

TRANSNET



# Scope Presentation – New Five-year Supply Contract

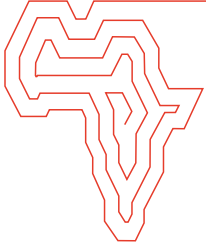
## Tender Briefing 20/03/2024 Transnet Port Terminals

By: Richard Shandu – Head: Equipment Engineering

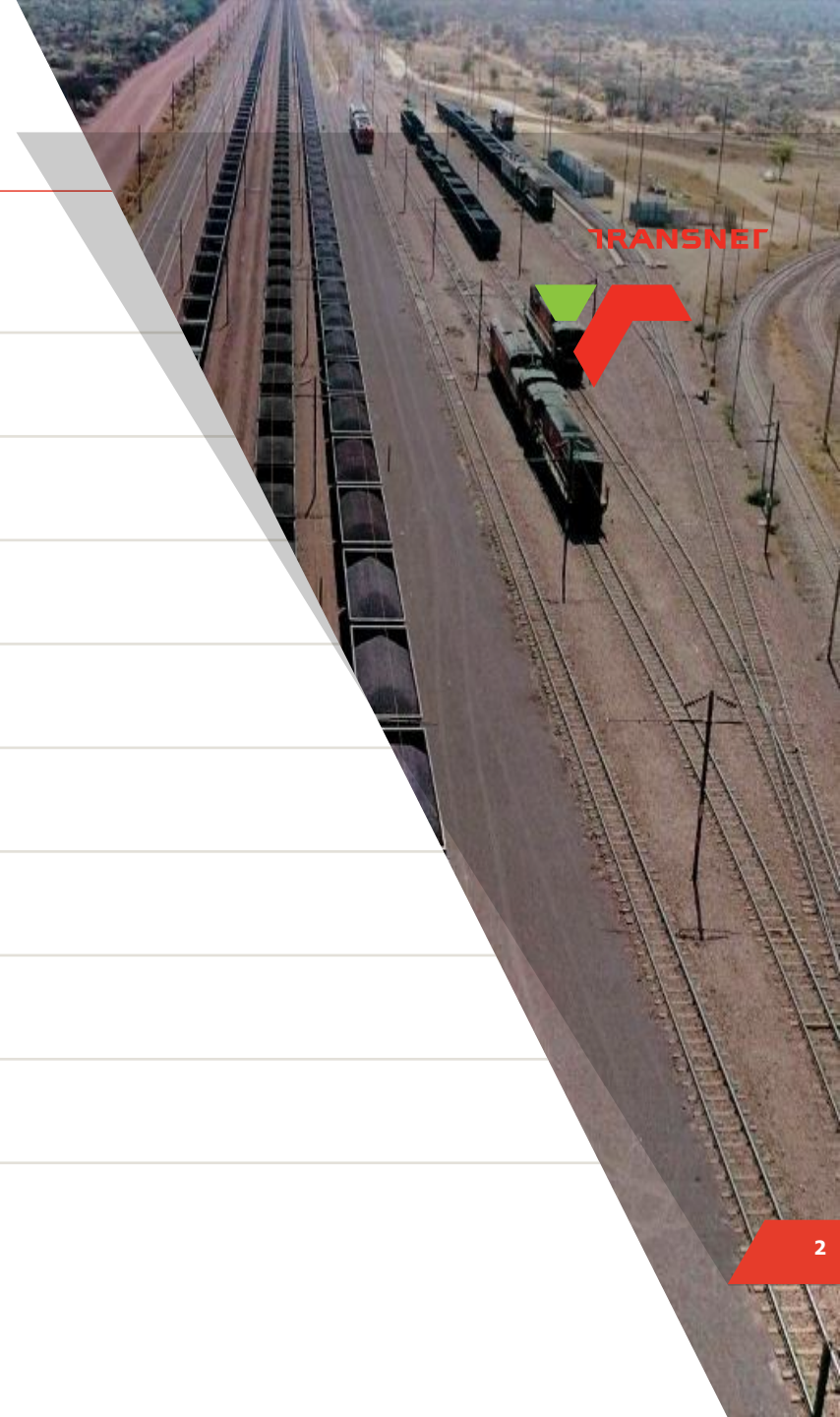
Date: 20 March 2024

# Contents

## New Five-year Tyre Supply Contract



- 01** Background
- 02** Objective
- 03** Associated Sites Location
- 04** Ports Mobile Equipment
- 05** Scope
- 06** Technical Requirements
- 07** Pricing Schedule
- 08** Technical Evaluation Criteria
- 09** Tender Returnables





