



#### **Transnet Engineering**

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

### **REQUEST FOR PROPOSAL [RFP]:**

FOR THE SUPPLY AND DELIVERY OF MK5 SIDE FRAMES (BOGIES) FOR TRANSNET ENGINEERING, NATIONALLY, ON AN "AS AND WHEN" REQUIRED BASIS FOR A PERIOD OF FIVE (5) YEARS

RFP NUMBER TE24-GMX-9AA-09048

ISSUE DATE: 26 April 2024

BRIEFING DATE: Non-Compulsory on 06 May 2024

CLOSING DATE: 17 May 2024

CLOSING TIME: 12:00 PM

BID VALIDITY PERIOD: 180 Business Days from Closing Date

#### Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

(Delivery point\*NATIONAL ACROSS TRANSNET ENGINEERING MAJOR PLANTS i.e. BLOEMFONTEIN, GERMISTON, DURBAN, KOEDOOSPOORT, UITENHAGE).





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ANNEXURE F - MASTER AGREEMENT

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ANNEXURE H - TRANSNET'S SUPPLIER INTEGRITY PACT

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ANNEXURE J - SPECIFICATION (RSE\_TE\_SPC\_0048)

ANNEXURE K - TECHNICAL EVALUATION CRITERIA

OTHER DOCUMENTS- DRAWINGS (CME116\_12\_558, CME68-023017-729 and CME\_68\_12728\_558).



FOR THE SUPPLY AND DELIVERY OF MK5 SIDE FRAMES (BOGIES) FOR TRANSNET ENGINEERING, NATIONALLY, ON AN "AS AND WHEN" REQUIRED BASIS FOR A PERIOD OF FIVE (5) YEARS

**SECTION 1: SBD1 FORM** 

### **PART A**

### **INVITATION TO BID**

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET ENGINEERING, A DIVISION TRANSNET SOC LTD							
	TE24-GMX-9AA-	ISSUE	26 April	CLOSING		CLOSING	
BID NUMBER:	09048	DATE:	2024	DATE:	17 May 2024	TIME:	12:00pm
	FOR THE SUPPL	Y AND D	DELIVERY OF	MK5 SI	DE FRAMES	(BOGIES)	FOR TRANSNET
DESCRIPTION	ENGINEERING,NATI	ONALLY, ON	I AN "AS AND V	VHEN" REQU	IRED BASIS F	OR A PERIOD	OF FIVE (5) YEARS
BID RESPONSE	DOCUMENTS SUBMIS	SSION					
RESPONDENTS	ARE TO UPLOAD THE	IR BID RESP	ONSE PROPOS	ALS ONTO T	HE TRANSNET	SYSTEM AGAI	NST EACH TENDER
SELECTED (plea	<b>SELECTED</b> (please refer to section 2, paragraph 3 for a detailed process on how to upload submissions):						
https://transnetetenders.azurewebsites.net							
BIDDING PROC	BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO TECHNICAL ENQUIRIES MAY BE DIRECTED TO:						
CONTACT DEDCO	Millicont S	'ogano		CONTACT DED	CON	Aillicont Cogon	•

BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO		TECHNICAL ENQUIRIES MAY BE DIRECTED TO:					
CONTACT PERSON	Millicent Segane		CONTACT PER	SON	Millicent Segane		
TELEPHONE NUMBER	011 820 2078		TELEPHONE NUMBER 01:		011 820 2078	11 820 2078	
FACSIMILE NUMBER	N/A		FACSIMILE NUMBER N/A		N/A	N/A	
E-MAIL ADDRESS	millicent.Segane@transnet.net		E-MAIL ADDRI	ESS	millicent.Segane@tra	illicent.Segane@transnet.net	
SUPPLIER INFORMATION							
NAME OF BIDDER							
POSTAL ADDRESS							
STREET ADDRESS							
TELEPHONE NUMBER	CODE			NUMBER			
CELLPHONE NUMBER				l L			
FACSIMILE NUMBER	CODE			NUMBER			
E-MAIL ADDRESS				l L			
VAT REGISTRATION							
NUMBER							
SUPPLIER COMPLIANCE	TAX COMPLIANCE				UNIQUE F	REGISTRATION	
STATUS	SYSTEM PIN:			CENTRAL	REFERENCE NUME	BER:	
			OR	SUPPLIER			
				DATABASE	MAAA		





B-BBEE STATUS LEVEL TICK APPLICABLE BOX]		B-BBEE STATUS LEVEL	[TICK APPLICABLE BOX]			
VERIFICATION		SWORN AFFIDAVIT				
CERTIFICATE	☐ Yes ☐ No		☐ Yes ☐ No			
[A B-BBEE STATUS LEVEL	VERIFICATION CERTIFICATE/ SWO	 RN AFFIDAVIT (FOR EME:	S & QSEs) MUST BE SUBMITTED FOR			
PURPOSES OF COMPLIAN	ICE WITH THE B-BBEE ACT]					
1 ARE YOU THE		2 ARE YOU A				
ACCREDITED		FOREIGN BASED				
REPRESENTATIVE		SUPPLIER FOR				
IN SOUTH AFRICA	I □Vaa □Na	THE GOODS				
FOR THE GOODS	☐Yes ☐No	/SERVICES /WORKS	□Yes □No			
/SERVICES /WORKS	[IF YES ENCLOSE PROOF]	OFFERED?	[IF YES, ANSWER QUESTIONAIRE			
OFFERED?		<b>311 2112 1</b>	BELOW ]			
QUESTIONNAIRE TO BIDE	DING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT	OF THE REPUBLIC OF SOUTH AFRICA (R	SA)?	☐ YES ☐ NO			
DOES THE ENTITY HAVE A B	RANCH IN THE RSA?		☐ YES ☐ NO			
DOES THE ENTITY HAVE A P	PERMANENT ESTABLISHMENT IN THE RSA	۹?	YES □ NO			
	Y SOURCE OF INCOME IN THE RSA?		☐ YES ☐ NO			
			☐ YES ☐ NO			
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?						
· · · · · · · · · · · · · · · · · · ·						
	DE FROM THE SOUTH AFRICAN REV	VENUE SERVICE (SARS)	AND IF NOT REGISTER AS PER 1.3			
-						
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW.						





#### **PART B**

#### TERMS AND CONDITIONS FOR BIDDING

## 1. TAX COMPLIANCE REQUIREMENTS

- 1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 1.5 IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

# NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:	
CAPACITY UNDER WHICH THIS BID IS SIGNED:	
(Proof of authority must be submitted e.g. company resolution	)
DATE:	





# **SECTION 2: NOTICE TO BIDDERS**

### 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	FOR THE SUPPLY AND DELIVERY OF MK5 SIDE FRAMES (BOGIES) FOR TRANSNET ENGINEERING, NATIONALLY, ON AN "AS AND
	WHEN" REQUIRED BASIS FOR A PERIOD OF FIVE (5) YEARS
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at www.etenders.gov.za free of charge.
	To download RFP and Annexures:
	Click on "Tender Opportunities";
	Select "Advertised Tenders";
	In the "Department" box, select Transnet SOC Ltd.
	Once the tender has been in the list, click on the 'Tender documents" tab and process to download all uploaded documents.
	The RFP may also be downloaded from the Transnet Portal at https://transnetetenders.azurewebsites.net (please use Google Chrome to access Transnet link/site) free of charge (refer to section 2, paragraph 3 below for detailed steps)
COMMUNICATION	Transnet will publish the outcome of this RFP on the National Treasury e- tender portal and Transnet website with 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form  Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender
	portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.





