#### **CATEGORY L**

## Phase 1 - Critical Criteria Evaluation (non-weighted Criteria)

Failure to adhere to the Critical Criteria or the absence of the requisite supporting documentation accompanying the Bid response will result in the disqualification of the Bid.

### **Tray liners**

CRITICAL CRITERIA	Conform Yes/No
Tray liner - Product Specification & Product samples	
Bidders are required to provide twenty (20) product samples before /on the	
closing date of the RFP.	
The product samples must be white.	
Product samples must conform to the specification, and SAA reserves the	
right to consider minor or reasonable deviations at its discretion.	
Quality Assurance	
Bidders are required to submit proof of quality management system	
certificate ISO 9001/SABSA standard certification or equivalent.	
Furthermore, Bidders are required to provide product manufacture's	
approval certificate (ISO/SABS/Equivalent).	
Bidders are required to provide a data sheet detailing the properties of the	
materials used in the manufacturing of the proposed product.	

### PHASE 2 - Functional Criteria Evaluation

FUNCTIONAL CRITERIA		Weight
Prod	uct Attributes	50%
Mate	rial and Quality (20%)	
•	Tray liners shall be made of high-quality, food-grade paper or	
	paperboard material. (5%)	
•	The material must be sturdy and suitable for direct contact with food.	
	(5%)	
•	Liners should fit securely inside serving trays to protect them from food	
	spills, stains, and contamination. (5%)	
•	They should be easy to place, remove, and replace as needed. (5%)	
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## Packaging (10%)

- Tray liners should be packaged in a way that prevents damage or contamination before use. (5%)
- Environmentally friendly packaging must be utilised. (5%)

# Sample Testing (20%)

- They are non-slip. (5%)
- Easy separation of sheets. (5%)
- Suitability for direct contact with food. (5%)
- Proper fit for the tray. (5%)

Logistics	20%
Business Contingency Plan	
Bidders are required to provide a written Contingency Plan which addresses	
the following:	
As a manufacturer or reseller, how will you ensure consistent delivery of	
products to SAA, especially during unforeseen challenges or disruptions in	
the supply chain?	
Highlight any collaborative strategies or backup plans you have in place to	
maintain seamless operations.	
References	20%
Bidders are required to provide two (2) references for contracts of a similar	
nature (paper product supply) managed in the last five (5) years from the	
closing date of the RFP.	
The references must reflect the following details:	
The paper product currently/previously supplied.	
Period of the contract/s.	
Company supplied.	
Scoring matrix	
Provision of two (2) reference letters with the abovementioned details.	
(20%)	
Provision of one (1) reference letter with the abovementioned details. (10%)	
No provision of reference letter (0%)	
Delivery Lead Time	10%

Delivery lead-time to SAA Warehouse (the applicable incoterm is DDP	
Johannesburg). Lead time must not exceed 45 days from acceptance of Letter	
of Award.	
Scoring matrix	
• 0% = Does not meet expectation (no lead time indicated/ or more than 45	
days)	
5% = Partially meet expectation (40- 45 days)	
10% = Meet expectation (30 – 39 days)	
Total Evaluation Score	100%
The Threshold (informed by potential Risk), established out of 100% assigned to	75%
Functionality)	

# Phase 3 – Price and B-BBEE

EVALUATION ELEMENTS	Points
Price	80
BBBEE	20
Total Score	100