- Presentation pack prepared for the tender briefing
- It's an online briefing taking place on the 20<sup>th</sup> of March 2024
- Tender already issued to the market
- Technical data pack, that was issued to the market, is presented in this presentation
- The presentation only covers high level of the technical data pack
- The presentation is meant for high level walkthrough of the scope
- The presentation is by no means shifting the Service Provider's attention from focusing on the detailed scope that's contained in the tender pack



## Objective

---

- Contract is for the five-year tyre supply for the Port mobile equipment
- Covers a wide range of the Port's mobile equipment that is used at TPT Terminals at each and every Port that is identified
- Service should ensure that highest levels of equipment availability are maintained at all times.

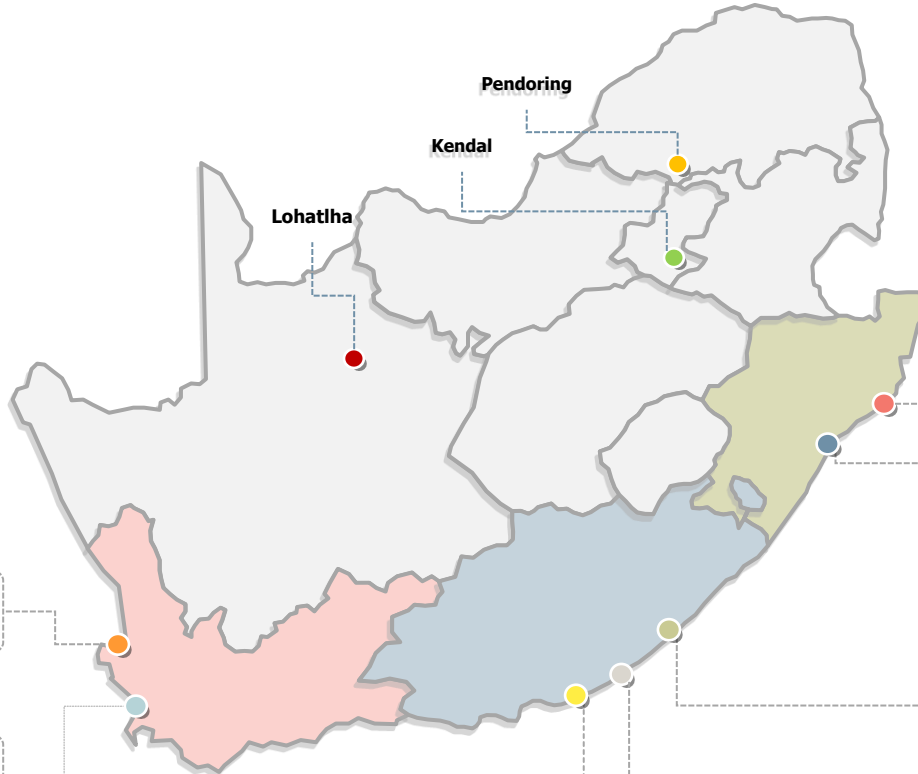




# Associated Sites Location - TPT Terminal Overview

**TPT operates:**

- Seven (7) South African commercial ports
- Twenty-One (21) port terminals
- 3 Inland Terminals



**Inland Terminals**

**Lohattha Inland Terminal**

- Pit to Port service moving manganese
- Terminal Capacity: 1.2 mt
- Actual Volume 2022/23\*: 1 807 063 mt

**Pendoring Inland Terminal**

- Pit to Port service moving chrome
- Terminal Capacity: 1.2mt
- Actual Volume 2022/23\*: 691 405 mt.