Transnet will not be held liable if Bidders do not receive the latest
information regarding this RFP with the possible consequence of either
being disadvantaged or disqualified as a result thereof.
Yes- Non-compulsory on 06 May 2024 @11h00
Refer to paragraph 2 for more details
12:00 pm on 17 May 2024
Bidders must ensure that bids are uploaded timeously onto the system.
As a general rule, if a bid is late, it will not be accepted for consideration.
Bidders are required to ensure that electronic bid submissions are
done at least a day before the closing date to prevent issues which
they may encounter due to their internet speed, bandwidth or the
size of the number of uploads they are submitting. Transnet will
not be held liable for any challenges experienced by bidders as a
result of the technical challenges. Please do not wait for the last
hour to submit. A Bidder can upload 30mb per upload and multiple
uploads are permitted.
180 Business Days from Closing Date
Bidders are to note that they may be requested to extend the validity period
of their bid, at the same terms and conditions, if the internal evaluation
process has not been finalised within the validity period. However, once
the adjudication body has approved the process and award of the business
to the successful bidder(s), the validity of the successful bidder(s)' bid will
be deemed to remain valid until a final contract has been concluded.
With regard to the validity period of next highest ranked bidders, please
refer to Section 2, paragraph 11.12

Any additional information or clarification will be published on the Transnet e-Tender portal, if necessary.

# **2 FORMAL BRIEFING**

Non-compulsory briefing session will be held virtually via MS Teams on **06 May 2024 @11h00**.

# **Meeting details:**

# Join the meeting now

Meeting ID: 394 308 469 194

Passcode: fvub8x



#### <u>Download Teams</u> | <u>Join on the web</u>

#### **PROPOSAL SUBMISSION**

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log on to the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use Google Chrome to access Transnet link/site);
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected.
  - No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

### 4 RFP INSTRUCTIONS

4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.

# 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.

- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers.

  Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 12 below (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

#### 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [**JV**] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement





has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) as per the B-BBEE Preferential Procurement Regulations, 2022 preference point scoring.

#### **6** COMMUNICATION

- 6.1 For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted onto the system and to [Millicent Segane] before 12:00pm on 13 May 2024, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 6.2 After the closing date of the RFP, a Respondent may only communicate with the Acting DBAC Secretary, Mary Maluleke, at telephone number 012 391 1492, email Mary Maluleke Transnet Engineering GRM Mary.Maluleke@transnet.net on any matter relating to its RFP Proposal.
- 6.3 Respondents are to note that changes to its submission will not be considered after the closing date.
- 6.4 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 6.5 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 6.6 Transnet will publish the outcome of this RFP in the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. Respondents are required to check the National Treasury e-tender Portal and Transnet website for the results of the tender process. All unsuccessful bidders have a right to request Transnet to furnish individual reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form

### **7 CONFIDENTIALITY**

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

#### 8 COMPLIANCE

The successful Respondent [hereinafter referred to as the **Supplier** shall be in full and complete compliance with any and all applicable laws and regulations.



### 9 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

#### 10 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 10.1 modify the RFP's Goods/Services and request Respondents to re-bid on any such changes;
- 10.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 10.3 disqualify Proposals submitted after the stated submission deadline [closing date];
- 10.4 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 10.5 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP;
- 10.6 split the award of the contract between more than one Supplier/Service provider, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations; (Not Applicable)
- 10.7 Special conditions of tender
  - National Industrial Participation Programme (NIPP) (NIPP will be applicable if the import content is above \$USD 5 million and if not, Job Creation will be applicable).
  - Award of business to bidder/s will be according to 90/10 scorecard.
  - The successful/Preferred Bidder may be added to the Transnet Engineering Approved List of suppliers subject to technical approval of their Sample (FAI- First Article Inspection)
  - Awarding and delivery to be done in priority order to be advised and supplied by Logistics.
- 10.8 cancel the bid process;
- 10.9 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 10.10 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 10.11 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 10.12 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 10. 13 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the





contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the outcome of the tender has been published the outcome of the bid process on the National Treasury e-tender Portal and Transnet website. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

#### 11 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

#### 12 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

#### 13 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 form must be completed and submitted as an Essential returnable document by the closing date and time of the bid.

#### 14 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the Respondents tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.





Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.





Transnet urges its clients, suppliers and the general public to report any fraud or corruption to

#### **TIP-OFFS ANONYMOUS:**







# **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

#### 1 BACKGROUND

TE Wagons Bloemfontein was awarded work by TFR in financial 2021/22 to do 141 (One Hundred and Forty-One) CRM 13 wagons. Out of that total only 27 (Twenty-Seven) wagons were completed in financial year 2021/22 leaving a balance of 114 (One Hundred and Fourteen). During financial year 2022/23 TE Wagons (Bloemfontein, Durban, and Uitenhage Factories) has excess stock of these frames that can cover a total of 141 (One Hundred and Forty-One) wagons and there was no need to approach the external market. The balance of the wagons that were not completed were rolled over to financial year 2022/23, plus an additional new wagon required for the current financial year and that took the total number of wagons to be built in financial year 2023 to 319 (Three Hundred and Nineteen) wagons. The current requirement is based the required balance of frames to cover 211 wagons plus the demand for the new 150 CR 13 wagon from TFR FY2024/5.

#### **SCOPE OF REQUIREMENTS**

### **BILL OF QUANTITIES**

ITEM NO	DESCRIPTION	Est. Annual
		Quantities
068012728	FRAME; TYPE: SIDE, APPLICATION: MK V, HS Bogie	
		2460

NB: BIDDER/S ARE TO NOTE THAT THE QUANTITIES ARE ONLY ESTIMATES AND NOT CONCRETE. THE SUCCESSFUL BIDDER/S WILL BE AWARDED ACCORDING TO THE HIGHEST RANKED BIDDER AS PER THE RFP EVALUATION METHODOLOGY.





#### **SCOPE OF WORK OUTCOMES:**

### **Technical Capability Scope of work outcomes**

Submission of a Material certificate upon delivery to confirm conformance to item specification (FAI- First Article Inspection)

The successful bidder will be required to deliver the side frames Nationally to various Transnet Engineering centers/locations on an as and when required basis for a period of five (5) years:

Bidders are to note that Transnet Engineering may, at its discretion conduct site visits at bidder's premises prior to award.

# 2 GREEN ECONOMY / CARBON FOOTPRINT

Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.* 

#### 3 GENERAL SUPPLIER OBLIGATIONS

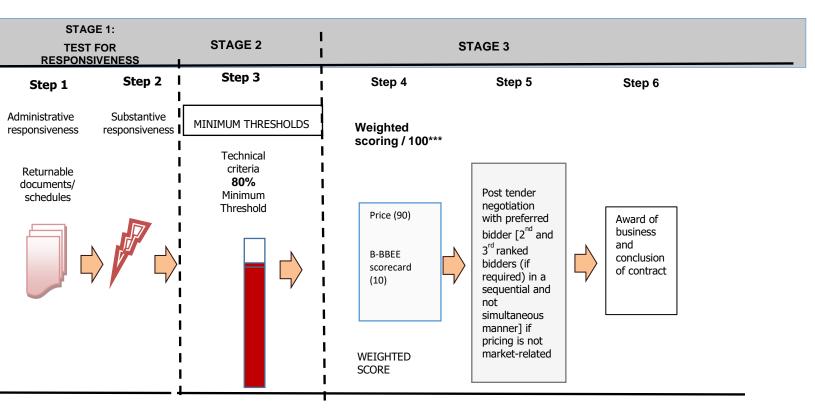
- 3.1 The Supplier shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 3.2 The Supplier must comply with the requirements stated in this RFP.





