

Document Identifier	240-114238630	Rev	16
Effective Date	February 2023		
Review Date	February 2028		

### **ESKOM HOLDINGS SOC LTD**

### **INVITATION TO TENDER**

**FOR** 

Supply and Delivery to site fabric filter bags at Arnot Power Station over a period of 60 months on as and when required basis.

Tender number	MPARN11039GX
Issue date	14 March 2024
Closing date and time	08 April 2024 at 10h00
Tender validity period	120 days from the closing date and time
Clarification meeting	The clarification meeting will not be compulsory.  All clarification of queries must be e-mailed to deanenk@eskom.co.za
Tenders are to be delivered to the following address on the stipulated closing date and time:	Eskom Tender Office 10 Smuts Avenue Emalahleni 1035

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#### **Invitation to Tender**

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a tender for the services of **Supply** and **Delivery to site fabric filter bags at Arnot Power Station over a period of 60 months on as and when required basis.** 

The enquiry documents are supplied to you on the following basis:

1. Free of charge

Eskom has delegated the responsibility for this tender to the Eskom *Representative* whose name and contact details are set out in the Tender Data. A submission of a tender by you in response to this *Invitation* will be deemed as your acceptance of the Eskom Standard Conditions of Tender (to be accessed via www.eskom.co.za).

Queries relating to these Invitation documents may be addressed to the Eskom Representative.

Yours faithfully

Mathanterrans
Mashudu Mathantshani
Procurement Manager: Arnot Power Station
Date: <u>14/03/2024</u>

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### 1.1 The following documents listed hereunder are attached to this enquiry

Number	Description	Annexure/to be downloaded and attached	Attached (Y/N/ N/A)
1.1.1	*Acknowledgement form	Annexure A	Υ
1.1.2	*Tenderer's particulars	Annexure B	Υ
1.1.3	*Integrity Declaration Form (refer to <a href="www.eskom.co.za">www.eskom.co.za</a> for the Supplier Integrity Pact that suppliers are required to download and read)	Annexure C	Y
1.1.4	*CPA Requirements for Local Goods/Services	Annexure D	Υ
1.1.5	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure E	Υ
1.1.6	SBD 6.2- Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included).	Annexure F1	Υ
	Annexure C-Local Content Declaration- Summary Schedule	Annexure F2	
	Annexure D-Imported Content Declaration – Supporting Schedule to Annexure C	Annexure F3	
	Annexure E-Local Content Declaration- Supporting Schedule to Annexure C	Annexure F4	
1.1.7	*SBD 1 -Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure G	Υ
1.1.8	*SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure H	Υ
1.1.9	*SBD 4 – Bidders Disclosure	Annexure I	Υ
1.1.10	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE	Attached as a separate document	Υ
1.1.11	Reverse e-auction training acknowledgement form (if applicable)	https://commer cial. eskom.co.za/P ages/ Default.aspx	N/A

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1.1.12	Reverse e-auction process (if applicable)	[To be uploaded from Sharepoint] https://commercial.eskom.co.za/Pages/Default.aspx	N/A
1.1.13	Contract Skills Development Goals (CSDG) [if applicable]	To be downloaded from CIDB (Form A1 List of Recognised Skills Development Agencies, Form A2 Baseline Training Plan, Form A3 Project Interim Report, Form A4 Supervisor Agreement, Form A5 Project Completion Report	N/A
1.1.14	Contract Participation Goals (CPG) [if applicable]	To be downloaded from CIDB (Annexure A- Targeted Enterprise Declaration Affidavit; Project Interim Report, Project Completion Report and Declaration)	N/A

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1.2 The Tender Data makes several references to the Eskom Standard Conditions of Tender and in those instances, the clause numbers are referenced hereunder. If the Eskom Standard Conditions of Tender is not attached to the Invitation to Tender; then the tenderers are required to download this from <a href="www.eskom.co.za">www.eskom.co.za</a>. The "Tender Data" as detailed herein shall take precedence over the Standard Conditions of Tender in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	The Employer is Eskom Holdings SOC Ltd
	The Eskom Representative is: Name: Nicky Deane Tel: +27 13 297 9565 E-mail: deanenk@eskom.co.za
1.3 Enquiry documents	The Invitation to tender is: MPARN11039GX
1.4 Type of Invitation to Tender/RFP	This invitation to tender is:  1. An open Invitation to tender
1.6 Eskom's rights to accept or reject any tender	The tender shall be for the whole of the contract.  The tenderers must ensure that all items in the price list are
	tendered for
2.1 Eligible tenders	Submit a tender only if the tenderer (whether a single company or a structure similar to a Joint Venture) complies with the <i>eligibility criteria</i> stated in the Tender Data and the tenderer, or any of his principals, is not under any restriction to do business with Eskom/State Owned Companies.
	<ol> <li>Tenderers are deemed ineligible to submit a tender if</li> <li>Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be deemed to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services.</li> <li>Tenderers submit more than one tender either individually or as a partner in a joint venture (JV) or consortium</li> <li>Tenders submitted by a JV or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally</li> </ol>

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	liable for the execution of the Contract in accordance with the Contract terms.  4. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this tendering process, if:  1. (a)they have a controlling partner/majority shareholder in common; or  2. (b)they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender of another Tenderer, or influence the decisions of the Employer regarding this bidding process;  5. Tenders signed by non- authorized persons  6. Where the tenderers are not registered on National Treasury's Central Supplier Database (except Foreign Suppliers)  7. Any tenderer that is restricted by National Treasury  8. Any tenderer on the Tender Defaulters list.  9. A tenderer that sub-contracts 100% Scope of Work.  Ineligible tenderers will be disqualified.
2.2 -2.5 Tender Closing	The deadline for Tender submission is: Date: 08 April 2024 at 10h00 Time: 10h00 am  Late Tenders will not be accepted Tenders are to be submitted to the Eskom tender box at the following physical address:  THE TENDER OFFICE 10 Smuts Avenue
2.9 Copy of original tender	Emalahleni 1035  The tenderer must submit the tender as one (1) complete original tender, plus one (1) hard copy of the original tender at tender
	submission deadline. Eskom may also require that one (1) additional complete soft copy of the original tender is required in electronic format.  Where a Tenderer does not submit 1 hard copy of the original tender at tender submission deadline, the tenderer will be disqualified.
2.13 Tender Validity Period	The tender validity period is <b>120 days</b>

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2.16 Site/clarification meetings	All clarification of queries must be e-mailed to <a href="mailto:deanenk@eskom.co.za">deanenk@eskom.co.za</a> . The clarification meeting will not be compulsory.
2.17 Clarification on enquiry documents	The tenderer will notify the <i>Employer</i> of any clarifications required before the closing time for clarification queries, which is <b>5</b> working days before the deadline for tender submission.
2.23 Alternative tenders	Alternative tenders are <i>not allowed</i> .
2.31 Provision of security for performance	Not applicable
3.4 Opening of tenders	Tenders will be opened at the same date and time as the tender deadline:
	Tenders will be opened on:
	Place: TENDER CENTRE, GROUND FLOUR
	NO. 10 SMUTS AVENUE
	WITBANK / EMALAHLENI MPUMALANGA
	Date: MPARN11039GX
	Time: 10:00AM (South African Standard Time or Central Africa
	Time)
3.5 Prices to be read out	Prices will not be read out.
3.9 Basic Compliance	Basic compliance for this invitation to tender are:
	Meet the eligibility criteria for a tenderer
	2. Submit one (1) hard copy of the original tender to Eskom
	3. Submit a complete original tender with commercial, financial and technical information
	4. Submission of the mandatory commercial tender returnable as
	at stipulated deadlines.
	5. Central Supplier Database (CSD) number (MAAA)
3.10 Mandatory tender returnable	A tenderer that does not submit mandatory documents/information required in mandatory documents by the required deadlines as stipulated in the Tender Returnable section of the respective Invitation to Tender; will be deemed non-responsive.
3.13 Functionality requirements	Minimum Technical Threshold 80%
3.15 Evaluation of price	Prices will be evaluated as follows:
	1. Inclusive of VAT
	Making the specified correction for arithmetical errors

