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City of Joburg Property Company (SOC) Ltd Department of Finance: Supply Chain Management Unit

#### RFP 17/2024FY/PF

Tender document can be downloaded from JPC, E-tenders and the COJ websites at no cost <a href="https://www.jhbproperty.co.za">www.jhbproperty.co.za</a>, <a href="https://www.jbburg.org.za">www.jbburg.org.za</a>

No submission(s) transmitted by fax or other electronic means will be accepted

Closing date of submission: 07 June 2024 10:30 (Telkom Time) – at Braamfontein, 33 Hoofd Street, Forum 1 (Forum One), A-Block, 3rd Floor (entrance level) - no bid received after the closing date and time will be accepted or considered.

**Opening of submissions: 10h30** (Telkom Time) – Bids will be opened in designated boardrooms at the City of Joburg Property Company (SOC) Ltd, 3<sup>rd</sup> Floor, Forum I, Braampark Office Park, 33 Hoofd Street, Braamfontein. All proposals are to be submitted at the JPC offices, on or before the closing date and time. The Opening Register will be uploaded on the JPC website

Non- compulsory briefing session: The non-compulsory briefing session will be held on 18 April 2024 from 11h00am. Address: 33 Hoofd Street, Braam Park. Forum 1. Entrance A Reception Level, Auditorium.

Document availability: 27 March 2024

RFP 17/2024/PF: REQUEST FOR PROPOSALS (RFP) FOR THE DEVELOPMENT AND LEASE OF PORTION 255 OF FARM DOORNFONTEIN 92IR INTO A FILLING STATION WITH ANCILLARY SUPPORTING USES

NAME OF BIDDER:

DOCUMENTS TO BE SUBMITTED: ONE (1) ORIGINAL HARD COPY, ONE (1) COPY PLUS SCANNED VERSION OF THE SUBMISSION INCLUDING ALL ANNEXURES/RETURNABLES IN A USB CLEARLY MARKED IN BIDDER'S NAME

Submissions under sealed cover must be addressed to City of Joburg Property Company (SOC) Ltd endorsed with bid number and description, and placed in the tender box no later that the date and time indicated above. City of Joburg Property Company (SOC) Ltd does not take any responsibility for any bids deposited into an incorrect box.

THIS DOCUMENT CONSISTS OF 75 PAGES, IT IS THE RESPONSIBILITY OF THE TENDERER/BIDDER TO SEE THAT ALL PAGES ARE INCLUDED IN THE DOCUMENT





| INVITATION TO BID (MBD1)  | 4  |
|---|----|
| TENDER ADVERT FOR BID: RFP 17/2024FY/PF (JPC MBD 2)   |    |
| PRICING SCHEDULE: FINANCIAL OFFER (JPC MBD 3)   | 11 |
| DECLARATION OF INTEREST (MBD 4)   | 13 |
| DECLARATION FOR PROCUREMENT ABOVE R10 MILLION (ALL APPLICABLE TAXES INCLUDED) (MBD: 5)                      | 17 |
| PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 (MBD 6.1)            | 19 |
| BIDDER'S INFORMATION (JPC MBD 7.1)  | 24 |
| CONTRACT FORM - TENDER FOR INCOME-GENERATING CONTRACTS MBD 7.3  |    |
| PART 1 (TO BE FILLED IN BY THE BIDDER)  | 25 |
| CONTRACT FORM - TENDER FOR INCOME-GENERATING CONTRACTS MBD 7.3  | 27 |
| PART 2 (TO BE FILLED IN BY THE LESSOR/ SELLER)  | 27 |
| DECLARATION OF BIDDERS PAST SUPPLY CHAIN MANAGEMENT PRACTICES (MBD8)  | 28 |
| CERTIFICATE OF INDEPENDENT BID DETERMINATION (MBD 9)  | 30 |
| CERTIFICATE OF INDEPENDENT BID DETERMINATION  | 31 |
| STANDARD CONDITIONS OF SUBMISSION (JPC MBD 10)  | 33 |
| BID SPECIFICATION AND SITE /PROPERTY INFORMATION (MDB: 11)  |    |
| EVALUATION CRITERIA (JPC MBD: 12)   | 44 |
| ACCESS TO FUNDING (JPC MBD 14)  | 53 |
| REGISTRATION DOCUMENTS (JPC MBD: 15)  | 55 |
| AUTHORITY TO SUBMIT BID (JPC MBD: 16)   | 56 |
| PAYMENT OF MUNICIPAL ACCOUNT (JPC MBD: 17)  | 57 |
| NET PRESENT VALUE (RENTAL OFFER) (JPC MBD 18)   | 59 |
| DEVELOPMENT PROPOSAL (JPC MBD: 19)  | 60 |
| PROPOSED EMPOWERMENT PLAN JPC MBD 20  | 65 |
| PUBLIC/SOCIAL BENEFIT PROPOSAL (JPC MBD: 21)  | 72 |
| CONSENT AND ACKNOWLEDGMENTS IN TERMS OF THE PROTECTION OF PERSONAL INFORMATION ACT 2013 (POPI) (JPC MBD 22) | 73 |
| <u>ANNEXURES</u>  |    |

Annexure A - Template for NPV calculations





#### 1. INTRODUCTION

## 1.1 The Landowner and its Agent

## 1.1.1 City of Johannesburg (CoJ)

Metro Centre, Civic Boulevard, Braamfontein

In 2000, Johannesburg was restructured to become a single metropolitan authority and elections were held for an executive mayor and unified local government. Again the local municipal boundaries were expanded, this time to include Modderfontein and Midrand. Since then, the City has enjoyed a financial turnaround, with the creation of a credible and stable operating environment. This stability, strong centralised co-ordination and oversight has allowed the City to play a crucial role in building the economy, and implementing policies and structures to support economic growth and poverty alleviation.

## 1.1.2 The City of Joburg Property Company (SOC) Ltd (JPC) Reg. No. 2000/017147/07

The City of Joburg Property Company SOC Ltd (JPC) was established in 2000 as a private company and is wholly owned by the City of Johannesburg (CoJ). It was converted into a State-Owned Company after the implementation of the Companies Act of South Africa, 2008 (Act No. 71 of 2008). Consequently, JPC must comply with the legislative framework and reporting requirements applicable to any company in South Africa. This includes, but is not limited to, the Companies Act. The company is also subject to the Municipal Finance Management Act, 2003 (Act No. 56 of 2003) (MFMA).

The core functions of JPC are as follows;

- Asset Management
- Property Development
- Facilities Management
- Property Management
- Outdoor Advertising





## **INVITATION TO BID (MBD1)**

## PART A INVITATION TO BID

| TOU AKE HEKE         | EDT INVITED TO                   | BID FOR REQ  | UIKEWE  | IN I S U | r inc  | CITTO   | r Juna        | VININE SEO | KG                        |
|----------------------|----------------------------------|--------------|---------|----------|--------|---------|---------------|------------|---------------------------|
| BID NUMBER:          | RFP<br>17/2024FY/PF              | CI OSING D   | ΔΤΕ·    | 07 111   | ne 202 | 4       | CLOSI<br>TIME | NG         | 10:30<br>(Telkom<br>Time) |
| DID NOMBER.          | RFP 17/2024 F                    |              |         |          |        |         |               | DEVELO     |                           |
|                      | AND LEASE OF                     |              |         |          |        | ` ,     |               |            |                           |
|                      | STATION WITH                     |              |         |          |        | ONTE    | N 92IIX       | INIOAII    | LLING                     |
| DESCRIPTION          | STATION WITH                     | IANCILLARI   | JUFFUN  | TING (   | JOLO   |         |               |            |                           |
|                      | FUL BIDDER W                     | ILL BE REQU  | IRED TO | O FILL   | IN AN  | ND SIGI | N A WF        | RITTEN C   | ONTRACT                   |
| FORM (MBD7).         |                                  |              |         |          |        |         |               |            |                           |
|                      | DOCUMENTS                        |              |         |          |        |         |               |            |                           |
|                      | IM 1, BLOCK A,<br>RG. ALL BIDS N |              |         |          |        |         |               |            |                           |
| TYPED OR AME         |                                  | IUST BE SUBI | וווובט  | ONIA     | E OFF  | ICIAL F | UKIVIS        | - ( NO1 )  | O DE RE-                  |
|                      |                                  |              |         |          |        |         |               |            |                           |
|                      |                                  |              |         |          |        |         |               |            |                           |
|                      |                                  |              |         |          |        |         |               |            |                           |
|                      |                                  |              |         |          |        |         |               |            |                           |
|                      |                                  |              |         |          |        |         |               |            |                           |
|                      |                                  |              |         |          |        |         |               |            |                           |
| SUPPLIER INFORMATION |                                  |              |         |          |        |         |               |            |                           |
| NAME OF BIDD         | ER                               |              |         |          |        |         |               |            |                           |
| POSTAL ADDRE         | ESS                              |              |         |          |        |         |               |            |                           |
| STREET ADDRE         | ESS                              |              |         |          |        |         |               |            |                           |
| TELEPHONE N          | JMBER                            | CODE         |         |          |        | NUMB    | ER            |            |                           |
| CELLPHONE N          | JMBER                            |              |         |          |        |         |               |            |                           |
| FACSIMILE NUM        | MBER                             | CODE         |         |          |        | NUMB    | ER            |            |                           |
| E-MAIL ADDRES        | SS                               |              |         |          |        |         |               |            |                           |
| VAT R<br>NUMBER      | REGISTRATION                     |              |         |          |        |         |               |            |                           |
| TAX COMPLIAN         | ICE STATUS                       | TCS PIN:     |         |          | OR     | CSD N   | lo:           |            |                           |





| Chapter 1 ARE YOU THE<br>ACCREDITED<br>REPRESENTATIVE IN<br>SOUTH AFRICA FOR<br>THE GOODS /SERVICES<br>OFFERED? | ☐Yes ☐No [IF YES ENCLOSE PROOF] | Chapter 2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED? | ☐Yes ☐No [IF YES, ANSWER PART B:3] |
|---|---------------------------------|---|------------------------------------|
| Chapter 3 TOTAL NUMBER OF ITEMS OFFERED   |                                 | Chapter 4 TOTAL<br>BID PRICE  | R                                  |
| Chapter 5 SIGNATURE<br>OF BIDDER  |                                 | Chapter 6 DATE  |                                    |
| Chapter 7 CAPACITY UNDER WHICH THIS BID IS SIGNED   |                                 |   |                                    |
| BIDDING PROCEDURE ENQUIP  | RIES MAY BE DIRECTED TO:        | TECHNICAL INFORMADIRECTED TO:   | ATION MAY BE                       |
| DEPARTMENT  | Supply Chain Management         | CONTACT PERSON  |                                    |
| CONTACT PERSON  | Supply Chain Management         | TELEPHONE<br>NUMBER   |                                    |
|   |                                 | _   |                                    |
| TELEPHONE NUMBER  | 010 219 9000                    | FACSIMILE NUMBER  |                                    |
| TELEPHONE NUMBER  FACSIMILE NUMBER  | 010 219 9000<br>010 219 9400    | FACSIMILE NUMBER E-MAIL ADDRESS   |                                    |





## PART B TERMS AND CONDITIONS FOR BIDDING

## 1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR ONLINE
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

## 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR THE TAX COMPLIANCE STATUS (TCS) CERTIFICATE OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- 2.4 FOREIGN SUPPLIERS MUST COMPLETE THE PRE-AWARD QUESTIONNAIRE IN PART B:3.
- 2.5 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.6 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.7 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

| 3.        | QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS  |       |
|-----------|---|-------|
| 3.1.      | IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?  YES NO   |       |
| 3.2.      | DOES THE ENTITY HAVE A BRANCH IN THE RSA?   | ☐ YES |
| 3.3.      | DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?  |       |
| 3.4.      | DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?  YES NO   |       |
| 3.5.      | IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?  ☐ YES ☐ NO   |       |
| <b>RE</b> | THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIRENGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE RICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE. |       |





NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

| NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE. |
|--|
| SIGNATURE OF BIDDER:   |
| CAPACITY UNDER WHICH THIS BID IS SIGNED:                             |
| DATE:  |





## TENDER ADVERT FOR BID: RFP 17/2024FY/PF (JPC MBD 2)

CITY OF JOBURG PROPERTY COMPANY (SOC) LTD (REG. NO 2000/017147/07) ("JPC"), HEREBY INVITES INTERESTED PERSONS TO SUBMIT PROPOSALS FOR THE DEVELOPMENT OF THE PROPERTY STATED HEREUNDER:

|  |  | 0.75      |  |  |  |
|--|--|-----------|--|--|--|
| Bid Number   | RFP 17/2024 FY/PF  | SITE SIZE |  |  |  |
| Bid<br>Description   | REQUEST FOR PROPOSALS (RFP) FOR THE DEVELOPMENT AND LEASE OF PORTION 255 OF FARM DOORNFONTEIN 92IR INTO A FILLING STATION WITH ANCILLARY SUPPORTING USES   | 1 056m²   |  |  |  |
| Briefing<br>Session  | Non- compulsory briefing session: The non-compulsory briefing session will be held on 18 April 2024 from 11h00 am. Address: 33 Hoofd Street, Braam Park. Forum 1. Entrance A Reception Level, Auditorium.  |           |  |  |  |
| Document<br>Availability<br>Date   | <b>27 March 2024</b> from 12:00pm  |           |  |  |  |
| Document<br>Cost   | The tender document can be downloaded from JPC, E-tender websites at no cost .www.jhbproperty.co.za, www.etendewww.joburg.org.za   |           |  |  |  |
| Closing Date   | <b>07 June 2024 at 10h30</b> (Telkom time)   |           |  |  |  |
| Compliance Requirements before an award is made to the successful Bidder | <ul> <li>O7 June 2024 at 10h30 (Telkom time)</li> <li>Valid Tax Compliant Verification PIN number issued by South African Revenue Services (SARS).</li> <li>Proof of registration of the Bidder as follows:         <ul> <li>Natural persons- certified copy of ID document/ passport (certified copies not older than 6 months. Smart card IDs must be printed on both sides).</li> </ul> </li> </ul> |           |  |  |  |
|  | <ul> <li>Up to date Municipal Account not older than three (3) month<br/>three (3) months in arrears for the individual / Proof that ack</li> </ul>  |           |  |  |  |





or arrangements have been made to settle arrears. In the event the bidder is tendering as a Joint Venture/Consortium, all members of the JV/Consortium must submit the municipal account statement. Affidavit stating why an up to date municipal account cannot be submitted / valid lease agreement.

- Up to date Municipal Account not older than three (3) months from bid closing date and not over three (3) months in arrears for the Entity / Proof that acknowledgements or arrangements have been made to settle arrears. In the event of a Joint Venture/Consortium, all entities in the JV/Consortium must submit the municipal account statement Affidavit stating why an up to date municipal account cannot be submitted / valid lease agreement.
- Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the Director (s) or Member (s) / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up to date municipal account cannot be submitted / valid lease agreement.
- If the director does not own any property a valid lease agreement or certified affidavit need to be provided.
- In the event the bidder is tendering as a Joint Venture/Consortium, all members of the JV/Consortium must submit all required documentation, a JV / Consortium agreement including all parties and a consolidated BBBEE certificate.
- Submission of Public Interest Score (PIS) as per the Companies Act Regulations 26(2). The Public Interest Score Calculation must be supported by the following:
  - Audited Annual Financial Statements indicating the latest three financial periods, OR
  - Latest unaudited annual financial statement used for the calculation of the PIS.
- Central Supplier Database (CSD) registration valid on tender closing date.
- Company resolution for bid signing powers.
- The following documents must be duly completed and signed
  - Declaration of interest in MBD 4,
  - Declaration of the Bidder's Past Supply Chain Practices in MBD 8,
  - Certificate of Independent Bid Determination in MBD 9, and Bidders Information in JPC MBD 7.1
- If the bid document is not fully completed and/or signed by the bidder, the bidder will be regarded as non-responsive.





|                        | If the entity or any of its directors are listed on the National Treasury register of defaulters, the bid will be rejected.  |
|------------------------|--|
| Evaluation<br>Criteria | Functionality, Price and Specific Goals using the 80/20 or 90/10 preference point system, 80 Price and 20 Specific Goals and 90 for Price 10 for Specific Goals. $Ps = 80\left(1 + \frac{Pt - P \max}{P \max}\right) \qquad \text{or}  Ps = 90\left(1 + \frac{Pt - P \max}{P \max}\right)$ |
| Address                | City of Joburg Property Company SOC Ltd, 3 <sup>rd</sup> Floor, Forum I, A-Block reception level, 33 Hoofd Street, Braam Park Office Park, Braamfontein  |
| Enquiries              | tenders@jhbproperty.co.za  |

## Please note the following conditions of submission:

- No late proposals will be considered. It is recommended that bids be submitted the day
  prior to the closing date as JPC will not approve any request for condonation of late
  submissions due to any unforeseeable reason resulting in such late submissions
- The City of Joburg Property Company (SOC) Ltd and or City of Johannesburg Metropolitan Municipality reserves the right not to accept any proposals or to withdraw the call for proposals or award some of the properties herein listed.

Helen Botes Chief Executive Officer City of Joburg Property Company SOC Ltd 3<sup>rd</sup> Floor, Forum I Building, Braampark Office Park, 33 Hoofd Street, Braamfontein Johannesburg **Contact Details** 

Supply Chain Management Department

Tel: (010) 219-9000









## PRICING SCHEDULE: FINANCIAL OFFER (JPC MBD 3)

- 1. This offer is made for the property in accordance with the Property Information stated in JPC MBD 11 and in accordance with the bid specifications indicated in this MBD.
- 2. Unless stated otherwise all prices exclude VAT.

#### 3. THE FINANCIAL OFFER

The Bidder to demonstrate the rental offer in the table below:

| Fixed Rental Offer   |   |
|--|---|
| NPV of future Monthly rental based on the following: (bidders are required to complete Annexure A, which can be accessed on the JPC Website under the RFP) | R |
| <ol> <li>Annual Rental escalation of 8%</li> <li>Discount rate of 10%</li> <li>30 Year Lease</li> </ol>  |   |

### 4. NON-REFUNDABLE JPC FEE

In addition to the above offer, the preferred bidder shall pay to JPC a non-refundable JPC Fee equal in value to 1.5% (one and half percent) of the total proposed development cost (excluding the land value), for facilitating the project and must be payable on agreed milestone

| Non-refundable JPC Fee equal to 1.5 % of total development cost, payable to JPC within 14 days | R |
|--|---|
| from the date of signature of the Development and  | K |
| Lease Agreement (Refer to MDB17 for makeup of  |   |
| Development Cost)  |   |

5. DEVELOPMENT COST (REFER TO JPC MBD 19)

| TOTAL DEVELOPMENT COST: | R |
|-------------------------|---|
|                         |   |

## 6. FINANCIAL OFFER

| <ul> <li>Total rental offer (NPV of the Rental Cash<br/>flows over the 30-Year lease period)</li> </ul> | R<br>+<br>R |
|---|-------------|
| JPC Facilitation Fee (once off 1.5% of the Development cost)  |             |
| TOTAL (Final Total Offer for Stage 2 Evaluation)  | R           |





## NB: BIDDERS MUST SUBMIT A RENTAL SCHEDULE INDICATING THE NPV CALCULATIONS

- Template for NPV calculations, Refer to Annexure A
- For comparison NPV rental offers will be calculated using a 10% discounted rate.
- The lease period is 30 years.
- Bidders must attach a spread sheet showing the NPV calculations for the entire 30 year period.
- An error in calculation may result in the bid becoming non-responsive.

## 7. PAYMENT FOR RATES, TAXES AND SERVICES

In addition to the above amounts the bidder will be required to pay all municipal charges including rates and taxes levied on the property.

8. NPV calculation template link below:

NPV Working Template-Annexure A.xlsx





### **DECLARATION OF INTEREST (MBD 4)**

- 1. No bid will be accepted from persons in the service of the state<sup>1</sup>.
- 2. Any person, having a kinship with persons in the service of the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid. In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons connected with or related to persons in service of the state, it is required that the bidder or their authorised representative declare their position in relation to the evaluating/adjudicating authority.
- 3. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| No.   | Information   | Plea | se provide | detail |  |
|-------|---|------|------------|--------|--|
| 3.1   | Full name of bidder or his or her representative  |      |            |        |  |
| 3.2   | Identity number   |      |            |        |  |
| 3.3   | Position occupied in the company (director, trustee, shareholder <sup>2</sup>   |      |            |        |  |
| 3.4   | Company registration number   |      |            |        |  |
| 3.5   | Tax reference number  |      |            |        |  |
| 3.6   | VAT registration number   |      |            |        |  |
| Note  | Note (The names of all directors / trustees / shareholders members, their individual identity numbers and state employee numbers must be indicated in paragraph |      |            |        |  |
| 3.7   | Are you presently in the service of the state?  |      | Yes        | No     |  |
|       | If yes, please furnish particulars :  |      |            |        |  |
| 3.7.1 | Name of director  |      |            |        |  |





| No.    | Information  |        | Pleas         | se provide | detail |
|--------|--|--------|---------------|------------|--------|
|        |  |        |               |            |        |
| 3.7.2  | Service of state organization  |        |               |            |        |
| 3.8    | Have you been in the service of the state for months?  | or the | e past twelve | Yes        | No     |
|        | If yes, please furnish particulars:  |        |               |            |        |
| 3.8.1  | Name of director   |        |               |            |        |
| 3.8.2  | Service of state organization  |        |               |            |        |
| 3.9    | Do you have any relationship (family, friend, other) with persons in the service of the state and who may be involved with the evaluation and or adjudication of this bid?                               |        |               | No         |        |
|        | If yes, please furnish particulars:  |        |               |            |        |
| 3.9.1  | Name of person in the service of state   |        |               |            |        |
| 3.9.2  | Relationship   |        |               |            |        |
| 3.10   | Are you, aware of any relationship (family, friend, other) between any other bidder and any persons in the service of the state who may be involved with the evaluation and or adjudication of this bid? |        | Yes           | No         |        |
|        | If yes, please furnish particulars:  |        |               |            |        |
| 3.10.1 | Name of person in the service of state   |        |               |            |        |
| 3.10.2 | Relationship   |        |               |            |        |
| 3.11   | Are any of the company's directors, trustees, managers, principle shareholders or stakeholders in service of the state?  |        | Yes           | No         |        |
|        | If yes, please furnish particulars :   |        |               |            |        |





| No.    | Information  |  | Please | provide | detail |
|--------|--|--|--------|---------|--------|
| 3.11.1 | Name of director   |  |        |         |        |
| 3.11.2 | Service of state organization  |  |        |         |        |
| 3.12   | Is any spouse, child or parent of the commanagers, principle shareholders or stake   |  |        | Yes     | No     |
|        | If yes, please furnish particulars:  |  |        |         |        |
| 3.12.1 | Name of director   |  |        |         |        |
| 3.12.2 | Name of relative   |  |        |         |        |
| 3.12.3 | Relationship   |  |        |         |        |
| 3.13   | Do you or any of the directors, trustees, managers, principle shareholders, or stakeholders of this company have any interest in any other related companies or business whether or not they are |  | No     |         |        |
|        | bidding for this contract?   |  |        |         |        |
|        | If yes, please furnish particulars:  |  |        |         |        |
| 3.13.1 | Name of director   |  |        |         |        |
| 3.13.2 | Related company  |  |        |         |        |





| No.   |   | Information  | Please provide detail                          |
|-------|---|--|--|
| Note: | SCM Re  | gulations:   |  |
|       | "1In the  | service of the state" means to be –  |  |
|       | (a)   | a member of –  |  |
|       |   | (i) any municipal council;   |  |
|       |   | (ii) any provincial legislature; or  |  |
|       |   | (iii) the national Assembly or the   | national Council of provinces;                 |
|       | (b)   | a member of the board of directors of  | of any municipal entity;                       |
|       | (c)   | an official of any municipality or mur   | icipal entity;                                 |
|       | (d)   | <ul> <li>(d) an employee of any national or provincial department, national or<br/>provincial public entity or constitutional institution within the meaning of<br/>the Public Finance Management Act, 1999 (Act No.1 of 1999);</li> </ul> |  |
|       | (e)   | a member of the accounting authorit  | y of any national or provincial public entity; |
|       | (f)   | an employee of Parliament or a prov  | rincial legislature.                           |
|       | "2 Shareholder" means a person who owns shares in the company and is actively involved in the management of the company or business and exercises control over the company. |  |  |