#### 4 EVALUATION METHODOLOGY

Transnet will utilise the following methodology and criteria in selecting a preferred Supplier:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).



# 4.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

Ad	ministrative responsiveness check	RFP Reference
•	Whether the Bid has been lodged on time	Section 1 paragraph 3
•	Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
•	Verify the validity of all returnable documents	Section 5
•	Verify if the Bid document has been duly signed by the authorised respondent	All sections

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further evaluation

# 4.2 STEP TWO: Test for Substantive Responsiveness to RFP

The test for substantive responsiveness to this RFP will include the following:

Check for substantive responsiveness	RFP Reference
Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule	Section 4
Whether the Bid materially complies with the scope and/or specification given	All Sections

The test for substantive responsiveness [Step Two] must be passed for a Respondent's proposal to progress to Step Three for further evaluation





# 4.3 STEP THREE A: Minimum Threshold 80 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

#### TENDER NO:TE24-GMX-9AA-09048

FOR THE SUPPLY AND DELIVERY OF MK5 SIDE FRAMES (BOGIES) FOR TRANSNET ENGINEERING, ON AN "AS AND WHEN" REQUIRED BASIS FOR A PERIOD OF FIVE (5) YEARS

TECHNICAL ELEMENT	TE REQUIREMENT	WEIGHTING (Points)	RATING MATRIX	EVIDENCE / COMMENTS / COMPLIANCE	SUPPLIER RESPONSE
Manufacturing Capability/Facility	Bidder to submits a business brochure or profile demonstrating the manufacturing and production capability process, which addresses at least a minimum of the below requirements:  a) Total furnace capacity in tonnes for medium/large castings? (requirement: >22 tonnes)  b) Whether the side frames will be casted internally by the bidder or outsourced by the bidder?  c) Will blown cores be used for the major castings or relevant methodology?  d) Will all the required heat treatment be done internally by the bidder?  e) Will resin (composite) sand be used to cast or relevant methodology?  f) Will all the required gauging be done internally by the bidder or outsourced by the bidder?	50 (Points)	1) Bidder to provide/ demonstrate TE requirements of manufacturing facility by complying to RSE_TE_SPC_0048 and drawings CME116_12_558 and CME_68_12728_558.  2) Bidder to sign each page of the specification and drawings specified to acknowledge compliance to the requirements  50 (Points) = Bidder submitted a business brochure or profile demonstrating the manufacturing and production capability process, which addresses at least a minimum of the six (6) requirements, and each page of the specification and drawings are signed to acknowledge compliance to the requirements.  0 (Points) = Bidder did not submit a business brochure or profile demonstrating the manufacturing and production capability process and / or Bidder did not submit process and / or B	1) Bidder to provide brochure or profile describing facilities and capabilities, production process and stages for the HS MK V bogie side frame.  2) Bidder to submit a signed specification (RSE_TE_SPC_0048) (each page) and drawings (CME116_12_558 and CME_58_12728_558).	Does the bidder comply to the requirements (Yes/No):  Requirement 1:  Requirement 2:
drawings CME116_12_558 and	Bidder to sign each page of the specification and the drawings to acknowledge compliance to all the requirements.		signed specification and drawings.  - Bidder submits a business brochure or profile which does not address at least a minimum of the six (6) requirements listed herein.  - Partial signing of the specification and drawings will result in a score of zero.  - Partial submission of the business brochure or profile will result in a score of zero.		
Experience	1) The bidder must indicate a list of historical and current client(s) to whom they supplied the HS MK V bogie side frame AND/OR a 26/30 tonnes per axle side frame as referred to in specification RSE_TE_SPC_0048 and drawings CME116_12_558 and CME_68_12728_558.  2) The following reports/certification are required as part of the documentation (Historical AND/OR Current):  a) Heat Treatment b) Impact Test (Films not required) d) Chemical and Mechanical Analysis e) Hardness Test	25 (Points)	25 (Points) = Bidder submitted Material test reports/certificates, which addresses at least a minimum of the five (5) requirements(as per column C), and at least a minimum of 1 (one) or more list of client(s) with a referral letter and the specified requirements.  0 (Points) = Bidder did not submit reports/certificatres, which addresses at least a minimum of the five (5) requirements, and at least a minimum of 1 (one) or more list of client(s) with a referral letter and the specified requirements.	with a referral letter which includes the following requirements: a) Client Name	1) Bidder provided a list of client(s with a referral letter and the specified requirements 2) Bidder submitted reports/certificatres and the specified requirements (Yes/No):  Transnet reserves the right to validate the references / list of clients provided by the bidders Bidders may be scored zero for any references /clients that cannot be verified or validated by Transnet
Delivery Lead Time	Bidder to specify delivery lead-time from date of Purchase Order to delivery date at TE location.	25 (Points)	25 (Points) = Four (4) weeks or less. 15 (Points) = Five (5) to eight (8) weeks. 0 (Points) = More than eight (8) weeks.	Bidders to stipulate lead time under section 4 of the RFP.	Delivery Lead Time (in weeks):



## 4.4 STEP FOUR: Evaluation and Final Weighted Scoring

Eva	luation Criteria	RFP Reference
•	Commercial offer	Section 4
•	Commercial discounts <sup>1</sup>	Section 4
•	Price adjustment conditions / factors	
•	Exchange rate exposure	
•	Disbursements	

### a) **Price and TCO Criteria** [Weighted score 80 points]:

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 90 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

*Ps* = Score for the Bid under consideration

Pt = Price of Bid under considerationPmin = Price of lowest acceptable Bid

#### b) **Specific Goals** [Weighted score 10 point]

- Specific goals preference points claim form
- Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

#### 4.5 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Evaluation Criteria	Final Weighted Scores
Price and Total Cost of Ownership	90
Specific goals - Scorecard	10
TOTAL SCORE:	100

### 4.6 STEP FIVE: Post tender Negotiation (if applicable)

Transnet reserves the right NOT to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

<sup>&</sup>lt;sup>1</sup> Only unconditional discounts will be taken into account during evaluation. A discount which has been offered conditionally will, despite not being taken into account for evaluation purposes, be implemented when payment is effected



- 4.7 Skills Transfer and Capacity Building for Transnet;
- 4.8 Impact on Transnet's Return On Investment;
- 4.9 Rotation of Suppliers to promote opportunities for other suppliers, by overlooking a supplier that has been awarded business repeatedly overtime in order to benefit other suppliers in the market;
- 4.10 the tenderer:
- 4.11 is not under restrictions, or has principals who are under restrictions, preventing participating in the employer's procurement,
- 4.12 is not undergoing a process of being restricted by Transnet or other state institution that Transnet may be aware of,
- 4.13 can, as necessary and in relation to the proposed contract, demonstrate that he or she possesses the professional and technical qualifications, professional and technical competence, financial resources, equipment and other physical facilities, managerial capability, reliability, experience and reputation, expertise and the personnel, to perform the contract,
- 4.14 has the legal capacity to enter into the contract
- 4.15 is not insolvent, in receivership, under Business Rescue as provided for in chapter 6 of the Companies Act, 2008, bankrupt or being wound up, has his affairs administered by a court or a judicial officer, has suspended his business activities, or is subject to legal proceedings in respect of any of the foregoing,
- 4.16 complies with the legal requirements, if any, stated in the tender data and
- 4.17 is able, in the option of the employer to perform the contract free of conflicts of interest.

