CATEGORY H

Phase 1 - Critical Criteria Evaluation (non-weighted Criteria)

Failure to adhere to the Critical Criteria or the absence of the requisite supporting documentation accompanying the Bid response will result in the disqualification of the Bid.

Plate Dividers

CR	ITICAL CRITERIA	Conform Yes/No	
Pla	Plate Divider - Product Specification & Product samples		
•	Bidders are required to provide ten (10) product samples before /on the		
	closing date of the RFP.		
•	Product samples must conform to the specification, and SAA reserves the		
	right to consider minor or reasonable deviations at its discretion.		
Quality Assurance			
•	Bidders are required to submit proof of quality management system		
	certificate ISO 9001/SABSA standard certification or equivalent.		
	Furthermore, Bidders are required to provide product manufacture's		
	approval certificate (ISO/SABS/Equivalent).		
•	Bidders are required to provide a data sheet detailing the properties of the		
	materials used in the manufacturing of the proposed product.		

PHASE 2 – Functional Criteria Evaluation

FL	INCTIONAL CRITERIA	Weight
Product Attributes		50%
Quality of product (25%)		
•	Dividers must consist of segmented compartments to separate the plates.	
	(5%)	
•	The dividers shall be made of high-quality, food-grade paperboard or	
	cardboard material. (10%)	
•	The material must be biodegradable and environmentally friendly. (10%)	
Sample Testing (25%)		
•	Sturdiness and ability to support the weight of the plates. (10%)	
•	Securely separate the plates to prevent breakages. (10%)	
•	Easiness to insert and remove plates without causing any damage. (5%)	

Logistics	20%
Business Contingency Plan	
Bidders are required to provide a written Contingency Plan which addresses the	
following:	
• As a manufacturer or reseller, how will you ensure consistent delivery of	
products to SAA, especially during unforeseen challenges or disruptions in	
the supply chain? (10%)	
Highlight any collaborative strategies or backup plans you have in place to	
maintain seamless operations. (10%)	
References	20%
Bidders are required to provide two (2) references for contracts of a similar	
nature (paper product supply) managed in the last five (5) years from the closing	
date of the RFP.	
The references must reflect the following details:	
The paper product currently/previously supplied.	
Period of the contract/s.	
Company supplied.	
Scoring matrix:	

• Provision of two (2) reference letters with the abovementioned details. (20%)	
• Provision of one (1) reference letter with the abovementioned details. (10%)	
No provision of reference letter (0%)	
Delivery Lead Time	10%
Delivery lead-time to SAA Warehouse (the applicable incoterm is DDP	
Johannesburg). Lead time must not exceed 45 days from acceptance of Letter	
of Award.	
Scoring matrix	
• 0% = Does not meet expectation (no lead time indicated/ or more than 45	
days)	
• 5% = Partially meet expectation (40- 45 days)	
 10% = Meet expectation (30 – 39 days) 	
Total Evaluation Score	100%
The Threshold (informed by potential Risk), established out of 100% assigned to	
Functionality)	

Phase 3 – Price and B-BBEE

EVALUATION ELEMENTS	Points
Price	80
BBBEE	20
Total Score	100