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	<ol> <li>Excluding contingencies in any bill of quantities or activity schedule.</li> <li>Making an appropriate adjustment for any other acceptable variations, deviations, or alternative tenders submitted.</li> <li>Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.</li> <li>Unconditional discounts must be taken into account for evaluation purposes;</li> <li>Conditional discounts must not be taken into account for evaluation purposes but should be implemented when payment is effected.</li> </ol>		
3.17 Evaluation of Specific Goals	Prices will be scored out of 90 points  Specific goals will be scored out of 10 points in accordance with PPPFA. If a tenderer fails to meet Specific goals and submit proof, the tenderer will not be disqualified. However, be awarded 90 points for price and will score 0 points for Specific goals (out of 10)		
	B-BBEE Status Number of points		
	Level of Contributor (90/10 system)		
		(90/10 system)	
		<b>(90/10 system)</b> 10	
	Contributor		
	Contributor  1	10	
	Contributor  1 2	9	
	Contributor  1 2 3	9 6	
	Contributor  1 2 3 4	10 9 6 5	
	1 2 3 4 5	10 9 6 5	
	1 2 3 4 5 6	10 9 6 5 4	

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	NB: The following documents are required to claim preference points,  Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit			
	<ul> <li>Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown</li> <li>Certified ID copies of shareholder(s)</li> <li>Proof of Disability (where applicable)</li> </ul>			
	Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'  • May only score point out of 90 for price  • Scores 0 points out of 10 for specific goals			
	Note: Failure on the part of the supplier to submit supporting documents/proof of specific goals for purposes of evaluation and scoring by RFQ closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.			
3.18 Ranking of tenders	Suppliers will be ranked by applying the preferential point scoring relevant system as stipulated hereunder]:- Suppliers will be ranked by applying the preferential point scoring relevant system as stipulated hereunder]:-			
	90/10 for tender with rand value above R50 million			
3.19 Objective Criteria	Commodity Components Local Content Threshold  Textile, Clothing, Leather and Footwear  Components Local Content Threshold  • 100%			
	<b>NOTE</b> : SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) are therefore <b>mandatory</b> and must be tender returnable if applicable.			
3.20 Reverse e-auction (if applicable)	Reverse e-auction is not applicable.			
Contractual Requirements (if applicable)	Contractual Requirements may include the following:  1. SHEQ requirements; and/or			

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	2. Financial statements; and/or 3. SDL&I undertakings  Please Note: Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. Proof that the highest ranked tenderer/ tenderer recommended for award (on the basis of objective criteria) is able to meet the contractual requirements, must be submitted prior to contract award.  Failure to meet "Contractual Requirements "by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award.
2.25 Contractual Condition	a) The conditions of contract will be the NEC3 Supply Contract (SC).  Core clauses and the clauses for Option  X1: Price adjustment for inflation X2: Changes in the law X7: Delay Damages X17: Low service damages X20: Key Performance Indicators  Z: Additional conditions of contract
CIDB Requirements (where applicable for Engineering and Construction Works Contracts)	Not applicable.

#### Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market-related.

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Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary this must be declared in tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: <a href="https://www.csd.gov.za">www.csd.gov.za</a>

"proof of B-BBEE status level of contributor" means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act

#### 1.3 **TENDER RETURNABLES**

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

### NOTE:

- \* Returnable required at Tender closing (disqualifiable) These returnable are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing the tender must be disqualified.
- \*\* Returnable required at Tender closing. (Non-disqualifiable) These returnable are also required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners must request in writing the outstanding returnable to be submitted within 5 working days. If the requested returnable are not fully completed, signed (if required on the returnable) and/or received by the Procurement Practitioner within 5working days of the request; the tender must be disqualified. The 5 working days requirement does not apply to CIDB proof of grading. (Refer to the returnable table under CIDB reference for prescribed period)
- # These returnable are mandatory for evaluation and therefore required at tender closing time and date. These will not be requested by the Procurement Practitioner, however the tenderer will not be disqualified but score zero.

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Basic	One (1) original copy and one (1) hard copy of the original	<b>√</b>		
Compliance	tender		<b>√</b>	
Annexure A	Acknowledgement Form		<b>✓</b>	
Annexure B	Tenderers Particulars		<b>✓</b>	
Annexure C Annexure D	Integrity Pact Declaration form		<b>✓</b>	
Annexure E	CPA for local goods/services (if applicable)	Not Appli	·	
Annexure F1-F4	CPA(IG) for imported goods/services (if applicable)  SBD 6.2 -Declaration certificate for local production and	Not Appli	cable	<b>√</b>
Allilexule F1-F4	content and Annexures C, D, E			
Annexure G (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.			<b>✓</b>
# Annexure H	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations			<b>✓</b>
Annexure I	SBD 4 – Bidders Disclosure		✓	
Reverse e-auction (if applicable)	training acknowledgement form	Not Appli	cable	
Additional Documents required in event of JV:-	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profitsharing ratios.		<b>√</b>	
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract or this may be included as an obligation within the JV agreement.		<b>√</b>	
	# proof of compliance to the stipulated Specific goals.			
	Details and confirmation of a single designated bank account in the name of the JV and independent of the			<b>√</b>

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	individual JV partners, as se agreement.	t out in the joint venture	
# Specific Goals	A maximum of 10 points may for the specific goal specified scored for the specific goal me scored for price and the total representation to the Preferential Procurement I contract must be awarded to highest points.	<b>V</b>	
	B-BBEE Status Level of Contributor	Number of points (90/10 system)	
	1	10	
	2	9	
	3	6	
	4	5	
	5	4	
	6	3	
	7	2	
	8	1	
	Non-compliant contributor	0	
	NB: The following docume claim preference points,  • Valid B-BBEE certificate accredited verification agency affidavit	e issued by a SANAS	

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		1		
	Proof of ownership / shareholding (preferably			
	CIPC documentation) inclusive of shareholding			
	breakdown			
	Certified ID copies of shareholder(s)			
	Proof of Disability (where applicable)			
	(misis applicable)			
	Tenderer failing to provide documentation for the			
	allocation of preference points will not be			
	disqualified, but'			
	,			
	May only score point out of 90 for price			
	Failure on the part of the supplier to submit " <b>proof of</b>			
	specific goals for purposes of evaluation and			
	scoring by the tender closing will not result in			
	disqualification (if tenderer is otherwise deemed to be			
	responsive/acceptable in all other aspects). The			
	tenderer will, however, be scored zero for Specific			
Tax Clearance	goals for purposes of PPPFA scoring and ranking.  A certified copy of a tax clearance certificate is still			<b>√</b>
Certificates	required by Foreign suppliers (with a footprint in South			
Ocitificates	Africa- but who are not on CSD and have not provided a			
	SARS pin number) and Local suppliers (who have not			
	provided their SARS e-filing PIN number for verification			
	by Eskom and/or their CSD profile / CSD number).			
	Foreign suppliers with no footprint in South Africa, must			
	still complete the SBD1 document, however no proof of			
	tax compliance is required.			
Tax Evaluation	Evaluation questionnaire to determine whether a			✓
Questionnaire (if	company, close corporation (CC) or Trust is a personal			
services	service provider for purposes of PAYE]			
contract and was				
included as				
annexure) Compliance with	To the extent that the tenderer falls within the definition of			<b>√</b>
Employment	a "designated Employer" as contemplated in the			,
Equity Act	Employment Equity Act 55 of 1998, the tenderer is			
	required to furnish the Employer with proof of compliance			
	with the Employment Equity Act, including proof of			
	submission of the Employment Equity report to the			
	Department of Labour. (South African tenderers only)			
NEC	Valid proof of the required cidb grading designation for the		✓	
Documentation	main contractor; JV and /or sub-contractor as may be			
	required in the tender data at tender closing deadline or			
	within 21 working days from the closing date of			
	submission of tenders if this is agreed with the Employer			