#### 4.18 STEP SIX: Award of business and conclusion of contract

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

#### **AWARD STRATEGY**

- **National Industrial Participation Programme (NIPP)** (NIPP will be applicable if the import content is above \$USD 5 million and if not, Job Creation will be applicable).
- Award of business to bidder/s will be according to 90/10 scorecard.
- The successful/Preferred Bidder may be added to the Transnet Engineering Approved List of suppliers subject to technical approval of their Sample (FAI- First Article Inspection)
- Awarding and delivery to be done in priority order to be advised and supplied by Logistics.
  - Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
  - A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.



# 4.19 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Thresholds	Minimum Threshold
Technical / functionality	80

Evaluation Criteria	Final Weighted Scores
Price and Total Cost of Ownership	90
Specific Goals - Scorecard	10
TOTAL SCORE:	100





# **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below:

### PRICING AND DELIVERY SCHEDULE FOR TRANSNET ENGINEERING

### Year 1

ТҮРЕ	Item No	Description of Item	Lead Time	Estimated Quantity Y1	Price Per Unit (Excl Vat)	TOTAL OF ITEM [ZAR] Vat)	
MK5	068012728	FRAME; TYPE: SIDE, APPLICATION: MK V, HS Bogie					
	TOTAL PRICE, exclusive of VAT:						
		VAT 15% (if applic	able)				
		Other Applicable applicable	Taxes (e	.g. import	duties) if		
		Unconditional Disc	ount(s)				

#### Year 2

TYPE	Item No	Description of Item	Lead Time	Estimated Quantity Y2	Price Per Unit (Excl Vat)	TOTAL OF ITEM [ZAR] Vat)	
MK5	068012728	FRAME; TYPE: SIDE, APPLICATION: MK V, HS Bogie					
TOTAL PRICE, exclusive of VAT:							

(where applicable)

Total Inclusive of VAT and other applicable taxes



VAT 15% (if applicable)	
Other Applicable Taxes (e.g. import duties) if applicable	
Unconditional Discount(s)	
Total Inclusive of VAT and other applicable taxes (where applicable)	

# Year 3

TYPE	Item No	Description of Item	Lead Time	Estimated Quantity Y3	Price Per Unit (Excl Vat)	TOTAL OF ITEM [ZAR] Vat)	
MK5	068012728	FRAME; TYPE: SIDE, APPLICATION: MK V, HS Bogie					
	TOTAL PRICE, exclusive of VAT:						
		VAT 15% (if applic	able)				
		Other Applicable applicable	Taxes (e	.g. import	duties) if		
		Unconditional Disc	ount(s)				

### Year 4

TYPE						TOTAL	PRICE
	Thoma No.	Description of Item	Land	Estimated		OF ITEM	ı
	Item No		Lead	Quantity	Price Per	[ZAR]	(Excl
			Time	Y4	Unit	Vat)	

(where applicable)

Total Inclusive of VAT and other applicable taxes



					(Excl Vat)		
MK5	068012728	FRAME; TYPE: SIDE, APPLICATION: MK V, HS Bogie					
	TOTAL PRICE, exclusive of VAT:						
		VAT 15% (if applic	able)				
		Other Applicable applicable	Taxes (e	.g. import	duties) if		
		Unconditional Disc	ount(s)				
		Total Inclusive of (where applicable)		other applica	ible taxes		

# Year 5

ТҮРЕ	Item No	Description of Item	Lead Time	Estimated Quantity Y5	Price Per Unit (Excl Vat)	TOTAL OF ITEM [ZAR] Vat)	
MK5	068012728	FRAME; TYPE: SIDE, APPLICATION: MK V, HS Bogie					
	TOTAL PRICE, exclusive of VAT:						
VAT 15% (if applicable)  Other Applicable Taxes (e.g. import duties) if applicable							
		Unconditional Disc	ount(s)				
		Total Inclusive of (where applicable)		other applica	able taxes		





Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

Trade Discount: %. Settl	lement Discount:%	
Lead Time: pe	er week. Capacity:	per month

#### **SPLIT AWARD**

Not Applicable

#### **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be guoted in South African Rand inclusive of VAT.
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
- e) Rates proposed must be aligned with the Guide on Hourly Fee Rates for Consultants" by the Department of Public Service and Administration (DPSA);
- f) Quantities given are estimates only. Any orders resulting from this RFP will be on an "as and when required" basis.
- g) Prices are to be quoted on a delivered basis to **Transnet Engineering**, **Nationally across various Plants** (Bloemfontein, Uitenhage, Durban, Koedoespoort, Germiston)





h)	Please note that should you have offered a discounted price(s), Transnet will only consider such price
	discount(s) in the final evaluation stage if offered on an unconditional basis.

	YES NO				
	fixed for the contract duration. [Not to be confused with bid validity period Section 2, clause 1]				
l)					
k)	Manufacturing and delivery lead time calculated from date of receipt of purchase order: weeks.				
j)	In respect of incoterms conditions, if applicable, please refer to paragraph 25 of the General Bid Conditions which is attached to the RFQ as Annexure				
	Currency rate of exchange utilised:				
i)	Where a Respondent's price(s) includes imported goods/items, the rate of exchange to be used must be in South African Rands for purposes of determining whether the price is market related or not and must be the currency's rate published by the South African Reserve Bank on the date of the advertisement of the bid:				

# If No, please provide escalation Formula with your submission:

OR

m)	Respondents, if awarded the contract, are required to indicate that their prices quoted would be kept firm and
	fixed a period of months, subject thereafter to adjustment (i.e. after the initial period of months)
	utilizing the following price index/indices/adjustment formula. [Not to be confused with bid validity period
	Section 2, clause 1]

#### 1. DISCLOSURE OF CONTRACT INFORMATION

#### **PRICES TENDERED**

.....

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

# JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, Goods provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.





# DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld. **Is the Respondent** (Complete with a "Yes" or "No") A DPIP/FPPO **Closely Related** Closely to a DPIP/FPPO Associated to a **DPIP/FPPO** List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement. Role in No Name the **Shareholding** Registration **Status Entity Entity** % Number (Mark the applicable option with an X) **Business Business** (Nature of Active **Non-Active** interest/ Participation) 1 2 3

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.



#### 2. **PRICE REVIEW**

The successful Respondent(s) [the Supplier] will be obliged to submit to an annual price review. Transnet will be benchmarking this price offering(s) against the lowest price received as per a benchmarking exercise. If the Supplier's price(s) is/are found to be higher than the benchmarked price(s), then the Supplier shall match or better such price(s) within 30 [thirty] calendar days, failing which the contract may be terminated at Transnet's discretion or the particular item(s) or service(s) purchased outside the contract.

