

REQUEST FOR QUOTATION

SENTECH INVITES SUPPLIERS FOR:

Project title:	Space segment capacity inauguration			
Quotation or Proposal no:	6000001918			
RFQ Issue date:	12/04/2024			
Closing date:	19/04/2024			
Closing time:	12h00	Validity period:	90 days	

You are invited to provide a quote to deliver the goods, services or works defined in the Scope of Work.

QUOTATIONS OR PROPOSALS TO BE RETURNED TO:

Quotations Administrator	Zanele Zulu		
Telephone no:	011 471-4000		
E-mail:	Quotations6@sentech.co.za		

Form of Offer and Acceptance

Offer

The Employer, identified in the Acceptance signature block, has solicited offers to enter into a contract for the services as stated in the RFQ: Scope of Work

The Service Providers, identified in the Offer signature block, has examined the documents listed in the RFQ and addenda thereto as listed in the Returnable Schedules, and by submitting this Offer has accepted the Conditions of this RFQ.

By the representative of the Service Provider, deemed to be duly authorised, signing this part of this Form of Offer and Acceptance the Service Provider offers to perform all of the obligations and liabilities of the RFQ under the contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the conditions of contract identified in the RFQ.

THE OFFERED TOTAL OF THE PRICES II	NCLUSIVE OF VAT IS:	
(in	wo	ords)
	Rand;	
R	(in figures)	

THE OFFERED PRICES ARE AS STATED IN THE PRICING SCHEDULE

This Offer may be accepted by the Employer by signing the Acceptance part of this Form of Offer and Acceptance and returning one copy of this document including the Schedule of Deviations (if any) to the Service Provider before the end of the period of validity stated in the RFQ, or other period as agreed.

Signature(s)	

	SENTECH ——connecting You
Name(s)	
Capacity	
For the tenderer:	
	(Insert name and address of organisation)
Name & signature of witness	Date
Acceptance	
Providers Offer accordance wit	part of this Form of Offer and Acceptance, the Employer identified below accepts the Service r. In consideration thereof, the Employer shall pay the Service Provider the amount due in the conditions of the RFQ. Acceptance of the Service Providers Offer shall form an agreement apployer and the Service Provider upon the terms and conditions contained in this RFQ.
Returnable Sch Employer durin and forming par	n and amendments to the documents listed in the RFQ and any addenda thereto listed in the nedules as well as any changes to the terms of the Offer agreed by the Service Provider and the g this process of offer and acceptance, are contained in the Schedule of Deviations attached to rt of this Form of Offer and Acceptance. No amendments to or deviations from said documents are intained in this Schedule.
of Deviations (in proof of insurary	ovider shall within two days of receiving a completed copy of this agreement, including the Schedule f any), contact the Employer's agent to arrange the delivery of any securities, bonds, guarantees, nce and any other documentation to be provided in terms of the conditions of contract identified in re to fulfil any of these obligations in accordance with those terms shall constitute a repudiation of
	g anything contained herein, this agreement comes into effect on the date when the Service es one fully completed original copy of this document, including the Schedule of Deviations (if any).
Signature(s)	
Name(s)	
Capacity	
for the	

Date

Employer

Name & signature of witness

(Insert name and address of organisation)



1. ADMINISTRATIVE RESPONSIVENESS CRITERIA

1.1. Suppliers are required to ensure that they meet all the Administrative Responsiveness Criteria. Suppliers that do not meet all the Administrative Responsive Criteria may not be awarded this Quote. It is the service provider's responsibility to ensure that they are tax compliant and that all required information is submitted to Sentech. Supplier's providing quotations must be registered on the Sentech Supplier Database.

1.2. Quotations must be in a Company Letterhead.

- **1.3.** Quotations or Proposals must be received on or before the closing date and time specified on the Call for Quotation or Proposal document.
- **1.4.** Quotations or Proposals must be fully completed and signed in BLACK ink.
- 1.5. Quotations must be submitted via Email.
- 1.6. The Tenderer undertakes to the Purchaser that it will treat as confidential the terms of this RFQ together with all the Purchaser's confidential information and will not disclose such confidential information to any person, firm or company (other than to its auditors and other professional advisers) or to the media, and will not use such confidential information other than for the purposes of this RFQ, subject always to any prior specific authorisation in writing by the Purchaser to such disclosure or use."

2. EVALUATION CRITERIA

The evaluation criteria are stipulated in Section 5. It is the Suppliers responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria may result in the Supplier being disqualified from being appointed. Suppliers must ensure that they have included all supporting documentation, especially the documentation that may be required to support the response to the evaluation criteria.