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NEC	Fully Completed NEC pricing schedule and contract data.	✓	
Documentation			

Contractual Requirements may include the following:

- 4. SHEQ requirements; and/or
- 5. Financial statements;
- 6. SDL&I undertakings (Skills development and job creation)

Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. Proof that the highest ranked tenderer/ tenderer recommended for award (on the basis of objective criteria) is able to meet the contractual requirements, must be submitted prior to contract award.

Failure to meet "Contractual Requirements "by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award.

	EQUIRED UNDER CONTRACTUAL REQUIREMENTS	(WHERE	CONTRACTUAL
REQUIREMENTS	ARE STIPULATED)		
Safety	The Supplier will be expected to comply with all statutory requirements and other related standards (e.g, PPPFA, Eskom's Procurement Policies and Procedure, Safety acts, PFMA). The following will be Safety Returnable.		<b>✓</b>
	<ul> <li>Annexure B</li> <li>OHS plan / OHS manual</li> <li>Baseline OHS risk assessment</li> <li>H&amp;S management costing</li> <li>Proof of OHS competency</li> <li>Valid letter of good standing or equivalent</li> <li>OHS policy (must be signed)</li> </ul>		
Quality	Category 2:  SECTION A: Quality Management System Requirements ISO 9001  (Option 1) Valid certification of Quality Management System by an ISO accredited body A.1 Product / Service Scoping on ISO 9001 certificate is defined and relevant A.2 Certificate by Approved and Authorized certification authority A.3 Certification Authority has Recognized International Accreditation A.4 Validity (expiry date) of certificate  SECTION A: Quality Management System Requirements ISO 9001  (Option 2) Objective evidence of documented QMS that is not certified but complies with ISO 9001		

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A.1 QMS Manual or a document A.2 Quality Policy Approved by top management. A.3 Quality Objectives Approved by top management. A.4 Control of documented information (i.e. document and record control) A.5 Documented information for Control of nonconforming outputs A.6 Documented information for Nonconformity and Corrective action A.7 Documented information for Internal audit  SECTION B: Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000) B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation of external providers (Clause 8.4 of ISO 9001:2015) B.3 Latest copy of an internal management system audit report (with Nonconformity, Correction and/ or Corrective Action Reports) - Report must include but not limited to Objective, Scope, Criteria and outcomes of the audit. B.4 Latest copy of a certification management system audit report not older than 12 months (with Nonconformity, Correction and/ or Corrective Action Reports) B.5 Records of Management Review meetings (minutes, attendance registers e.t.c)  Environmental  Environmental Environmental Management Act, section 28 "Every person who causes has caused or may cause significant pollution or degradation of the environment must take reasonable measures to prevent such pollution or degradation from occurring, continuing or recurring".  The Contractor/supplier shall ensure that the activities to be conducted shall comply with all applicable environmental legislation this includes section 24 of				
In terms of the National Environmental Management Act, section 28 "Every person who causes has caused or may cause significant pollution or degradation of the environment must take reasonable measures to prevent such pollution or degradation from occurring, continuing or recurring".  The Contractor/supplier shall ensure that the activities to be conducted shall comply with all applicable		A.2 Quality Policy Approved by top management. A.3 Quality Objectives Approved by top management. A.4 Control of documented information (i.e. document and record control) A.5 Documented information for Control of nonconforming outputs A.6 Documented information for Nonconformity and Corrective action A.7 Documented information for Internal audit  SECTION B: Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000) B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015) B.3 Latest copy of an internal management system audit report (with Nonconformity, Correction and/ or Corrective Action Reports) - Report must include but not limited to Objective, Scope, Criteria and outcomes of the audit. B.4 Latest copy of a certification management system audit report not older than 12 months (with Nonconformity, Correction and/ or Corrective Action Reports) B.5 Records of Management Review meetings (minutes,		
section 28 "Every person who causes has caused or may cause significant pollution or degradation of the environment must take reasonable measures to prevent such pollution or degradation from occurring, continuing or recurring".  The Contractor/supplier shall ensure that the activities to be conducted shall comply with all applicable	Environmental	ENVIRONMENTAL:		✓
be conducted shall comply with all applicable		section 28 "Every person who causes has caused or may cause significant pollution or degradation of the environment must take reasonable measures to prevent such pollution or degradation from occurring, continuing or recurring".		
		''		

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	Constitution of Couth Africa 100 Of 1000 National		
	Constitution of South Africa 108 of 1996, National		
	Environmental Act 107 of 1998 and other relevant		
	Environmental Legislation.		
	The Contractor/supplier shall conform to the station		
	Environmental Management System (ISO 14001:2015)		
	and applicable procedures. This includes the following:		
	The Eskom's SHEQ Policy (32-727)		
	Emergency Preparedness Procedure		
	Waste Management Procedure		
	And other station Environmental Management		
	System procedure.		
	FFP is the measures to prevent air pollution for the electricity generation operation and the supplier is		
	compelled to supply correct material as to comply fully with Station Atmospheric Emission Licence.		
Due Diligence	Audited Financial Statements of the <i>tenderer</i> for the previous 18 months, or to the extent that such statements are not available, for the last year. Tenderers must note that in the case of a joint venture or special purpose vehicle (SPV) especially formed for this tender, audited financial statements for each participant in the JV / SPV is required. Start-up enterprises formed within the last 12 months are not required to send in statements, but if successful with their tender will be required to send statements for the first year when once available.		<b>✓</b>
	Submission of Public Interest Score & ITA34C (Tax return) for the same accounting period as the annual financial statements (only applicable to South African Organizations that are not required to be audited by Companies Act 71 of 2008).		
SDL&I	Local Procurement Content		✓
undertakings	"Local Procurement Content" refers to value added in		
	South Africa by South African resources. Where a single		
	contract involves a combination of local and imported goods and/or services, the tender response must be		
	separated into its components as per the Price Schedule		

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included with the tender documents. Local procurement content is total spending minus the imported component. Tenderers are required to submit their proposals in the table below.

Local	Eskom	Tenderer
Procurement	Target	Proposal
Content	100%	

Tenderers are required to submit proposals in a table below for developing the skills of unemployed candidates in the country. Skills development is intended to address Eskom's core, the scarce and critical skills. These skills are also included in a 2020 list of occupations in high demand as stipulated in the Government Gazette 43937. Candidates shall be from all provinces in the country, and their composition shall be representative of the population demographics of South Africa.

