	Expression of Interest (EOI) Template	Document Identifier	240-72663051	Rev	1	
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PART A REQUEST FOR AN EXPRESSION OF INTEREST (EOI)			
Description of the works/goods/services	<p>Identification of wholly Black Owned, managed and controlled Enterprise and Supplier Development (ESD) beneficiaries classified strictly as Exempted Micro Enterprises (EMEs) and enhanced Qualifying Small Enterprises (QSEs) to be linked to contracted suppliers subcontracting commitment for the Supply of Specialized Valves at various power stations.</p> <p>To qualify the beneficiary must be:</p> <ul style="list-style-type: none"> - 100% Black Owned; - have a B-BBEE recognition level 1 contributor; - must not have a contract with Eskom, its Divisions and subsidiaries <p>Designated Group Suppliers who have some capacity and capability to supply specialized valves as outlined in this Expression of Interest (EOI) document.</p>		
Deadline for submission	16 MAY 2024	At (South African Standard Time)	10h00
Tender Office address	Eskom Rotek Industries (ERI) Heritage Office Park Unit No. 5 Corner Hunslet & Lower Germiston Road Rosherville Johannesburg		


Eskom Holdings SOC Ltd (“Eskom”) invites you to submit an:

- **Expression of interest (EOI)** to indicate your interest in the works/goods/services as stated in the table above

Eskom has delegated the responsibility for this **EOI** to the signatory of this document, whose details can be found below. **To be considered for an assessment, interested Respondents must submit both the ORIGINAL and a COPY of the EOI. FAILURE TO SUBMIT BOTH THE ORIGINAL AND A COPY OF THE EOI, WILL DEEM THE RESPONDENT’S SUBMISSION NON-RESPONSIVE.**

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We look forward to receipt of your response.


Yours faithfully

Name	Designation	Signature	Date
<i>Phumzile Ncamani</i>	<i>SDL&I Senior Advisor</i>	<i>Pg Ncamani</i>	19 April 2024
Telephone number	011 629 4546	Fax and/or e-mail address	ncamanpg@eskom.co.za

PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR AN EXPRESSION OF INTEREST To be completed by the supplier			
To	Eskom Holdings SOC Ltd	Date	<i>[insert today's date]</i>
Attention	<i>[insert name of Procurement Practitioner as it appears in Part A]</i>		
Tel no	<i>[insert your tel number]</i>	Fax no and /or e-mail address	<i>[insert your fax number and/or e-mail address]</i>
From	<i>[insert the registered full legal name of the company]</i>	Address	<i>[insert the business address of the company]</i>
Address	<i>insert the physical address of the company]</i>		
Sender	<i>[insert the full name of the sender at the company]</i>		
Description of the works/goods/services	<i>[insert a description of the works as per part A]</i>		

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Please find below our response to Eskom's questions:

No.	Question	Please indicate your response in this column
1.	<i>[your contact name and contact details]</i>	
2.	<i>[Company registration number]</i>	
3.	<i>[brief description of previous experience and Description of the solution that you can offer]</i>	
4.	<i>Indicative prices (optional and only for use of RFI's)</i>	
5.	<i>[Add applicable questions]</i>	

Yours faithfully

Name	Designation	Signature	Date
<i>[insert your full name/s]</i>	<i>[Insert your full designation]</i>		
Telephone number		Fax and/or e-mail address	

ESKOM ROTTEK INDUSTRIES SOC LTD

[Registration No. 1990/006897/30]


EXPRESSION OF INTEREST [EOI]

INFORMATION IS REQUIRED

From businesses classified as Exempted Micro Enterprises or Qualifying Small Enterprises who are wholly Black Owned, managed and controlled with a B-BBEE recognition status of Level 1. The qualifying ESD beneficiary must have the capacity and capability to supply specialized valves as outlined in the scope of work of the Expression of Interest (EOI) document.