3. RFQ EVALUATION METHOD

This RFQ will be evaluated as described in the table below.

Evaluation Method	1.	Stage 1 – Administrative Responsiveness Evaluation				
		All the Quotations will be evaluated against the Administrative				
		responsiveness requirements as set out in section 2 of the RFQ Data.				
	2.	Stage 2 – Functional Evaluation Criteria				
		The proposals that COMPLY with the Mandatory evaluation criteria be				
		evaluated against the Functional Criteria. Suppliers meeting the minimum				
		requirement will be evaluated further.				
	3.	Stage 3 – Price and Preference				
		Suppliers with the lowest Price offered will score the highest points. Only				
		Suppliers that submit a valid B-BBEE Certificate can claim preference points in				
		line with the 80/20				
	Supplie	rs with the highest number of points will be recommended for the award of this				
	quotatio	n, unless there are compelling and justifiable reasons not to do so.				

4. Evaluation of Price and Preference



The Service Provider will be evaluated on a points system for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

6. TECHNICAL EVALUATION CRITERIA

6.1 Functional / Quality criteria (if applicable)(Stage 3)

6.4 RISK ASSESSMENT (Stage 5)

All bids that meet the minimum qualifying score for technical evaluation may undergo a risk assessment based on the following framework:

- Any aspects that emanate from the bidders' individual responses
- Any information received from past references
- Site Visit of similar work done
- Assessment of Financial Statements

Sentech may disqualify bidders based on the outcome of the risk assessment.

6.5 Evaluation of Price and Preference (Stage 6)

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

7. The price / preference weighting applicable for RFQ are as follows:

Price / Preference	Points		
Preference:	20		
Price:	80		
Total must equal:	100		

8. Preference Point allocation - 80/20

Sentech's Specific goals emanate from the section 2(1)d of the Preferential Procurement Policy Act which may include contracting with persons or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability. The Reconstruction and Development Programme as published in Government Gazette No 16085 dated 23 November 1994

Sentech will award preference points as follows:

Goal	Points	Evidence required
Historically disadvantaged by unfair discrimination on	10	A valid BBBEE
the basis of Race		Certificate showing at
		least 51% black
		ownership
Historically disadvantaged by unfair discrimination on	8	A valid BBBEE
the basis of Gender (women)		Certificate showing at
		least 30% women
		ownership
Historically disadvantaged by unfair discrimination on	2	A doctor's note
the basis of disability		confirming disability
Total Points	20	

a. Price Calculation 80/20

The following formula will be used to calculate the points for price.

Where:

Ps = Points scored for price of bid under consideration

Pt = Rand value of bid under consideration

Pmin = Rand value of lowest acceptable bid

Scope of Work

Scope of Work:

Sentech will be doing a broadcast in mid-June. The exact date still needs to be firmed up. As such Sentech requires 9 MHz of ADHOC C-Band space segment capacity on a circular polarised geostationary satellite. Bidders are to supply information based on the mid-June timeline. The date will be confirmed at a later date.

- 9 MHz bandwidth.
- 38-hour duration. Exact times will be confirmed at a later date.
- Pricing must be quoted in ZAR.
- Assigned receive centre frequency should be above 3805 MHz
- Circular Polarised transmit and receive.
- Coverage area: Africa including the island nations, Western Europe, Western Russia, Western China, Western India, and the Middle East states.
- Due to topology and surrounding infrastructure, only satellite within the orbital location between 3° West and 10° East will be considered.
- The earth station will be located at the following co-ordinates:
 - Latitude: -25.7542°
 - o Longitude: 28.2219°
- The link budget, using the MODCODS listed in the table below must allow for the transmission to be successfully downlinked with a C-Band antenna with a mid-band gain of 37.5dBi at the lowest EIRP within the beam. The link availability must be 99.9% or better.
- Sentech's Earth Station has a maximum uplink EIRP of 69 dBW, including losses.
- Bidders are expected to provide capacity that works within the specifications above to close the link.
- Bidders are required to provide detailed coverage maps and suggested link margins for the capacity proposed.
- Bidders are to complete the table 1.1 below, where the headings highlighted in yellow require information and submit it with the response. Sentech will be using DVB-S2 modulation standard.

Table 1.1

SATELLITE:								
DVB-S2 MODCODS					Power Req	Minimum antenna size required for lowest EIRP		
Bandwidth	Baudrate	MODCOD	FEC	Roll Off	Info Rate	RX C/N	<mark>Uplink</mark> EIRP	dBw Contour
9 MHz	7,2	8PSK	2/3	25%				

End of Document.