policies. Amongst other controls, the proposed solution must have the ability to detect and block/prevent zero-day exploits or malware, ransomware attacks/attempts, known and unknown phishing campaigns, content or links; and advanced targeted/persistent threats/attacks.</p>		
<b>Cloud Data Loss Prevention</b>	<p>The proposed solution must support automated discovery and classification of RAF data in the RAF hybrid cloud deployment/environment.</p>		
	<p>The proposed solution must have Data security and DLP capabilities to protect sensitive data from unauthorised access, exfiltration, or leakage. This includes content inspection, and DLP policies that will prevent data breaches.</p>		
	<p>The proposed solution must have granular controls to prevent the transmission of certain data categories such as financial data, personally identifiable data.</p>		
<b>Cloud Security Access Broker</b>	<p>The proposed solution must provide granular, centralised access and authorisation controls to cloud applications and resources.</p>		
	<p>The proposed solution must have the capability to categorise cloud applications/resources (e.g. approved vs. unapproved apps).</p>		
<b>Zero Trust Network Access</b>	<p>The proposed solution must provide granular, centralised access and authorisation controls to cloud applications and resources.</p>		
	<p>The proposed solution must have the capability to categorise cloud applications/resources (e.g. approved vs. unapproved apps).</p>		
	<p>The proposed solution must have the capability to allow access to RAF resources that are not exposed to/published on the internet.</p>		



	<p>The proposed solution must have the capability to allow access to RAF resources from remote and hybrid locations such as various RAF offices/regions and remote, offsite locations.</p>		
	<p>The proposed solution must cater for both agent-based and clientless zero trust network access to access internal RAF resources.</p>		
	<p>The proposed solution must have the capability to provide “Just in Time” (JIT) access to RAF resources.</p>		
	<p>The proposed solution must fully inspect content transmitted between end users and accessed resources, to safeguard RAF systems and users against cyber threats and attacks.</p>		

## 5. EVALUATION CRITERIA AND METHODOLOGY

The Evaluation Process shall be conducted under the following phases:

**Phase 1: Initial Screening Process** - At this phase Bidders responses are reviewed to check if Bidders have responded according to RAF RFB document. Bidder(s) who complies with the screening process will be evaluated on Mandatory Requirements.

**Phase 2: Mandatory Evaluation Process** - At this phase Bid Responses are evaluated as per the evaluation criteria specified in the Request for Bid (RFB) document for compliance to Mandatory Requirements. Bidder(s) who met the Mandatory Requirements will be evaluated further on Technical Requirements.

**Phase 3: Technical/ Functional Evaluation Process** – At this phase Bidder(s) who met the minimum threshold of 70 points out 100 points allocated at Technical Evaluation will be further evaluated in Phase 4 (Technical Solution Demonstration), where the bidder will be required to demonstrate how the proposed solution meets the requirements and scope of work.

**Phase 4: Technical Solution Demonstration** – At this phase Bidder(s) who met the minimum threshold of 70 points out 100 points allocated at Technical Evaluation will be required to provide a live demonstration of the proposed solution and how the proposed solution meet the requirements as outlined in the technical/functional evaluation process (phase 3). At this phase (phase 4), bidder(s) who met the minimum threshold of 70 points out 100 points allocated will be further evaluated on Price and Specific Goals in Phase 5.

**Phase 5: Price and Preference Points (specific goals) evaluation** - At this phase the bid(s) will be assessed as per the preferential point system specified in the RFB document.

**5.1 MANDATORY REQUIREMENT (PHASE 2)**

All Bidders who do not meet Mandatory Requirements will be disqualified and will not be considered for further evaluation on the functional requirements.