### **Skills development**

Skill type Occupation	Eskom target	Proposed Number of Candidates
Technical Trade	6	

The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

Note: That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

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### Job Opportunities are applied

Tenderer to indicate number of Jobs to be created and/or retained due to this contract:

Type of Jobs to be created	Number of Jobs to be retained	

Type of Jobs to be retained	Number of Jobs to be retained	

### **Procurement Spend**

Procurement spent on entities with a minimum 51% black ownership

The winning tenderer is encouraged to procure/spend on designated groups on the following paid invoices for both:

- The indirect expenses (e.g. overheads) on goods and services supplied to the contractor/supplier by designated groups; and
- Direct spend on goods and services supplied by the subcontractors for the execution of the scope of work.

Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in a table below.

Procurement from Designated Group	Eskom Target	Tenderer Proposal
Black Owned	4.0%	
Black Women Owned	3.0%	
Black Youth Owned	2.0%	

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	Black Persons with 1.0% Disability
<u>s</u>	Subcontracting
	Tenderers shall subcontract a minimum of 15% of the contract value to the following designated groups:
	an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships.
	NOTE 2: Tenderers shall submit the following mandatory eturnable for Subcontracting:
	Subcontracting agreement signed by both with subcontractors' company registration documents (CK and B-BBEE certificate or sworn affidavit) or
	Copies of sub-contracting contracts (agreements) or copies of letters from the tenderer to the sub-contractors, stating the intent to sub-contract. The Tenderer should sign both documents and the Sub-contractor(s) earmarked.
P	Potential scope to be subcontracted and/or outsourced:
	<ul> <li>Transportation of goods</li> <li>Labour</li> <li>Core scope i.e. Supply and delivery of electrical spares</li> </ul>

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DOCUMENTS	REQUIRED	UNDER	FUNCTIONALITY/TECHNICAL	✓	
CRITERIA					

### **Qualitative Technical Evaluation Criteria**

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
1.		oliance to Eskom ification		25	100
	1.1	Product Information Sheet	Compliant or Non- complaint to Specification		25
	1.2.1	Performance Guarantee: Pressure Drop	Compliant or Non- complaint to Specification		10
	1.2.2	Performance Guarantee: Emissions	Compliant or Non- complaint to Specification		15
	1.2.3	Performance Guarantee: Bag Life	Compliant or Non- complaint to Specification		15
	1.3.1	Delivery Schedule: Forecast Delivery Schedule Confirmation	Compliant or Non- complaint to Specification		10
	1.3.2	Delivery Schedule: Project Plan	Supplied or not supplied		10
	1.4	Lead Times	10 points for on target lead time. +1 point per week for earlier lead time and -2 points per week for later lead times		15
2.	Previ	ous Experience		10	100
	2.1	Similar products provided elsewhere	Yes or No (Credible proof of at least 3 orders)		100
3.	Manu	 facturing Equipment		15	100
J.	3.1	Number of Tubers	5 points for every continuous tuber and 3 points for every manual tuber.	10	20

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	0.2	drawings for the components of the Eskom bags	Yes or No, Provide Proof		15
	6.1	Has the supplier sourced an Eskom approved fabric for Eskom QA approval  Has the supplier production	Yes or No, Provide Proof		20
6.		luct Assessment		20	100
	5.6	Draft product ITP	Copy provided or not		35
		management	Proof		10
	5.4 5.5	Sub-supplier approval process Sub-supplier performance	Provide approved procedure Yes or No, Provide		15
	5.3	Incoming Goods Inspection Procedure	procedure		15
	5.2	Material Storage and Identification Control Procedure	Provide approved procedure		15
	5.1	Dedicated and demarcated quarantine area	Yes or No		10
5.	Tech	nnical Quality Assurance	370	20	100
	4.1	In-house or Outsourced Bag Manufacturing	In-house 100%, Out- sourced - 0%		100
4.		ufacturing Capacity and	. 35 5. 115	10	100
	3.7	Test bag station	Yes or No		10
			QC (max. 4 points), 1 point per machinist (max. 16 points)		
		each task area such machinists, packers etc)	Production Supervisor (max. 4 points), 2 points per		
	3.6	Manpower resources (for	machine (10 points for 1 machine) 2 points per		20
	3.5	Press profile cutter	machine (10 points for 1 machine) Needs at least 1		10
	3.3	Number of triple stitch machines Riveting Machines	2 points for each machine Needs at least 1		10
	3.2	Number of double stitch machines	1 point for each machine		20

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6.3	Has the supplier produced			
	the components and			
	assembled the bags			
	according to an Eskom bag	Yes or No, Provide		
	drawing.	Proof		25
6.4	Has the bag been supplied			
	to Eskom for plant fit	Yes or No, Provide		
	assessment.	Proof		20
6.5	Has the product been	Yes or No, Provide		
	accepted by Eskom.	Proof		20
			TOTAL: 100	

#### THRESHOLD = 80%

# TAKE NOTE= ONLY TECHNICAL SUITABLE IF SCORE IS EQUAL TO OR GREATER THAN 80%

A weighted score- card approach is used to evaluate the technical compliance of the tenders against the specifications. Tenders need to have a weighted score of **80%** to technically qualify for further evaluation.

Eskom Procurement and Supply Chain Management Procedure (32-1034) in conjunction with the Preferential Procurement Policy Framework Act (PPPFA), No.5 of 2000:

NB: Tenderers will be expected to score a least a minimum threshold of **80%** to proceed to next phase, **if the tenderers score below 80 points will be considered technically unacceptable**; however, if all the received tenders score less than threshold Eskom reserves the rights to negotiate with the tenderer who score the most points.

#### **ANNEXURE A**

### **ACKNOWLEDGEMENT FORM**

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	We are in receipt of the Invitation to Tender/Proposal from Eskom Holdings SOC Ltd and the following addenda issued by Eskom:					
We c	onfirm that the documentation received by us is: (Indicate by ticking the box)					
	ct as stated in the Invitation to Tender / RFP Content List, and that each document is lete. $\Box$					
Or:	Incorrect or incomplete for the following reasons: □					
Catal	oguing Acknowledgement:					
[Plea	se select the relevant statement by ticking the appropriate box below]:					
1.	We agree to provide the cataloguing information as described in the <i>tender</i> submission. □					
2.	We have already supplied Eskom with the cataloguing information pertaining to this enquiry in a previous contract/order [insert previous invitation to tender/RFQ]					
3.	<i>number</i> ] □ We do not intend to provide the cataloguing information for the required scope / specifications. for the reasons stated hereunder: □					
4.	I confirm that I am a Distributor/Importer/Agent and my Principal, being the Original Equipment Manufacturer (OEM) is or is not in the position to supply cataloguing information for items. See attached letter from OEM confirming his position.					
Invita	tion to Tender/Request for Proposal No: MPARN11039GX					
Name Coun	e of company/JV: try of registration:					
Name	me of contact person:					

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Contact details of contact person:

Tel (landline):	
Cell phone:	
e-mail address:	

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Indicate the type of tendering structure by marking with an 'X' (where applicable provide

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### **ANNEXURE B**

### **TENDERER'S PARTICULARS**

registration number):

member of the JV)

The *tenderer* must furnish the following particulars where applicable:

Individual tenderer	
Unincorporated Joint venture	
(registration number for each	
member of the JV)	
Incorporated JV	
Other	
Please complete the following:	
Name of lead partner/member in	
case of JV	
CIPC Registration Number or	
CIPC disclosure certificate (for each individual company / JV	
member)	
VAT registration number (for each	
individual company / JV member)	
CIDB registration number (for each	
individual company/JV member if	
applicable), respective contractor	
grading designation for each	
individual company/JV member,	
and combined cidb contractor	
grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each	
member in the case of a JV)	
Physical address (also of each	

If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

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Name of contractor	
CIPC Registration number or CIPC	
disclosure certificate	
VAT registration number	
CIDB Registration number (if applicable)	
and CIDB grade specified for the sub-	
contractor as may be stipulated in the	
Tender Data	
Proposed Scope of work to be done by	
sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	
	_

1.	If you are currently registered as a vendor with Eskom, please
	provide your Vendor registration number with
	Eskom.

- 2. If you are currently registered as a vendor on the Treasury Central Supplier Database(CSD) please provide your supplier registration number with Treasury\_\_\_\_\_
- 3. Please note that it is mandatory for you to register on National Treasury's CSD, if you intend doing work with any State department or State owned entity/company.
- 4. You may register online at National Treasury website on <a href="https://www.treasury.gov.za">www.treasury.gov.za</a>

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5.	If you are registered on SARS Efiling system, please provide your pin
	number in order to verify your tax compliant status

6. If you are required to be tax compliant as per SBD 1, but are not registered on CSD (foreign suppliers) or have not provided your SARS Efiling pin, please confirm that you have attached/will send a copy of a current valid tax compliant certificate as a tender returnable (by contract award stage).

