

Document Identifier	240-114238630	Rev	16
Effective Date	February 2023		
Review Date	February 2028		

ESKOM HOLDINGS SOC LTD

REQUEST FOR PROPOSAL (RFP)

FOR

The prequalification of the original manufacturers of the equipment (OEM) for the manufacture, testing and supply of split metering pole-top boxes for Distribution Division on an "as and when required" basis over a period of 42 months.

RFP number	LP00161MM
Issue date	26 April 2024
Closing date and time	27 May 2024 at 10h00 AM
Tender validity period	20 weeks from the closing date and time
Non-compulsory Clarification meeting	Date: 09 May 2024 Time: 10h00 AM Tenderers interested to participate in the clarification meeting through online Microsoft teams must click on the link below: Join the meeting now
Tenders are to be delivered to the following address on the stipulated closing date and time:	Eskom Holding SOC Ltd The Tender Office Limlanga Cluster -Limpopo Millennium Building 90 Hans Van Rensburg Street Polokwane

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Request for Proposal

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a *proposal* for the prequalification of the original manufacturers of the equipment (OEM) for the manufacture, testing and supply of split metering pole-top boxes for Distribution Division on an "as and when required" basis over a period of 42 months.

The procurement process shall be made up of **two stages** as follow:

STAGE 1: Involves Meeting Pre-Qualification Criteria

Which consists of the following:

Step 1: Basic compliance

Step 2: Mandatory returnable.

Step 3: Functionality (Technical) tender returnable for prequalification.

Step 4: Assess the contractual requirements of the tender

STAGE 2: Issuing of request for quotation (RFQ) nationally to the prequalified manufacturers based on the forecasted demand of the OU/ Cluster on an "as and when" required basis.

Request for quotation (RFQ) will consist of the following:

Step 1: Price and preference principles

Step 1: Designated Sectors (Local Production and content where applicable).

Step 3: Commercial statutory documents

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The enquiry documents are supplied to you on the following basis:

1. Free of charge

Eskom has delegated the responsibility for this tender to the Eskom *Representative* whose name and contact details are set out in the Tender Data. A submission of a proposal by you in response to this *RFP* will be deemed as your acceptance of the Eskom Standard Conditions of Tender (to be accessed via www.eskom.co.za).

Tender documentation can be downloaded from the following:

- 1. https://tenderbulletin.eskom.co.za/
- 2. www.etenders.gov.za

Queries relating to these RFP documents may be addressed to the Eskom Representative.

Yours faithfully

Mr Madimetja Phalane

Procurement Manager, Limlanga Cluster (Limpopo)

Date: _26/04/2024

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1.1 The following documents listed hereunder are attached to this enquiry.

Number	Description	Annexure/to be downloaded and attached	Attached (Y/N/ N/A)
1.1.1	*Acknowledgement form	Annexure A	Υ
1.1.2	*Tenderer's particulars	Annexure B	Υ
1.1.3	*Integrity Declaration Form (refer to www.eskom.co.za for the Supplier Integrity Pact that suppliers are required to download and read)	Annexure C	Υ
1.1.4	*CPA Requirements for Local Goods/Services	Annexure D	Stage 2 (RFQ process) and only where applicable
1.1.5	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure E	Υ
1.1.6	SBD 6.2- Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included).	Annexure F1	Stage 2 (RFQ process) and only where applicable
	Annexure C-Local Content Declaration- Summary Schedule	Annexure F2	
	Annexure D-Imported Content Declaration – Supporting Schedule to Annexure C	Annexure F3	
	Annexure E-Local Content Declaration- Supporting Schedule to Annexure C	Annexure F4	
1.1.7	*SBD 1 -Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure G	Υ
1.1.8	*SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure H	Applicable at Stage 2 (RFQ process)
1.1.9	*SBD 4 – Bidders Disclosure	Annexure I	Ϋ́
1.1.10	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE	Not applicable	N
1.1.11	Reverse e-auction training acknowledgement form (if applicable)	Not applicable	N

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1.1.12	Reverse e-auction process (if applicable)	Not applicable	N
1.1.13	Contract Skills Development Goals (CSDG) [if applicable]	Not applicable	N
1.1.14	Contract Participation Goals (CPG) [if applicable]	Not applicable	N
1.1.15	NEC 3 Supply Contract (SC3)	Attached Separately	Y
1.1.16	Non-Disclosure agreement (NDA)	Attached Separately	Y
1.1.17	Authority to submit a tender (returnable schedule)	Attached Separately	Y
1.1.18	Eskom Standard conditions of tendering Rev.11	Attached Separately	Y
1.1.19	Template for a Typical Contract Quality Plan (CQP)	Attached Separately	Y
1.1.20	(Form A) Tender & Contract Quality requirements	Attached Separately	Y
1.1.21	Quality Control Plan / Inspection and Test Plan (QCP/ITP)	Attached Separately	Y
1.1.22	Supplier Quality Management: Specification (QM 58)	Attached Separately	Y
1.1.23	The following technical documents are applicable for the pole top boxes:	Attached Separately	Y
	 D-DT-1042 R1 (Manufacturing drawings for pole top split prepayment metering kiosks 2-way) D-DT-1043 R1 (Manufacturing drawings for pole top split prepayment metering kiosks 4-way) 		

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	 D-DT-1044 R1 (Manufacturing drawings 	
	for pole top split prepayment metering	
	kiosks 6-way)	
	 D-DT-1045 R1 (Manufacturing drawings 	
	for pole top split prepayment metering	
	kiosks 8-way)	
	 D-DT-3055 R24 (Buyers guide for pole top 	
	split prepayment metering kiosks)	
	 ST_240-75659760 Rev 4 (Pole-mounted 	
	service distribution boxes for split	
	prepayment metering standard)	
	 240-75660532 (Surge Arrestors) 	
	 240 -75660817 (Cable glands) 	
	 Phase 1 and Phase 2 Technical Schedule 	
	for pole top split metering kiosks (Microsoft	
	Excel files).	
	 Technical evaluation criteria for pole top 	
	split prepayment metering kiosks	
	 Phase 3- sample evaluation for pole top split 	
	metering kiosks	

1.2 The Tender Data makes several references to the Eskom Standard Conditions of Tender and in those instances, the clause numbers are referenced hereunder. If the Eskom Standard Conditions of Tender is not attached to the Request for Proposal; then the tenderers are required to download this from www.eskom.co.za. The "Tender Data" as detailed herein shall take precedence over the Standard Conditions of Tender in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	The Employer is Eskom Holdings SOC Ltd The Eskom Representative is: Name: Motsatsi Magwele Tel: +27 15 230 1729 E-mail: Magwelme@eskom.co.za
1.3 Enquiry documents	The Request for Proposal number is: LP00161MM.

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See the content list above for the enquiry documents.
This Request for Proposal is: An open Invitation to tender
The tender shall be for the whole/parts of the contract.
Manufacturers may tender for any single item, multiple items or all the Pole top split prepayment metering kiosks types
Submit a tender only if the tenderer (whether a single company or a structure similar to a Joint Venture) complies with the <i>eligibility criteria</i> stated in the Tender Data and the tenderer, or any of his principals, is not under any restriction to do business with Eskom/State Owned Companies.
 Tenderers are deemed ineligible to submit a proposal if Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be deemed to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services. Tenderers submit more than one proposal, either individually or as a partner in a joint venture (JV) or consortium Proposals submitted by a JV or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this RFP process, if: (a) they have a controlling partner/majority shareholder in common; or (b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the proposal of another Tenderer, or influence the decisions of the Employer regarding this bidding process; Tenders signed by non- authorized persons Where the tenderers are not registered on National Treasury's Central Supplier Database (except Foreign Suppliers) Any tenderer that is restricted by National Treasury