4. Full details of directors / trustees / members / shareholders.

| Full Name | Identity Number | State Employee<br>Number |
|-----------|-----------------|--------------------------|
|           |                 |                          |
|           |                 |                          |
|           |                 |                          |
|           |                 |                          |

4. I, the undersigned certify that the information furnished on this declaration form is correct.

| I accept that the state may act against me should this declaration prove to be false. |                                    |
|---|------------------------------------|
| NAME OF REPRESENTATIVE  | AUTHORIZED SIGNATURE (UNDERSIGNED) |
|   |                                    |
| DATE  | CAPACITY                           |
|   |                                    |





## DECLARATION FOR PROCUREMENT ABOVE R10 MILLION (ALL APPLICABLE TAXES INCLUDED) (MBD: 5)

For all procurement expected to exceed R10 million (all applicable taxes included), bidders must complete the following questionnaire:

| 1   | Are you by law required to prepare annual financial statements for auditing? YES / NO  |
|-----|--|
| 1.1 | If yes, submit audited annual financial statements for the past three years or since the date of establishment if established during the past three years.   |
|     |  |
| 2   | Do you have any outstanding undisputed commitments for municipal services towards any municipality for more than three months or any other service provider in respect of which  |
|     | payment is overdue for more than 30 days?  YES / NO  |
| 2.1 | If no, this serves to certify that the bidder has no undisputed commitments for municipal services towards any municipality for more than three months or other service provider in respect of which payment is overdue for more than 30 days. |
| 2.2 | If yes, provide particulars.   |
|     |  |
|     |  |
|     |  |
|     |  |
| 3   | Has any contract been awarded to you by an organ of state during the past five years, including particulars of any material non-compliance or dispute concerning the execution of such contract?   |
|     | YES / NO   |
| 3.1 | If yes, furnish particulars  |
|     |  |
|     |  |
|     |  |





| 4.   | , .                                | rices be sourced from outside the Republic, and, if so, what on of payment from the municipality / municipal entity is f the Republic? |
|------|------------------------------------|--|
|      | *YES / NO                          |  |
| 4.1  | If yes, furnish particulars        |  |
|      |                                    |  |
|      |                                    |  |
|      |                                    | CERTIFICATION  |
| CERI |                                    | ON FURNISHED ON THIS DECLARATION FORM IS   |
|      | CEPT THAT THE STATE MAY ACE FALSE. | CT AGAINST ME SHOULD THIS DECLARATION PROVE  |
|      | Signature                          | Date   |
|      | Position                           | Name of Bidder   |
|      |                                    |  |





## PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 (MBD 6.1)

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
  - The 80/20 90/10 system for requirements with a Rand value up to R50 000 000 (all applicable taxes included);

OR

- The 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included); and

### 1.2 To be completed by the organ of state

- a) The applicable preference point system for this tender is the 90/10 preference point system.
- b) The 90/10 preference point system will be applicable in this tender. The highest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - (a) Price; and
  - (b) Specific Goals.

## 1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

|   | POINTS | POINTS |
|---|--------|--------|
| PRICE                                     | 80     | 90     |
| SPECIFIC GOALS                            | 20     | 10     |
| TOTAL POINTS FOR PRICE AND SPECIFIC GOALS | 100    | 100    |

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that





preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

#### 2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## 3. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.1. POINTS AWARDED FOR PRICE

A maximum of 80 points is allocated for price on the following basis:

$$Ps = 80 \left(1 + \frac{Pt - P max}{P max}\right)$$

Where

Ps = Points scored for price of tender under consideration;

Pt = Price of tender under consideration; and

Pmax = Price of highest acceptable tender.

**OR** 

A maximum 90 points is allocated for price on the following basis: (90 Pmax)

90/10





$$Ps = 90\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below. Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

| DESIGNATED GROUP   | 80/20   | Number of points<br>claimed (80/20<br>system)<br>(To be completed<br>by the tenderer)  |
|--|---|--|
| Business owned by 51% or more – Black People   | 5   |  |
| Business owned by 51% or more – Women  | 10  |  |
| Enterprises located within the City of Johannesburg Metropolitan Municipality for work to be done or services to be rendered in that | 5   |  |
|  | Business owned by 51% or more – Black People Business owned by 51% or more – Women Enterprises located within the City of Johannesburg Metropolitan Municipality for work | Business owned by 51% or more – Black People 5 Business owned by 51% or more – Women 10 Enterprises located within the City of Johannesburg Metropolitan Municipality for work to be done or services to be rendered in that |





Or

| Goals                         | The specific goals allocated points in terms of this tender                              | Number of points<br>allocated<br>(90/10 system)<br>(To be completed by<br>the organ of state) | Number of points claimed (90/10 system) (To be completed by the tenderer) |
|-------------------------------|--|---|---|
| Specific goal 1 -             | Business owned by 51% or more <b>– women</b>   | 3   |   |
|                               | Business owned by 51% or more – Black People   | 2   |   |
| Specific Goal 2-<br>Promotion | Enterprises located within the City of Johannesburg                                      | 5   |   |
|                               | Metropolitan Municipality for work to be done or services to be rendered in that region. |   |   |

### **DECLARATION WITH REGARD TO COMPANY/FIRM**

| 4.3. | Name of company/firm   |  |
|------|--|--|
| 4.4. | Company registration number:   |  |
| 4.5. | TYPE OF COMPANY/ FIRM  |  |
|      | <ul> <li>Partnership/Joint Venture / Consortium</li> <li>One-person business/sole propriety</li> <li>Close corporation</li> <li>Public Company</li> <li>Personal Liability Company</li> <li>(Pty) Limited</li> <li>Non-Profit Company</li> <li>State Owned Company</li> <li>[TICK APPLICABLE BOX]</li> </ul> |  |

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;





- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution, if deemed necessary.

|                   | SIGNATURE(S) OF TENDERER(S) |
|-------------------|-----------------------------|
| SURNAME AND NAME: |                             |
| DATE:             |                             |
| ADDRESS:          |                             |
|                   |                             |
|                   |                             |
|                   |                             |





## **BIDDER'S INFORMATION (JPC MBD 7.1)**

| Name of Bidder                        |       |                     |                |          |                              |       |          |             |        |      |      |      |               |  |  |
|---------------------------------------|-------|---------------------|----------------|----------|------------------------------|-------|----------|-------------|--------|------|------|------|---------------|--|--|
| ID /Passport/ Registration Number     |       |                     |                |          |                              |       |          |             |        |      |      |      |               |  |  |
| Nature of bidder   Natural Person/ So |       | Sole F              | ropriet        | or       |                              |       |          |             |        |      |      |      |               |  |  |
| (tick one)                            |       | School/NGO/Tru      | nool/NGO/Trust |          |                              |       |          |             |        |      |      |      |               |  |  |
|                                       |       | Company/ CC/ F      | Partner        | ship     |                              |       |          |             |        |      |      |      |               |  |  |
|                                       |       | Joint Venture (J    | V)             |          |                              |       |          |             |        |      |      |      |               |  |  |
| Postal<br>Address                     |       |                     |                |          | Те                           |       |          |             |        |      |      |      |               |  |  |
|                                       |       |                     |                |          | Ce                           | II    |          |             |        |      |      |      |               |  |  |
|                                       |       |                     |                |          | Em                           |       | il       |             |        |      |      |      |               |  |  |
|                                       |       |                     |                |          | Fa                           | Fax   |          |             |        |      |      |      |               |  |  |
| BIDDER BAI                            | IKIN  | G DETAILS           |                |          |                              |       |          |             |        |      |      |      |               |  |  |
| Name of bidd                          | er's  | Banker              |                |          |                              |       |          |             |        |      |      |      |               |  |  |
| Contact detail                        | ls of | banker              |                |          |                              |       |          |             |        |      |      |      |               |  |  |
|                                       |       |                     |                |          |                              |       |          |             |        |      |      |      |               |  |  |
| Please indic The Star                 | ate h | now you became      | aware          |          | <b>e invitat</b><br>Neb site |       | n to sı  | <u>ubmi</u> | t this | Pro  | pos  | al   | $\overline{}$ |  |  |
| Sowetan                               |       |                     |                |          | enders                       |       |          |             |        |      |      |      |               |  |  |
| JPC Social M                          | ledia | Accounts            |                |          |                              |       |          |             |        |      |      |      |               |  |  |
| I, the under                          | signe | ed certify that the | inform         | ation fu | ırnished                     | or    | n this d | eclar       | ation  | form | is c | orre | ct.           |  |  |
|                                       |       | tate may act agai   |                | )        |                              |       |          |             |        |      |      |      |               |  |  |
| should this de                        | eclar | ation prove to be   | false.         |          |                              |       |          |             |        |      |      |      |               |  |  |
| NAME OF REPRESENTATIVE                |       |                     |                | AUTHO    | OF                           | RIZED | SIGN     | ATUF        | RE (l  | JND  | ERS  | SIGN | NED)          |  |  |
| DATE                                  |       |                     |                |          | CAPA                         | CI    | ГҮ       |             |        |      |      |      |               |  |  |
|                                       |       |                     |                |          |                              |       |          |             |        |      |      |      |               |  |  |





### CONTRACT FORM - TENDER FOR INCOME-GENERATING CONTRACTS<sup>1</sup> MBD 7.3

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SUCCESSFUL BIDDER (PART 1) AND THE LESSOR/ SELLER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SUCCESSFUL BIDDER AND THE LESSOR/ SELLER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

## PART 1 (TO BE FILLED IN BY THE BIDDER)

- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
  - (i) Bidding documents, *viz* 
    - Invitation to bid;
    - Proof of tax compliance status;
    - Pricing schedule(s);
    - Preference claim form for Preferential Procurement in terms of the Preferential Procurement Regulations;
    - Declaration of interest:
    - Declaration of Bidder's past SCM practices;
    - Special Conditions of Contract;
  - (ii) General Conditions of Contract; and
  - (iii) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) quoted covers the leased property/ all the goods and/or services specified in the bidding documents; that the price(s) cover all my obligations and I accept that any mistakes regarding price(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
- 5. I undertake to make payment for the leased property/ goods/services as specified in the bidding documents.
- 6. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.