**Kendall Inland Terminal (Put Kendall)**

- Pit to Port service moving coal
- Terminal Capacity: 1.2mt
- Actual Volume 2022/23\*: 162 653 mt.

**Saldanha**

- IOT - Bulk (Iron ore) (60 m tons)
- MPT - Breakbulk (6.7 m tons)

**Cape Town**

- CT - Containers (1 m teu + 90k teus)
- MPT - Breakbulk (600k tons; 90 teu)

**Richards Bay**

- DBT - Bulk (26.6m tons)
- MPT - Break bulk (8,7m tons)

**Durban**

- CT P1 - Containers (700k)
- CT P2 - Containers (2,4m)
- MPT Point - Break bulk (2,43 tons + 230K teus)
- Maydon warf - Break Bulk
- Agri - Agri-bulk (1.5 tons)
- RoRo - Automotive (520k units)

**East London**

- CT - Containers (90k teus)
- MPT - Break bulk (200k tons)
- Agri - Agri-bulk (500 tons)
- RoRo - Automotive (157k units)

**Port Elizabeth**

- CT - Containers (400k teus)
- MPT - Break bulk (900k tons)
- BOT - Bulk (5m tons)
- RoRo - Automotive (150k units)

**Ngqura**

- CT - Containers (1,5m teus)
- DBT - NMET (16m tons)

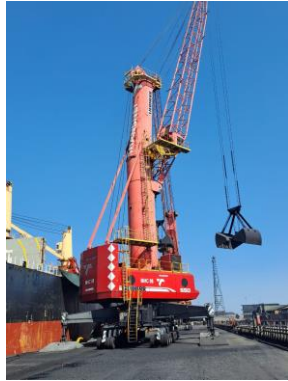
\*(capacity in parentheses)



# Ports Mobile Equipment – Equipment Type Per Terminal (Regions)

East London	Ngqura	PE CT	PEMPT
<ul style="list-style-type: none"> <li>• FORKLIFT</li> <li>• STRADDLE CARRIERS</li> </ul>	<ul style="list-style-type: none"> <li>• FORKLIFT</li> <li>• FERRARI HAULERS</li> <li>• RTG-RUBBER TYRE GANTRY</li> <li>• TRACTOR-DEZZI HAULER</li> <li>• TRAILER BATHTUB</li> <li>• REACH STACKERS</li> <li>• (Empty Container Handler)</li> </ul>	<ul style="list-style-type: none"> <li>• STRADDLE CARRIERS</li> <li>• HAULERS</li> <li>• TRAILER BATHTUB</li> <li>• FORKLIFT</li> <li>• MOBILE HABOUR CRANE</li> </ul>	<ul style="list-style-type: none"> <li>• Haulers</li> <li>• TRAILERS</li> <li>• Pay Loader</li> <li>• Commercial vehicles</li> <li>• Tractor Farming</li> <li>• L4</li> <li>• FORKLIFT</li> <li>• CONTAINER HANDLER</li> </ul>
Durban Pier 02	Durban Pier 01	RORO – Durban Point	Durban Maydon Wharf MPT
<ul style="list-style-type: none"> <li>• STRADDLE CARRIERS</li> <li>• HAULERS</li> <li>• EMPTY CONTAINER HANDLER</li> <li>• REACH STACKER</li> <li>• FORKLIFT</li> <li>• TRAILERS</li> <li>• MANLIFTS</li> <li>• SWEEPERS</li> <li>• SKID STEER LOADERS</li> </ul>	<ul style="list-style-type: none"> <li>• HAULERS</li> <li>• RUBBER TYRE GANTRY'S</li> <li>• EMPTY CONTAINER HANDLER</li> <li>• REACH STACKER</li> <li>• FORKLIFT</li> <li>• TRAILERS</li> <li>• COMPRESSORS</li> <li>• MANLIFT</li> </ul>	<ul style="list-style-type: none"> <li>• HAULERS</li> <li>• Farm tractors</li> <li>• FORKLIFT</li> <li>• REACH STACKERS</li> <li>• TRAILERS</li> <li>• MOBILE CRANE</li> </ul>	<ul style="list-style-type: none"> <li>• HAULERS</li> <li>• FORKLIFT</li> <li>• TRAILERS</li> <li>• REACH STACKERS</li> </ul>
Richards Bay	CTCT	CT MPT	Saldanha MPT
<ul style="list-style-type: none"> <li>• HAULERS</li> <li>• FORKLIFT</li> <li>• REACH STACKERS</li> <li>• TRAILERS</li> <li>• MOBILE HARBOUR CRANES</li> <li>• TRACTORS</li> <li>• BOB CAT</li> </ul>	<ul style="list-style-type: none"> <li>• RUBBER TYRE GANTRY (RTG)</li> <li>• STRADDLE CARRIERS</li> <li>• REACH STACKER</li> <li>• HAULERS</li> <li>• EMPTY CONTAINER HANDLER</li> <li>• TRAILERS</li> <li>• FORKLIFT</li> <li>• DIESEL BOWSER</li> <li>• HAZMAT TRAILER</li> </ul>	<ul style="list-style-type: none"> <li>• MOBILE CRANE</li> <li>• REACH STACKER</li> <li>• STRADDLE CARRIERS</li> <li>• HAULERS</li> <li>• TRAILERS</li> <li>• FORKLIFT</li> <li>• DIESEL BOWSER</li> <li>• BELL TRACTORS</li> </ul>	<ul style="list-style-type: none"> <li>• FORKLIFTS</li> <li>• FRONT END LOADERS</li> <li>• HAULERS</li> <li>• TRACTORS</li> <li>• SWEEPER TRUCKS</li> <li>• VACUUM TRUCKS</li> <li>• SKID STEER LOADERS</li> <li>• DIESEL BOWSERS</li> <li>• MOBILE HOPPERS</li> <li>• TRAILERS</li> <li>• AERIAL LIFTS</li> <li>• TRAILER MOUNTED EQUIPMENT</li> <li>• MOBILE SHIPLOADERS</li> </ul>