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	8. Any tenderer on the Tender Defaulters list.
	9. A tenderer that sub-contracts 100% Scope of Work.
	Ineligible tenderers will be disqualified.
2.2 -2.5 Tender Closing	The deadline for <i>Request for proposal</i> submission is:
	Date: 27 May 2024
	Time: 10h00 AM
	Late Tenders will not be accepted
	Tenders are to be submitted to the Eskom tender box at the
	following physical address:
	THE TENDER OFFICE
	ESKOM HOLDING SOC LTD
	LIMLANGA CLUSTER- LIMPOPO
	MILLENNIUM BUILDING
	90 HANS VAN RENSBURG STREET
	POLOKWANE
	MARKED: CONFIDENTIAL TENDER NO: LP00161MM
	NB: No emailed or faxed tenders will be accepted. Tenders
	must be hand delivered to the above address.
2.9 Copy of original tender	The tenderer must submit the tender as a complete original tender,
	plus one (1) hard copy of the original tender at tender submission
	deadline. Eskom may also require that one (1) additional complete
	soft copy of the original tender is required in electronic format.
	Where a Tenderer does not submit 1 hard conv. of the original
	Where a Tenderer does not submit 1 hard copy of the original tender at tender submission deadline, the tenderer will be
	disqualified.
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2.13 Tender Validity Period	The tender validity period is 20 weeks.
2.16 Clarification mastings	A new compulsory elevification moeting with representatives of
2.16 Clarification meetings	A non-compulsory <i>clarification meeting</i> with representatives of
	the <i>Employer</i> will take place as follows:
	Date: 09 May 2024 Time: 10h00 AM
	1
	Venue: Tenderers interested to participate in the clarification
	meeting through online Microsoft teams must click on the link below:
	Join the meeting now
	Tenderers must confirm their intention to attend with the Eskom
	Representative stating the name, position and contact details of
	each proposed attendee.
	Table Proposition

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2.17 Clarification on enquiry documents	The tenderer will notify the <i>Employer</i> of any clarifications required before the closing time for clarification queries, which is [5] working days before the deadline for tender submission.
2.23 Alternative tenders	Alternative tenders are <i>not allowed</i> .
2.31 Provision of security for performance	Will be detailed in the NEC3 Supply Contract (SC).
	If security for performance (e.g. Performance Bond) is required, the names of two financial institutions that the tenderer will approach must be submitted with the tender.
3.4 Opening of tenders	Tenders will be opened at the same date and time as the tender deadline.
3.5 Prices to be read out	Prices will <i>not be read out</i> .
3.9 Basic Compliance	Step 1: Basic compliance for this invitation to RFP are:
	 Meet the eligibility criteria for a tenderer The tenderer must submit two hard copies of the tender (an original tender plus 1 additional complete hard copy of the original tender) Central Supplier Database (CSD) number (MAA)
	Tenderers who do not meet this requirement will not be evaluated further.
3.10 Mandatory tender returnables	Step 2: Mandatory Requirements
	2.1 Commercial Mandatory
	Returnable required at Tender closing (disqualifiable) - These returnable are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing the tender must be disqualified.
	 a) CPA(IG) for imported goods/services (if applicable) b) A signed sworn affidavit confirming that the Tenderer is the Original Equipment Manufacturer (OEM) of Pole top boxes. Manufacturing facilities will be visited during the factory sample evaluations for verification by the technical team. c) Submit completed and signed declaration of authority form/Authorisation Form:

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A tenderer must declare that the information provided in its tender is true and correct and that the signatory to the tender is duly authorised to sign all documents related to the Enquiry and any ensuing contract.

Returnable required at Tender closing. (Non-disqualifiable) - These returnable are also required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners will request in writing the outstanding returnable to be submitted within 5 working days. If the requested returnable are not fully completed, signed (if required on the returnable) and/or received by the Procurement Practitioner within 5 working days of the request; the tender will be disqualified.

- d) JV agreement or intent to form a Letter of intent to form a JV/consortium where responding to this tender as a JV.
- e) Submit completed and signed non-disclosure agreement (NDA).
- f) A completed and signed Integrity Pact Declaration form.
- g) Annexure I SBD 4 Bidders Disclosure.
- h) Submit completed and signed SBD 1 (Annexure G) as included in the invitation to tender document.

2.2 Technical mandatory returnable (disqualifiable)

Phase 1 technical mandatory requirements

Manufacturers shall be evaluated on the tender returnables for Mandatory requirements as listed below. Only manufacturers which have passed the mandatory requirements will be evaluated during phase 2.

Type test reports/certificates (from an accredited facility) for the pole top kiosk - (Maximum timeframe - six months after tender award).

Completed technical schedules in original Microsoft Excel format and copies in Acrobat format.

Pole top box construction drawings submitted with all dimensions shown.

Proof or a certificate for MOV (surge arrester) complies with SANS 1524-1-2

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	Proof or a certificate which shows that the cabling used complies with SANS 1507 Proof or a certificate which shows that the miniature circuit
	breakers (MCB) used complies with VC 8036 (NRCS approved)
	A tenderer that does not submit mandatory documents/information required in mandatory documents by the <u>required deadlines</u> as
	stipulated in the Tender Returnable section of the respective Invitation to Tender; will be deemed non-responsive and be
	disqualified from further evaluations.
3.13 Functionality requirements	Step 3: Functionality requirements are applicable.
	Functionality will be evaluated on a total weight of 100% with a minimum threshold of 85%. Tenderers need to achieve these thresholds to qualify for further evaluation i.e. factory assessment.
	Tenderers will be evaluated technically over 3 phases:
	 Phase 1: Mandatory requirements (Refer to mandatory requirements above on step 2 of the evaluation process). Phase 2: Product A&B Schedules, Risk and Support. Phase 3: Sample Evaluation
	The following criteria will be applicable for this transaction under

functionality criteria:

Criteria	Weight
Technical	100%
Overall Minimum Threshold for Qualification	85%

Tenderers who do not meet the threshold for functionality scoring will be disqualified and not be evaluated further

Phase 2: Product A&B Schedules, Risk and Support

Manufacturers shall be evaluated on the tender returnables for technical schedules and Risk and Support. Manufacturers which have passed the technical evaluations will be required to provide prototypes and these will be evaluated during phase 3.

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The technical tender evaluation will comprise of a detailed technical evaluation whereby the Product A&B schedules and the Risk and Support questionnaires are evaluated and then the sample evaluations at the manufacturer's manufacturing premises.

The overall technical scoring shall be made up of scoring in the various sub-categories during the different phases of the technical evaluation as follows:

Product A&B schedules and Risk and Support

Phase 2 shall be made up of scoring in two sub-categories and shall be adjudicated a score out of 100 as follows:

Phase 2 scoring breakdown

Phase 1 - Technical sub-category	Weightings
Product A&B Schedules	60%
Risk and Support	40%
Total	100%
Minimum threshold for qualification	85%

Only manufacturers that meet the minimum threshold for phase 2 will move onto phase 3 of the technical evaluation.

Phase 2 - Technical Sub-Category: Product A&B Schedules

This section shall comprise scoring of the technical schedules. Major deviations to scored items shall be addressed in Sub-category: Risk and Support.

The A&B Schedules use a default weight of 1 for each scored item. Critical items are assigned higher weights. For example, a weight of 10 indicates that the item will count the same as ten items with weight 1. Each item will be assigned a score by the Eskom evaluation team based upon the tendered response and cross-checked with the supporting documents provided.

Scoring of items in Technical Schedules A&B

Criteria	Score
Fully compliant - (Indicated as F in A&B Schedules)	3

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Note: Responses which provided all the required information will be scored as fully compliant.	
Partially compliant - minor deviation (Indicated as P in A&B Schedules)	1
Note: Responses which did not provide all the required information or where deviations are listed which cannot be accepted will be scored as partially compliant.	
Non-compliant - major deviation (Indicated as N in A&B Schedules)	0
Note: Responses which did not provide acceptable responses or where no information was provided will be scored as non-compliant.	