**25** | Page

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<sup>&</sup>lt;sup>1</sup> "Tender for income-generating contracts" has the same meaning as defined in the Preferential Procurement Regulations, 2022.





| 7. | I confirm that I am duly authorised to sign this contract. |  |       |      |  |  |  |
|----|--|--|-------|------|--|--|--|
|    | NAME (PRINT)   |  |       |      |  |  |  |
|    | CAPACITY   |  | WITNE | SSES |  |  |  |
|    | CAPACITY   |  |       |      |  |  |  |
|    | SIGNATURE  |  | 1     |      |  |  |  |
|    | NAME OF FIRM   |  | 2.    |      |  |  |  |
|    | DATE   |  |       |      |  |  |  |





## CONTRACT FORM - TENDER FOR INCOME-GENERATING CONTRACTS MBD 7.3 PART 2 (TO BE FILLED IN BY THE LESSOR/ SELLER)

| 1.  | I                                     |             |  |                                 |                                       |  |  |  |  |
|---|---------------------------------------|-------------|--|---------------------------------|---------------------------------------|--|--|--|--|
|   | terms and conditions of the contract. |             |  |                                 |                                       |  |  |  |  |
|   | ITEM<br>NO.                           | DESCRIPTION | PRICE (ALL<br>APPLICABLE<br>TAXES<br>INCLUDED) | TOTAL PREFERENCE POINTS CLAIMED | POINTS CLAIMED FOR EACH SPECIFIC GOAL |  |  |  |  |
|   |                                       |             |  |                                 |                                       |  |  |  |  |
|   |                                       |             |  |                                 |                                       |  |  |  |  |
|   |                                       |             |  |                                 |                                       |  |  |  |  |
| 4. I confirm that I am duly authorized to sign this contract. |                                       |             |  |                                 |                                       |  |  |  |  |
| SIGNED ATON   |                                       |             |  |                                 |                                       |  |  |  |  |
| NAME (PRINT) WITNESSES  |                                       |             |  |                                 |                                       |  |  |  |  |
| SIGN  | ATURE                                 |             | 1  |                                 |                                       |  |  |  |  |
| OFFIC   | CIAL STAN                             | 1P          |  | 2                               |                                       |  |  |  |  |
|   |                                       |             |  | DATE                            |                                       |  |  |  |  |





## **DECLARATION OF BIDDERS PAST SUPPLY CHAIN MANAGEMENT PRACTICES (MBD8)**

- 1. This municipal bidding document must form part of all bids invited.
- 2. It serves as a declaration to be used by municipalities and municipal entities in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be rejected if that bidder, or any of its directors have:
- 3.1. abused the municipality's / municipal entity's supply chain management system or committed any improper conduct in relation to such system;
- 3.2. been convicted for fraud or corruption during the past five years;
- 3.3. willfully neglected, reneged on or failed to comply with any government, municipal or other public sector contract during the past five years; or
- 3.4. been listed in the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No. 12 of 2004).
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| Item  | Question   | Yes | No |
|-------|--|-----|----|
| 4.1   | Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?  | Yes | No |
|       | (Companies or persons who are listed on this database were informed in writing of this restriction by the accounting officer / authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied). |     |    |
|       | The Database of Restricted Suppliers now resides on the National Treasury's website www.treasury.gov.za and can be accessed by clicking on its link at the bottom of the home page   |     |    |
| 4.1.1 | If so, furnish particulars:  |     |    |
|       |  |     |    |





| Item  | Question   | Yes | No |
|-------|--|-----|----|
| 4.2   | Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No. 12 of 2004)?  | Yes | No |
|       | The Register for Tender Defaulters can be accessed on the National Treasury's website www.treasury.gov.za by clicking on its link at the bottom of the home page.                      |     |    |
| 4.2.1 | If so, furnish particulars:  |     |    |
| 4.3   | Was the bidder or any of its directors convicted by a court of law (including a court of law outside the Republic of South Africa) for fraud or corruption during the past five years? | Yes | No |
| 4.3.1 | If so, furnish particulars:  |     |    |

I, the undersigned certify that the information furnished on this declaration form is correct.

| I accept that the state may act against me should this declaration prove to be false. |                                    |
|---|------------------------------------|
| NAME OF REPRESENTATIVE  | AUTHORIZED SIGNATURE (UNDERSIGNED) |
|   |                                    |
| DATE  | CAPACITY                           |
|   |                                    |





### **CERTIFICATE OF INDEPENDENT BID DETERMINATION (MBD 9)**

- 1. This municipal bidding document (MBD) must form part of all bids<sup>1</sup> invited.
- 2. Section 4(1)(b)(iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a pe se prohibition meaning that it cannot be justified under any grounds.
- 3. Municipal Supply Regulation 38(1) prescribes that a supply chain management policy must provide measures for the combating of abuse of the supply chain management system, and must enable the accounting officer, among others, to:
- 3.1. take all reasonable steps to prevent such abuse;
- 3.2. reject the bid of any bidder if that bidder or any of its directors has abused the supply chain management system of the municipality or municipal entity or has committed any improper conduct in relation to such system; and
- 3.3. cancel a contract awarded to a person if the person committed any corrupt or fraudulent act during the bidding process or the execution of the contract.
- 4. This MBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid rigging.
- 5. In order to give effect to the above, the attached Certificate of Bid Determination (MBD 9) must be completed and submitted with the bid:

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.





#### CERTIFICATE OF INDEPENDENT BID DETERMINATION

| I, the undersigned, in submitting the ac  | ccompanying bid:   |
|---|--|
|   | (Bid Number and Description)                                 |
| in response to the invitation for the bid | made by:   |
| (Na                                       | ame of Municipality / Municipal Entity)                      |
| do hereby make the following statemer     | nts that I certify to be true and complete in every respect: |
| I certify, on behalf of:                  | that:  |
|   | (Name of Bidder)   |

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign, the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between





partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.

- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- <sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| Signature | Date           |
|-----------|----------------|
|           |                |
| Position  | Name of Bidder |





## STANDARD CONDITIONS OF SUBMISSION (JPC MBD 10)

The following conditions apply to all bids submitted:

- All bids must be submitted in compliance with the Bid Specifications specified in JPC MBD 11
- The property is made available in accordance with the information and stipulations contained in
- The bidder(s) will be deemed to be familiar with the state, real rights registered against the property, the zoning and locality of the property.

### COMPLIANCE REQUIREMENTS BEFORE AN AWARD IS MADE TO THE SUCCESSFUL BIDDER

- Valid Tax Compliant Verification PIN number issued by South African Revenue Services (SARS).
- Proof of registration of the Bidder as follows:
  - Natural persons- certified copy of ID document/ passport (certified copies not older than 6 months.
     Smart card IDs must be printed on both sides).
  - Partnership- copy of Partnership Agreement plus certified copies of IDs/passport(s) of all partners (certified copies not older than 6 months. Smart card IDs must be printed on both sides).
  - o Company- current CM29/COR 20.1
  - Close Corporation- current copy of CK1 and/or CK2C and/or COR 20.1
  - o Trust- letter of appointment from the Master of the High Court of SA and deed of trust
  - JV/Consortium- JV/Consortium Agreement including all parties plus CIPC and/or certified copies of IDs /passport(s) of all JV/Consortium partners (certified copies not older than 6 months. Smart card IDs must be printed on both sides).
  - Entity valid BBBEE Certificate issued by agency accredited by SANAS /Valid Sworn affidavit or valid BBBEE certificate JV/Consortium issued by agency accredited by SANAS or Consolidated BBBEE Certificate from CIPC.
- Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the individual / Proof that acknowledgements or arrangements have been made to settle arrears. In the event the bidder is tendering as a Joint Venture/Consortium, all members of the JV/Consortium must submit the municipal account statement. Affidavit stating why an up to date municipal account cannot be submitted / valid lease agreement.
- Up to date Municipal Account not older than three (3) months from bid closing date and not over three
   (3) months in arrears for the Entity / Proof that acknowledgements or arrangements have been made to
   settle arrears. In the event of a Joint Venture/Consortium, all entities in the JV/Consortium must submit
   the municipal account statement Affidavit stating why an up to date municipal account cannot be
   submitted / valid lease agreement.
- Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the Director (s) or Member (s) / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up to date municipal account cannot be submitted / valid lease agreement.





- If the director does not own any property a valid lease agreement or certified affidavit need to be provided.
- In the event the bidder is tendering as a Joint Venture/Consortium, all members of the JV/Consortium must submit all required documentation, a JV / Consortium agreement including all parties and a consolidated BBBEE certificate.
- Submission of Public Interest Score (PIS) as per the Companies Act Regulations 26(2). The Public Interest Score Calculation must be supported by the following:
  - Audited Annual Financial Statements indicating the latest three financial periods, OR
  - Latest unaudited annual financial statement used for the calculation of the PIS.
- Central Supplier Database (CSD) registration valid on tender closing date.
- Company resolution for bid signing powers.
- The following documents must be duly completed and signed
  - Declaration of interest in MBD 4.
  - o Declaration of the Bidder's Past Supply Chain Practices in MBD 8,
  - Certificate of Independent Bid Determination in MBD 9, and Bidders Information in JPC MBD 7.1
- If the bid document is not fully completed and/or signed by the bidder, the bidder will be regarded as non-responsive.
- If the entity or any of its directors are listed on the National Treasury register of defaulters, the bid will be rejected.

## **SUBMISSION OF PROPOSALS**

- Bidder(s) are invited to submit their Proposals by completing the returnable Municipal Bidding Documents (MBDs) and JPCs' MBDs contained in this document.
- o In this regard:
  - No other form of Proposal will be accepted. The MBDs must not be construed as an offer.
- The Bidder(s) must submit one (1) original hard copy, one (1) copy plus scanned version of the submission including all annexures/returnables in a USB clearly marked in bidder's name.
  - All Proposal documentation received shall be deemed COJ property and shall not be returned or thus requested back by any Bidder.





- Proposals must be sealed, clearly marked with RFP name and number, and addressed to The Chief Executive Officer, City of Joburg Property Company (SOC) Ltd
- Bidder's return address must be clearly indicated at the back of the envelope.
- The fully completed document with annexures must be submitted before the closing date specified on the front cover, and be deposited in the tender box made available by the Client Services Centre of:

The City of Joburg Property Company (SOC) Ltd

33 Hoofd Street, Forum 1 Block A, 3rd Floor, Braampark,

Braamfontein, Johannesburg

- PROPOSALS WHICH ARE NOT SUBMITTED IN A PROPERLY SEALED AND MARKED ENVELOPE AND DEPOSITED IN THE BOX BEFORE THE CLOSING DATE AND TIME, WILL NOT BE OPENED.
- The information required in the MBDs must be provided accurately and honestly. All details provided
  by the Bidder(s) will be regarded as material representations, which the COJ and/or its agent, JPC,
  base the evaluation of the Proposal on. Any misrepresentation will be treated as material and will
  result in the disqualification of the Proposal by the COJ and/or its agent, JPC.

## **OPENING OF PROPOSALS**

- All proposals are to be submitted at the JPC offices, on or before the closing date and time. After which as a precautionary measure (as a result of the Covid – 19 pandemic) the Opening Register will be uploaded on the JPC website.
- Bidder's return address must be clearly stipulated or indicated on the back of the envelope.

### **EVALUATION OF PROPOSALS**

- JPC reserves the right at it's discretion to seek clarification or further information from Bidder(s) and to appoint professionals to advise and verify information on aspects of the Proposals submitted in a manner that the COJ or its agent deems appropriate.
- The preferred Bidder(s) may be required to make presentations to the JPC.
- The Bidder(s) shall be deemed to know and understand the content of this Proposal Call document and a submission of the bid will indicate the Bidder(s) unconditional acceptance of all the terms and conditions contained in the Proposal Call document.
- The Bidder(s) shall be deemed to have satisfied itself as to all of the conditions, procedures and performance and discharge of the obligations required in terms of the Proposal Call documents.
- The Proposal(s) will be evaluated by the JPC. JPC may accept any Proposal in whole or in part and is not bound to accept any Proposal.





- o Proposals will be evaluated using the evaluation criteria stated in JPC MBD 12.
- The Proposal(s) will be adjudicated by the COJ's Executive Adjudication Committee and awarded in terms of the City's Supply Chain Management Policy for Land.
- The COJ and/or the JPC will not be held responsible or liable for any costs whatsoever and /or losses incurred or suffered by the Bidder(s) or any other party or parties for whatsoever reason as a result of the Proposal.
- Any Proposal in the name of a partnership or joint venture or consortium will, on acceptance, be deemed as joint and several agreements with all parties.
- All proposals shall remain valid for a period of one hundred and twenty (120) days after the
  closing date, provided that bidders may extend the validity of the proposal on request of COJ
  specifically in the event that a contract with the preferred bidder fails.