YES	NO	

- 8. If sub-contracting is prescribed in the specific enquiry, you need to compete 8.1- 8.7
- 8.1 Confirm if you intend sub-contracting

YES	NO				
8.2 What percentage will you be sul	b-contracting?%				
8.3 To whom do you intend sub-cor	ntracting?				
8.4 Is the said sub-contractor registered on CSD?					
YES NO					
8.5 If yes to 8.4, please provide CSD number					
8.4 Please confirm B-BBEE level of said sub-contractor					

- a) An EME or QSE;
  - b) An EME or QSE which is at least 51% owned by black people;

8.5 Which designated group does the sub-contractor belong to:-

- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;

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- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).
- 8.6 Please confirm that you have attached your signed intent to sub-contract document.

_		
YES	NO	

8.7 Have you attached proof of sub-contractor's belonging to designated group

|--|

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### ANNEXURE C

#### **INTEGRITY DECLARATION FORM**

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

#### **DECLARATION OF INTEREST**

I/We understand that any natural/legal person, including employees of the State and/or those related to an Eskom employee/director (as per the definition of "related" set out hereunder), may tender to Eskom. However, in view of possible allegations of favouritism (the practice of showing favour to, or giving preference to some person/group, to the detriment of, or at the expense of another that is entitled to equal treatment or an equal opportunity), should the resulting tender, or part thereof, be awarded to such natural/legal person, as described herein, it is required that the *tenderer/s* declare such interest/relationship where:-

- 7. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors in the state or a state owned entity.
- 8. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors of Eskom
- 9. the *tenderer*/s employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors
- 10. the *legal person/s* (including its employees/contractors/directors/members/ shareholders) on whose behalf the tender documents are signed, is in some other way "related" to an Eskom employee/contractor/consultant/director involved in the tender evaluation/tender adjudication/tender negotiation. "Related" meaning that:-
  - 1. an individual is related to another individual of they are married, or live together in a relationship similar to marriage;
  - 2. or are separated by no more than two degrees of natural or adopted consanguinity or affinity;
  - 3. an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of "control" (as per Companies Act section 2(1)); and

#### 4.a juristic person is "related" to another juristic person if:-

- either of them directly/indirectly controls the other, or the business of the other, as determined in accordance with the definition of "control" (as per Companies Act section 2(1));
- 2. either is a subsidiary of the other; or
- 3. a person directly/indirectly controls each of them, or the business of each of them, as determined in accordance with the definition of "control"
- 11. the tenderer/s and one or more of the tenderers in this tendering/RFP process have a controlling partner in common, or a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender/proposal of another tenderer, or influence the decisions of Eskom regarding this bidding process;

To give effect to the provisions above, please complete the table hereunder with all required information.

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12. If	Full Name & Capacity/ Position within tenderer (e.g. employee/Director/mem ber/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are a State/State owned entity employee/contractor/ director.	Full Names & Capacity/Positi on of Eskom employee/ director/ consultant and details of the relationship or interest (marital/ familial/person al/ financial etc.)	To your knowledge is this person involved in the evaluation/adjudicatio n/ negotiation of tenders

any employee/director/member/shareholder/owner of tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation(Y/N) to undertake remunerative work outside public sector employment and attach proof to this declaration.

3. Do the tenderer/s and other tenderer in this tendering/RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? (Y/N) If Yes, attach proof to this declaration.

#### 2. DECLARATION OF FAIR TENDERING PRACTICES

This serves as a declaration that when goods/services are being procured, all reasonable steps have been taken to address and/or prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A **[tender/proposal]** will be disqualified if the *tenderer*/s, or any of its directors have:

- 14. abused the institution's procurement process (e.g. bid rigging/collusion)
- 15. committed fraud or any other improper conduct in relation to such system.

Please complete the declaration with an 'X" under YES or NO

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ltem	Question	Yes	No
1. 1	Is the tenderer/s (or any of its directors/members/shareholders) listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector		
	[Note: Companies/persons who are listed on the Database were informed in writing of this restriction by the Authority/Accounting Officer of the institution that imposed the restriction after the audi alteram partem rule was applied].		
	The Database of Restricted Suppliers can be accessed on the National Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ).		
1.	Is the tenderer/s (or any of its directors / members / shareholders)?		
2	listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004)		
	The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.	Was the tenderer/s (or any of its directors/members/shareholders)		
3	convicted by a court of law (including a court outside South Africa) for fraud and/or corruption with respect to the procurement/tendering processes/procedures during the past five years?		
1.	Provide details.		
3. 1	`		
1.	Was the tenderer/s(or any of its directors/members/shareholders)		
4	prohibited from doing business with any International Financial Development/funding Agency or Lending Institution		
1.	Is there any history/record of the tenderer/s (or any of its		
5	directors/members/shareholders) failing to meet their contractual obligation with any SOC?		

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the und	dersigned		[Position]	hereby
				[Name of Tenderer].
further d		ollowing individua	als and/or entities listed	d hereunder are Shareholders in
including	g incorporated J	Vs). In event the		ly completed for each tenderer nincorporated JV, this must be quired.
ndividual	ls:			
Full Name		Identity N	umber	Shareholding Percentage
Other Ent	ities*:			
Full Legal / Tradin g Name		Full name and surname of the directors/benefici aries/shareholder s of the shareholding entity	Identification Numbers of the shareholders/directors/beneficiaries of the shareholding entity	
			_	

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		uments in connec				nfirm that ntract resul	I am duly Iting from it
information be rejecte	n furnished here	and understood in is correct, that m will act against	it is unde	rstood that th	ne tenderer'	s tender/pr	oposal may
		information to be relation to the Su				cribed in th	nis Integrity
processed	I for verification	ormation provide of conflicts of in e sharing of the in	nterest ar	nd other anc	illary purpo		
Signature	:						
Designation	on and capacity i	n which signing					
Date:							
Joint Vent	ures						
capacity o	of lead partner, I	am duly authoris from it on behalf	ed to sig	n all docume	nts in conn	ection with	the tender
informatio	n furnished here	and understood in is correct, tha vill act against th	t it is unc	lerstood that	the JV's te	nder/propo	osal may be

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I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Signature:	
Designation and capacity in which signing	
Date:	

(A copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners is attached to the invitation to tender/Request for proposal).