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EOI NUMBER: EOI/ERI/2024/TGS/02

ISSUE DATE: 19 April 2024

CLOSING DATE: 16 May 2024

CLOSING TIME: 10:00


SECTION 1:

1. INFORMATION REQUEST

EOI REFERENCE NUMBER	EOI responses to be marked EO/ERI/2024/TGS/02 for ease of reference
DESCRIPTION	<p>Expression of Interest from qualifying ESD beneficiaries who will be assigned to contracted suppliers for the development of capacity and expertise to supply specialized valves at various power stations.</p> <p>Qualifying small to medium sized businesses who have some capacity and capability to provide power maintenance services as outlined in this EOI are encouraged to express an interest.</p> <p>To qualify, the ESD beneficiary must not be a supplier/ service provider/ contractor nor have an existing contract within Eskom/ERI.</p>
APPLICABLE FEES AND BANKING DETAILS	This EOI is issued free of charge.
ISSUE DATE	19 April 2024
ADDRESS WHERE THE EOI DOCUMENTATION CAN BE OBTAINED	EOI documents can be downloaded on the following link: https://tenderbulletin.eskom.co.za/
	A non-compulsory briefing meeting will be held on Thursday the 25th of April 2024 via MS Teams at 10H00a.m.

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EOI BRIEFING MEETING (Non-Compulsory)	Click on the link below to join the MS Teams meeting on the 25th April 2024 Join the meeting now
CLOSING DATE AND TIME	10:00 on Thursday 16th May 2024 Respondents must ensure that their responses are submitted timeously to the correct physical address. As a general rule, if the response to the EOI is late or delivered to the incorrect physical address, it will not be accepted for consideration.
ADDRESS WHERE THE RESPONSES MUST BE SUBMITTED TO	THE TENDER OFFICE Unit No. 5 Heritage Office Park Corner Hunslet and Lower Germiston Road Rosherville Johannesburg
CONTACT DETAILS FOR ENQUIRIES (ALL ENQUIRIES TO BE MADE IN WRITING)	Name : Phumzile Ncamani Email Address : NcamanPG@eskom.co.za

2. SUPPLIER DEVELOPMENT AND LOCALISATION INITIATIVES

Historically in South Africa there has been a lack of investment in infrastructure, skills and capability development and inequality in the income distribution and wealth of a significant portion of the population. There have been a number of Government initiatives developed to address these challenges. In particular, the New Growth Path [NGP] developed in 2010 aligns and builds on previous policies to ensure the achievement of Government's development objectives for South Africa.

ERI fully endorses and supports Government's New Growth Path policy through its facilitation of Supplier Development Localisation and Industrialisation (SDL&I) initiatives


3. BROAD BASED BLACK ECONOMIC EMPOWERMENT (B-BBEE) AND SDL&I OBJECTIVE

Section 10(1)(b) of the B-BBEE Act as amended compels state owned organs to take into consideration the relevant Code of Good Practice in amongst other things the development and implementation of their preferential procurement policies.

In line with Code 400 of the DTIC's Code of Good Practice, ERI seeks to utilise the power outage maintenance service to develop the capacity and expertise of qualifying small to medium sized businesses through contracted suppliers with the intention of ultimately contracting directly with the ESD beneficiaries in the long-run post the focussed development.

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Note: Failure to submit a valid and original B-BBEE certificate or a certified copy thereof or Accounting Officer's letter of confirmation of annual turnover (to prove whether the supplier is an EME or QSE) or Affidavit at the Closing Date of this EOI will result in respondents' information not captured for purpose of this EOI

4. COMMUNICATION

Prior to the closing date of this EOI, any queries regarding the Expression of Interest or information required should be directed to: NcamanPG@eskom.co.za

No communication relating to this EOI is allowed between an interested party and any employee of ERI after the closing date.

5. INSTRUCTIONS FOR COMPLETION OF EOI

All Returnable Documents listed in the Expression of Interest [Section 4] in this EOI must be returned with your submission.

The person or persons signing the submission must be legally authorised by the Respondent to do so.

6. ADDITIONAL NOTES

This EOI is not an offer to purchase and ERI is under no obligation to accept any proposal(s) in this process.