#### **RESOLUTIONS OF DISPUTES**

 Persons or bidders who are aggrieved by decisions or actions taken in the implementation of Supply Chain Management system or in the awarding of the bid, may within 20 (twenty) days of the awarding of the bid, lodge a written complaint containing the details of the dispute arising to the Chief Executive Officer of JPC at the following address or telefax number:

3rd Floor, Forum 1, Braampark, 33 Hoofd Street, Braamfontein, Johannesburg

Fax: (010) 219 9400

- The written complaint must contain the following information:
  - The bid reference number;
  - The section of the Policy, Regulations or Act that has been violated;
  - The details of the violation;
  - The City Department or Municipal Owned Entity involved;
  - Relief sought.
- The Chief Executive Officer may appoint an independent person, from outside or within the City or JPC, to investigate and propose a dispute resolution mechanism to address the complaint. The person so appointed will be someone who was not involved in the transaction in question.

## **PROHIBITIONS**

- The COJ and JPC will not, subject to such amendments to the Act and Regulations and any
  exemptions as the Minister may promulgate from time to time, award contracts to Bidder(s) who are
  owned directly or indirectly by the following categories of persons:-
- defined as an employee or public servant in the service of the state working for Local, and National Government; or





- defined as an employee in the service of a government owned entity including the municipal entities;
- if the employee mentioned above is actively or inactively a director, manager or principal shareholder of the service provider concerned (refer to GN44 in GG 28411 of 18 January 2006 for the exemption); is a member of the board of directors of a municipal entity within its area of jurisdiction (refer to GN44 in GG 28411 of 18 January 2006 for the exemption);
- who is an advisor or consultant contracted to the JPC for the purposes of assisting the JPC with defining of requirements, drafting of specifications or evaluation of the Proposals.
- The COJ and JPC will not award Proposals to any Bidder(s) owned directly or indirectly by politicians serving as councillors for any municipality.
- The COJ and JPC will not award Proposals to any Bidder(s) owned directly or indirectly by politicians serving in National Assembly, Provincial Legislatures and National Council of Provinces.
- Failure by the above mentioned persons to comply with the above shall lead to cancellation of the contract.

### CONSIDERATION OF PROPOSALS FROM CLOSE FAMILY MEMBERS OF PERSONS IN THE SERVICE OF THE STATE

- The COJ and JPC does not encourage awarding of contracts to close family members of employees in decision-making positions.
- The bidder must declare and state whether a spouse, child or parent of the bidder or of a director, manager or shareholder is in the service of the City of Johannesburg Municipality or has been in the service of the state in the previous twelve months.

#### **GENERAL ENQUIRIES**

Only email enquiries will be accepted, such enquiries must be directed to tenders@jhbproperty.co.za





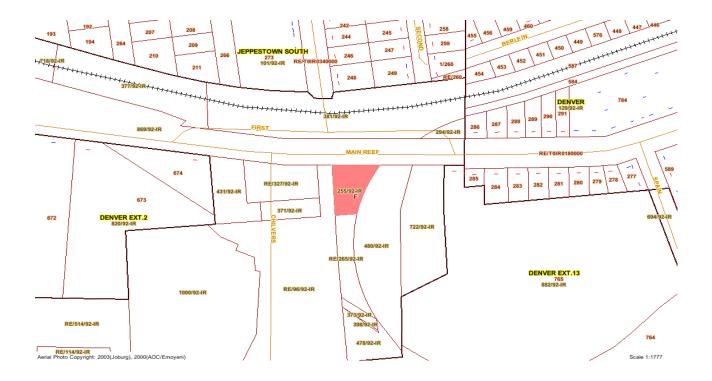
### **BID SPECIFICATION AND SITE /PROPERTY INFORMATION (MDB: 11)**

### **BACKGROUND**

The property is located along Main Reef Road and the Corner of Chilvers Street in Denver. Denver is located roughly 5 km east of the Johannesburg CBD. It has easy access to M2 Highway. Main Reef Road links to Roodepoort in a westerly direction and to the East Rand in an easterly direction.

The lease of the property is on a month to month basis and the lessee has a right to remove their infrastructure upon vacation of the property. The bidder may therefore consider the property to be a vacant site with no developments.

#### **LOCALITY MAP**







### 1. AERIAL MAP







### 2. BID SPECIFICATIONS

The following Specifications apply to this bid:

### 1. Property Information

| Property Description   | Portion 255 of Farm Doornfontein 92IR   |  |
|------------------------|---|--|
| Locality               | The property is located along Main Reef Road and the Corner of Chilvers Street in Denver.   |  |
| Ownership              | City of Johannesburg Metropolitian Municipality   |  |
| Land Size              | 1056m²  |  |
| Zoning                 | Public Garage   |  |
| Current Use            | Petrol station (NB: there is a lease agreement which has since lapsed on the 30 <sup>th</sup> September 2022, and is running on a month to month basis the lessee has a right to remove their infrastructure upon vacation of the property. The bidder may therefore consider the property to be a vacant site with no developments.) |  |
| F.A.R                  | 4.0   |  |
| Coverage               | 100%  |  |
| Height                 | 4 Storeys   |  |
| Building Lines         | 3.0m along street frontages   |  |
| Heritage               | It is not known whether the site has any heritage significance. It will be the responsibility of the developer to determine as to whether the site have any heritage significance.  |  |
| Current Structures and | Filling station   |  |
| Physical features      | The building related to the service station includes the convience store an office area and ablutions facilities. The fourcourt canopy is attached to the front of the builing and includes four islands with four pumps which offer all fuel grades and a single island with only diesel.  |  |
|                        | Ablution building   |  |
|                        | A small building located on the proeperty is currently used for staff ablution and rest room facilities. The building has average dated   |  |





|                         | finishes and required maintenance.  |
|-------------------------|---|
| Geotechnical conditions | Any geotechnical conditions will be the responsibility of the Developer.  |
| Other Requirements      | A Site Development Plan shall be submitted to the Local Authority by the developer  |
|                         | Any further Town Planning proposals and or rezoning shall be the responsibility of the developer.   |
|                         | The bidder is required to comply will all relevant building regulation laws, including but not limited to SPLUMA, NEMA, Municipal Bylaws etc. |

#### The following Specifications apply to this bid:

- 1. Property Tenure: The Property shall be made available by means of a long-term lease in accordance with JPC's standard agreement. The following terms of contract are non-negotiable:
  - i. The property is being released for development and lease, the lease period will be restricted to a maximum of 30 years. Upon expiry or termination of the development and lease agreement, possession of the property will revert back to the City of Johannesburg without any compensation.
  - ii. Specifications for use and development of the Property (Vision for the Property):
    - a. It is envisaged that the property shall be developed into filling station with ancillary supporting uses that caters for the modern needs i.e. convinient shop/quick shop, tyre fitment centre, fast food outlet,car wash, an auto centre and bank ATM(s).
  - iii. The bidder is expected to submit a detailed empowerment plan demonstrating how the following will be achieved:
    - a) Job Creation Plan (during and after construction)
    - b) Enterprise Development (during and after construction)
    - c) Training and Development Programmes (throughout the lifecycle of the project)
    - d) Demonstrate how the development will benefit the local community and/or community based organisations
    - e) Procurement of Material from Local Suppliers
    - f) Partnership with Women Owned Companies
    - g) How will unskilled existing employees be incorporated
  - iv. Bidders are expected to advice and provide a detailed plan and how the numbers are achieved
  - v. The preferred bidder shall pay to JPC a non-refundable JPC Fee equal in value to 1.5% (one





and half percent) of the total proposed development cost (excluding the land value), for facilitating the project and/or transaction will be due on signature of the agreement and payable on agreed milestone outlined by the City of Joburg Property Company SOC Ltd.

- vi. Bidders are expected to support the goals and objectives of the National Government's Expanded Public Works Program (EPWP). In this regard, the successful proposer will be required to keep the required records and provide regular reports to JPC as required by the EPWP. In addition hereto, bidders are expected to support the relevant enterprise development programmes of the City of Johannesburg.
- vii. Local Area spending target must be in accordance with the Empowerment Plan JPC MBD 19.
- viii. The successful bidder(s) will be responsible for and shall bear all costs related to the development of the property including bulk services.
- ix. The successful bidder will be responsible for the cancellation or relocation of all servitudes which may be registered over the property.
- x. Bidders are required to demonstrate their ability and capacity to deliver and manage the proposed development by submitting a detailed profile of the professional team and their successfully completed development. They must futher demonstrate their ability to secure funds required to carry out the project.( Refer to JPC MBD 20)
- xi. Bidder must secure their own operating licencing.
- 2. Bidder can contract with any other petroleum entity.
- The property is made available in accordance with the site information made available in JPC MBD11.
- 4. The successful bidder will be responsible to obtain all statutory approvals (Rezoning, Environmental, Site Development Plan, Building Plan, etc) which are required for the development of the property.
- 5. Any changes to the proposal document after submission must be endorsed by both parties.
- 6. Bidders to demonstrate a maintenance plan broken down annually for the duration of the lease which should not exceed 30 years.
- The Lessee shall at all times during the term of this lease keep in full force and effect a policy of public liability and property damage insurance of an amount not less than the replacement cost value
- 8. The Lessee shall maintain and safeguard the Property for the duration of the lease in accordance with the provisions of regulation 45(2)(a)(v) of the Asset Transfer Regulations





9. The successful bidder must immediately after the award come up with an interim plan to protect the property against invasion and the interim use of the property before the SDP approvals and the construction commencement.





**EVALUATION CRITERIA (JPC MBD: 12)** 

### A TWO-STAGE EVALUATION WILL BE APPLIED TO THE EVALUATION OF THE BID AS FOLLOWS: STAGE 1: FUNCTIONALITY EVALUATION

Bids will be evaluated in order to establish whether they meet a <u>minimum threshold score of 70 points out of 100</u> for functionality, based on the following criteria:

| FUNCTIONAL CRITERIA   | POINTS | RETURNABLE DOCUMENTS TO BE USED IN EVALUATION                                 |  |
|---|--------|---|--|
| 1. ELIGIBILITY / POTENTIAL TO OPERATE / OWN A PETROL STATION  | 30     |   |  |
| Demonstrate contractual relationship with petroleum company (20):   |        |   |  |
| 1.1 Proof of eligibility / potential with the relevant petroleum entity to operate / own a petrol station: points to be allocated as follows: |        |   |  |
| <ul> <li>Formal letter or proof of application by the entity to the<br/>petroleum company = 5</li> </ul>                                      |        | Applicant's letter to the petroleum company                                   |  |
| - Formal acknowlegement from Petroleum company = 2  |        | - Acknowledgement letter on the letterhead of the petroleum company           |  |
| <ul> <li>Formal letter or proof of application to the Department of<br/>Energy for the Site Licence =5</li> </ul>                             |        | - Proof of application to the<br>Department of Energy for<br>the Site Licence |  |
| - Formal acknowledgement from Department of Energy = 2  |        | - Acknowledgement letter on the letterhead of the Department of Energy        |  |
| <ul> <li>Proof of application to the suitable service provider for<br/>the Retail Licence = 5</li> </ul>                                      |        | - Proof of application to the service provider                                |  |
| <ul> <li>Formal acknowledgement from suitable service provider<br/>(petroleum company) = 1</li> </ul>   |        | - Acknowledgement from service provider (petroleum company)                   |  |
| <ul> <li>Managerial Retail Exprerience = 10         (bidder to demonstrate acceptable experience in retail management)     </li> </ul>        |        | - Reference letters from retail entity of managerial experience               |  |