The score for each item will be multiplied by its weight to obtain the total score per item. All scores for the A&B Schedule will be tallied and shall be calculated based on the maximum possible score. **This will be recorded as the percentage score.**

Phase 2 - Technical Sub-Category: Risk and Support

The Eskom technical team will evaluate the risk and support capability of the manufacturer based on the Risk and Support Questionnaire as listed in the Excel file, deviations schedules and from the non-scored components in Sub-category: Product A&B Schedules. The evaluation of the risk and support of the manufacturer shall be adjudicated a score out of 100 made up of two areas as follows:

Product Risk (60): A score derived for the product risk based on the following areas and weighted as follows:

- Installed base / time that the product has been installed (weight 25)
- Deviations from standards (weight 25)
- Ability to deliver (weight 25)
- Historical performance (weight 25)

Support (40): A score derived for support based on the following areas and weighted as follows:

• Link between supplier / manufacturer and sub-contractors (weight 30)

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- Maintenance support (weight 50)
- Spares holding (weight 20)

Tender Returnables (Technical phase 2)

Tenderers shall supply the following information:

- Completed general questionnaire as listed in the Excel files for each item.
- Completed technical schedules for all items tendered as listed in the Excel files for each item.
- Completed risk and support questionnaire as listed in the Excel files for each item.
- Manufacturer drawings of their pole top boxes, data sheets, brochures and test certificates (where applicable).

Phase 3: Sample Evaluation

Only suppliers that meet the criteria set aside for phase 2 will move onto phase 3 of the technical evaluation.

Manufacturers shall be advised of their qualification for the evaluation after phase 2 where after they need to prepare the samples. The samples must be ready for inspection a month after notification. Eskom shall notify the manufacturer of the exact date of the evaluation.

Sample kiosks shall be evaluated and tested against the requirements of the respective standard and manufacturing drawings. A score will be allocated for each sample according to the requirements as listed in the sample evaluation scorecard.

The same evaluation scoring principle from phase 2 is used with the sample evaluation. Each item will be assigned a score by the Eskom evaluation team based upon the sample provided.

Scoring of items for the sample evaluation

Criteria	Score
Fully compliant - (Indicated as F in A&B Schedules)	3
Note: Samples which are fully compliant with Eskom's standards and manufacturing drawings will be scored as fully compliant.	
Partially compliant - minor deviation (Indicated as P in A&B Schedules)	
Note: Samples which have minor deviations with Eskom's standards and manufacturing drawings and	

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can easily be rectified will be scored as partial compliant.	
Non-compliant - major deviation (Indicated as N in A&B Schedules)	0
Note: Samples which have major deviations with Eskom's standards and manufacturing drawings will be scored as non-compliant.	

The score for each item will be multiplied by its weight to obtain the total score per item. All scores for the sample evaluation will be tallied and shall be calculated based on the maximum possible score.

The samples shall be adjudicated a score out of 100 with a minimum threshold for qualification of 85% on all of the required samples.

Type testing of kiosks

Manufacturers will be required to submit their pole top kiosks for type testing after contract award. The type test certificates shall be presented to Eskom six months after contract award if they are not immediately available.

The following items shall be manufactured for technical and quality evaluations:

- 1. Item 1 Box, pole top split meter 2-way 50A, drawings D-DT-1042 & D-DT-3055 and SAP 0245949
- 2. Item 4 Box, pole top split meter 4-way 120A, drawings D-DT-1043 & D-DT-3055 and SAP 0245950
- Item 6 Box, pole top split meter 6-way 120A, drawings D-DT-1044 & D-DT-3055 and SAP 0670315
- 4. Item 7 Box, pole top split meter 8-way 50A, drawings D-DT-1045 & D-DT-3055 and SAP 0229921

The pole top split prepayment metering kiosks must be fully populated as per the SAP descriptions, standard and drawings.

Manufacturer visits shall be conducted to evaluate if the pole top split prepayment metering kiosks fulfills design requirements and to verify the information provided in the questionnaire relating to risk and support.

The evaluations shall be conducted at the manufacturer's premises.

Refer to Appendix A for detailed evaluation, drawings and all the technical documents are applicable for the pole top boxes attached separately.

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	To give effect to the <u>TEAP database</u> and to manage the market, the following clause is included as part of the technical requirements in market correspondence - "Eskom reserves the right to place the technically compliant products on the product database upon it meeting the threshold set for technical/functional evaluation".
	To give effect to the use of the <u>TEAP database</u> for procurement transactions, the following clause is included as part of the technical requirements to the requests for proposals - "Eskom reserves the right not to perform a technical/functional evaluation on a product that has been added to the product database as this product has previously been found to be technically compliant."
3.15 Evaluation of price	Not applicable at this stage. Price and Preference (Evaluation of price and Specific goals) will be evaluated at stage 2 (RFQ process)
	That either the 90/10 or 80/20 preference point system will be applicable in this tender. The preference points will be determined by the estimated value of the RFQ. The 80/20 system are for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included). Price points will be calculated out of 80/90 (Evaluated price including VAT). A maximum of 20/10 points will be awarded to a tenderer for the specific goal.
	The preference points will be determined by the estimated value of the RFQ. Price and preference will be conducted per item /SAP number. The order(s) will be awarded to the highest ranked manufacturer(s) based on the highest points scored per item, in terms of the PPR 2022 unless objective criteria justify the award to another tenderer.
3.17 Evaluation of Specific Goals	Not applicable at this stage. Price and Preference (Evaluation of price and Specific goals) will be evaluated at stage 2 (RFQ process).
	Specific goals will be scored out of 20/10 points in accordance with PPPFA.

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	If a tenderer fails to meet Specific goals and submit proof, the tenderer will not be disqualified. However, be awarded 80/90 points
	for price and will score 0 points for Specific goals (out of 20/10)
	Note:
	Failure on the part of the supplier to submit supporting documents/proof of specific goals for purposes of evaluation and scoring by RFQ closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.
3.18 Ranking of tenders	Not applicable at this stage. The ranking will be applicable at stage 2 (RFQ process).
	The order(s) will be awarded to the highest ranked manufacturer(s) based on the highest points scored per item, in terms of the PPR 2022 unless objective criteria justify the award to another tenderer.
3.19 Objective Criteria (if applicable)	Objective criteria not applicable at this stage 1 process, it will be applicable during the stage 2 (RFQ process)
	1. Designation (Local content and production). Note: Designation for local production and content does not apply to this equipment. However, the Department of Trade, Industry and Competition (DTIC) designation of 90% is applicable to cables used in the assembly of Pole-top boxes. The SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) will be mandatory tender returnables at RFQ stage.
	2. National Industrial Participation Programme Not applicable
	3. Mandatory Subcontracting as condition of award Not applicable
3.20 Reverse e-auction	Reverse e-auction is not applicable.
Contractual Requirements	Step 4: Contractual Requirements will include the following:
	 Quality requirements; and/or Financial statements; and/or Commercial statutory documents

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	Please Note: Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. Proof that the highest ranked tenderer/ tenderer recommended for award (on the basis of objective criteria) is able to meet the contractual requirements, must be submitted prior to contract award. Refer to page 26-29 below for contractual requirements of this tender.
2.25 Contractual Condition	The conditions of contract will be the NEC 3 Supply Contract (SC3) In the event that there are further documents/actions that are required during execution of the contract, these must be made contractual conditions and compliance thereto must be managed in terms of the
CIDB Requirements	contract. CIDB Requirements are not applicable.

Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary this must be declared in tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: www.csd.gov.za

"proof of B-BBEE status level of contributor" means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act

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1.3 TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

NOTE:

- * Returnable required at Tender closing (disqualifiable) These returnable are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing the tender must be disqualified.
- ** Returnable required at Tender closing. (Non-disqualifiable) These returnable are also required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners must request in writing the outstanding returnable to be submitted within 5 working days. If the requested returnable are not fully completed, signed (if required on the returnable) and/or received by the Procurement Practitioner within 5working days of the request; the tender must be disqualified. The 5 working days requirement does not apply to CIDB proof of grading. (Refer to the returnable table under CIDB reference for prescribed period)

These returnable are mandatory for evaluation and therefore required at tender closing time and date. These will not be requested by the Procurement Practitioner; however the tenderer will not be disqualified but score zero.