#### "AS AND WHEN REQUIRED" CONTRACTS

- 3.1 Purchase orders will be placed on the Supplier(s) from time to time as and when Goods are required.
- 3.2 Transnet reserves the right to place purchase orders until the last day of the contract for deliveries to be effected, within the delivery period / lead time specified, beyond the expiry date of the contract under the same terms and conditions as agreed upon.
- 3.3 Delivery requirements may be stipulated in purchase orders and scheduled deliveries may be called for. However, delivery periods and maximum monthly rates of delivery offered by the Respondents will be used as guidelines in establishing lead times and monthly delivery requirements with the Supplier.
- 3.4 Where scheduled deliveries are required, the delivery period(s) specified must be strictly complied with, unless otherwise requested by Transnet. Material supplied earlier than specified may not be paid for or may be returned by Transnet, with the Supplier being held liable for all expenses so incurred, e.g. handling and transport charges.
- 3.5 If the delivery period offered by the Respondents is subject to a maximum monthly production capacity, full particulars must be indicated in Section 4 [Pricing and Delivery Schedule]

3.7 Respor	ndents are req	uired to indicat	e below the a	ction that the Respo	ondent propo	oses to tak	ke to ensure
continu	uity of	supply	during	non-working	days	or	holidays.

Respondents are required to indicate whether they have a return policy in place (if so attach a copy):

YES		NO	
			Ì
	1		

Respondents are required to indicate a reasonable timeframe during which Transnet may return any surplus goods:

#### 5. **MANUFACTURERS**

The Respondents must state hereunder the actual manufacturer(s) of the Goods tendered for:

5.1 Local Manufacturer(s):



RFP ITEM NO.	NAME	BUSINESS ADDRESS

### 5.2 Foreign Manufacturer(s):

RFP ITEM NO.	NAME	BUSINESS ADDRESS

# 6. INSPECTION DETAILS

The Respondents must state the actual name(s) and address/addresses of the suppliers of the Goods for inspection purposes only:

# 6.1 Local Manufacturer(s)

RFP ITEM NO.	NAME	BUSINESS ADDRESS

# 6.2 Foreign Manufacturer(s):

RFP ITEM NO.	NAME	BUSINESS ADDRESS

### 7. IMPORTED CONTENT

The Respondents must state hereunder the value and percentage of the imported content as well as the country of origin in respect of each item tendered for:

RFP ITEM NO / DESCRIPTION.	VALUE	% COST	COUNTRY OF ORIGIN





Note: Where more than one country is applicable to one item, the Respondents must furnish this information separately.

#### 8. EXCHANGE AND REMITTANCE

The attention of the Respondents is directed to clause 17 [Exchange and Remittance] of the General Bid Conditions. If Transnet is requested by the Respondent to effect payment overseas direct to the Respondent's principal or Supplier, which is not a registered South African Company please complete the details below, using the rate of exchange published by the South African Reserve Bank 7 [seven] calendar days before the closing date of this RFP:

8.1	ZAR 1.00 [South African currency	y] being equal to	[foreign currency]
8.2	% in relation to tendered	price(s) to be remitted ove	rseas by Transnet
8.3		[Name of country to which	payment is to be made]
8.4	Beneficiary details:		
	Name [Account holder]		
	Bank [Name and branch code] _		
	Swift code		
	Country		
8.5		[Applicable base date	of Exchange Rate used]

Respondents are advised that should a contract be awarded for deliveries on an "as and when required" basis, any future remittance(s) to overseas principals/service providers, as instructed above, will be based on an agreed rate of exchange related to the contractual price of the Goods at that time.

Respondents should note that Transnet would prefer to receive fixed price offers expressed in South African Rand [ZAR].

#### 9. EXPORT CREDIT AGENCY SUPPORTED FINANCE

In order to finance its payment obligations under a future contract where foreign transactions are involved, Transnet may consider raising debt financing [an **ECA Facility**] from one or more banks or financial institutions, with the benefit of export credit agency [**ECA**] credit support to be provided by an ECA.

Under such circumstances the successful Respondent will agree to undertake:

 a) to provide [and/or cause the Parent/OEM to provide, as applicable] to Transnet and the banks and financial institutions that may participate in the ECA Facility all such assistance as an importer of Goods and/or Services, which are eligible for ECA credit supported finance by an ECA, is generally required to provide for the purposes of obtaining ECA support;



b) not to do or [as Supplier of the relevant eligible Goods or services] omit to do anything, which may adversely affect Transnet's prospects of qualifying for or, once obtained, maintaining ECA credit support by an ECA in respect of an ECA Facility.

All cost, expenses, charges and liabilities incurred by Transnet in establishing an ECA Facility with credit support from an Export Credit Agency, may be for the account of Transnet.

#### 10. NATIONAL RAILWAY SAFETY REGULATOR ACT

#### Accepted:

YES		NO	

#### 11. SERVICE LEVELS

- 11.1An experienced national account representative(s) is required to work with Transnet's procurement department. [No sales representatives are needed for individual department or locations]. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 11.2Transnet will have quarterly reviews with the Supplier's account representative on an on-going basis.
- 11.3Transnet reserves the right to request that any member of the Supplier's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.
- 11.4The Service provider guarantees that it will achieve a 95% [ninety-five per cent] service level on the following measures:
- a) Random checks on compliance with quality/quantity/specifications
- b) On-time delivery
  - 11.5 The Supplier must provide a telephone number for customer service calls.
  - 11.6Failure of the Supplier to comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty to Transnet, giving 30 [thirty] calendar days' notice to the Supplier of its intention to do so.

# **Acceptance of Service Levels:**

YES		NO	



# 12. TOTAL COST OF OWNERSHIP AND CONTINUOUS IMPROVEMENT INITIATIVES

12.1 Respondents shall indicate whether they would be committed, for the duration of any contract which may be awarded through this RFP process, to participate with Transnet in its continuous improvement initiatives to reduce the total cost of ownership [**TCO**], which will reduce the overall cost of transportation Goods and related logistics provided by Transnet's operating divisions within South Africa to the ultimate benefit of all end-users.

	benefit of all 6  Accepted:	end-user	S.								
	YES				NC	)					
	If "yes", pleas	se specify	/ detail	s in paragra	ıph 6.2 belo	W.					
12.2	Respondents of give examples areas and propended to t	of speci	fic area	as and strate al savings p	egies where ercentages	cost reduct	tion initiatives included. Add	can be	introd inform	uced.	Specific
Res risk	3. RISK pondents must to Transnet pe Quality and s	rtaining	to pote	ential non-pe	erformance l	•				d mitig	gate the
13.2	Continuity of	supply	:								
13.3	Compliance	with	the	Occupat	ional He	alth an	d Safety	Act,	85	of	1993
13.4	Compliance	with	the	National	Railway	Safety	Regulator	Act,	16	of	2002
at				on this	day of				20		





SIGNATURE OF WITNESSES	ADDRESS OF WITNESSES
1 Name	
2Name	
SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTAT	IVE:
NAME:	-
DESIGNATION:	





#### **SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS**

I/We											
[name	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]	
carrying		on		business			trading/operating				
represen	ted by_										
in my cap	pacity a	as									
being du	ly auth	orised there	eto by a Reso	lution of t	the Board of Dire	ectors o	r Members or Ce	ertificat	e of Partr	ners, dated	
		to en	ter into, sign	execute	and complete a	ny doc	uments relating	to this	proposa	al and any	
subseque	ent Aa		· -		persons are he	-	_			-	
-	_		_		enter into Post	=		_			
		u Cillity, Sili			enter into rost	renuei			st rankeu	biddei (S).	
FULL NAI	ME(2)		CAPA	ACITY			SIGNATU	KE			
_											
_				-							
_			<del></del>								

I/We hereby offer to supply/provide the abovementioned Goods at the prices quoted in the schedule of prices in accordance with the terms set forth in the documents listed in the accompanying schedule of RFP documents.

