

## **ANNEXURE L – FINANCIAL STATEMENT ANALYSIS**

### **BUSINESS EVALUATION AND ANALYSIS SERVICES**

#### **Requirements for financial analysis**

In order for the Finance to be able to perform financial analysis of companies / entities for the above contract, latest 2 years comparative financial statements containing the following information will be required:

#### **Companies**

- Signed Independent Auditors' Report/Reviewers' Report
- Directors' Report
- Statement of Financial Position (comparative figures)
- Statement of Comprehensive Income (comparative figures)
- Statement of Changes in Equity (comparative figures)
- Statement of Cash Flows (comparative figures)
- Notes to the financial statements

#### **Close Corporations**

- Signed Accounting Officers' Report
- Members' Report
- Statement of Financial Position (comparative figures)
- Statement of Comprehensive Income (comparative figures)
- Statement of Changes in Equity (comparative figures)
- Statement of Cash Flows (comparative figures)
- Notes to the Financial statements

#### **Joint Venture**

- Signed joint venture agreement indicating percentage shareholding per entity

#### **New or entities that are less than 1 year old**

- Owner's 5-year tax returns
- Owner's financial position (income and expenditure, assets and liabilities statements)

#### **Applicable to Companies, Entities, JV's and Close Corporations**

- A Signed Guarantee Letter (if a subsidiary which is tendering does not have its own set of financial statements or its financials are consolidated into that of the Holding company, the Holding company must provide a guarantee letter which will allow Eskom to utilize its financial information for the purposes of their subsidiary and to further guarantee any liability which may arise as a result of a subsidiary failing to perform in terms of the contract).

#### **Other information, where applicable:**

- 1. Parent Company Guarantee (PCG) by the holding company; or**
- 2. Performance Bond from their bank**

Please note that the PCG and the Performance Bond should be on an Eskom Legal approved template.

- 3.** If it happens that the entity does not have a holding company and/or the bank cannot provide the Performance Bond, the owners of the entity should provide their tax returns for the past 5 years plus personal financial position.