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
Basic Compliance	Submit an original tender in hard (paper) copy and one complete copy of the original, also in hard (paper) copy	✓			
Proof of Original Equipment Manufacturer (OEM)	A signed sworn affidavit confirming that the Tenderer is the Original Equipment Manufacturer (OEM) of Pole top boxes. Date deponent signed and date of Commissioner of Oath must be the same. (The sworn affidavit must be signed in the presence	✓			

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
	of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)				
	Note: Manufacturing facilities will be visited during the factory evaluations for verification.				
Completed and signed Authorisation Form	Submit completed and signed declaration of authority form/ Authorisation Form.: A tenderer must declare that the information provided in its tender is true and correct and that the signatory to the tender is duly authorised to sign all documents related to the Enquiry and any ensuing contract.	√			
Non-Disclosure agreement (NDA	Submit completed and signed Non-Disclosure agreement (NDA).		✓		
Annexure A	Acknowledgement Form		√		
Annexure B	Tenderers Particulars		√		
Annexure C	Integrity Pact Declaration form		√		
Annexure D	CPA for local goods/services (if applicable)	Not applicable			
Annexure E	CPA(IG) for imported goods/services (if applicable)	✓			
Annexure F1-F4	SBD 6.2 -Declaration certificate for local production and content and Annexures C, D, E				√ RFQ stage
Annexure G (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.		√		
# Annexure H	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations			√ RFQ stage	
Annexure I	SBD 4 – Bidders Disclosure		✓		
Reverse e- auction training			Not applicable		

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
acknowledgement form					
(if applicable)					
Additional Documents required in event of JV:-	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.		√		
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract or this may be included as an obligation within the JV agreement.		✓		
	# proof of compliance to the stipulated Specific goals.			√ RFQ stage	
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.				√
# Specific Goals	Failure on the part of the supplier to submit "proof of specific goals for purposes of evaluation and scoring by the tender closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.			√ RFQ stage	
Tax Clearance Certificates	A certified copy of a tax clearance certificate is still required by Foreign suppliers (with a footprint in South Africa- but who are not on CSD and have not provided a SARS pin number) and Local suppliers (who have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number).				✓

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
	Foreign suppliers with no footprint in South Africa, must still complete the SBD1 document, however no proof of tax compliance is required.				
Tax Evaluation Questionnaire (if services contract and was included as annexure)	however no proof of tax compliance is required. Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE]	Not applica	l ble	1	
Compliance with Employment Equity Act	To the extent that the tenderer falls within the definition of a "designated Employer" as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only)				<
NEC Documentation	Stage 2 (RFQ) process: a) Price per item (SAP/Material number) The prequalified manufacturers will be appointed	√ RFQ stage	ract terms a	nd conditio	ns of the
	NEC3 Supply Contract with Eskom-specific cond Tenderers are required to complete and submedata	ditions.	Supply con		
Safety	COIDA - Original certificate of good standing or proof of application issued by the Compensation Fund (COID) or a licensed compensation insurer (South African tenderers only)	TUAL REQU	IREMENTS		✓

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
Quality	Refer to supplier quality management: List of Tender Returnables Documents Refer to page 27-29 above				√
Commercial statutory documents	 Tax Compliance Status (TCS) e-filing PIN from SARS. Proof of National Treasury Central Supplier Database (CSD) with a tax compliant status at contract award Valid B-BBEE certificate or proof of B-BBEE Compliance (e.g. Valid sworn affidavit, CIPC affidavit) are mandatory for contract award – as such no contract may be awarded to a supplier without providing status of B-BBEE Compliance 				√
Due Diligence	The analysis of a tenderer's financial statements is not a criterion for the purposes of the scoring and awarding of points or the determination of competitive ranking, but to determine if the tenderer is financially stable enough to execute a contract / order of the magnitude to be awarded, and if not, the risk to Eskom. • The latest and approved Annual Financial Statements (AFS) must be submitted by the tenderer. • Where the AFS have not been audited, then a ITA34C tax submission will be required and the Public Interest Score as completed by the accountant / reviewer as required by the Companies Act, 2008. The list of mandatory documents are as follows: > Background to the company; > A signed director's report;				✓

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
	 A signed auditor's / reviewer's / compiler's / accounting officer's report; ▶ Statement of financial position; ▶ Statement of comprehensive income; ▶ Statement of changes in equity; ▶ Statement of cash flows (if applicable); and ▶ Notes to the financial statements. Financial analysis cannot be performed for entities who do not submit all required documentation. Risk mitigation factors may include: ▶ Obtaining a performance bond from a financial institution that has been pre-approved by Eskom Treasury department; ▶ A parent Company Guarantee, provided that the parent company is financially sound enough to stand as surety for the subsidiary tendering for the contract. The parent company's latest and approved AFS must be submitted for financial analysis; ▶ A reduced contract may be 				
	recommended; or Payment upon delivery of a milestone activity or milestone goods. In the case of an unincorporated JV or a SPV, each partner in the entity must submit its AFS, which will be consolidated to				

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non- disqualifiable) **	Returnable required at Tender closing (will not be disqualified but score zero) #	Returnable required prior to Contract Award.
	 determine their joint capability to execute the contract under award. Where a new company is unable to provide audited financial statements for the last 18 months, it may, at Eskom's discretion, be permitted to provide audited financial statements for the most recent twelvementh operating period. 				
	DOCUMENTS REQUIRED UNDER FUNCTIONALITY/TECHINICAL CRITERIA				
Technical mandatory requirements	Mandatory technical requirements (Refer to page 10-11 above .	√			
Technical (required for functionality scoring)	Refer to detailed functionality evaluation criteria (Refer to page 11 - 16)	✓			

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Step 4: CONTRACTUAL REQUIREMENTS

The following contractual requirements shall apply:

- Financial Analysis;
- Quality, Safety, Environmental;
- Technical contractual requirements;
- Commercial statutory documents.

Tenderer/ tenderers recommended for award, including those justified on the bases of objective criteria, must still meet Contractual requirements as set out in the enquiry. Contractual requirements exclude objective criteria and Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders.

The tenderer will be allowed <u>7 working days</u>, to resubmit the contractual requirements that were not met after the tender submission.

Proof that the highest-ranked tenderer / preferred tenderer is able to meet the contractual requirements must be submitted before the contract may be awarded.

If the tenderer does not meet a contractual requirement, mitigating factors, may be agreed to and be made terms and requirements of the contract. If the tenderer does not agree with the mitigating factors or if there are insufficient suitable mitigating factors or if the risk is deemed too high, the tender may be awarded to a tenderer other than the highest-ranked (the second-ranked).

a) Financial Analysis

The analysis of a tenderer's financial statements is not a criterion for the purposes of the scoring and awarding of points or the determination of competitive ranking, but to determine if the tenderer is financially stable enough to execute a contract / order of the magnitude to be awarded, and if not, the risk to Eskom.

Due diligence may be done by the Finance Department through a review of financial viability and risk mitigation steps.

- The latest and approved Annual Financial Statements (AFS) must be submitted by the tenderer.
- Where the AFS have not been audited, then a ITA34C tax submission will be required and the Public Interest Score as completed by the accountant / reviewer as required by the Companies Act, 2008. The list of mandatory documents are as follows:
 - Background to the company:
 - A signed director's report;
 - A signed auditor's / reviewer's / compiler's / accounting officer's report;

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- Statement of financial position;
- Statement of comprehensive income;
- Statement of changes in equity;
- Statement of cash flows (if applicable); and
- Notes to the financial statements.

Financial analysis cannot be performed for entities who do not submit all required documentation.

Risk mitigation factors may include:

- Obtaining a performance bond from a financial institution that has been pre-approved by Eskom Treasury department;
- A parent Company Guarantee, provided that the parent company is financially sound enough to stand as surety for the subsidiary tendering for the contract. The parent company's latest and approved AFS must be submitted for financial analysis;
- A reduced contract may be recommended; or
- Payment upon delivery of a milestone activity or milestone goods.
 - In the case of an unincorporated JV or a SPV, each partner in the entity must submit
 its AFS, which will be consolidated to determine their joint capability to execute the
 contract under award.
 - Where a new company is unable to provide audited financial statements for the last 18
 months, it may, at Eskom's discretion, be permitted to provide audited financial
 statements for the most recent twelve-month operating period.