I/We agree to be bound by those conditions in Transnet's:

- (i) Master Agreement (which may be subject to amendment at Transnet's discretion if applicable);
- (ii) General Bid Conditions; and
- (iii) any other standard or special conditions mentioned and/or embodied in this Request for Proposal.

I/We accept that unless Transnet should otherwise decide and so inform me/us in the letter of award, this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.





Should Transnet decide that a formal contract should be signed and so inform me/us in a letter of award [the **Letter of Award**], this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence] together with Transnet's Letter of Award, shall constitute a binding contract between Transnet and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the supply/provision of Goods within 2 [two] weeks thereafter, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

#### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

Respondent to indicate the details of its *domicilium citandi et executandi* hereunder:

Name	of	Entity:
Facsimile:		·
Address:		<del></del>

## **NOTIFICATION OF AWARD OF RFP**

As soon as possible after approval to award the contract(s), the successful Respondent [the Supplier] will be informed of the acceptance of its Proposal. Transnet will also publish the outcome of the tender, including successful and unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a right to request reasons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt of the request from the bidder.

#### **VALIDITY PERIOD**





Transnet requires a validity period of 180 Business Days [from closing date] against this RFP, excluding the first day and including the last day.

## NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFP is submitted.

(i)	Registration number of company / C.C.			
(ii)	Registered name of company / C.C			
(iii)	Full name(s) of director/member(s)	Address/Addresses	ID Number(s)	

#### **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory	Returnable	Failure to provide all these Mandatory Returnable Documents at the		
Documents		Closing Date and time of this RFP will result in a Respondent's		
		disqualification.		
Returnable Docur	ments Used for	Failure to provide all Returnable Documents used for purposes of		
Scoring		scoring a bid, by the closing date and time of this bid will not result		
		in a Respondent's disqualification. However, Bidders will receive an		
		automatic score of zero for the applicable evaluation criterion.		
Essential Returnal	ble Documents	Failure to provide essential Returnable Documents will result in		
		Transnet affording Respondents a further opportunity to submit by		
		a set deadline. Should a Respondent thereafter fail to submit the		
		requested documents, this may result in a Respondent's		
		disqualification.		

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

# a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following <u>Mandatory Returnable</u> <u>Documents</u>, and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:





MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
SECTION 4: Pricing and Delivery Schedule	

# b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	UBMITTED
	[Yes or No]
Respondent's valid proof of evidence to claim points for compliance with Specific Goals'	
requirements as stipulated in Section 9 of this RFP	
Valid proof of Respondent's Specific Goals requirements stipulated in Section 9 of this	
RFP (Valid B-BBEE certificate or Sworn- Affidavit as per DTIC guidelines)	
B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a	
consolidated scorecard will be accepted) as per DTIC guideline	
Annexture B Declaration Certificate for Local Production and Content	
Annexture C Local Content Declaration - Summary Schedule	
Technical response documents as per Annexure K	

## c) Essential Returnable Documents:

Over and the above the requirements of section (a) and (b) mentioned above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:





## **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES  In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the	[Yes or No]
In the case of loint Ventures, a copy of the loint Venture Agreement or written confirmation of the	
The case of some ventares, a copy of the some ventare Agreement of written committation of the	:
intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements	
plus 2 previous years	
SECTION 1: SBD1 Form	
SECTION 2: Notice to bidders	
SECTION 3: Background, Overview and scope of requirements	
SECTION 5: Proposal Form and List of Returnable documents	
SECTION 6: Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	
SECTION 8: RFP clarification request form	
SECTION 9 : Specific Goals Points Claim Form	
SECTION 10: Certificate of Attendance of Non-Compulsory RFP Briefing	
Section 11 Job Creation Schedule Returnable documents	
SECTION 12: SBD 5 (NIPP) (If Applicable)	
SECTION 13: Protection of Personal Information	
Annexture A Local Content SATS	
Annexture D Imported Content Declaration - Supporting Schedule to Annexture C	
Annexture E Local Content Declaration - Supporting Schedule to Annexture C	

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual





Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this da	y of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AUTH	HORISED REPRESENTAT	IVE:	
NAME:			
DESIGNATION:			





# SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement and SLA attached
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			

TRANSNET	٦	R	AI	N	51	V	Е	Г
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SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE:
NAME:
DESIGNATION:





#### SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM

NAME OF ENTITY:	
We	do hereby certify that:

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Proposal [RFP];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Goods as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
- 4. At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents;
- 5. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
- 6. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
- 7. We declare that a family, business and/or social relationship **exists / does not exist** [delete as applicable] between an owner / member / director / partner / shareholder of our entity and an employee or board member of the Transnet Group including any person who may be involved in the evaluation and/or adjudication of this Bid;
- 8. We declare that an owner / member / director / partner / shareholder of our entity **is / is not** [delete as applicable] an employee or board member of Transnet;
- 9. In addition, we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years.
  I further declare that if they were a former employee or board member of Transnet in the past 10 years that





they **were/were not** involved in the bid preparation or had access to the information related to this RFP; and

Indicate 	nature	of	relationship	with	Transnet: 
PARTNER/SHA	AREHOLDER/EMPLOY	/EE:		А	DDRESS:
FULL NAME OI					
following secti	on:				
If such a rela	tionship as indicated	d in paragraph	7, 8 and/or 9 exists, th	e Respondent is	to complete the

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet. Information provided in the declarations may be used by Transnet and/or its affiliates to verify the correctness of the information provided]

11. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.



## **BIDDER'S DISCLOSURE (SBD4)**

#### 12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 13 Bidder's declaration

13.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>2</sup> in the enterprise, employed by the state?

YES/NO

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

13.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

YES/NO

13.2.1. If so, furnish particulars:

<sup>&</sup>lt;sup>2</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.



<ul><li>13.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?</li><li>13.3.1. If so, furnish particulars:</li></ul>	YES/NO

#### 14 DECLARATION

I, the undersigned, (name)...... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 14.1 I have read and I understand the contents of this disclosure;
- 14.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 14.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 14.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.





institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

#### **BREACH OF LAW**

We further hereby certify that I/we (the bidding entity and/or any of its directors, members or partners) have/have not been [delete as applicable] found quilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

NATURE	OF	BREACH:
DATE OF BREACH:		
Furthermore, I/we acknowledge that Transner process, should that person or entity have obligation.	_	
SIGNED at	on this day of	20
For and on behalf of	AS WITNESS:	





duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC



# **SECTION 8: RFP CLARIFICATION REQUEST FORM**

	MX-9AA-09048	
RFP deadline for	questions / RFP Clarifications: Before 10:00 AM on 13 May 2024	
TO:	Transnet SOC Ltd	
ATTENTION:	Millicent Segane	
EMAIL	Millicent.segane@transnet.net	
DATE:		
FROM:		
RFP Clarification	No [to be inserted by Transnet]	
EST EAD DED C	LADIEICATION	
EST FOR REP C	LARIFICATION	





#### **SECTION 9: SPECIFIC GOALS POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 90/10 system for requirements with a Rand value of over R50 000 000 (all applicable taxes included); and
  - the 80/20 system for requirements with a Rand value of not exceeding R50 000 000 (all applicable taxes included);
- 1.2 The value of this bid is estimated to exceed R50 000 000 (all applicable taxes included) and therefore the 90/10 preference point system shall not be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price;
  - (b) B-BBEE Status Level of Contribution; and
  - (c) Any other specific goal determined in Transnet preferential procurement policy.