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#### **ANNEXURE D**

### CPA REQUIREMENTS FOR LOCAL GOODS AND SERVICES (SOUTH AFRICA)

# THE APPLICATION OF CONTRACT PRICE ADJUSTMENT (CPA) TO TENDER SUBMISSIONS

This Section will not be applicable to professional services contract

#### 1. APPLICATION OF CPA

Eskom will afford Tenderers an opportunity to propose additional/alternate offers to the abovementioned. Additional Offers, which are optional, will only be considered if a fully compliant Main Offer is submitted and acceptable

CPA conditions may apply if the contractual duration is to be longer than 12 months. If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.

#### 2. TENDER SUBMISSIONS

Tenderers shall comply with the following requirements:

#### a. Main offer:

- 1. A Main Offer that is fully compliant with the CPA requirements as specified in the Enquiry.
- 2. This condition is mandatory unless a fully fixed priced offer is submitted. If more than one offer is submitted, then the fully CPA compliant offer must be indicated as the Main Offer.

Failure to do so may result in the supplier's offer(s) being disqualified.

#### b. Additional/Alternative offer:

Additional offers, which are optional, will only be considered if a fully compliant main offer is submitted and acceptable:

- 1. A fixed priced offer in addition to the fully CPA compliant main offer; or
- 2. Any other offer with CPA specifications which deviate from the CPA requirements specified in the enquiry. However, it is compulsory that all such deviations are sufficiently substantiated.

Additional/Alternative Offers must be clearly indicated as such

#### 3. ESKOM'S PREFERRED INDEX LIST

Eskom's preferred index list is set out hereunder in Tables 1 and 2. The index list comprises indices that could be used in the Tenderers main offer.

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#### 4. FOREIGN PORTION OF THE TENDER/AGREEMENT PRICE

In instances where the preferred index list does not specify a foreign index which is required for the specific agreement, the following must apply:

- 1. The source of an index must be that of the national statistical institute of the relevant country or a generally acknowledged statistical (e.g. industry) body in or for that country, e.g. BEAMA and MEPS.
- 2. The index must be the equivalent, or if unavailable, the nearest equivalent index to that of the specific prescribed local index.

#### 3. NUMBER OF FORMULAE & INDICES

The Tenderer is limited to a maximum of 10 (ten) indices in total, i.e.: a maximum of 5 local indices and maximum of 5 foreign indices, excluding the fixed portion per CPA formula, per offer/agreement.

#### 4. CPA FIXED PORTION

A minimum of 15% of the total agreement value is to be fixed when a CPA formula applies; except in the case of professional services or consulting agreements.

### 5. BASE DATE

- 1. In instances of indices or other references published monthly, the Base Date is to be: The month before the month in which the Enquiry closes
- 2. In instances where the reference figures, e.g. market prices, are published daily or at more intervals than once a month:

The average for the month before the month in which the Enquiry closes

- 1. In this case, the following shall apply:
  - 1. Where the average is published:

The average published price in the currency Eskom will be exposed to. e.g. The currency in which Eskom will effect payment

2. Where a high, low and mean are published:

The mean

3. Where other prices than the Cash Settlement or Cash Sellers Price are published:

The Cash Settlement or Cash Sellers Price

2. Where applicable, these principles, must also apply for the CPA "cut-off" date.

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#### 3. CPA FOR PROFESSIONAL SERVICES

The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.

The price adjustment factor will be effective from each contractual anniversary of the base date. This must be the average of the country specific CPI Headline index figures published for the last twelve month period (cycle) ending before the contract anniversary date.

No fixed portion is mandatory.

Position	

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Table 1: Preferred Local Index List -this list of indices needs to be relevant to the commodity. Buyers need to check and include the relevant indices.

Labour	Commodities	Processed material	Transport	Others
Labour general (hourly paid) SEIFSA, C3, actual labour cost	Steel StatsSA, P0142.1 Table 2, basic iron and steel	Mechanical engineering material SEIFSA, G, mechanical engineering material	SEIFSA, L2, road freight costs	StasSA, PO141 <b>CPI</b> (Headline) all items OR SEIFSA, D-2 (CPI)
Labour general SEIFSA, C3 (a), actual labour cost (field force) where subsistence allowance is paid	Copper SEIFSA, F, copper metric ton Aluminium SEIFSA, R, aluminium Zinc SEIFSA, F, zinc Lead SEIFSA, F, lead	Electrical engineering material SEIFSA, G-1, electrical engineering material Building and construction material SEIFSA, G, building and construction material		StasSA, PO142.1), PPI  4. Final Manufacture d Goods  Or  5. Intermediate Manufacture d Goods OR  6. SEIFSA Table U Producer Price Index (PPI - final manufactured GOODS OR Intermediate Manufactured Goods  Manufactured Goods

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### **Table 2: Preferred Foreign Index List**

Labour	Commodities	Processed material	Transport	Others
National Statistical	MEPS,	National	National	National Statistical
Institute,	Country-	Statistical	Statistical	Institute,
Country-specific	specific	Institute,	Institute,	Country-specific CPI
general labour index	general steel	Country-	Country-	(Headline)
	index	specific	specific	
		mechanical	general	National Statistical
		engineering	transport	Institute,
		material	cost index	Country-specific PPI
	LME, Copper	National		
		Statistical		
		Institute,		
	LME,	Country-		
	aluminium	specific		
		electrical		
		engineering		
		material		
	LME, zinc	National		
		Statistical		
		Institute,		
	LME, lead	Country-		
		specific		
		building and		
		construction		
		material		

Closing date of tender	 -
TENDERER'S SIGNATURE	

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### <u>ANNEXURE E</u>

## **CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES**

#### CONTRACT PRICE ADJUSTMENT AND FOREX PAYMENTS – IMPORTATION

Failure to propose contract price adjustment methods, either by completing this document or proposing alternative methods for any portion of the tender price, will lead to that portion of the tender price being considered fixed.

Where space in this document is insufficient, the tenderer shall submit the required information on separate schedules, duly referenced to this document.

Where foreign exchange is involved, and Eskom will cover the risk forward, the methods of payment listed in Part 1 are the only acceptable methods. It must be noted that Eskom considers Payment **Method 1** to be the default payment method.

#### PART 1: PAYMENT OF FOREIGN COMMITMENTS

Payment of Eskom's foreign commitment in foreign currency will be made either:

## **Payment Method 1A:**

To a nominated bank account in a foreign country in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party);

# Please note that the contracting party must be the direct importer of the goods Applicable (Y / N)

### Payment Method 1B;

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party).

### Please note:

- 1. The contracting party must be the direct importer
- 2. For payment purposes, Eskom will require both the foreign (commercial) invoice and the local tax invoice
- 3. The foreign currency values on both the commercial and local invoice must be the same. Eskom will not pay any profit in foreign currency.
- 4. Service related payments are excluded from this option;

### Applicable(Y/N) or

### **Payment Method 2:**

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well

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as the intended payment date, which will be as per the agreed payment terms. Any exchange rate adjustment after Eskom has notified the supplier of the date and the rate which the forward cover is cancelled, will be for the account of the supplier.

### Please note:

- 1. The contracting party has to be the direct importer of the goods.
- 2. This payment option is not applicable for the payment of services

## Applicable (Y/N) .....

An indemnity in writing confirming that the supplier will not buy forward cover is required where Payment Method 1 or 2 is contracted.

[Payment Method 2 must be accepted by the Commercial Policy and Procedure Manager before the tender documentation is sent out, but at the latest before the tender closing date. If it is not approved before tender closing, Payment Method 1 will be the default.]

### Fixed ZAR pricing

The tenderer may elect to be responsible for the hedging of the exposure of the imported content. However, Eskom reserves the right to have line of sight of the exchange rates to be quoted by the tenderer. This entails a simultaneous exercise of the verification of the exchange rates to be used.