B) Quality requirements

Eskom will assess the recommended tenderer's compliance to the quality requirements applicable to the project, the tenderer's has to comply with the requirements prior contracts award.

Supplier Quality		Unique Identifier	240- 12248652
	Management: List of	Revision	7
8000	Tender Returnables	Effective Date	2022/01/26
	Documents	Specification	240-
		•	105658000
Category 2 : Quality Requirements Deliverables to be evaluated indicator = 1			
SECTION A: Quality Management System Requirements ISO 9001			
(Option 1) Va	alid certification of Quali	ty Management System by an ISO accredit	ed body
			Apply =1
A.1 Product / Service Scoping on ISO 9001 certificate is defined and relevant			1
A.2 Certificate by Approved and Authorized certification authority			1
A.3 Certification Authority has Recognized International Accreditation			1

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A.4 Validity (expiry date) of certificate Section A Score Option 1 (Option 2) SECTION A : Quality Management System Requirements ISO 900° evidence of documented QMS that is not certified but complies with	1
(Option 2) SECTION A : Quality Management System Requirements ISO 900	· •
	4
evidence of documented QMS that is not certified but complies wit	
evidence of documented wino triat is not certained but complies with	
	Apply =1
A.1 QMS Manual or a document that defines and describes the QMS and its scope	1
A.2 Quality Policy Approved by top management.	1
A.3 Quality Objectives Approved by top management.	1
A.4 Control of documented information (i.e. document and record control) Clause 7.5 of ISO 9001:2015	1
A.5 Documented information for Control of nonconforming outputs Clause 8.7 of ISO 9001:2015	1
A.6 Documented information for Nonconformity and Corrective action Clause 10.2 of ISO 9001:2015	1
A.7 Documented information for Internal audit Clause 9.2 of ISO 9001:2015	1
Section A Score Option 2	7
SECTION B : Evidence of QMS in operation (Tender Quality Requirements -Ref 24)	0-105658000)
	Apply =1
B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015 B.2 Documented information for Control of Externally Provided Processes, Products and	1
Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015)	1
3.3 Latest copy of an internal management system audit report (with Nonconformity, Correction and/ or Corrective Action Reports) - Report must include but not limited to Objective, Scope, Criteria and outcomes of the audit. (Clause 9.2 of ISO 9001:2015)	1
B.5 Records of Management Review meetings (minutes, attendance registers etc.)	1
Section B Score	4
SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-10929 Draft Contract Quality Plan specific to the scope of work as described in the tender (Ref ISO 10005)	
	, , ,
NB! Draft Contract/Project Quality Plan has important QA deliverables as per NEC scope of work	1

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Section D Score		1
SECTION E: User defined additional Requirements & miscellaneous (Ref 2 Customer specific requirements & other standards and required can be lis here		
		Apply (Yes=1)
E.1 Form A is completed and signed.		1
Section E Score		1

Refer to supporting documents accompanying requirements- Supplier QM specification (QM 58); templates for Sections C; D & E.

- Supplier QM specification (QM 58)
- Contract Quality Plan (CQP)
- •Inspection and Test Plan (ITP) or Quality Control Plan (QCP)
- •Form A Tender contract quality requirements.

c) Safety

It should be noted that this tender is exempted from the OHS prerequisites for tendering process because Eskom Rotek Industries will be responsible for the transportation of the goods.

d) Commercial statutory documents

- It should be noted that some statutory documents are required for evaluation i.e., B-BBEE however they may expire during the evaluation process. A tenderer will not be awarded the contract if the following legislation documents are not valid:
 - Valid B-BBEE certificate or sworn affidavit
 - Tax Compliance Status (TCS) e-filing PIN from SARS.
 - Valid Letter of Good Standing with the compensation body/ FEMA (Federated employer's mutual assurance)/RMA (Rand mutual Assurance).
- Proof of National Treasury Central Supplier Database (CSD) with a tax compliant status at contract award

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Section 3: SDL&I Objectives in line with Reconstruction and Development Programme (RDP) Goals

Tenderers who complete and submit the objectives as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I objectives do not form part of scoring but commitments will form part of contractual obligations

1. Transformation – BBBEE Improvement or Retention Plan

- a) Transformation remains an area of focus, where Eskom continuously strives to align itself with national transformation imperatives to unlock growth, drive industrialization, create employment and contribute to skills development.
- b) Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Tenderer/s will be allocated points in terms of a preference point system based on specific goals, Eskom also requests that tenderer/s submits their B-BBEE improvement or retention plan within 30 days of signing the contract.
- c) Tenderer/s are therefore requested to indicate the extent to which they will maintain (only if the respondent is a Level 1) or may improve/maintain their B-BBEE status over the contract period if their B-BBEE status is level 2 or 3. Tenderer/s with a B-BBEE status level 4 at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of B-BBEE Level 3 by the end of the first year of the contract and thereafter improve their B-BBEE status level or migrate by one level higher.
- d) Tenderer/s with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of Level 4 by the end of the first year of the contract and thereafter improve at least one B-BBEE Level higher of each year from the second year of the contract.
- e) Tenderer/s are requested to submit their B-BBEE Improvement Plan as an essential document within 30 days of signing the contract.

NB: A valid B-BBEE certificate or Sworn Affidavit is a condition for contract award, if your company's annual Total Revenue is R10 Million or less you qualify as an Exempted Micro Enterprise therefore you can submit Sworn Affidavit. If your annual Total Revenue is R50 Million or less, you qualify as Qualifying Small Enterprise and must comply with all of the elements of QSE score card relevant to your sector unless an entity is at least 51% Black owned you are required to obtain a Sworn affidavit. If your Annual Total Revenue is above R50m you need to submit a Valid B-BBEE certificate

1. Local Procurement Content

"Local Procurement Content" refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component. Tenderers will be required to submit their proposals in the table below, at RFQ stage.

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Local Procurement	Eskom target	Tenderer Proposal
Content	xxx	XXX

Procurement spend on entities with a minimum 51% black ownership Applicable at RFQ stage and the agreed targets be included in the specific purchase order

The tenderer is encouraged to procure/spend on designated groups on the following paid invoices for both:

- indirect expenses (e.g. overheads) on goods and services supplied to the contractor/supplier by designated groups; and
- direct spend on goods and services supplied by the subcontractors for the execution of the scope of work

Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in the table below.

Procurement from Designated Group	Target	Tenderer's Proposal
Procurement from EME/QSE >51% owned by Black	To be set at RFQ stage	At RFQ stage
People		
Procurement from EME/QSE >51% owned by Black	To be set at RFQ stage	At RFQ stage
People who are Youth (BYO)		
Procurement from EME/QSE >51% owned by Black	To be set at RFQ stage	At RFQ stage
People who are Women (BWO)		

3. Jobs

Tenderers will be required to report on the number of jobs created and or retained as a result of this contract.

4. Skills development

Tenderers will be required, <u>at RFQ stage</u>, to submit proposals in the table below for developing the skills of unemployed candidates in the country. Skills development is intended to address Eskom's core, scarce and critical skills and the scarce and critical skills. These skills are also included in a 2020 list of occupations in high demand as stipulated in the Government Gazette 43937. Candidates shall be from all provinces in the country, and their composition shall be representative of the population demographics of South Africa

Skill Type / Occupation	Eskom Target	Tenderer's Proposal
Procurement & Supply Management Officer	To be set at RFQ stage	At RFQ stage
Quality Assurance / Control Technician	To be set at RFQ stage	At RFQ stage
Health and Safety Practitioner	To be set at RFQ stage	At RFQ stage
Assembler	To be set at RFQ stage	At RFQ stage

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The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

<u>Note</u>: That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives

Section 3: SDL&I Penalty and Performance Security

Applicable at RFQ stage

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations. For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon:

- Eskom receives the SDL&I progress report/s from the contractor.
- Fulfilment of all SDL&I obligations by the contractor.
- Submission of an approved compliance report by SDL&I Department.