As this is a Request for Information and Expression of Interest only, no contract or purchase order will be awarded through this process, rather this will be used to identify SMMEs strictly for developmental purposes through contracted suppliers on behalf of ERI.

7. DISCLAIMERS


7.1 Respondents are hereby advised that ERI is not committing to any course of action as a result of its issuance of this EOI and/or its receipt of submissions in response to it. In particular, please note that ERI reserves the right and at its sole and full discretion to:

- a) Utilize any information provided to it in response to this EOI;
- b) take no further action whatsoever, if it so decides;
- c) withdraw from this process and the provisions of this EOI at any time;
- d) select the EOI participants based on ERI's criteria; and
- e) not bind itself to accept any or all of the EOI;

7.2 Kindly note that ERI will not reimburse any Respondent for any preparatory costs or other performed in connection with this EOI.

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ERI shall not, at the opening of responses, disclose to any other company any confidential details pertaining to the information received, i.e. delivery, etc. The names and locations of the Respondents will be divulged to other Respondents upon request. ERI does however reserve the right to use the information to identify SMMEs for developmental purposes. Envelopes must not contain documents relating to any EOI other than that shown on the envelope.

Respondents are to complete this section:

NAME OF RESPONDENT

PHYSICAL ADDRESS

.....

Respondent's contact person:

Name.....

Designation.....

Telephone.....

Cell Phone.....

Facsimile.....


Email.....

Website.....

Respondent's alternate contact person:

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Name.....

Designation.....

Telephone.....

Cell Phone.....

Facsimile.....

Email.....

Website.....

SECTION 2:

1. EOI REQUIREMENTS

Eskom Rotek Industries SOC Limited as a state owned company has embarked on a drive as outlined by government and its key stakeholders to both support and develop emerging business. To this end, we as Eskom Rotek Industries SOC have decided that Eskom Rotek Industries should be the mechanism to uplift the country and its people.

2. OBJECTIVES OF THIS EOI

The key objective of this EOI is to request information from qualifying small to medium sized businesses or companies wholly owned, managed and controlled by Black Women, Black Youth, Black People Living with Disabilities and Black People who have the capacity and capability to provide the outage maintenance as outlined in this EOI

Received information will be captured in a database and be used for supply market intelligence purposes.

We therefore request all qualifying small to medium sized businesses or companies wholly owned, managed and controlled by Black Women, Black Youth, Black People Living with Disabilities and Black People to submit information pertaining to the EOI requirements. The respondents are requested to assist ERI in understanding their capabilities and capacity in relation to the requirements listed in section 3 below. Please note the list below is non-exhaustive and if your capabilities and capacities are not listed below, please feel free to respond in this EOI.

3. DESCRIPTION OF SERVICES


- **Refer attached scope of work document**

4. GENERAL RESPONDENTS OBLIGATIONS

The Respondent(s) shall be fully responsible to ERI for the acts and omissions of persons directly or indirectly employed by them.

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The Respondent(s) must comply with the requirements stated in this EOI.

5. CONFIDENTIALITY AND COMPLIANCE

This EOI and information contained herein or provided for purposes thereof, remain the property of ERI and may not be reproduced, sold or otherwise disposed of. All recipients of this document (whether an EOI is submitted or not) shall treat the details of this document as strictly private and confidential.

Information disclosed in this EOI is given in good faith and only for the purposes of providing sufficient information to the respondent to enable submission of a well-informed and realistic EOI.

6. UNDERTAKINGS BY RESPONDENTS

It will be accepted that the respondent, on submitting the EOI response, has read, understood and accepted all the terms and conditions of the document. The submission of the EOI by any respondent shall presume complete acceptance of the terms and conditions of the document. All qualifications and or exceptions should be noted in the EOI Response document.

7. COSTS TO RESPOND TO THE EOI

All respondents wishing to submit an EOI response must be in possession of this document, the EOI. ERI will not be responsible for or pay any expense or losses which may be incurred by any respondent in the preparation and submission of the EOI and the costs of the EOI at all stages of the EOI process. Costs, if any, will be for each respondent's own account.

ERI reserves the right to invite certain respondents to present or otherwise demonstrate their proposed solution as per their EOI, at the respondent's own cost.