**Bidder must indicate by ticking (√) correct box indicating that they Comply OR do Not Comply. In the event that no tick is made it will be accepted that the bidder does “not comply” and will be disqualified.**

5.1.1 Mandatory	Comply	Not Comply
<p>The Bidder must be an OEM-licensed/accredited Partner/Supplier/Distributor of a Cloud-Based Security Service Edge Solution (SSE).</p> <p><b>Note: The bidder must provide proof in respect of the above in the form of an OEM accreditation certificate and/or OEM letter, stating the partnership level.</b></p> <p><b>NB! The RAF reserves the right to verify the proof submitted.</b></p>		

**Note: Failure to comply with all the mandatory requirements shall lead to disqualification.**

**5.2 TECHNICAL / FUNCTIONAL CRITERIA (PHASE 3)**

With regards to Technicality / Functionality, the following criteria shall be applicable, and the maximum points of each criterion are indicated in the table below:

Technical / Functional Criteria	Points															
<p><b>5.2.1 Company Track Record</b></p> <p>The bidder must have successfully completed a minimum of three projects in providing Security Services Edge Solution within the last seven years.</p> <p>The bidder must provide proof by submitting dated reference letters from previous clients on their company letterhead and signed by the client. The reference letter must include the following:</p> <table border="1" data-bbox="129 555 1011 1061"> <thead> <tr> <th data-bbox="129 555 1011 607">Requirement</th> </tr> </thead> <tbody> <tr> <td data-bbox="129 607 1011 678">The date the letter was drafted/signed</td> </tr> <tr> <td data-bbox="129 678 1011 907">A clear description of the services rendered. The reference letters must clearly state the services rendered and these services must be related to the requirements outlined in this RFB document (SSE, SWG, CASB, DLP and ZTNA).</td> </tr> <tr> <td data-bbox="129 907 1011 1008">The period and validity of the contract where the service was implemented</td> </tr> <tr> <td data-bbox="129 1008 1011 1061">Client's contact details</td> </tr> </tbody> </table> <p><b>Note:</b> The reference letters to be submitted must meet all the requirements stated above.</p> <table border="1" data-bbox="129 1216 1227 1626"> <thead> <tr> <th colspan="2" data-bbox="129 1216 1227 1267"><b>Company Track Record: Scoring Matrix</b></th> </tr> <tr> <th data-bbox="129 1267 1015 1319"><b>No. of projects</b></th> <th data-bbox="1015 1267 1227 1319"><b>Score</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="129 1319 1015 1420">&lt;3 projects implemented in the last 7 years with reference letters for each project/deployment.</td> <td data-bbox="1015 1319 1227 1420">0</td> </tr> <tr> <td data-bbox="129 1420 1015 1520">3 projects implemented in the last 7 years with reference letters for each project/deployment.</td> <td data-bbox="1015 1420 1227 1520">10</td> </tr> <tr> <td data-bbox="129 1520 1015 1626">4 or more projects implemented in the last 7 years with reference letters for each project/deployment.</td> <td data-bbox="1015 1520 1227 1626">20</td> </tr> </tbody> </table>	Requirement	The date the letter was drafted/signed	A clear description of the services rendered. The reference letters must clearly state the services rendered and these services must be related to the requirements outlined in this RFB document (SSE, SWG, CASB, DLP and ZTNA).	The period and validity of the contract where the service was implemented	Client's contact details	<b>Company Track Record: Scoring Matrix</b>		<b>No. of projects</b>	<b>Score</b>	<3 projects implemented in the last 7 years with reference letters for each project/deployment.	0	3 projects implemented in the last 7 years with reference letters for each project/deployment.	10	4 or more projects implemented in the last 7 years with reference letters for each project/deployment.	20	<p><b>20</b></p>
Requirement																
The date the letter was drafted/signed																
A clear description of the services rendered. The reference letters must clearly state the services rendered and these services must be related to the requirements outlined in this RFB document (SSE, SWG, CASB, DLP and ZTNA).																
The period and validity of the contract where the service was implemented																
Client's contact details																
<b>Company Track Record: Scoring Matrix</b>																
<b>No. of projects</b>	<b>Score</b>															
<3 projects implemented in the last 7 years with reference letters for each project/deployment.	0															
3 projects implemented in the last 7 years with reference letters for each project/deployment.	10															
4 or more projects implemented in the last 7 years with reference letters for each project/deployment.	20															
<p><b>5.2.2 Team Experience</b></p> <p>The bidder's key personnel of the proposed team must have relevant skills and experience in implementing and supporting the Security Services Edge Solution.</p> <p>The bidders must submit, as part of its proposal, the following:</p> <ul style="list-style-type: none"> <li>• The structure and composition of the proposed team, clearly outlining the main disciplines/ specialties in implementing and configuring Security Services Edge and the key personnel responsible for each specialty.</li> <li>• Detailed CVs of the key personnel; and the CVs must clearly highlight security certification, areas of competence and years of experience relevant to the tasks and objectives of this service request as outlined in this RFP.</li> </ul>	<p><b>10</b></p>															