Section 4: Reporting and Monitoring

- The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall
 be required to implement corrective measures to meet those SDL&I obligations before the
 commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule, which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SDL&I commitments

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ANNEXURE A

ACKNOWLEDGEMENT FORM

	re in receipt of the Invitation to Tender from Eskom Holdings SOC Ltd and the following and a issued by Eskom:
We co	onfirm that the documentation received by us is: (Indicate by ticking the box)
Corre	ct as stated in the Invitation to Tender Content List, and that each document is complete.
Or:	Incorrect or incomplete for the following reasons: □
Catal	oguing Acknowledgement:
	se select the relevant statement by ticking the appropriate box below]:
1.	We agree to provide the cataloguing information as described in the <i>tender submission</i> .
2.	We have already supplied Eskom with the cataloguing information pertaining to this enquiry in a previous contract/order [insert previous invitation to tender/RFQ number]
3.	□ We do not intend to provide the cataloguing information for the required scope / specifications. for the reasons stated hereunder: □
4.	I confirm that I am a Distributor/Importer/Agent and my Principal, being the Original
	Equipment Manufacturer (OEM) is or is not in the position to supply cataloguing information for items. See attached letter from OEM confirming his position.
Invitat	ion to Tender No: LP00161MM
Name	of company/JV:

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Country of registration:	
Name of contact person:	_
Contact details of contact person:	
Tel (landline):	
Cell phone:	
e-mail address:	

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ANNEXURE B

TENDERER'S PARTICULARS

The tenderer must furnish the following particulars where applicable:

Individual tenderer	
Unincorporated Joint venture (registration number for each member of the JV)	
Incorporated JV	
Other	
Please complete the following:	
Name of lead partner/member in case of JV	
CIPC Registration Number or CIPC disclosure certificate (for each individual company / JV member)	
VAT registration number (for each individual company / JV member)	
CIDB registration number (for each individual company/JV member if applicable), respective contractor grading designation for each individual company/JV member , and combined cidb contractor grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each member in the case of a JV)	
01 4 0 7 /	

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration

Name of contractor	
CIPC Registration number or CIPC disclosure	
certificate	
VAT registration number	

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CIDB Registration number (if applicable) and CIDB		
grade specified for the sub-contractor as may be		
stipulated in the Tender Data		
Proposed Scope of work to be done by sub-		
contractor		
Contact person		
Telephone number		
Fax number		
E-mail address		
Postal addr	ress	
Physical ad	Idress	
1.	If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom	
2.	If you are currently registered as a vendor on the Treasury Central Supplier Database(CSD) please provide your supplier registration number with Treasury	
3.	Please note that it is mandatory for you to register on National Treasury's CSD, if you intend doing work with any State department or State owned entity/company.	
4.	You may register online at National Treasury website on www.treasury.gov.za	
5.	If you are registered on SARS Efiling system, please provide your pin number in order to verify your tax compliant status	
6.	If you are required to be tax compliant as per SBD 1, but are not registered on CSD (foreign suppliers) or have not provided your SARS Efiling pin, please confirm that you have attached/will send a copy of a current valid tax compliant certificate as a tender returnable (by contract award stage).	

8. If sub-contracting is prescribed in the specific enquiry, you need to compete 8.1-8.7

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NO

YES



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8.1	Confirm	if you	intend	sub-cor	ntracting

YES NO
8.2 What percentage will you be sub-contracting?%
8.3 To whom do you intend sub-contracting?
8.4 Is the said sub-contractor registered on CSD?
YES NO
8.5 If yes to 8.4, please provide CSD number
8.4 Please confirm B-BBEE level of said sub-contractor
8.5 Which designated group does the sub-contractor belong to:-

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;
- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).
- 8.6 Please confirm that you have attached your signed intent to sub-contract document.

\/=0	N10	
YES	NO	

8.7 Have you attached proof of sub-contractor's belonging to designated group

YES	NO	

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1.	Single tenderers			
	I, the undersigned,		(Full name	es) hereby confirn
	that I am duly authorised to resulting from it, on behalf of	_		
	Signature:			
	Designation:			
	Date:	_		
2.	Joint Ventures			
	We, the undersigned, are s	(full	names), an authorise	d signatory o
	serving as the lead partner) a with the tender and any contr	cting in the capacity of lea		
	We attach to this Schedule a that all partners are liable jo			
	partner is authorised to incur	·	• •	esponsible for the
	entire execution of the contra	ct for and on behalf of an	y and all the partners.	
	Legal Name of Joint Venture Member	Full Name and Capacit Signatory	y of Authorised	Signature

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ANNEXURE C

INTEGRITY DECLARATION FORM

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

DECLARATION OF INTEREST

I/We understand that any natural/legal person, including employees of the State and/or those related to an Eskom employee/director (as per the definition of "related" set out hereunder), may tender to Eskom. However, in view of possible allegations of favouritism (the practice of showing favour to, or giving preference to some person/group, to the detriment of, or at the expense of another that is entitled to equal treatment or an equal opportunity), should the resulting tender, or part thereof, be awarded to such natural/legal person, as described herein, it is required that the *tenderer/s* declare such interest/relationship where:-

- the tenderer/s employees/directors are also employees/contractors/consultants/ directors in the state or a state owned entity.
- 2. the tenderer/s employees/directors are also employees/contractors/consultants/ directors of Eskom
- 3. the *tenderer/s* employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors
- 4. the legal person/s (including its employees/contractors/directors/members/ shareholders) on whose behalf the tender documents are signed, is in some other way "related" to an Eskom employee/contractor/consultant/director involved in the tender evaluation/tender adjudication/tender negotiation. "Related" meaning that:-
 - 1. an individual is related to another individual of they are married, or live together in a relationship similar to marriage;
 - 2. or are separated by no more than two degrees of natural or adopted consanguinity or affinity;
 - an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of "control" (as per Companies Act section 2(1)); and

1.a juristic person is "related" to another juristic person if:-

- either of them directly/indirectly controls the other, or the business of the other, as determined in accordance with the definition of "control" (as per Companies Act section 2(1));
- 2. either is a subsidiary of the other; or
- 3. a person directly/indirectly controls each of them, or the business of each of them, as determined in accordance with the definition of "control"
- 5. the *tenderer*/s and one or more of the *tenderers* in this RFP process have a controlling partner in common, or a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the proposal of another tenderer, or influence the decisions of Eskom regarding this bidding process;

To give effect to the provisions above, please complete the table hereunder with all required information.

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Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are a State/State owned entity employee/contractor/director.	Full Names & Capacity/Position of Eskom employee/ director/ consultant and details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the evaluation/adjudication/ negotiation of tenders

1. If any employee/director/member/shareholder/owner of tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation(Y/N) to undertake remunerative work outside public sector employment and attach proof to this declaration.

Do the tenderer/s and other tenderer in this RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? (Y/N) If Yes, attach proof to this declaration.

2. DECLARATION OF FAIR TENDERING PRACTICES

This serves as a declaration that when goods/services are being procured, all reasonable steps have been taken to address and/or prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A **[tender/proposal]** will be disqualified if the tenderer/s, or any of its directors have:

- 1. abused the institution's procurement process (e.g. bid rigging/collusion)
- 2. committed fraud or any other improper conduct in relation to such system.

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Please complete the declaration with an 'X" under YES or NO

Item	Question	Yes	No
1.1	Is the tenderer/s (or any of its directors/members/shareholders) listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector [Note: Companies/persons who are listed on the Database were informed in writing of this restriction by the Authority/Accounting Officer of the institution that imposed the restriction after the audi alteram partem rule was applied].		
	The Database of Restricted Suppliers can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.2	Is the tenderer/s (or any of its directors / members / shareholders)? listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004) The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the <i>tenderer/s</i> (or any of its directors/members/shareholders) convicted by a court of law (including a court outside South Africa) for fraud and/or corruption with respect to the procurement/tendering processes/procedures during the past five years?		
1.3.1	Provide details.		
1.4	Was the tenderer/s(or any of its directors/members/shareholders) prohibited from doing business with any International Financial Development/funding Agency or Lending Institution		
1.5	Is there any history/record of the tenderer/s (or any of its directors/members/shareholders) failing to meet their contractual obligation with any SOC?		