1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	90
SPECIFIC GOALS	10
B-BBEE Level of contributor (1 or 2)	5
Local Production and Content (Bogie- 100%)	5
Non-Compliant and/or B-BBEE Level 3-8 contributors	0
Total points for Price and Specific Goals must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of evidence for any of the specific goals together with the bid will be interpreted to mean that preference points are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "Ownership" means 51% black ownership
- (e) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (f) **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);





- (h) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (i) "Price" includes all applicable taxes less all unconditional discounts.
- (j) "Proof of B-BBEE Status Level of Contributor"
  - i) the B-BBBEE status level certificate issued by an authorised body or person;
  - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (k) "QSE" means a Qualifying Small Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 ( Act No. 53 of 2003);
- (I) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (m) **"Specific goals"** means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

#### 3. POINTS AWARDED FOR PRICE

#### 3.1 THE 90/10 PREFERENCE POINT SYSTEMS

A maximum of 90 points is allocated for price on the following basis:

90/10

$$Ps = 90 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points

Selected Specific Goal	Number of points allocated (90/10)	
B-BBEE Level of contributor (1 or 2)	5	



Local Content and production (Bogie 100%)	5
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

# 4. EVEDINCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

Specific Goals	Acceptable Evidence
B-BBEE (1 or 2)	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
Local Combons and much strong (Bosin	JV, a consolidated scorecard will be accepted) as per DTIC guideline
Local Content and production (Bogie 100%)	Local content Annexures B (SBD 6.2) and C

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit			
Large	Certificate issued by SANAS accredited verification agency			
QSE	Certificate issued by SANAS accredited verification agency			
	Sworn Affidavit signed by the authorised QSE representative and attested by a			
	Commissioner of Oaths confirming annual turnover and black ownership (only black-			
	owned QSEs - 51% to 100% Black owned)			
	[Sworn affidavits must substantially comply with the format that can be obtained on			
	the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp">www.dti.gov.za/economic empowerment/bee codes.jsp</a> .]			
EME <sup>4</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a			
	Commissioner of Oaths confirming annual turnover and black ownership			
	Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership			
	Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard			

RFP for Goods and Services with LC



- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.5 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by Transnet or regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

#### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

c	D DDEE CTATUC LEVEL	OF CONTRIBUTION OF ATMER	IN TERMS OF PARAGRAPHS 1.4 AND 6.1
n.	B-BBEE STATUS LEVEL	OF CONTRIBUTION CLAIMED	IN TERMS OF PARAGRAPHS 1.4 AND 6.1

6.1 B-BBEE Status Level of Contribution: . = .......(maximum of 5 points)

(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

#### 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)



#### 7.1.1 If yes, indicate:

- i) What percentage of the contract will be subcontracted......%
- ii) The name of the sub-contractor.....
- iii) The B-BBEE status level of the sub-contractor......





iv) Whether the sub-contractor is an EME or QSE.

# (Tick applicable box)

YES	NO	

v) Specify, by ticking the appropriate box, if subcontracting with any of the following enterprises:

Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		





8.	DECLARATION WITH REGARD TO COMPANY/FIRM
8.1	Name of company/firm:
8.2	VAT registration number:
8.3	Company registration number:
8.4	TYPE OF COMPANY/ FIRM
	□ Partnership/Joint Venture / Consortium
	□ One person business/sole propriety
	□ Close corporation
	□ Company
	□ (Pty) Limited
	[TICK APPLICABLE BOX]
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES
8.6	COMPANY CLASSIFICATION  Manufacturer  Supplier  Professional Supplier  Other Suppliers/Service providers, e.g., transporter, etc.  [TICK APPLICABLE BOX]
8.7	Total number of years the company/firm has been in business
8.8	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraphs 1.4 and 6.1 of the foregoing certificates, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
	i) The information furnished is true and correct.
	ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph





1 of this form.

- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 1.4 and6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct.
- iv) If a bidder submitted false information regarding its B-BBEE status level of contributor or any other matter required in terms of the Preferential Procurement Regulations, 2022 which will affect or has affected the evaluation of a bid the purchaser may, in addition to any other remedy it may have.
  - (a) disqualify the person from the bidding process.
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct.
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.
  - (d) if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract.
  - (e) recommend that the bidder or contractor, its shareholders, and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - (f) forward the matter for criminal prosecution.

WITNESSES	
1	
2	SIGNATURE(S) OF BIDDERS(S)
2	DATE:
	ADDRESS





# SECTION 10: CERTIFICATE OF ATTENDANCE OF NON-COMPULSORY RFP BRIEFING

It is hereby certified that –	
1.	
2.	
this RFP-TE24-GMX-9AA-09048 on	
TRANSNET'S REPRESENTATIVE	RESPONDENT'S REPRESENTATIVE
DATE	DATE
DATE	EMAIL

# NOTE:

This certificate of attendance must be filled in duplicate, one copy to be kept by Transnet and the other copy to be kept by the bidder.





## **SECTION 11: JOB-CREATION SCHEDULE**

# (Please ensure that you return this schedule with your bid submission)

The Government has identified State Owned Enterprises sourcing activities as a key enabler to achieve the National Development Plan (NDP) objective of reducing unemployment from the current baseline of 28% to 6%. In order to give effect to these job creation objectives, Respondents are required to provide the following undertaking of new jobs that will be created (either by them or by their subcontractors) should they be awarded this bid.

be cre	eated (either by them or by their su	bcontracto	rs) should they l	oe awarded	l this	bid.		
	that this undertaking is not require		_			•	d. <b>Responde</b> r	ıts are
	YES			NO				
(a)	Please indicate total number of new	v jobs that	will be created o	ver the ter	m of	the contract:		
	Total number and value of ne	w Total	number of nev	w jobs		tal rand value of new jobs		
	jobs created				crea	ated		
	Of the total number of new jobs confollowing designated groups:	reated, plea				-		for the
			Total numbe	r of new j	obs	Total rand va	alue of new	
						jobs		
	Black men							
	Black women							
	Black Youth							
	Black people living in underdeveloped areas or township	rural or ps						
	Black People with Disabilities							

(c) Of the total number of new jobs created, please indicate the number of skilled, semi-skilled and unskilled new jobs that will be created over the term of the contract:

	Total number of Skilled jobs	Total number of Semi-skilled jobs	Total number of Unskilled jobs
Black men			





Black women		
Black Youth		
Black people living in rural or underdeveloped areas or townships		
Black People with Disabilities		
Other		

(d) Please indicate the number of new jobs to be created, broken down per quarter over the term of the contract.