- Copies of relevant training certificates
- CVs and qualifications of the following resources with demonstrable experience must be provided:
  - Project Manager
  - Cyber Security Lead (SSE Subject Matter Expert)

**Each resource will be scored separately as follows:**

- **Project Manager – Possible highest score = 5**
- **Cyber Security Lead (SSE Subject Matter Expert) = Possible highest score = 5**

**The total scores of the two resources will be added to the final score for section 5.2.2 (Team Experience).**

**5.2.2.1 Project Manager**

**The proposed project manager resource must meet the following requirements:**

Minimum of 7 years’ experience as project manager

**AND**

Project Management Certificate (PRINCE 2 or PMBOK)

<b>Scoring Matrix</b>	
<b>Years of experience, Copies of Qualifications and Certification of the Resource</b>	<b>Score</b>
Resource, experience and qualifications not provided/ do not meet the minimum requirements	0
Resource, experience and qualifications provided and meets the minimum requirements	3
Resource, experience and qualifications provided and exceeds the minimum requirements	5

**Failure to provide copies of qualifications and certifications will result in the resource being disqualified**

**5.2.2.2. Cyber Security Lead (SSE Subject Matter Expert)**

**The proposed cyber security lead (SSE Subject Matter Expert) resource must meet the following requirements:**

Minimum of 7 years’ experience as a cyber security lead or cyber security subject matter expert (SSE)

**AND**

ISC2 CISSP certification or similar mid-level/intermediary cyber security certifications as well as associated SSE OEM security Certifications. Additional cyber security certificates will be advantageous.

**AND**

Demonstrable experience in deploying SSE solutions or leading SSE solution deployments.

**Scoring Matrix**

<b>Years of experience, Copies of Qualifications and Certification of the Resource</b>	<b>Score</b>
Resource, demonstrable experience and qualifications not provided/ do not meet the minimum requirements	0
Resource, demonstrable experience and qualifications provided and meets the minimum requirements	3
Resource, experience and qualifications provided and exceeds the minimum requirements	5

**Failure to provide copies of qualifications and certifications will result in the resource being disqualified**

**5.2.2.3. Detailed Solution Proposal**

**40**

**The bidder must include (and will be evaluated) based on a detailed proposal that addresses the following requirements:**

<b>Category</b>	<b>Description</b>	<b>Scoring Matrix</b>	<b>Points</b>
<b>Business and Compliance</b>	Business and compliance capabilities within SSE are required to ensure that an RAF's security policies align with relevant local and international regulatory requirements and industry standards and best practices including NIST, ISO 2700X, General Data Protection Regulations (GDPR), Payment Card Industry (PCI) and Health Insurance Portability and Accountability Act (HIPAA).	Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met (1 requirement) 3 - All Requirements met	3
	This should include features comprehensive security auditing, reporting, and policy enforcement to help RAF maintain compliance while conducting business operations securely		
<b>Secure Administration</b>	Secure administration feature in the SSE is required to provide robust access controls and authentication (including multi-factor authentication) mechanisms to protect the administrative functions of the SSE solution itself. This ensures that only authorised employees can configure, manage, and monitor the security infrastructure effectively.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2