3.	DECLARATION OF	SHAREHOLDING INFORMATION

I, the undersigned	[Position]	hereby declare
that I am the duly authorised represent	ative of	[Name of Tenderer].
I further declare that the following	individuals and/or entities list	ed hereunder are Shareholders in

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Note that this information in the tables hereunder must be fully completed for each tenderer е

•	•	•		event that the tenderer is an ease add additional rows if requ		rporated JV, this must
Individu	als:					
Full Nam	e		lde	ntity Number		Shareholding Percentage
Other Er	ntities*:					
Full Legal / Trading Name	Registration Number/Trust Number	Shareholdi Percentage		Full name and surname of the directors/beneficiaries/shareholders of the shareholding entity	shareh	cation Numbers of the olders/directors/beneficiaries hareholding entity

I, the undersigned,	(full	names)	hereby	confirm	that I	am	duly
authorised to sign all documents	in connection with this t	tender an	d any co	ntract res	sulting f	rom	it on
behalf of	(insert the full legal nam	ne of tend	lerer).				

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

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processed for verification of conflicts of interest a processing may include the sharing of the information	nd other ancillary purposes by E	•
Signature:		
Designation and capacity in which signing		
Date:		
Joint Ventures		
I, the undersigned,(full n of lead partner, I am duly authorised to sign all doc		
contract resulting from it on behalf ofthe JV); and	(insert the full le	egal name of
I declare that I have read and understood the pro- information furnished herein is correct, that it is un- rejected, and that Eskom will act against the JV sho false; and	derstood that the JV's tender/prop	osal may be
I give my consent for this information to be used Declaration Form and/or in relation to the Supplier In	• •	this Integrity
I further consent that information provided in terr processed for verification of conflicts of interest a processing may include the sharing of the information	and other ancillary purposes by E	•
Signature:		
Designation and capacity in which signing		
Date:		

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(A copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners is attached to the invitation to tender/Request for proposal).

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ANNEXURE D

CPA REQUIREMENTS FOR LOCAL GOODS AND SERVICES (SOUTH AFRICA) IS NOT APPLICABLE.

Signed	Date	
Name	Position	
Tenderer		
Closing date of tender	/	
TENDERER'S SIGNATURE		

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ANNEXURE E

CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES

CONTRACT PRICE ADJUSTMENT AND FOREX PAYMENTS - IMPORTATION

Failure to propose contract price adjustment methods, either by completing this document or proposing alternative methods for any portion of the tender price, will lead to that portion of the tender price being considered fixed.

Where space in this document is insufficient, the tenderer shall submit the required information on separate schedules, duly referenced to this document.

Where foreign exchange is involved, and Eskom will cover the risk forward, the methods of payment listed in Part 1 are the only acceptable methods. It must be noted that Eskom considers Payment **Method 1** to be the default payment method.

PART 1: PAYMENT OF FOREIGN COMMITMENTS

Payment of Eskom's foreign commitment in foreign currency will be made either:

Payment Method 1A:

To a nominated bank account in a foreign country in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party);

Please note that the contracting party must be the direct importer of the goods Applicable (Y / N)

Payment Method 1B;

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party).

Please note:

- 4. The contracting party must be the direct importer
- 5. For payment purposes, Eskom will require both the foreign (commercial) invoice and the local tax invoice
- 6. The foreign currency values on both the commercial and local invoice must be the same. Eskom will not pay any profit in foreign currency.
- 7. Service related payments are excluded from this option;

Applicable(Y/N) or

Payment Method 2:

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well as the intended payment date, which will be as per the agreed payment terms. Any exchange rate adjustment after Eskom has notified the supplier of the date and the rate which the forward cover is cancelled, will be for the account of the supplier.

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Please note:

- 8. The contracting party has to be the direct importer of the goods.
- 9. This payment option is not applicable for the payment of services

Applicable (Y/N).....

An indemnity in writing confirming that the supplier will not buy forward cover is required where Payment Method 1 or 2 is contracted.

[Payment Method 2 must be accepted by the Commercial Policy and Procedure Manager before the tender documentation is sent out, but at the latest before the tender closing date. If it is not approved before tender closing, Payment Method 1 will be the default.]

Fixed ZAR pricing

The tenderer may elect to be responsible for the hedging of the exposure of the imported content. However, Eskom reserves the right to have line of sight of the exchange rates to be quoted by the tenderer. This entails a simultaneous exercise of the verification of the exchange rates to be used.

Applicable (Y/N).....

Please note: Eskom will require substantiating proof of importation at the time of invoicing, if payment methods 1A,1B and 2 are selected.

Where goods were previously imported into stock by the supplier, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases Eskom will not undertake any foreign exchange commitment or arrange forward cover.

PART 2: EXCHANGE RATES

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za)

Please note that the tenderer is required to submit proof of the SARB rate/s used.

PART 3: ADJUSTMENT OF IMPORTATION COSTS, ETC

The values in Rand included in the tender/contract price for the following costs shall be based on rates ruling for the month prior to the closing date of the tender and any variation in these rates applied to the value included in the tender price will be for Eskom's account.

RATES/TARIFFS

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Sea/Air Freight	
Bunker Adjustment Factor	
Daniel Adjustition action	
Currency Adjustment Factor	
Marine Risk Insurance (MRI) (Eskom will provide cover)	
Rate for Extension of MRI after Arrival of Goods at Site (if required)	
Wharfage	
Landing Charges	
Customs Duties	
RSA Port on which Import Charges are Based	

PART 4: ADJUSTMENT OF OVERSEAS MANUFACTURE, EXPATRIATE LABOUR AND OTHER COSTS (To be read in conjunction with Eskom CPA Index)

Eskom requires a fixed portion (free of price adjustment) appropriate to the nature of the contract.

The methods/formulae proposed in this part shall clearly identify the base month, the period over which adjustment will apply, the elements of labour and materials and source of the indices/rates/prices to be used.

The source of indices/prices/rates nominated in this part shall be from a recognised publishing authority. It must be clearly and completely defined. Supplier in-house indices are not acceptable.

The value of overseas manufacture, labour and material costs (ex-works), inland transportation, expatriate labour, etc. included in the tender/contract price shall be subject to adjustment in accordance with the methods stated hereunder.

The base indices/prices/rates shall be those ruling for the month prior to the month of the closing of the enquiry.

1. MANUFACTURING CPA METHOD (LABOUR AND MATERIAL)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

2. EXPATRIATE LABOUR METHOD

Please submit your proposals for this section on a separate sheet of paper as an annexure.

3. OTHER VALUES METHOD (e.g. Engineering fees, design fees, barging, inland transportation, etc.)

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Please submit your proposals for this section on a separate sheet of paper as an annexure.

PART 5: ADJUSTMENT OF LOCAL MANUFACTURE/SUPPLY MATERIAL, TRANSPORT AND ERECTION COSTS

The contract price adjustment method for local manufacture or partly local manufacture from imported stock, equipment or plant cost, transport cost within the RSA and local erection/installation cost shall be in accordance with the attached Eskom CPA Principles

PART 6: GUIDELINES FOR CONTRACT PRICE ADJUSTMENT CLAIMS --- PART 2, 3 AND 4

- 10. When the percentage increase or decrease between two indices/prices/tariffs is calculated, the earlier figure shall be taken as the base.
- 11. Where portions of the works are delivered at different times, contract price adjustments shall be made in respect of appropriate portions of the contract price.
- 12. Where the terms of payment of the contract allow progress payments, other than Eskom's standard payment terms, the agreed contract price adjustment method shall be applied to the value of such payment and to the date and level of completion to which payment is linked.
- 13. Where any figure given in a table is therein stated to be a provisional figure or is subsequently amended, the figure as ultimately confirmed or amended in the publication concerned shall apply.
- 14. Where the appropriate claim indices/prices, as defined in terms of the agreed formulae, are not available or are provisional, interim claims based on the last published confirmed or revised indices/prices as at the date of delivery/installation may be submitted. When the confirmed or revised index/price becomes available the final claim may be submitted, provided that such claim is received within 180 days of the date of delivery/installation.
- 15. Where requested by Eskom, the contractor shall submit publications showing base indices/prices/rates as they become available as well as updated values at three monthly intervals during the course of the contract.
- 16. Where it is considered necessary Eskom reserves the right to call for any documentary evidence to substantiate claims.