## Applicable (Y/N).....

Please note: Eskom will require substantiating proof of importation at the time of invoicing, if payment methods 1A,1B and 2 are selected.

Where goods were previously imported into stock by the supplier, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases Eskom will not undertake any foreign exchange commitment or arrange forward cover.

#### **PART 2: EXCHANGE RATES**

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za)

Please note that the tenderer is required to submit proof of the SARB rate/s used.

# PART 3: ADJUSTMENT OF IMPORTATION COSTS, ETC

The values in Rand included in the tender/contract price for the following costs shall be based on rates ruling for the month prior to the closing date of the tender and any variation in these rates applied to the value included in the tender price will be for Eskom's account.

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	RATES/TARIFFS
Sea/Air Freight	
Sea/All Fleight	
Bunker Adjustment Factor	
Currency Adjustment Factor	
Marine Risk Insurance (MRI) (Eskom will provide cover)	
Rate for Extension of MRI after Arrival of Goods at Site (if required)	
Wharfage	
Landing Charges	
Customs Duties	
RSA Port on which Import Charges are Based	

# PART 4: ADJUSTMENT OF OVERSEAS MANUFACTURE, EXPATRIATE LABOUR AND OTHER COSTS (To be read in conjunction with Eskom CPA Index)

Eskom requires a fixed portion (free of price adjustment) appropriate to the nature of the contract.

The methods/formulae proposed in this part shall clearly identify the base month, the period over which adjustment will apply, the elements of labour and materials and source of the indices/rates/prices to be used.

The source of indices/prices/rates nominated in this part shall be from a recognised publishing authority. It must be clearly and completely defined. Supplier in-house indices are not acceptable.

The value of overseas manufacture, labour and material costs (ex-works), inland transportation, expatriate labour, etc. included in the tender/contract price shall be subject to adjustment in accordance with the methods stated hereunder.

The base indices/prices/rates shall be those ruling for the month prior to the month of the closing of the enquiry.

### 1. MANUFACTURING CPA METHOD (LABOUR AND MATERIAL)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

### 2. EXPATRIATE LABOUR METHOD

Please submit your proposals for this section on a separate sheet of paper as an annexure.

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3. OTHER VALUES METHOD (e.g. Engineering fees, design fees, barging, inland transportation, etc.)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

# PART 5: ADJUSTMENT OF LOCAL MANUFACTURE/SUPPLY MATERIAL, TRANSPORT AND ERECTION COSTS

The contract price adjustment method for local manufacture or partly local manufacture from imported stock, equipment or plant cost, transport cost within the RSA and local erection/installation cost shall be in accordance with the attached Eskom CPA Principles

# PART 6: GUIDELINES FOR CONTRACT PRICE ADJUSTMENT CLAIMS --- PART 2, 3 AND 4

- 1. When the percentage increase or decrease between two indices/prices/tariffs is calculated, the earlier figure shall be taken as the base.
- 2. Where portions of the works are delivered at different times, contract price adjustments shall be made in respect of appropriate portions of the contract price.
- 3. Where the terms of payment of the contract allow progress payments, other than Eskom's standard payment terms, the agreed contract price adjustment method shall be applied to the value of such payment and to the date and level of completion to which payment is linked.
- 4. Where any figure given in a table is therein stated to be a provisional figure or is subsequently amended, the figure as ultimately confirmed or amended in the publication concerned shall apply.
- 5. Where the appropriate claim indices/prices, as defined in terms of the agreed formulae, are not available or are provisional, interim claims based on the last published confirmed or revised indices/prices as at the date of delivery/installation may be submitted. When the confirmed or revised index/price becomes available the final claim may be submitted, provided that such claim is received within 180 days of the date of delivery/installation.
- 6. Where requested by Eskom, the contractor shall submit publications showing base indices/prices/rates as they become available as well as updated values at three monthly intervals during the course of the contract.
- 7. Where it is considered necessary Eskom reserves the right to call for any documentary evidence to substantiate claims.

Closing date of tender	 
TENDERER'S SIGNATURE	 

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### **ANNEXURE F1**

SBD 6.2

# DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed by the Dtic, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

#### 1. General Conditions

- 1.1. Dtic makes provision for the promotion of local production and content.
- 1.2. Dtic prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.4. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

### Where

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial development/ip.jsp at no cost.

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- 1.5. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted at the stipulated deadlines.
- 2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:

Description of services, works or goods	Stipulated minimum threshold
	%
	%
	%

 Does any portion of the goods or services offered have any imported content? (*Tick applicable box*)

YES	NO	
-----	----	--

3..1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by SARB for the specific currency at 12:00 on the date of advertisement of the bid.

The relevant rates of exchange information is accessible on www.reservebank.co.za

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

**NB**: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dtic must be informed accordingly in order for the DTIC to verify and in consultation with the AO/AA provide directives in this regard.

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## LOCAL CONTENT DECLARATION (REFER TO ANNEX B OF SATS 1286:2011)

LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER

LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESI (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)	
IN RESPECT OF BID NO.	
ISSUED BY: (Procurement Authority / Name of Institution):	
NB	
The obligation to complete, duly sign and submit this declaration cannot to an external authorized representative, auditor or any other third pabehalf of the bidder.	
<ul> <li>Guidance on the Calculation of Local Content is ac <a href="http://www.thdti.gov.za/industrial development/ip.jsp">http://www.thdti.gov.za/industrial development/ip.jsp</a>.</li> <li>Local Content Declaration Templates (Annex C, D and E) is attached to and must be submitted at the stipulated deadline.</li> <li>Bidders should first complete Declaration D. After completing Declaration should complete Declaration E and then consolidate the information on In Declaration C should be submitted at the stipulated deadline of the to substantiate the declaration made in paragraph (c) below. Declar E should be kept by the bidders for verification purposes for a period of at The successful bidder is required to continuously update Declarations C the actual values for the duration of the contract.</li> </ul>	to this enquiry ion D, bidders Declaration C. e bid in order arations D and least 5 years.
I, the undersigned,	
(a) The facts contained herein are within my own personal knowledge.	
(b) I have satisfied myself that:	
<ul> <li>the goods/services/works to be delivered in terms of the above comply with the minimum local content requirements as specified as measured in terms of SATS 1286:2011; and</li> </ul>	
(c) The local content percentage (%) indicated below has been calcular formula given in clause 3 of SATS 1286:2011, the rates of exchange paragraph 4.1 above and the information contained in Declaration D and been consolidated in Declaration C:	e indicated in
Bid price, excluding VAT (y)	R

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Imported content (x), as calculated in terms of SATS 1286:2011	R
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above.