| <ul> <li>5 years management experience in a retail environment = 10</li> <li>3 years management experience in a retail environment = 5</li> <li>Less than 3 years management experience in a retail environment = 2</li> </ul> |    | - At least three (3) reference letters for similar nature projects for manegerial retail experience. Reference letter must be signed, and on the letterhead of the client with contactable details, email or telephone number indicating the Value of Project. Reference letters for JV/Consortium partners |
|--|----|---|
| 2. DEVELOPMENT PROPOSAL (PROJECT PLAN)   | 25 | will be accepted.   |
| Conformity of the Development Proposal to the vision for the property:  A. DEVELOPMENT CONCEPT (10)  |    | Bidder to complete JPC MBD 19 and submit a detailed development proposal and project plan   |
| <ul> <li>High level conceptual design outlining the intended uses<br/>in line with the zoning (Business 1) = 3 points</li> </ul>   |    | NB: The following applies to all sub sections of item   |
| <ul> <li>Integration of multiple uses within the development<br/>including parking if required = 2 points</li> </ul>   |    | number 4.   |
| <ul> <li>Sustainability- (demonstrate use of green building<br/>principles that are environmentally responsible and<br/>resource efficient) = 2 points</li> </ul>  |    | In addition to providing the information on <b>JPC MBD 19</b> , the bidder must submit a  |
| <ul> <li>High level detailed plan demonstrating how the bidder<br/>will deliver on the projects vision. = 3 points</li> </ul>  |    | development proposal that include all the information as outlined on this section   |
| B. DEVELOPMENT PROGRAMME (5)   |    | Bidder to provide a detailed  |
| <ul> <li>High level development programme including inception<br/>Stage, Planning, Design, Construction and<br/>Commissioning = 3 points</li> </ul>  |    | breakdown of timelines (Project Plan)   |
| <ul> <li>Detailed breakdown of project timelines. = 2 points</li> </ul>  |    | Detailed operational plan outlining how the property and facilities management  |
| C. OPERATIONAL PLAN (10)   |    | and maintenance aspects will<br>be undertaken during all 3  |
| Approach and Methodology:  |    | phases of the project, this plan must outline the   |





| Operational Plan <b>pre- construction</b> = 2 points   |    | operational cost and the   |
|--|----|--|
| <ul> <li>Operational Plan during construction = 2 points</li> </ul>  |    | stakeholder engagement plan.   |
| Operation, Management and Maintenance Plan post-   |    | NB: Bidders will not be  |
| construction = 2 points  |    | allocated points if they fail to   |
| <ul> <li>Estimated Operating Cost = 2 points</li> </ul>  |    | submit the above and they fail to complete JPC MBD 19  |
| <ul> <li>Stakeholder engagement = 2 points</li> </ul>  |    |  |
| 3. INVESTMENT VALUE (BACKED BY FINANCIAL FEASIBILITY AND SUSTAINBABILY)  | 15 |  |
| A realistic monetary investment value pledged to the project backed by a QS Report (5)   |    | QS report and the development feasibility  |
| Development feasibility report with financial ratios and cash flow projections for at least the first 10 years (10)  |    | report supported by project cost and estimates signed off by a QS.   |
|  |    | Detailed cashflows and funding model backed by ratios and cash flow analysis for the first 10 years. (JPC MBD 14)  |
|  |    |  |
| 4. FINANCIAL CAPABILITY  | 30 |  |
| The bidder must be able to demonstrate proof of availability/  | 30 | JPC MBD 14   |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute  | 30 | JPC MBD 14   |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan  | 30 | JPC MBD 14  Copy of stamped bank   |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in   | 30 | Copy of stamped bank statements showing  |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan  | 30 | Copy of stamped bank statements showing availability of funds issued by  |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not   |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in   | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the  |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be  | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be scored interchangeably to achieve the total funding combination  | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  Signed letter from registered funding   |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be scored interchangeably to achieve the total funding combination of 100% between debt and own equity.   | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  Signed letter from registered funding institutions confirming   |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be scored interchangeably to achieve the total funding combination of 100% between debt and own equity.  A. Bidder to provide proof of all equity funding (in the form of bank statements or by way of a written undertaking of an  | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  Signed letter from registered funding institutions confirming funding for the project                     |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be scored interchangeably to achieve the total funding combination of 100% between debt and own equity.  A. Bidder to provide proof of all equity funding (in the form of bank statements or by way of a written undertaking of an equity funder (15)   | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  Signed letter from registered funding institutions confirming funding for the project  An original        |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be scored interchangeably to achieve the total funding combination of 100% between debt and own equity.  A. Bidder to provide proof of all equity funding (in the form of bank statements or by way of a written undertaking of an equity funder (15)  • Bidder provides proof of 50% or more own equity = 15 | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  Signed letter from registered funding institutions confirming funding for the project                     |
| The bidder must be able to demonstrate proof of availability/ access to the funding (debt and own equity) required to execute the development. The bidder must provide a funding plan stating the sources of funding required for the development in line with JPC MBD 14: (30)  PROOF OF FUNDING AVAILABILITY  Note: The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will be scored interchangeably to achieve the total funding combination of 100% between debt and own equity.  A. Bidder to provide proof of all equity funding (in the form of bank statements or by way of a written undertaking of an equity funder (15)   | 30 | Copy of stamped bank statements showing availability of funds issued by the financial institution, not older than 6 months from the bid closing date.  Signed letter from registered funding institutions confirming funding for the project  An original letter |





| TOTAL  | 100 |   |
|--|-----|---|
|  |     | JPC may verify the authenticity of the letter with the third party.   |
| C. Bidder to provide proof of availability of 100% of debt funding from a financial institution or equity funding. (30)                |     | (on equity funder's letter head) from equity funder as well as proof of availability of funds in the funder's name (Not an intention to fund letter). |
| <ul> <li>Bidder provides proof of 60% debt equity = 10 points</li> <li>Bidder provides proof of 70% debt equity = 15 points</li> </ul> |     | equity funding, Bidder must submit a confirmation letter  |
| Bidder provides proof of 50% or more debt equity = 5 points  |     | partners and their financials if relying in equity funding.  If the Bidder is to rely on  |
| <ul> <li>Proof of debt equity below 50% = 0 points</li> </ul>  |     | Proof of sound equity   |
| <b>B.</b> Bidder to provide proof of availability of debt funding from a financial institution (15)                                    |     | in relation to equity contribution.   |
| <ul> <li>Proof of own equity below 30% = 0 points</li> </ul>   |     | Proof of own equity funding   |
| Bidder provides proof of 30% own equity = 5 points   |     | months on date of submission)   |
| Bidder provides proof of 40% own equity = 10 points  |     | older than three  |

Bids that do not meet the minimum threshold of 70 points will not be considered further.

### **STAGE 2: PRICE & SPECIFIC GOALS**

Only those tenderers that attain the minimum threshold score of 70 Points in Stage 1 will be evaluated in this stage. Tenders will be evaluated as follows:

| POINTS | POINTS   |
|--------|----------|
| 80     | 90       |
| 20     | 10       |
| 100    | 100      |
|        | 80<br>20 |

A maximum of 80 points is allocated for financial offer on the following basis:





$$Ps = 80\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where

Ps = Points scored for price of tender under consideration;

Pt = Price of tender under consideration; and

Pmax = Price of highest acceptable tender.

A maximum of 20 points will be awarded to a tenderer for the specific goals specified.

OR

A maximum 90 points is allocated for price on the following basis: (90 Pmax)

90/10

$$Ps = 90\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where

Ps = Points scored for price of tender under consideration;

Pt = Price of tender under consideration; and

Pmax = Price of highest acceptable tender.

- A maximum of 20 points will be awarded to a tenderer for the specific goals specified for this tender.
- The points scored for the specific goal will be added to the points scored for price (Total rental offer plus JPC Facilitation Fee) and the total will be rounded off to the nearest two decimal places.
- The contract will be awarded to the tenderer scoring the highest points.
- If two or more tenderers score an equal total number of points, the contract will be awarded to the tenderer that scored the highest points for specific goals.





### POINTS FOR SPECIFIC GOALS WILL BE AWARDED AS FOLLOWS:

|                            | DESIGNATED GROUP   | MEANS OF VERIFICATION (BIDDERS TO ATTACH THE FOLLOWING DOCUMENTS)  | 80/20 |
|----------------------------|--|--|-------|
| Maximum                    | Points:  |  | 20    |
| HDI                        | Business owned by 51% or more – Black People   | CSD, Valid BBBEE Certificate/Affidavit<br>Sworn under oath, ID copy of owners/s<br>of the business and Shareholder's<br>certificate. | 5     |
|                            | Business owned by 51% or more – Women  | CSD and ID copy of owner/s of the business and Shareholder's certificate   | 10    |
| Promotion of local economy | Enterprises located within the City of Johannesburg Metropolitan Municipality for work to be done or services to be rendered in that region. | CSD and proof of municipal account/letter from the Ward Council confirming the business address.                                     | 5     |

Or

|                            | DESIGNATED GROUP   | MEANS OF VERIFICATION (BIDDERS TO ATTACH THE FOLLOWING DOCUMENTS)   | 90/10 |
|----------------------------|--|---|-------|
| Maximum Points:            |  |   | 10    |
| HDI                        | Business owned by 51% or more – Women  | CSD, Valid BBBEE Certificate/Affidavit Sworn under oath, ID copy of owners/s of the business and Shareholder's certificate. | 3     |
|                            | Business owned by 51% or more – Black People   | CSD, Valid BBBEE Certificate/Affidavit Sworn under oath, ID copy of owners/s of the business and Shareholder's certificate. | 2     |
| Promotion of local economy | Enterprises located within the City of Johannesburg Metropolitan Municipality for work to be done or services to be rendered in that region. | CSD and proof of municipal account/letter from the Ward Council confirming the business address.                            | 5     |





### **EXPERIENCE AND CAPABILITIES OF BIDDER (JPC MBD 13)**

Experience of bidder, bidder's principals and professional team to be stated below and supporting information to be supplied in tables below.

| Summary of Developer and Team  |   |
|--|---|
| Value of Developments completed by bidder, acting as "Developer"   | R |
| Value of Developments completed <u>by bidder's principals</u> , acting as developer / development manager. | R |
| NOTE: Any experience as "Developer" to be duplicated here  |   |
| Total combined value of FEEs earned to date by all key members of bidders proposed professional team.      | R |

Details of development experience completed <u>by bidder</u>, <u>acting as developer</u> OR <u>by bidder's principals</u>, acting as developer / development manager but not under the name of the bidder.

(PLEASE EXPAND TABLE IF REQUIRED)

NB: DO NOT ATTACH A SEPARATE TABLE

| Name of     | Year      | Rand Value of | CV attached? | Bidder / Bidders' | Reference Client & |
|-------------|-----------|---------------|--------------|-------------------|--------------------|
| Development | completed | Development   | Yes/No       | Principals        | contact Numbers    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |
|             |           |               |              |                   |                    |





|                                    |                | _                        |                        |                       |                  |
|------------------------------------|----------------|--------------------------|------------------------|-----------------------|------------------|
|                                    |                |                          |                        |                       |                  |
|                                    |                |                          |                        |                       |                  |
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|                                    |                |                          |                        |                       |                  |
|                                    |                |                          |                        |                       |                  |
|                                    |                |                          |                        |                       |                  |
|                                    |                |                          |                        |                       |                  |
| Total value of d                   | evelopments    | R                        |                        |                       |                  |
|                                    |                |                          |                        |                       |                  |
| 5.3.2.3. Details                   | of fees earned | I by key members         | bidders proposed       | d professional tea    | m                |
|                                    |                |                          |                        |                       |                  |
| (PLEASE EXPAND TABLE IF REQUIRED)  |                |                          |                        |                       |                  |
|                                    |                |                          |                        |                       |                  |
| NB: DO NOT ATTACH A SEPARATE TABLE |                |                          |                        |                       |                  |
| KEY DISCIPLIN<br>(PROFESSIONA      |                | NAME OF TEAM  <br>MEMBER | CV ATTACHED?<br>YES/NO | NUMBER OF<br>YEARS OF | TOTAL<br>PROJECT |
| (1 IVOI ESSIONA                    | AL I LANII)    | MICIAIDEIX               | I LO/NO                | I LANS OF             | FROJECT          |

| (PROFESSIONAL TEAM) | MEMBER | YES/NO | YEARS OF<br>EXPERIENCE | PROJECT<br>VALUE TO<br>DATE |
|---------------------|--------|--------|------------------------|-----------------------------|
| PROJECT MANAGER     |        |        |                        | R                           |
| ACHITECTURE         |        |        |                        | R                           |
| PROPERTY MANAGER    |        |        |                        | R                           |





| ELECTRICAL ENGINEER |  | R |
|---------------------|--|---|
|                     |  |   |
| CIVIL ENGINEER      |  | R |
|                     |  |   |
| STRUCTURAL ENGINEER |  | R |
|                     |  |   |
| QUANTITY SURVEY     |  | R |
|                     |  |   |
| URBAN DESIGNER      |  | R |
|                     |  |   |
| STAKEHOLDER         |  | R |
| CONSULTANT/SOCIAL   |  |   |
| FACILITATOR         |  |   |
| TOTAL               |  | R |
|                     |  |   |
|                     |  |   |

**NB:** CV's/ Company Profiles and Certified Copies of Professional Registration documents must be attached as supporting documents.