<p><b>Advanced Threat Detection</b></p>	<p>SSE's advanced threat detection capabilities should use real-time artificial intelligence, analytics, machine learning, and behavioural analysis to identify and respond to sophisticated threats. This includes detecting anomalies, malware, and other cyber threats, enabling rapid incident response.</p>	<p>Scoring Matrix 0 - Requirement not met 4 - Requirement met</p>	<p>4</p>
<p><b>Enable Remote Access and Branch Access</b></p>	<p>The SSE solution must enable secure remote access for employees and regional offices, ensuring that users can access corporate resources and applications from anywhere securely.</p>	<p>Scoring Matrix 0 - Requirement not met 2 - Requirement met</p>	<p>2</p>
<p><b>Visibility, Analytics and Control of Activity</b></p>	<ul style="list-style-type: none"> <li>The SSE solution must provide comprehensive visibility into network and application traffic, along with detailed analytics and reporting.</li> <li>The solution must enable RAF to monitor user activity, detect suspicious behaviour, and exert granular control over the network and application usage.</li> </ul>	<p>Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met (1 requirement) 2 - All Requirements met</p>	<p>2</p>
<p><b>Adaptive Access Control</b></p>	<p>Adaptive access control within SSE must dynamically adjust access permissions based on contextual factors such as user identity, device type, location, and behaviour, enforcing the principle of least privilege to reduce security risks.</p>	<p>Scoring Matrix 0 - Requirement not met 2 - Requirement met</p>	<p>2</p>
<p><b>Public Cloud Security (CSPM / CWPP):</b></p>	<p>The SSE solution must have public cloud security capabilities: Cloud Security Posture Management (CSPM), Cloud Workload Protection Platform (CWPP), and Security Posture Management. These features should secure cloud resources, workloads, and serverless applications in multi-cloud environments.</p>	<p>Scoring Matrix 0 - Requirement not met 2 - Requirement met</p>	<p>2</p>
<p><b>Enterprise Integration</b></p>	<p>The SSE solution must have enterprise integration capabilities that facilitate seamless integration of the SSE with existing security infrastructure, applications, and workflows. This will ensure that the SSE solution works harmoniously with RAF's existing technology stack.</p>	<p>Scoring Matrix 0 - Requirement not met 2 - Requirement met</p>	<p>2</p>
<p><b>Ease of Use and Administration</b></p>	<p>The proposed solution must provide for ease of use and ease of management, including out-of-the-box reports and customisable dashboards.</p>	<p>Scoring Matrix 0 - Requirement not met 2 - Requirement met</p>	<p>2</p>
<p><b>Centralised Authentication</b></p>	<p>The proposed solution must have the capability to enforce centralised authentication for all users.</p>	<p>Scoring Matrix 0 - None of the requirements are</p>	<p>2</p>

	The proposed solution must have the capability to enforce multi-factor authentication and integrate with RAF's multi-factor authentication solution (Azure MFA)	met 1 - Requirements partially met (1 requirement) 2 - All Requirements met		
<b>Scalability</b>	The proposed solution must allow for scalability and growth of users and workloads.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2	
<b>Threat Intelligence</b>	The proposed solution must integrate with a threat intelligence feed and have the ability to integrate with third party intelligence feeds, to ensure up-to-date detection and prevention of internet-based threats and attacks.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2	
<b>Internet Access/Secure Web Access Gateway</b>	Provide internet access to all RAF employees, contractors, or systems without the need to deploy any physical or virtual resources on premises.	Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met (at least 4 requirements) 3 - All Requirements met 4 All requirements met and exceeded (proposed solution exceeds requirements)	4	
	The proposed solution must have the capabilities to inspect (and decrypt) encrypted traffic from secure sockets layer (SSL) or transport layer security (TLS) protocols.			
	The proposed solution must have the capability to granularly control internet access based on user groups, RAF sites/regions and user roles.			
	The proposed solution must provide granular URL filtering based on URL categories, including the ability to restrict/block unwanted applications and web content.			
	The proposed solution must have the ability to safeguard RAF internet users from accessing malicious internet destinations such as known malicious websites, IP Addresses, URL categories, command and control systems and domains.			
	The proposed solution must have the capability to enforce context-based internet-browsing/access restrictions, over and above standard internet access rules.			
	The proposed solution must have the capability to prevent malware downloads, uploads or transmission.			
	Leverage artificial intelligence and/or machine learning in the inspection of web browsing traffic, to allow for increased protection and behaviour-based enforcement of internet access policies. Amongst other controls, the			