8. AUTHORITY OF SIGNATORY

If the EOI respondent is a company, a certified copy of the resolution of the Board of Directors (i.e. personally signed by the Chairman or Secretary of the Board) authorising the person who signs this EOI to do so and any other documents and correspondence in connection with this EOI and/or agreement on behalf of the company, must be submitted with their EOI.


If the EOI respondent is a partnership or a JV, a certified copy of the resolution of the partners (personally signed by all the partners) authorising the person who signs this EOI to do so and any other documents and correspondence in connection with this EOI and/or agreement on behalf of the partnership or a JV, must be submitted with this EOI.

If the EOI respondent constitutes a "one-man business", certified proof must be submitted that the person signing this EOI and any other documents and correspondence in connection with this EOI and/or agreement is the sole owner of the one-man business. Failure to comply with this clause can result in rejection of the EOI response.

9. OFFERING OF COMMISSION OR GRATUITY

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If a respondent, or any person employed by him, is found to have either directly or indirectly offered, promised or given to any person in the employ of ERI, any commission, gratuity, gift or other consideration, ERI shall have the right and without prejudice to any other legal remedy which it may have in regard to any loss or additional cost or expenses, to disqualify the EOI respondent from further participation on this process and any other subsequent processes in this regard. The EOI respondent will be responsible for all and any loss that ERI suffers as a result hereof.

10. UNDERTAKING BY ERI

In responding to this EOI, ERI encourages all EOI respondents to put their best effort into the construction and development of the information.

11. RESPONDENT INFORMATION CAPTURING METHODOLOGY

ERI intends utilising the following methodology to capture the responses:

STAGE ONE: Test for Administrative Responsiveness

The test for administrative and substantive responsiveness will include the following:

Responsiveness of the submission	EOI Reference
Original and copy of the Respondent submission Whether all Returnable Documents and/or schedules were completed and returned by the closing date and time Respondents in various field must attach basic regulatory documents to display capability to perform <ul style="list-style-type: none"> • Bank guarantee/ overdraft facility or proof of financial access minimum R10 million 	Paragraph 6 Titled Returnable Documents
Verify the validity of all returnable documents	

STAGE TWO: Functionality


Functionality will be evaluated on a total weight of 100% with a minimum qualifying threshold of **70%**. The following is an overview of the functionality criteria:

- Evaluate submission against functionality criteria
- Rate submission against each criterion.
- Eliminate bids scoring below minimum qualifying threshold of 70% of the overall functionality criteria.

Subject to stage three or four below, ESD beneficiary selection will based on the technical scoring ranking

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STAGE THREE: SDL&I ASSESSMENT

Qualifying ESD beneficiary must satisfy the following criteria in full:

- Wholly owned, managed and controlled by Black people;
- Classified as either an EME or QSE; and
- Have a valid B-BBEE recognition status of Level 1 contributor.

For QSEs:

Please note that only enhanced QSEs will be considered, i.e, none Black Owned QSEs will be disqualified

STAGE FOUR: DUE DILIGENCE – FINANCIAL RISK

ERI operations have been significantly affected by strikes caused by delayed payments to employees. As a mitigation the successful ED beneficiary must submit proof of financial access amounting to a minimum of R10 million from an accredited financier. Proof of R10 million access will be treated as a condition to be assigned to the ERI contracted supplier.

SECTION 3:

1. REQUIREMENTS FOR EXPRESSION OF INTEREST


Respondents expressing an interest to participate at this EOI stage must qualify in terms of the minimum predetermined requirements (wholly owned, controlled and managed Black EMEs or QSEs) and have some capacity and capability to the provide engineering or rotating plant maintenance services.

2. TECHNICAL CAPACITY AND CAPABILITY

Respondents are required to indicate their existing technical capability by ticking the applicable box in the table below or stipulating the description of service offering under "Other":

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Facilities, plant Equipment and workshop

Please give a summary of your plant and facilities including workshop where applicable:

.....

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Please give a summary of your detailed list of Tools and Equipment:


.....

.....