# Ports Mobile Equipment – Typical Equipment





Detailed scope covered in the Scope of Work document, but high level scope is as follows:

- Transnet Port Terminals' (TPT's) objective is to implement a **contract** for the supply of new industrial tyres
- For various terminals as specified in the scope document
- Contract duration is five (5) years
- Transnet intends to awards these contracts per region/s;
  - Kwa-Zulu Natal Region (Port of Durban & Richards Bay Port)
  - Eastern Cape Region (East London Port, Port of Port Elizabeth & Port of Ngqura)
  - Western Cape Region (Cape Town Port & Saldanha Port)





Technical requirements are also covered in the scope document, but here they're presented to stress compliance to them

- Tyres should be as per the tyres technical specifications
- Supplied tyres should fully comply with the standards and technical specifications
- Environmental and operational conditions should be taken into consideration and satisfied
- Technical documentation should be in full compliance to TPT quality standards
- Manufacturing processes should be in full compliance to TPT quality standards
- Service Provider should submit technical data sheets of their offered tyre supplies
- Service Provider should submit technical specification of their offered tyre supplies.
- Service Provider should submit the data sheet and the general arrangement (GA) drawings of their offered tyre supplies
- Service Provider should submit typical quality control plan (QCP) of their offered tyre supplies



# Pricing Schedule

---

Detailed pricing schedule is contained in the tender pack

- Technical descriptions/specifications of the tyres are shown
- It shows breakdown of equipment types per Region
- Forecast unit quantities' consumption is shown
- Fields to be completed by the Service Provider, with their costing, are columns that are left blank on below the costing headings

# Technical Evaluation Criteria

---



Detailed tender evaluation criteria is contained in the tender pack

- Service Provider's attention is drawn to the Addendum that was issued after the tender was issued to the market
- Eligibility criteria is now as per the Addendum that has since been issued to the market
- Tyre manufacturers associations requirement has since been removed
- Note ISO 9001 certification as the new eligibility criteria



# Tender Returnables

---

## Tender returnables schedules

- Tender returnables are as per the evaluation criteria
- Types of returnables are indicated under returnable column in the evaluation criteria
- Service Provider should fully complete tender returnables
- It is also stressed in the scope document that the Service Provider should comprehensively complete all documentation



TRANSNET



Thank you