	proposed solution must have the ability to detect and block/prevent zero-day exploits or malware, ransomware attacks/attempts, known and unknown phishing campaigns, content or links; and advanced targeted/persistent threats/attacks.			
<b>Cloud Data Loss Prevention</b>	The proposed solution must support automated discovery and classification of RAF data in the RAF hybrid cloud deployment/environment.	Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met 2 - All Requirements met (at least 2 requirements) 3 All requirements met and exceeded (proposed solution exceeds requirements)	3	
	The proposed solution must have Data security and DLP capabilities to protect sensitive data from unauthorised access, exfiltration, or leakage. This includes content inspection, and DLP policies that will prevent data breaches.			
	The proposed solution must have granular controls to prevent the transmission of certain data categories such as financial data, personally identifiable data.			
<b>Cloud Security Access Broker</b>	The proposed solution must provide granular, centralised access and authorisation controls to cloud applications and resources.	Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met (1 requirement) 2 - All Requirements met	2	
	The proposed solution must have the capability to categorise cloud applications/resources (e.g. approved vs. unapproved apps).			
<b>Zero Trust Network Access</b>	The proposed solution must provide granular, centralised access and authorisation controls to cloud applications and resources.	Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met (at least 4 requirements) 2 - All Requirements met 4 All requirements met and exceeded (proposed solution exceeds requirements)	4	
	The proposed solution must have the capability to categorise cloud applications/resources (e.g. approved vs. unapproved apps).			
	The proposed solution must have the capability to allow access to RAF resources that are not exposed to/published on the internet.			
	The proposed solution must have the capability to allow access to RAF resources from remote and hybrid locations such as various RAF offices/regions and remote, offsite locations.			
	The proposed solution must cater for both agent-based and clientless zero trust network access to access internal RAF resources.			
	The proposed solution must have the capability to provide "Just in Time" (JIT) access to RAF resources.			



	The proposed solution must fully inspect content transmitted between end users and accessed resources, to safeguard RAF systems and users against cyber threats and attacks.			
<b>Total Points</b>			<b>40</b>	
<b>5.2.3 Implementation Plan</b>				
<p>The bidder must provide the Project Management Methodology that will be followed to design and deploy the Cloud-Based Security Services Edge solution. The project plan must clearly indicate the envisaged, phased deployment of the proposed solution which includes SWG, DLP, CASB and ZTNA.</p>				<b>20</b>
<p>The bidders must submit, as part of its proposal, Project Implementation Plan but not limited to the following:</p>				
<ul style="list-style-type: none"> <li>• Project Management Methodology,</li> <li>• Detailed Project plan with activities, milestones, timelines and resources necessary to complete the project on time. It is envisaged that this project will be completed in 6 weeks.</li> </ul>				
<b>Scoring Matrix</b>				
<b>Project Management Methodology and Project Plan</b>			<b>Score</b>	
No clear or well-defined implementation methodology and project plan provided.			0	
A partial implementation methodology and project plan is provided but lacks clarity or comprehensiveness.			10	
<p>Project Management Methodology with Detailed Project plan with:</p> <ul style="list-style-type: none"> <li>• activities,</li> <li>• milestones,</li> <li>• timelines, and</li> <li>• resources necessary to complete the project on time.</li> </ul>			20	
<p>The bidder is required submit a Project Management Methodology with Detailed Project plan as indicated above.</p>				

<b>5.2.4 Training and Knowledge/Skills Transfer Plan</b>		<b>10</b>
The bidder must include a detailed plan on how skills and knowledge will be transferred to RAF personnel during and after the project as well as a plan on how formal training will be provided to 5 RAF personnel.		
<b>Scoring Matrix</b>		
<b>Training and Knowledge/Skills Transfer Plan</b>	<b>Score</b>	
No plan provided for training and knowledge/skills transfer or provided plan is not relevant to the proposed solution.	0	
Clear training and knowledge/skill transfer plan provided that is relevant to the proposed solution. This must have clear course and certification roadmaps.	10	
<b>Minimum Threshold</b>		<b>70</b>
<b>Total</b>		<b>100</b>

Bidders who score a minimum threshold of 70 out of 100 points on Technical/Functional Evaluation will be considered for further solution demonstrations. Bidders who fail to attain the required minimum threshold will not be evaluated further.

### 5.3 Phase 4- Technical Solution Demonstrations

The shortlisted bidders will be required to demonstrate their proposed solution to RAF. This is to ensure all solution requirements as specified are complied with. Should bidders fail to demonstrate the solution requirements, they will be disqualified from further evaluation. The RAF will give the bidder at least 7 days' notice for the on-site presentation.