### **ACCESS TO FUNDING (JPC MBD 14)**

In the event that 70% of the development cost will be financed via debt finance (development bond loan).

The bidder must however submit proof of the availability of finance to fund 30% of the development cost through equity funding

Bidder toprovide proof of availability of 100% of debt funding from a financial institution or Equity funding

- 1. Proof of available funds (bank statements or financial statements of the bidder)
- 2. Provide funding model to incorporate how and where the funding will be sourced/raised and it must include coleteral to be pledged against such funding if required.
- 3. Provide detailed financial facility of the proposed development including all financial ratios
- 4. Financial Viability (Including Financial Sustainability)
  - Development Cost (Total Investment Value)
  - Projected Income

Finacial Feasibility Ratios

- IRR (Internal Rate of Return)
- ROI (Return on Investment)
- NPV of projected income (Net Present Value)

| Total Development Cost           | R |
|----------------------------------|---|
| Debt Finance                     | R |
| Equity Investments               | R |
| Source of Debt Finance           |   |
| Letter confirming access to debt |   |





| funding  (Bidder to state the name of the financier and attach a letter confirming debt financing from the financial institution)                       |  |
|---|--|
| Source of Equity Finance  |  |
| Bidder to provide a written confirmation of equity funding  |  |
| (Bidder to state the source of equity finance and provide proof of availability of equity finance in the bidding entity's name or equity funder's name) |  |
| Note: this source must not be a bank loan or a promissory note).  |  |





### **REGISTRATION DOCUMENTS (JPC MBD: 15)**

### The following documents must be attached

- Natural persons- certified copy of ID document/ passport
- Partnership- copy of Partnership Agreement plus IDs of all partners
- Company- current CM29/COR 20.1
- Close Corporation- current copy of CK1 and/or CK2C and/or COR 20.1
- Trust- letter of appointment from the Master of the High Court of SA and deed of trust
- JV/Consortium- JV/Consortium Agreement including all aprties plus CIPC and/or ID documents of all JV/Consortium partners





### **AUTHORITY TO SUBMIT BID (JPC MBD: 16)**

| If bidder is a legal entity, a company resolution /Power of Attorney must be attached (these documents must authorise the named person to submit this application and to enter into agreements with the City of Johannesburg should the application be successful) |     |    |  |
|--|-----|----|--|
| Is a company resolution attached?  | YES | NO |  |
| Is the bidder a natural person?  | YES | NO |  |
| Is a certified ID copy attached?   | YES | NO |  |
|  |     |    |  |
| Is a copy of the bidder's power of attorney attached?  | YES | NO |  |





### **PAYMENT OF MUNICIPAL ACCOUNT (JPC MBD: 17)**

It is a requirement that bidding entity or individual provide proof that no undisputed rates and taxes are owed to the local authority in the form of one of the following:

|               | An Up-to date    | Proof that        | Affidavit stating | Copy of Lease     |
|---------------|------------------|-------------------|-------------------|-------------------|
|               | Municipal        | acknowledgements  | reasons for not   | agreement with    |
|               | Account for all  | or arrangements   | submitting up to  | affidavit (if     |
|               | their properties | have been made to | date municipal    | leasing premises) |
|               |                  | settle arrears    | accounts          |                   |
|               |                  |                   |                   |                   |
|               |                  |                   |                   |                   |
| INDICATE TYPE |                  |                   |                   |                   |
| OF PROOF OF   |                  |                   |                   |                   |
| COMPLIANCE    |                  |                   |                   |                   |
| WHICH IS      |                  |                   |                   |                   |
| ATTACHED TO   |                  |                   |                   |                   |
| THE BID       |                  |                   |                   |                   |
| SUBMITTED.    |                  |                   |                   |                   |
|               |                  |                   |                   |                   |
|               |                  |                   |                   |                   |

It is a further requirement that proof that no undisputed rates and taxes are owed to the local authority for <u>all directors of the bidding entity</u>, in the form prescribed above.

| NAME OF<br>DIRECTOR<br>OF BIDDING<br>ENTITY | INDICATE TYPE OF ATTACHED TO THE |  | LIANCE PER DIRE   | ECTOR WHICH IS                                 |
|---|----------------------------------|--|-------------------|--|
|   | An Up-to date                    | Proof that   | Affidavit stating | Copy of Lease                                  |
|   | Municipal Account                | acknowledgements<br>or arrangements<br>have been made to<br>settle arrears |                   | agreement with affidavit (if leasing premises) |
|   |                                  |  |                   |  |
|   |                                  |  |                   |  |









### **NET PRESENT VALUE (RENTAL OFFER) (JPC MBD 18)**

| Rental Offer            | R |
|-------------------------|---|
| Proposed Monthly Rental | R |
| Annual Rental           | R |
| Escalation 8% p.a       | R |
| Discount Rate@ 10% p.a  | R |
| Number of years (30)    |   |





### **DEVELOPMENT PROPOSAL (JPC MBD: 19)**

### 1.1 Development Proposal:

Bidders are required to submit a concise development proposal for the site. The development proposal must include a concept Site Development Plan, an Architectural concept of the proposed development, proposed tenanting, and the approach to the rehabilitation and preservation of the natural environment. The bidder must also include a proposal for the provision of alternative energy.

The development proposal must contain the following:

| Bidder's proposed vision for the property:            |                       |  |  |  |
|---|-----------------------|--|--|--|
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
| Concept Site Development Plan (Proposed land uses and | Total Floor area (m2) |  |  |  |
| Tenanting) (i.e tyre fitment, car wash etc)           |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
|   |                       |  |  |  |
| TOTALS  |                       |  |  |  |





### 1.2 Proposed Development Summary of the forecourt

| ITEMS  | TOTAL FLOOR AREA (M2)                         |
|--|---|
| Wet Stock (fuel and lubricants)  |   |
| Dry Stock (convenience shop)   |   |
| Preliminary costs (before the business operates)                                       |   |
| Furniture, office and IT equipment   |   |
| Generator / Solar System (alternative energy)  |   |
| Initial Operating costs  |   |
| Number of underground tanks and the total capacity of the tanks in terms fo the litres |   |
| Number of islands and number of nozzles per island                                     |   |
| Capacity of ULP 95 (tank storage in litres)  |   |
| Capacity to ULP 93 (tank storage in litres)  |   |
| Diesel Extra 500ppm (tank storage in litres)   |   |
| Other diesel products (tank storage in litres)   |   |
| List other products / revenue lines  |   |
| TOTALS   |   |
| 1.3 Proposed development summary of ancilliary facilitie etc):                         | es (rest rooms, car wash, tire fitment centre |
|  |   |
|  |   |
|  |   |
|  |   |
|  |   |
|  |   |
| TOTALS   |   |





### 1.3. Estimated development time frames

| Estimated time, in months, from date of signature of development agreement to date of start of construction. | Months: |
|--|---------|
| Estimated time, in months, from start of construction to completion of construction.                         | Months: |

### 1.4. Include development Methodology writeup

The bidder must illustrate an understanding of delivering a development plan for the property, outline the various uses and how they will integrate with one another.

#### 1.5. Maintenance and Operational Plan

Bidders to demonstrate a maintenance plan broken down annually for the duration of the lease which should not exceed 30 years.

Detailed operational plan outlining how the property and facilities management and maintenance aspects will be undertaken during all 3 phases of the project, this plan must outline the operational cost and the stakeholder engagement plan.





### 1.6 Estimated Cost of Development

A breakdown of all costs to be incurred by the bidder in the preparation of the site must be provided. The cost provided in this section will form a critical part of the evaluation of proposals and will be a contractual condition of the development agreement awarded.

| No.                 | Item Description                             | Estimated cost  |
|---------------------|--|-----------------|
|                     |  | (Including vat) |
|                     | Civil and Electrical Services                |                 |
| 1                   |  | R               |
|                     | Civil Works                                  |                 |
| 2                   |  | R               |
|                     | Top Structure (Building) Costs               |                 |
| 3                   |  | R               |
| 4                   | Forecourt infrastructure (tanks, pumps, etc) | R               |
|                     | Professional Fees                            |                 |
| 5                   |  | R               |
|                     | Sundry Development Costs                     |                 |
| 6                   |  | R               |
|                     | External/Bulk Services Contributions         |                 |
| 7                   |  | R               |
| 8                   | Atertnative Energy (if any)                  | R               |
|                     |  | R               |
| 9                   | Other  | R               |
|                     |  | R               |
| Total cost          |  | R               |
| Plus (1.5%) JPC FEE |  | R               |
|                     |  |                 |
| Grand Total         |  | R               |





| <b>Proposal</b> | of | alternative | energy if | f app | licable: |
|-----------------|----|-------------|-----------|-------|----------|
|-----------------|----|-------------|-----------|-------|----------|

The bidder must demonstrate how alternative energy will be encorporated to the development.

| TYPE OF ALTERNATIVE (SOLAR, GENERATOR, ETC) | COST |
|---|------|
|   |      |
|   |      |
|   |      |
|   |      |
|   |      |
|   |      |
| TOTALS                                      |      |





#### PROPOSED EMPOWERMENT PLAN JPC MBD 20

<u>The City of Johannesburg (COJ)</u> is and will remain deliberate about transformation and its economic empowerment goals and is committed to empowerment agenda as an integral part to nation building.

The successful bidder will be required to champion the entrenchment of true economic transformation and empowerment in its spheres of influence. The successful bidder will be required to go beyond redressing historical imbalances and towards intrinsic true value that will result in active deliberate facilitation of sustainable and meaningful participation of Black people in the mainstream of the economy through its assets, investments and projects.

The bidder is required to commit to the achievement of the following specific targets by completing the table below. The commitments made in this MBD will be measured against the targets and used in the evaluation of the functional compliance evaluation.

