

	Procurement Strategy Dual & Triple Adjudication (R10m to R300m)	Document Identifier	240-109836084	Rev	1
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APPENDIX B: SUPPLIER DEVELOPMENT, LOCALISATION AND INDUSTRIALISATION (SDL & I) REQUIREMENTS

Section 1: Specific Goals

A maximum of 10/20 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

NB: The following documents are required to claim preference points,

- Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit
- Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown
- Certified ID copies of shareholder(s)
- Proof of Disability (where applicable)

Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

- May only score point out of 90/80 for price
- Scores 0 points out of 10/20 for specific goals

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Section 2: SDL&I Undertaking

Tenderer who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SD&L undertakings do not form part of scoring but commitments will form part of contractual obligations

B-BBEE Requirements

Tenderer will be required to maintain or improve their B-BBEE Recognition Level for the duration of the contract.

Local Procurement Content

Tenderer will stipulate local procurement content for the works.

Job Opportunities

Tenderer to indicate number of Jobs to be created and/or retained due to this contract;

Number of Jobs to be created	Number of Jobs to be retained

During installation, the Contractor should ensure that it recruits its General Workers and Semi-Skilled Workers within the vicinity of the station in accordance with the Tutuka Power Station's Recruitment Procedure/Stakeholder Management Forum.

Skills Development

Tenderer is required to propose against the following training initiatives:

Skills Category	Eskom Target	Entry	output	Tenderers Proposal
Chemical Technicians	Diploma in analytical chemistry or Chemical Engineering	3	On a job training	

Note:

Qualifying candidates shall be currently unemployed graduates from university, Technical and Vocational Education and Training (TVET) Colleges and/or Matriculants. The skills development candidates shall be representative of the population demographics of South Africa and be sourced from the vicinity of the station.

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Section 3: SD&L Penalty

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations.

For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon fulfilment of all SDL&I obligations at the end of the contract.

Section 4: Reporting and Monitoring

- The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule, which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SDL&I commitments

Section 5: Market Research

The following information demonstrates market analysis and assists in arriving at the targets above.

<p>There are sufficient suppliers within South Africa with experience to execute the works.</p> <p>The following entities tendered previously and on other stations,</p> <ul style="list-style-type: none"> ↓ [Redacted] ↓ [Redacted] ↓ [Redacted] ↓ [Redacted] 	
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