Bidders who achieve a minimum score of 70 will proceed to Phase 5 (Pricing and Specific Goals)

#### Solution Requirements Checklist:

Category	Description	Scoring Matrix	Points
<b>Business and Compliance</b>	Business and compliance capabilities within SSE are required to ensure that an RAF's security policies align with relevant local and international regulatory requirements and best practices including NIST, ISO 2700X, General Data Protection Regulations (GDPR), Payment Card Industry (PCI) and Health Insurance Portability and Accountability Act (HIPAA).	Scoring Matrix 0 - None of the requirements are met 2 - Requirements partially met (at least 1 requirement) 5 - All Requirements met	5

	This should include features comprehensive security auditing, reporting, and policy enforcement to help RAF maintain compliance while conducting business operations securely.		
<b>Secure Administration</b>	Secure administration feature in the SSE is required to provide robust access controls and authentication (including multi-factor authentication) mechanisms to protect the administrative functions of the SSE solution itself. This ensures that only authorised employees can configure, manage, and monitor the security infrastructure effectively.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2
<b>Advanced Threat Detection</b>	SSE's advanced threat detection capabilities should use real-time artificial intelligence, analytics, machine learning, and behavioural analysis to identify and respond to sophisticated threats. This includes detecting anomalies, malware, and other cyber threats, enabling rapid incident response.	Scoring Matrix 0 - Requirement not met 10 - Requirement met	10
<b>Enable Remote Access and Branch Access</b>	The SSE solution must enable secure remote access for employees and regional offices, ensuring that users can access corporate resources and applications from anywhere securely.	Scoring Matrix 0 - Requirement not met 5 - Requirement met	5
<b>Visibility, Analytics and Control of Activity</b>	The SSE solution must provide comprehensive visibility into network and application traffic, along with detailed analytics and reporting. The solution must enable RAF to monitor user activity, detect suspicious behaviour, and exert granular control over the network and application usage.	Scoring Matrix 0 - None of the requirements are met 2 - Requirements partially met (at least 1 requirement) 5 - All Requirements met	5
<b>Adaptive Access Control</b>	Adaptive access control within SSE must dynamically adjust access permissions based on contextual factors such as user identity, device type, location, and behaviour, enforcing the principle of least privilege to reduce security risks.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2
<b>Public Cloud Security (CSPM / CWPP)</b>	The SSE solution must have public cloud security capabilities: Cloud Security Posture Management (CSPM), Cloud Workload Protection Platform (CWPP), and Security Posture Management. These features should secure cloud resources, workloads, and serverless applications in multi-cloud environments.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2

<b>Enterprise Integration</b>	The SSE solution must have enterprise integration capabilities that facilitate seamless integration of the SSE with existing security infrastructure, applications, and workflows. This will ensure that the SSE solution works harmoniously with RAF's existing technology stack.	Scoring Matrix 0 - Requirement not met 5 - Requirement met	5
<b>Ease of Use and Administration</b>	The proposed solution must provide for ease of use and ease of management, including out-of-the-box reports and customisable dashboards.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2
<b>Centralised Authentication</b>	The proposed solution must have the capability to enforce centralised authentication for all users.	Scoring Matrix 0 - None of the requirements are met 1 - Requirements partially met (1 requirement) 2 - All Requirements met	2
	The proposed solution must have the capability to enforce multi-factor authentication and integrate with RAF's multi-factor authentication solution (Azure MFA)		
<b>Scalability</b>	The proposed solution must allow for scalability and growth of users and workloads.	Scoring Matrix 0 - Requirement not met 2 - Requirement met	2
<b>Threat Intelligence</b>	The proposed solution must integrate with a threat intelligence feed and have the ability to integrate with third party intelligence feeds, to ensure up-to-date detection and prevention of internet-based threats and attacks.	Scoring Matrix 0 - Requirement not met 3 - Requirement met	3
<b>Internet Access/Secure Web Access Gateway</b>	Provide internet access to all RAF employees, contractors, or systems without the need to deploy any physical or virtual resources on premises.	Scoring Matrix 0 - None of the requirements are met 10 - Requirements partially met (at least 4 requirements) 15 - All Requirements met 20 All requirements met and exceeded (proposed solution exceeds requirements)	20
	The proposed solution must have the capabilities to inspect (and decrypt) encrypted traffic from secure sockets layer (SSL) or transport layer security (TLS) protocols.		
	The proposed solution must have the capability to granularly control internet access based on user groups, RAF sites/regions and user roles.		
	The proposed solution must provide granular URL filtering based on URL categories, including the ability to restrict/block unwanted applications and web content.		