Year 1	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in rural or underdeveloped areas or townships				
Number of new jobs for black People with Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				
Number of new semi-skilled jobs				
Number of new unskilled jobs				

Year 2	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in				
rural or underdeveloped areas or townships				
Number of new jobs for black People with				
Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				





Number of new semi-skilled jobs		
Number of new unskilled jobs		





Year 3	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in rural or underdeveloped areas or townships				
Number of new jobs for black People with Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				
Number of new semi-skilled jobs				
Number of new unskilled jobs				





## **SECTION 12: SBD 5 (NIPP)**

# If Applicable to bidder

This document must be signed and submitted together with your bid

#### THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME

#### INTRODUCTION

The National Industrial Participation Programme (NIPP), which is applicable to all government procurement contracts that have an imported content, became effective on the 1 September 1996. The NIP policy and guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases / lease contracts (for goods, works and services) entered into after this date, are subject to the NIPP requirements. NIPP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (DTI) is charged with the responsibility of administering the programme.

#### 1. PILLARS OF THE PROGRAMME

- 1.1 The NIPP obligation is benchmarked on the imported content of the contract. Any contract having an imported content equal to or exceeding US\$5 million or other currency equivalent to US\$5 million will have a NIP obligation. This threshold of US\$5 million can be reached as follows:
  - (a) Any single contract with imported content exceeding US\$5 million.

or

(b) Multiple contracts for the same goods, works or services each with imported content exceeding US\$3 million awarded to one seller over a 2 year period which in total exceeds US\$5 million.

or

(c) A contract with a renewable option clause, where should the option be exercised the total value of the imported content will exceed US\$5 million.

or

- (d) Multiple suppliers of the same goods, works or services under the same contract, where the value of the imported content of each allocation is equal to or exceeds US\$ 3 million worth of goods, works or services to the same government institution, which in total over a two (2) year period exceeds US\$5 million.
- 1.2 The NIP obligation applicable to suppliers in respect of sub-paragraphs 1.1 (a) to 1.1 (c) above will amount to 30% of the imported content whilst suppliers in respect of paragraph 1.1 (d) shall incur 30% of the total NIPP obligation on a *pro-rata* basis.



- 1.3 To satisfy the NIPP obligation, the DTI would negotiate and conclude agreements such as investments, joint ventures, sub-contracting, licensee production, export promotion, sourcing arrangements and research and development (R&D) with partners or suppliers.
- 1.4 A period of seven years has been identified as the time frame within which to discharge the obligation.

# 2. REQUIREMENTS OF THE DEPARTMENT OF TRADE AND INDUSTRY

- 2.1 In order to ensure effective implementation of the programme, successful bidders (contractors) are required to, immediately after the award of a contract that is in excess of **R10 million** (ten million Rands), submit details of such a contract to the DTI for reporting purposes.
- 2.2 The purpose for reporting details of contracts in excess of the amount of R10 million (ten million Rands) is to cater for multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as provided for in paragraphs 1.1.(b) to 1.1. (d) above.

# 3. BID SUBMISSION AND CONTRACT REPORTING REQUIREMENTS OF BIDDERS AND SUCCESSFUL BIDDERS (CONTRACTORS)

- 3.1 Bidders are required to sign and submit this Standard Bidding Document (SBD 5) together with their bid documentation at the closing date and time of the bid.
- 3.2 In order to accommodate multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as indicated in sub-paragraphs 1.1 (b) to 1.1 (d) above and to enable the DTI in determining the NIPP obligation, successful bidders (contractors) are required, immediately after being officially notified about any successful bid with a value in excess of R10 million (ten million Rands), to contact and furnish the DTI with the following information:
  - Bid number;
  - Description of the goods or services;
  - Date on which the contract was awarded;
  - Name, address and contact details of the contractor;
  - Value of the contract; and
  - Imported content of the contract, if possible.
- 3.3 The information required in paragraph 3.2 above must be sent to the Department of Trade and Industry, Private Bag X 84, Pretoria, 0001 for the attention of Mr Elias Malapane within five (5) working days after award of the contract. Mr Malapane may be contacted on telephone (012) 394 1401, facsimile (012) 394 2401 or e-mail at Elias@thedti.gov.za for further details about the programme.





#### 4. PROCESS TO SATISFY THE NIPP OBLIGATION

- 4.1 Once the successful bidder (contractor) has made contact with and furnished the DTI with the information required, the following steps will be followed:
  - a. the contractor and the DTI will determine the NIPP obligation;
  - b. the contractor and the DTI will sign the NIPP obligation agreement;
  - c. the contractor will submit a performance guarantee to the DTI;
  - d. the contractor will submit a business concept for consideration and approval by the DTI;
  - e. upon approval of the business concept by the DTI, the contractor will submit detailed business plans outlining the business concepts;
  - f. the contractor will implement the business plans; and
  - g. the contractor will submit bi-annual progress reports on approved plans to the DTI.
- 4.2 The NIPP obligation agreement is between the DTI and the successful bidder (contractor) and, therefore, does not involve the purchasing institution.

Bid number	Closing date:
Name of bidder	
Postal address	
Signature	Name (in print)
Date	



#### **SECTION 13: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No. of 2013"(POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. The Operator will process all information by the Transnet in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information of Transnet and the information of a third party that will be processed pursuant to this Agreement, the Operator is (Respondent) and the Data subject is "Transnet". Operator will process personal information only with the knowledge and authorisation of Transnet and will treat personal information and the information of a third party which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this Agreement and the Operator is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In terms of this Agreement, the Operator acknowledges that it will obtain and have access to personal information of Transnet and the information of a third party and agrees that it shall only process the information disclosed by Transnet in terms of this Agreement and only for the purposes as detailed in this Agreement and in accordance with any applicable law.
- 6. Should there be a need for the Operator to process the personal information and the information of a third party in a way that is not agreed to in this Agreement, the Operator must request consent from Transnet to the processing of its personal information or and the information of a third party in a manner other than that it was collected for, which consent cannot be unreasonably withheld.
- 7. Furthermore, the Operator will not otherwise modify, amend or alter any personal information and the information of a third party submitted by Transnet or disclose or permit the disclosure of any personal information and the information of a third party to any third party without prior written consent from Transnet.
- 8. The Operator shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to the services offered to Transnet in terms of this Agreement (physically, through a computer or any other form of electronic communication).
- 9. The Operator shall notify Transnet in writing of any unauthorised access to personal information and the information of a third party, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such





crimes or suspected crime. The Operator must inform Transnet of the breach as soon as it has occurred to allow Transnet to take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and the information of a third party and to restore the integrity of the affected personal information as quickly as is possible.

- 10. Transnet may, in writing, request the Operator to confirm and/or make available any personal information and the information of a third party in its possession in relation to Transnet and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA.
- 11. Transnet may further request that the Operator correct, delete, destroy, withdraw consent or object to the processing of any personal information and the information of a third party relating to the Transnet or a third party in the Operator's s possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 12. In signing this addendum that is in terms of the POPIA, the Operator hereby agrees that it has adequate measures in place to provide protection of the personal information and the information of a third party given to it by Transnet in line with the 8 conditions of the POPIA and that it will provide to Transnet satisfactory evidence of these measures whenever called upon to do so by Transnet.

The Operator is required to provide confirmation that all measures in terms of the POPIA are in place when processing personal information and the information of a third party received from Transnet:

YES		NO	

13. Further, the Operator acknowledges that it will be held liable by Transnet should it fail to process personal information in line with the requirements of the POPIA. The Operator will be subject to any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that Transnet submitted to it.

Signature of Respondent's authorised representative:	
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14. Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on https://www.justice.gov.za/inforeg/, click on contact us, click on complaints.IR@justice.gov.za