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4. CONFIDENTIALITY

All information related to a subsequent contract, both during and after completion, is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Services, which is either directly or indirectly related to ERI’s business, written approval to divulge such information must be obtained from ERI.

5. DECLARATION OF INTEREST

Are you or any other person who holds an interest in your business (i.e. a Shareholder, a Director, a Member or a Partner, a Line Manager, or Fellow Employee), employed by ERI or serves as a Director of ERI, or was previously employed by ERI or served as a Director at ERI? YES / NO

If YES, please state Particulars:

.....

.....

.....

Are you, or any other person who holds an interest in your business, a close family member (i.e. related by birth, marriage, domestic partnership, adoption, guardianship or the like) to or an associate (i.e. a friend, rival, business partner, neighbour etc.) of ERI employee and/or Director? YES / NO

If Yes please state particulars:

.....

.....

.....

Have you, or any other person who holds an interest in your business, given a business courtesy to or received a business courtesy from an ERI employee and/or Director over the last twelve months? YES / NO

If Yes please state particulars:


.....

.....

.....

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Have you, or any other person who holds an interest in your business undergone an ERI supplier disciplinary process and/or has been suspended from the ERI supplier database over the last five years? YES / NO

If Yes please state particulars:

.....

Is your business currently engaged in defending any legal proceedings which have been instituted against it (including against any of its Directors/members/partners) either been charged with or been convicted of any criminal act, or has any judgement or decision been made against it by any administrative or regulatory body? YES / NO

If Yes please state particulars:

.....

I in my capacity as


Declare that, my (our) business do not partake in cross hiring of plants / equipment and that no Joint Venture affecting ERI will be entered into without ERI's prior approval.

.....

Signature

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6. RETURNABLE DOCUMENTS


Document	Yes / No
- Company Profile containing the following information: 1. Business ownership in terms of Race, Gender and Disability and Youth 2. Nature of your business, i.e. Reseller, Software Designer, etc. 3. Type of business, i.e. Partnership, Pty Ltd, etc. 4. If your business has exclusive agreements with other companies 5. Annual turnover 6. Number of full-time employees 7. Products and services 8. Capabilities 9. List of your clients	
- An organogram indicating the following: 1. Organizational structure 2. Key functional areas 3. Key personnel and their qualifications and experience	
- Proof of Central Supplier Database (CSD) registration	
- Certified copies of IDs of shareholder/directors/members	
- Certified copy of Certificate of Incorporation	
- Certified copy of share certificate	
- Valid B-BBEE certificate OR Sworn Affidavit	
- Valid Letter of Good Standing in respect of COID Registration	
- Proof of turnover - Audited Financial Statements/ Management Account	
- VAT certificate, where applicable	

Note to EOI Respondents:

- Incomplete submission will not be processed, this includes failure to provide the supporting documentation stipulated on the returnables section of this document above.
- If there are any changes to the information supplied on this form, please inform the relevant ERI Vendor Management department within 7 working days. Outdated information could lead to your company not being invited to tender or not receiving correct payment.
- ERI reserves the right to verify and /or follow-up on any of the claims made or references in this document.

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4. Additional information can be requested by ERI during its evaluation process.

By signing the EOI documents, the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with all the conditions governing this EOI, including those contained in any printed form stated to form part hereof and Eskom Rotek Industries SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition.

SIGNED at _____ on this ____ day of _____ 20__.

SIGNATURE OF WITNESSES

ADDRESS OF WITNESSES

1 _____

Name _____

2 _____

Name _____

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE:

NAME: _____


DESIGNATION: _____

SECTION 4:

EOI clarification submissions: 13 May 2024 16:00

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		EOI/RFI Number	EOI/ERI/2024/TGS/02			

EOI No: EOI/ERI/2024/TGS/02

Deadline for EOI clarification submissions: 13 May 2024 16:00

TO: Eskom Rotek Industries SOC Ltd

ATTENTION: Phumzile Ncamani

EMAIL NcamanPG@eskom.co.za

DATE:

FROM:

REQUEST FOR EOI CLARIFICATION:

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