	<p>The proposed solution must have the ability to safeguard RAF internet users from accessing malicious internet destinations such as known malicious websites, IP Addresses, URL categories, command and control systems and domains.</p>		
	<p>The proposed solution must have the capability to enforce context-based internet-browsing/access restrictions, over and above standard internet access rules.</p>		
	<p>The proposed solution must have the capability to prevent malware downloads, uploads or transmission.</p>		
	<p>Leverage artificial intelligence and/or machine learning in the inspection of web browsing traffic, to allow for increased protection and behaviour-based enforcement of internet access policies. Amongst other controls, the proposed solution must have the ability to detect and block/prevent zero-day exploits or malware, ransomware attacks/attempts, known and unknown phishing campaigns, content or links; and advanced targeted/persistent threats/attacks.</p>		
<b>Cloud Data Loss Prevention</b>	<p>The proposed solution must support automated discovery and classification of RAF data in the RAF hybrid cloud deployment/environment.</p>	<p>Scoring Matrix</p> <p>0 - None of the requirements are met  1 - Requirements partially met (at least 2 requirements)  3 - All Requirements met  5 All requirements met and exceeded (proposed solution exceeds requirements)</p>	5
	<p>The proposed solution must have Data security and DLP capabilities to protect sensitive data from unauthorised access, exfiltration, or leakage. This includes content inspection, and DLP policies that will prevent data breaches.</p>		
	<p>The proposed solution must have granular controls to prevent the transmission of certain data categories such as financial data, personally identifiable data.</p>		
<b>Cloud Security Access Broker</b>	<p>The proposed solution must provide granular, centralised access and authorisation controls to cloud applications and resources.</p>	<p>Scoring Matrix</p> <p>0 - None of the requirements are met  5 - Requirements partially met (1 requirement)  10 - All Requirements met</p>	10
	<p>The proposed solution must have the capability to categorise cloud applications/resources (e.g. approved vs. unapproved apps).</p>		
<b>Zero Trust Network Access</b>	<p>The proposed solution must provide granular, centralised access and authorisation controls to cloud applications and resources.</p>	<p>Scoring Matrix</p> <p>0 - None of the requirements are met</p>	20

<p>The proposed solution must have the capability to categorise cloud applications/resources (e.g. approved vs. unapproved apps).</p>	<p>5 - Requirements partially met (at least 4 requirements)</p>
<p>The proposed solution must have the capability to allow access to RAF resources that are not exposed to/published on the internet.</p>	<p>10 - All Requirements met</p>
<p>The proposed solution must have the capability to allow access to RAF resources from remote and hybrid locations such as various RAF offices/regions and remote, offsite locations.</p>	<p>20 All requirements met and exceeded (proposed solution exceeds requirements)</p>
<p>The proposed solution must cater for both agent-based and clientless zero trust network access to access internal RAF resources.</p>	
<p>The proposed solution must have the capability to provide “Just in Time” (JIT) access to RAF resources.</p>	
<p>The proposed solution must fully inspect content transmitted between end users and accessed resources, to safeguard RAF systems and users against cyber threats and attacks.</p>	
<p><b>Total Points</b></p>	<p><b>100</b></p>

**5.4 PRICE AND SPECIFIC PREFERENTIAL POINT GOALS (PHASE 4)**

The evaluation for Price and Specific Preference Point Goals shall be based on the 80/20 preference point system and points will be allocated as follows:

Evaluation criteria				Points
1.	Price			80
2.	Specific Preference Goals			20
	#	Specific Preference Point Goal	Proof	Points Allocation
	1	South African citizen who had no franchise in national elections prior to the introduction of the Constitution of the Republic of South Africa, 1983 (Act 200 of 1983) or the Constitution of the Republic of South Africa, 1996. (minimum 51% ownership or more)	CSD Report	10
	2	Women Ownership (minimum 51% ownership or more)	ID copy / CSD report	8
	3	Persons with disabilities (minimum 51% ownership or more)	Valid medical certificate issued by an accredited medical practitioner	2

**6 PRICING SCHEDULE**

This annexure should be completed and signed by the Bidder’s authorised personnel.