The commitments made in this table will form part of the contractual obligations of the successful bidder

#### **EMPOWERMENT TARGETS**

| DESCRIPTION   | TARGET                      | Bidders<br>Commitment<br>in numbers of<br>persons and<br>values |
|---|-----------------------------|---|
| Job Creation & Job intensive plan   |                             |   |
| Total number of jobs to be created in the project                           | Total jobs created          |   |
| Number of jobs to be created for unemployed black people in this project    | 60% of total jobs           |   |
| Number of jobs to be created for black people in this project               | 30 % of total jobs          |   |
| Training & Development programme  |                             |   |
| Proposed number of black people to be trained in some aspect of the project | 60% of workforce            |   |
| Proposed number of black youth to be trained in some aspect of the project  | 50% of black people trained |   |
| Proposed number of black women to be trained in some                        | 40% of black people         |   |









#### **INTERPRETATIONS**

"Black-empowered enterprise" means an enterprise that is 50,1% black-owned and where there is substantial management control

### "Black Designated Groups" means:

- (a) employed black people not attending and not required by law to attend an educational institution and not awaiting admission to an educational institution;
- (b) Black people who are youth as defined in the National Youth Commission Act of 1996;
- (c) Black people who are persons with disabilities as defined in the Code of Good Practice on employment of people with disabilities issued under the Employment Equity Act;
- (d) Black people living in rural and under developed areas;
- (e) Black military veterans who qualifies to be called a military veteran in terms of the Military Veterans Act 18 of 2011;

'Black People" - Is a generic term which means African, Coloureds, Indians and Chinese

(a) who are citizens of the Republic of South Africa by birth or decent;

or

- (b) who became citizens of the Republic of south Africa by naturalisation -
  - (i) before 27 April 1994;
  - (ii) on or after 27 April 1994 and who would have been entitled to acquire citizenship by naturalisation prior to that date.
- "Localisation" Locally produced can be defined using the approved local matrix Determines the meaning of locally produced/supplier depending Complexity of the work package and skill required.
  - Simple work package and no skills required

Where simple work package and no skill required - the use of immediate communities is primary.





### Simple work package and medium to low skill required

Where simple work package and medium to low skill required - the use of COJ regional suppliers is primary.

#### Simple work package and medium to high skill

Where simple work package and medium to high - the use of suppliers within the City of Joburg is encouraged and promoted.

### Simple work package and Specialized skills

Where simple work package and specialized skills - the use of suppliers in the Gauteng province is encouraged and promoted.

### Mixed work package and no skills required

Where mixed work package and no skill required - the use of COJ regional suppliers is primary.

#### Mixed work package and medium low skill required

Where mixed work package and medium to low skill required - the use of suppliers within the City of Joburg is encouraged and promoted.

### Mixed work package and medium high skill

Where mixed work package and medium high - the use of suppliers in the Gauteng province is encouraged and promoted.

### Mixed work package and Specialized skill

Where mixed work package and specialized skill - the use of national vs International suppliers is primary.

### Complex work package and no skill required

Where complex work package and no skill required - the use of suppliers within the City of Joburg is encouraged and promoted.

#### Complex work package and medium low skill





Where mixed work package and medium low skill - the use of suppliers in the Gauteng province is encouraged and promoted.

#### Complex work package and medium high skill

Where mixed work package and medium high skill - the use of national vs International suppliers is encouraged and promoted.

### Complex work package and Specialized skills required

Where complex work package and specialized skill required - the use of nationally assembled products is encouraged and promoted.

#### "Enterprise & Supplier Development"

Means monetary and Non-Monetary contribution carried out for the benefit of suppliers with the objectives of contribution to development, sustainability and financial and operation independence of the beneficiaries

#### "Majority Black

owned and Controlled Company" means a juristic person, having shareholding or similar members interest, in which black participants enjoy a right to Exercisable Voting Rights that is at least 51% of the total such rights measured using the Flow Through Principle; and

means an enterprise that is 51% black-owned and where there is substantial management control

#### "Partnership"

means ajuristic person, having shareholding or similar members interest, in which black participants enjoy a right to Exercisable Voting Rights that is at least 25% and an enterprise that is 25% black-owned and where there is substantial management control

### "Person with disability"

means **Black people who are persons with disabilities** as defined in the employment of people with disabilities issued under the Employment Equity Act;

### "SMME"

means Small Micro Medium Enterprises Entities with a turnover of less than R35 M





| "Unemployed Black people  | " means: (a) unemployed black people not attending and not<br>required by law to attend an educational institution and not<br>awaiting admission to an educational institution; |  |
|---|---|--|
| "SMME" means Small Micro  | Medium Enterprises Entities with a turnover of less than R10M   |  |
|   | Means: 100% black ownership and at least 30% of the ownership must be women and/or designated groups.   |  |
| "Youth" means:Black people who are youth as defined in the National Youth Commission Act of 1996. |   |  |
|   | Means: 100% black ownership made up by any combination of black owners  |  |





### Delivery Pipeline Management Matrix

|                                    |  | SKILLS REQUIRED  |  |  |  |
|------------------------------------|--|--|--|--|--|
|                                    |  | UNSKILLED  | SEMI-SKILLED   | SKILLED  | EXPERT   |
| AVAILABILITY OF<br>LOCAL SUPPLIERS | COMMON/MANY                            | Wholly Black<br>Owned                                    | 100% Black<br>owned                                      | Majority Black<br>owned and<br>Controlled                | Partnership<br>with 25% Black<br>owned and<br>controlled |
|                                    | UMITED                                 | 100% Black<br>owned                                      | Majority Black<br>owned and<br>Controlled                | Partnership<br>with 25% Black<br>owned and<br>controlled | Enterprise &<br>Supplier<br>Development                  |
|                                    | RARE/FEW                               | Majority Black<br>owned and<br>Controlled                | Partnership<br>with 25% Black<br>owned and<br>controlled | Enterprise &<br>Supplier<br>Development                  | Knowledge<br>Transfer<br>programme                       |
| INTERNATIONAL<br>Suppliers         | INTERNATIONAL/<br>NO-LOCAL<br>SUPPLIER | Partnership<br>with 25% Black<br>owned and<br>controlled | Enterprise &<br>Supplier<br>Development                  | Knowledge<br>Transfer<br>programme                       | Knowledge<br>Transfer<br>programme                       |

|                        |                | CIDB GRADE /SKILLS              |                                 |                                |                                  |
|------------------------|----------------|---------------------------------|---------------------------------|--------------------------------|----------------------------------|
|                        | CIDB<br>Skills | CIDB 1-3<br>No Skill            | CIDB 4-5<br>Medium Low          | CIDB 6-7<br>Medium<br>High     | CIDB 8-9 Specialized Skills      |
| LEVEL OF<br>COMPLEXITY | Simple         | Immediate Communities suppliers | Region<br>Specific<br>suppliers | City of<br>Joburg<br>suppliers | Gauteng<br>suppliers             |
|                        | Mixed          | Region Specific suppliers       | City of<br>Joburg<br>suppliers  | Gauteng<br>suppliers           | National<br>suppliers            |
|                        | Complex        | City of Joburg suppliers        | Gauteng<br>suppliers            | National<br>Suppliers          | Locally<br>Assembled<br>products |





### PUBLIC/SOCIAL BENEFIT PROPOSAL (JPC MBD: 21)

It is a requirement that bidding entity or individual should demonstrate the following social benefits:

| Demonstrate how the development will benefit disadvantaged communities, youth, women and people with disabilities |  |
|---|--|
| Demonstrate how the development will benefit the local community and/or community based organisations             |  |





### CONSENT AND ACKNOWLEDGMENTS IN TERMS OF THE PROTECTION OF PERSONAL INFORMATION ACT 2013 (POPI) (JPC MBD 22)

This section sets out how personal information will be collected, used and protected by the City of Joburg Property Company SOC Ltd (hereinafter referred to as "JPC"), as required by the Protection of Personal Information Act.

The use of the words "the individual" for the purposes of this document shall be a reference to any person, with reference to the bidder and its directors/shareholders/personnel, communicating with JPC and/or concluding any agreement, registration or application, with the inclusion of each of those individuals referred to or included in terms of such agreement, registration or application.

### 1. What is personal information?

The personal information that JPC may require relates to names and surnames, birth dates, identity numbers, passport numbers, demographic information, education information, occupation information, health information, addresses, memberships, and personal and work email and contact details.

### 2. What is the purpose of the collection, use and disclosure (the processing) of personal information?

JPC is legally obligated to collect, use and disclose personal information for the purposes of:

- reporting initiatives to the City of Johannesburg Metropolitan Municipality;
- reporting all contracts awarded to National Treasury;
- obtaining information related to Tax Compliance information from SARS;
- verifying information on the National Treasury database of defaulters;
- evaluating and processing applications for registration on the database;
- compiling statistics and other reports;
- providing personalised communication in respect of the tender/quotation submitted;
- complying with the law; and/or
- for a purpose that is ancillary to the above.
- for the evaluation and adjudication of Quotations, Request for Proposals and Panel of service providers
- posting all awards for Request for Proposals and Panel on the JPC website

Personal information will not be processed for a purpose other than what is identified (the purpose) above without obtaining consent beforehand.





### 3. How will JPC process personal information?

JPC will only collect personal information for the purpose as stated above. Information will be collected in the following manner:

- directly from the individual
- through the documents submitted with the tender/quotation;
- from service providers who provided services or goods to JPC;
- from JPC's own records relating to previous supply of services or goods; and/or
- from a relevant public or equivalent entity.

### 4. To whom will personal information be disclosed?

The personal information may be disclosed to other relevant public or other entities on whose behalf we act as intermediaries, other third parties referred to above in relation to the purpose or who are sources of personal information, service providers such as professional bodies who operate across the borders of this country (transborder flow of information), where personal information must be sent in order to provide the information and/or services and/or benefits requested or applied for.

In the event of another party/ies acquiring all of or a portion of JPC's mandate or functions, personal information will be disclosed to that party but they will equally be obliged as we are, to protect personal information in terms of this policy and the law.

In respect of Request for Proposals and Panel to the Bid Evaluation and Adjudication Committee members

#### 5. Consent and Permission to process personal information:

I hereby agree with the policy and provide authorisation to JPC to process the personal information provided for the purpose stated:

- I understand that withholding of or failure to disclose personal information will result in JPC being unable to perform its functions and/or any services or benefits I may require from JPC.
- Where I shared personal information of individuals other than myself with JPC I hereby provide consent on their behalf to the collection, use and disclosure of their personal information in terms of this personal information policy and I warrant that I am authorised to give this consent on their behalf.
- To this end, I indemnify and hold JPC not responsible and harmless in respect of any claims by any
  other person on whose behalf I have consented, against JPC should they claim that I was not so
  authorised.
- I understand that in terms of POPIA and other laws of the country, there are instances where my express consent is not necessary in order to permit the processing of personal information, which may be related to police investigations, litigation or when personal information is publicly available.





• I will not hold JPC responsible for any improper or unauthorised use of personal information that is beyond its reasonable control.

#### 6. Rights regarding the processing of personal information:

- The individual may withdraw consent to the processing of personal information at any time, and should they wish to do so, must provide JPC with reasonable notice to this effect. Please note that withdrawal of consent is still subject to the terms and conditions of any contract that is in place. Should the withdrawal of consent result in the interference of legal obligations, then such withdrawal will only be effective if JPC agrees to same in writing. JPC specifically draws to the attention that the withdrawal of consent may result in it being unable to provide the requested information and/or services and/or financial or other benefits.
- In order to withdraw consent, please contact the JPC Information Officer/SCM
- Individuals are encouraged to ensure that where personal information has changed in any respect to notify JPC so that our records may be updated. JPC will largely rely on the individual to ensure that personal information is correct and accurate.
- The individual has the right to access their personal information that JPC may have in its possession and are entitled to request the identity of which third parties have received and/or processed personal information for the purpose. Please note however, that any request in this regard may be declined if:
  - the information comes under legal privilege in the course of litigation,
  - the disclosure of personal information in the form that it is processed may result in the disclosure of confidential or proprietary information,
  - giving access may cause a third party to refuse to provide similar information to JPC,
  - the information was collected in furtherance of an investigation or legal dispute, instituted or being contemplated,
  - the information as it is disclosed may result in the disclosure of another person's information,
  - the information contains an opinion about another person and that person has not consented, and/or
  - the disclosure is prohibited by law.

### 7. Queries relating to breach of personal information:

Please submit queries relating to the breach of personal information to the JPC's information officer and SCM in writing as soon as the breach is discovered.

| Signature: | Date: |
|------------|-------|
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