Closing date of tender	
TENDERER'S SIGNATURE	 -

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ANNEXURE F1 -

SBD 6.2

DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

Objective criteria not applicable at this stage 1 process, it will be applicable during the stage 2 (RFQ process)

Designation (Local content and production). Note: Designation for local production and content does not apply to this equipment. However, the Department of Trade, Industry and Competition (DTIC) designation of 90% is applicable to cables used in the assembly of Pole-top boxes. The SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) will be mandatory tender returnables at RFQ stage.

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YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)

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ANNEXURE G

SBD₁

PART A INVITATION TO BID

BID NUMBER:	LP00161MM	CLOSING			May 2024		ING TIME:	10h00 an	
	The prequalificati								
	testing and suppl				oxes for [Distribution I	Division on	ı an "as aı	nd when
DESCRIPTION	required" basis o								
	JL BIDDER WILL BE R				VRITTEN C	ONTRACT FOR	RM (SBD7).		
	DOCUMENTS MAY BE	E DEPOSITED I	N IHE	BID BOX					
	TREET ADDRESS)								1
	skom Holding SOC Ltd The Tender Office								
Limlanga Clus									
Millennium Bu									
	Rensburg Street								
Polokwane	•								
SUPPLIER INFOR	RMATION								
NAME OF BIDDE	R								
POSTAL ADDRES	SS								
STREET ADDRES	SS								
TELEPHONE NUI	MBER	CODE				NUMBER			
CELLPHONE NUI	MBER								
FACSIMILE NUM	BER	CODE				NUMBER			
E-MAIL ADDRES	S								
VAT REGISTRAT	ION NUMBER								
		TCS PIN:			OR	CSD No:			
B-BBEE STATUS		☐ Yes				EE STATUS	☐ Yes		
VERIFICATION C		□ Na				L SWORN	Пла		
[TICK APPLICABL IF YES, WHO WA		☐ No			AFFIC	DAVII	☐ No		
CERTIFICATE IS:									
			AN AC	COUNTING O	FFICER AS	CONTEMPLAT	TED IN THE C	LOSE CORF	ORATION
AN ACCOUNTING			ACT (CCA)					
	ONTEMPLATED IN THE CLOSE A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ORPORATION ACT (CCA) AND ACCREDITATION SYSTEM (SANAS)				AFRICAN				
	IAME THE ADDITION I THE TICK ADDITION STOTEM (SANAS)								
BOX				GISTERED AUI	DITOR				
IA D DDEE STA	TUS LEVEL VERIFIC	-	NAME		EEID AVIT	COD EMESO	OCEO MUC	T DE CUEN	NTTED IN
	ALIFY FOR PREFER				FFIDAVII(FUR EIVIES&	WOES) IVIUS	I BE SUBIV	III IED IN

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ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES ANSWER PART B:3 BELOW]
SIGNATURE OF BIDDER			DATE	
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority				
to sign this bid; e.g. resolution of directors, etc.)				
TOTAL NUMBER OF ITEMS OFFERED			TOTAL BID PRICE (ALL INCLUSIVE)	
BIDDING PROCEDURE ENQUIRIES MA	Y BE DIRECTED TO:	TECHI	NICAL INFORMATION MA	Y BE DIRECTED TO:
DEPARTMENT/ PUBLIC ENTITY	Eskom Holdings SOC Ltd	CONT	ACT PERSON	Motsatsi Magwele
CONTACT PERSON	Motsatsi Magwele	TELEF	PHONE NUMBER	015 230 1729
TELEPHONE NUMBER	015 230 1729	FACSI	MILE NUMBER	086 661 1062
FACSIMILE NUMBER	086 661 1062	E-MAII	LADDRESS	Magwelme@eskom.co.za
E-MAIL ADDRESS	Magwelme@eskom.co.za			

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PART B TERMS AND CONDITIONS FOR BIDDING

	BID SUBMI		
1.	BIDS MUST CONSIDER	TBE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS W ATION.	VILL NOT BE ACCEPTED FOR
2.	ALL BIDS N	MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR	ONLINE
3.	(BUSINESS INFORMAT	MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATO B REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIAN ION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAN D TO BIDDING INSTITUTION.	ICE STATUS; AND BANKING
4.	DIRECTOR	BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: SHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE TATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTI	SUBMITTED WITH THE BID
5.	PROCURE	S SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AN MENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF A ON OR SPECIAL CONDITIONS OF CONTRACT.	
	TAX COMP	LIANCE REQUIREMENTS	
1.	BIDDERS N	MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.	
2.		ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) I N OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.	SSUED BY SARS TO ENABLE
3.		ON FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILIN N, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBS	
4.	BIDDERS N	MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.	
5.		IERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PART TCS / PIN / CSD NUMBER.	Y MUST SUBMIT A SEPARATE
6.	WHERE NO MUST BE P) TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATA PROVIDED.	ABASE (CSD), A CSD NUMBER
	QUESTION	NAIRE TO BIDDING FOREIGN SUPPLIERS	
	1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	☐ YES ☐ NO
	2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA?	☐ YES ☐ NO
	3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	☐ YES ☐ NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?

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☐ YES ☐ NO



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ANNEXURE H - Applicable during Stage 2 (RFQ stage)

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1. The following preference point systems are applicable to invitations to tender:
- 1. the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- 2. the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1. To be completed by the organ of state

- 1. Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
 - 1. Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
 - 1. Price; and
 - 2. Specific Goals.

1. To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

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- 2. Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 3. The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

3. **DEFINITIONS**

- 1. **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- 2. "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- 3. **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- 4. "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- 5. "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

6. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$$
 or $Ps = 90 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

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7. POINTS AWARDED FOR SPECIFIC GOALS

- 1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- 1. an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
- 2. any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender (B-BBEE Status Level of Contributor)	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	10	20		
2	9	18		
3	6	14		
4	5	12		
5	4	8		
6	3	6		
7	2	4		
8	1	2		
Non-compliant contributor	0	0		

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DECLARATION WITH REGARD TO COMPANY/FIRM

1.	Name of company/firm
2.	Company registration number:
3.	TYPE OF COMPANY/ FIRM
	 Partnership/Joint Venture / Consortium One-person business/sole propriety Close corporation Public Company Personal Liability Company (Pty) Limited Non-Profit Company State Owned Company [TICK APPLICABLE BOX]

- 4. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
 - 1. The information furnished is true and correct;
 - 2. The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - 3. In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - 4. If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
 - 1. disqualify the person from the tendering process;
 - 2. recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - 4. recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - **5.** forward the matter for criminal prosecution, if deemed necessary.

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	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	
DATE:	
ADDRESS:	

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Annexure I SBD 4

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise,

employed by the state?

YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State Institution

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¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.



3.

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	,	uring institution? YES/NO	der, have a relationship with any person	WIIO IS
2.2.1	If so, furnish p	particulars:		
having		terest in the enterprise have any ir	/ shareholders / members / partners or any sterest in any other related enterprise wheth YES/NO	
	1.	If so, furnish particulars:		

Do you or any person connected with the hidder have a relationship with any person who is

DECLARATION

- I, the undersigned, (name)...... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:
- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- In addition, there have been no consultations, communications, agreements or arrangements with any 3.4 competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding

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² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



Signature

Position

.....

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process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

1. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE N			
6 OF PFMA SCM INSTRUCTION			
SUPPLY CHAIN MANAGEMEN	I SYSTEM SHOULD THIS D	ECLARATION PROVE TO B	E FALSE.

.....

Date

Name of bidder

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