**NB: PLEASE PROVIDE COST BREAK-DOWN FOR EACH DELIVERABLE IN SEPARATE PAGE WITH NO TERMS AND CONDITIONS.**

All prices must be VAT inclusive and must be quoted in South African Rand (ZAR). The pricing will be added to determine the total cost of the services for comparison purposes to award the bid.

Please indicate your total bid price here .....  
**(Compulsory)**

**Important:** It is mandatory to indicate your total bid price as requested above. This price must be the same as the total bid price you submit in your pricing schedule. Should the total bid prices differ, the one indicated above shall be considered the correct price.

<b>Deliverables</b>	<b>Price Year 1 (Supply, Installation &amp; configuration)</b>	<b>Price Year 2</b>	<b>Price Year 3</b>
<b>Implementation Costs</b>	R	R	R
<b>Subscription Licenses</b>	R	R	R
<b>Formal Training and Certification for 5 RAF Personnel</b>	R	R	R
<b>Post Implementation Support and Maintenance (20 Hours Monthly)</b>	R	R	R
<b>Total VAT inclusive</b>	R	R	R

Are the rates quoted for the full period of the contract?

YES	NO
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Bidder's Name: .....

Signature: .....

Date: .....



**THE NATIONAL  
TREASURY**

**Republic of South Africa**



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**GOVERNMENT PROCUREMENT:  
GENERAL CONDITIONS OF  
CONTRACT**

## July 2010

### **NOTES**

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

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## General Conditions of Contract

### 1. Definitions

1. The following terms shall be interpreted as indicated:
  - 1.1 “Closing time” means the date and hour specified in the bidding documents for the receipt of bids.
  - 1.2 “Contract” means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
  - 1.3 “Contract price” means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
  - 1.4 “Corrupt practice” means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.
  - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
  - 1.6 “Country of origin” means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
  - 1.7 “Day” means calendar day.
  - 1.8 “Delivery” means delivery in compliance of the conditions of the contract or order.
  - 1.9 “Delivery ex stock” means immediate delivery directly from stock actually on hand.
  - 1.10 “Delivery into consignees store or to his site” means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
  - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the

RSA.

- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such

obligations of the supplier covered under the contract.

1.25 “Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

## **2. Application**

2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.

2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.

2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

## **3. General**

3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.

3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from [www.treasury.gov.za](http://www.treasury.gov.za)

## **4. Standards**

4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

## **5. Use of contract documents and information; inspection.**

5.1 The supplier shall not, without the purchaser’s prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.

5.2 The supplier shall not, without the purchaser’s prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.

5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier’s performance under the contract if so required by the purchaser.

5.4 The supplier shall permit the purchaser to inspect the supplier’s records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

## **6. Patent rights**

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

**7. Performance security**

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
  - (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
  - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

**8. Inspections, tests and analyses**

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or

analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

**9. Packing**

9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

**10. Delivery and documents**

10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.

10.2 Documents to be submitted by the supplier are specified in SCC.

**11. Insurance**

11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

**12. Transportation**

12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

**13. Incidental services**

13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:

- (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
- (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
- (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;



- (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

#### **14. Spare parts**

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
  - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
  - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

#### **15. Warranty**

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take

such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

- 16. Payment**
- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.
- 17. Prices**
- 17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.
- 18. Contract amendments**
- 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.
- 19. Assignment**
- 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.
- 20. Subcontracts**
- 20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.
- 21. Delays in the supplier's performance**
- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the

supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

## **22. Penalties**

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

## **23. Termination for default**

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any

person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

- (i) the name and address of the supplier and / or person restricted by the purchaser;
- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

#### **24. Anti-dumping and countervailing duties and rights**

24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which

may be due to him

**25. Force Majeure**

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

**26. Termination for insolvency**

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

**27. Settlement of Disputes**

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
  - (b) the purchaser shall pay the supplier any monies due the supplier.

**28. Limitation of liability**

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

- (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

**29. Governing language**

29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

**30. Applicable law**

30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

**31. Notices**

31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice

31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

**32. Taxes and duties**

32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.

32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.

32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

**33. National Industrial Participation (NIP) Programme**

33.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.

**34 Prohibition of Restrictive practices**

34.1 In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).

34.2 If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.

- 34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.