The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 9.1 of the Preferential Procurement Regulations, 2022 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

SIGNATURE:	DATE:
WITNESS No. 1	DATE:
WITNESS No. 2	DATE:

Annexure F2- Local content Declaration-Summary Schedule (annex C)

Adobe Acrobat Document

<u>Annexure F3</u> - <u>Imports Declaration-Supporting</u> <u>schedule to Annex C(annex D)</u>

Adobe Acrobat Document



Annexure F4 - Local Content Declaration-Supporting Schedule to Annex C (annex E)

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**ANNEXURE G** 

SBD<sub>1</sub>

# PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC

	MDADNIAAAAA	CLOSING	3	08 April 20	)24		CLOSING	40.00
BID NUMBER:	MPARN11039GX		ria filtar L	000 0t A #:= =	t Dai	wor Ctotic:	TIME:	10:00 am
		very to site fabric filter bags at Arnot Power Station over a period of 60 months						
DESCRIPTION	on as and when required basis							
	THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM				ITRACT FORM			
(SBD7).								
	BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN							
	ITUATED AT <i>(STF</i>	REET ADDRE	SS)					
Eskom Tender (								
10 Smuts Avenu	ıe							
Emalahleni								
1035								
SUPPLIER INFO	RMATION							
NAME OF BIDDE	ΕR							
POSTAL ADDRE	SS							
STREET ADDRE	SS							
TELEPHONE NU	JMBER	CODE				NUMBER		
CELLPHONE NU	JMBER							
FACSIMILE NUM	//BER	CODE				NUMBER		
E-MAIL ADDRES	SS							
VAT REGISTRA	TION NUMBER							
		TCS PIN:			OR	CSD No:		
					B-BE			
D DDEE OTATIV	2   5   5				STA			
B-BBEE STATUS		☐ Yes			LEV SW0		☐ Yes	
VERIFICATION ( [TICK APPLICAE		□No			-	IDAVIT	□No	
IF YES, WHO W					<u> </u>			
CERTIFICATE IS								
AN ACCOUNTIN			AN ACC	COUNTING	OFF	FICER AS	CONTEMPL	ATED IN THE
CONTEMPLATE				CORPORA	_	_		· <del>-</del>
CLOSE CORPO				_	_			THE SOUTH
(CCA) AND NAM	1E THE		<u>AFRICA</u>	N ACCRED	ITAT	ION SYST	EM (SANAS)	

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APPLICABLE IN THE TICK BOX	A REGISTEI	RED AI	JDITOR			
[A B-BBEE STATUS LEVEL VER BE SUBMITTED IN ORDER TO Q	RIFICATION CERTIFICATI				QSEs) I	<i>IUST</i>
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐	No	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes [IF YES / PART B:		
SIGNATURE OF BIDDER			DATE			
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.)						
TOTAL NUMBER OF ITEMS OFFERED			TOTAL BID PRICE (ALL INCLUSIVE)			
BIDDING PROCEDURE ENQUIR TO:	IES MAY BE DIRECTED		HNICAL INFOR	MATION	MAY	BE
DEPARTMENT/ PUBLIC ENTITY	ESKOM HOLDINGS SOC LTD	CON	TACT PERSON	NICKY DE	ANE	
CONTACT PERSON	NICKY DEANE	NUM		013 297 95	565	
TELEPHONE NUMBER	013 297 9565		SIMILE NUMBER	N/A		
FACSIMILE NUMBER E-MAIL ADDRESS	N/A DeaneNK@eskom.co.za	E-MA	AIL ADDRESS	DeaneNK@	ଅeskom.	co.za
L-IVIAIL ADDRESS	Deaneign weskulli.cu.za					

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# PART B TERMS AND CONDITIONS FOR BIDDING

- BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED—(NOT TO BE RE-TYPED) OR ONLINE
- 3. BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 4. WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 5. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.

#### TAX COMPLIANCE REQUIREMENTS

- 1. BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2. BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
- 3. APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
- 5. IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
- WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

# QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

<b>~</b> 0_0.		
1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? $\square$ YES $\square$ NO	
2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA? YES  NO	

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3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?
4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?  YES NO
TAX COMPL	VER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A IANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN ERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

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ANNEXURE H SBD 6.1

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

#### 1. GENERAL CONDITIONS

- 1. The following preference point systems are applicable to invitations to tender:
- 1. the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- 2. the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

### 1. To be completed by the organ of state

(delete whichever is not applicable for this tender).

- 1. The applicable preference point system for this tender is the 90/10 preference point system.
- 2. The applicable preference point system for this tender is the 80/20 preference point system.
- 3. Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
  - 1. Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - 1. Price; and
  - 2. Specific Goals.

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### 1. To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

- 2. Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 3. The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

### 3. **DEFINITIONS**

- 1. **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- 2. **"price"** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- 3. **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- 4. "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- 5. **"the Act"** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

#### 6. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

### 1. POINTS AWARDED FOR PRICE

### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

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A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80\left(1 - \frac{Pt - Pmin}{Pmin}\right)$$
 or  $Ps = 90\left(1 - \frac{Pt - Pmin}{Pmin}\right)$ 

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

# 2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80\left(1 + \frac{Pt - P max}{P max}\right)$$
 or  $Ps = 90\left(1 + \frac{Pt - P max}{Pmax}\right)$ 

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

#### 7. POINTS AWARDED FOR SPECIFIC GOALS

- 1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- 1. an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

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 any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)

### **DECLARATION WITH REGARD TO COMPANY/FIRM**

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	<ul><li>□ Partnership/Joint Venture / Consortium</li><li>□ One-person business/sole propriety</li></ul>
3.	TYPE OF COMPANY/ FIRM
2.	Company registration number:
1.	Name of company/firm

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	Close corporation
	Public Company
	Personal Liability Company
	(Pty) Limited
	Non-Profit Company
	State Owned Company
[TICK	APPLICABLE BOX

- 4. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - 1. The information furnished is true and correct;
  - 2. The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - 3. In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
  - 4. If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
    - 1. disqualify the person from the tendering process;
    - 2. recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - 4. recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
    - 5. forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)				
SURNAME AND NAME:					
DATE:					
ADDRESS:					



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Annexure I SBD 4

### **BIDDER'S DISCLOSURE**

#### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise,

employed by the state?

YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State Institution

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

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2.2

# Invitation to Tender/ Request for Proposal (RFP)

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who is employed by the procuring institution? YES/NO
2.2.1 If so, furnish particulars:
2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?  YES/NO
1. If so, furnish particulars:
3. DECLARATION
I, the undersigned, (name)
3.1 I have read and I understand the contents of this disclosure;

Do you, or any person connected with the bidder, have a relationship with any person

- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



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- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
  - 1. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS	S OF
PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING	AND
COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD	THIS
DECLARATION PROVE TO BE FALSE.	

Signature	Date	
Position	Name of bidder	

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### **SDL&I Strategy**

### **Section 1: Specific Goals**

A maximum of 10/20 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the

total must be rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

### NB: The following documents are required to claim preference points,

- Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit
- Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown
- Certified ID copies of shareholder(s)

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Proof of Disability (where applicable)

Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

- May only score point out of 90 for price
- Scores 0 points out of 10 for specific goals

## Section 2: Objective criteria

## 2.1 Designated Sectors

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

a) Is this Commodity or part of it a Designated Sector?

YES	NO
<b>V</b>	

Please indicate below Designated Components

Commodity	Components	Local Content Threshold
Textile, Clothing, Leather	Textiles	• 100%
and Footwear		

**NOTE**: SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) are therefore **mandatory** and must be tender returnable if applicable.

### **NOTE 2: Application for exemptions:**

If the required input materials cannot be wholly sourced from South Africa, bidders should request and obtain a written exemption letter from the DTIC. The exemption letter should then be submitted, and approvals obtained prior to the closure of the bid(s). The DTIC together with the procuring organ of state and the winning bidder will consider the exemption on a case-by-case basis.

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Section 3: SDL&I Objectives in line with Reconstruction and Development Programme (RDP) Goals

Tenderers who complete and submit the objectives as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I objectives do not form part of scoring but commitments will form part of contractual obligations

## 1. Transformation – BBBEE Improvement or Retention Plan

Transformation remains an area of focus, where Eskom continuously strives to align itself with national transformation imperatives to unlock growth, drive industrialization, create employment and contribute to skills development.

Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Tenderer/s will be allocated points in terms of a preference point system based on specific goals, Eskom also requests that tenderer/s submits their B-BBEE improvement or retention plan within 30 days of signing the contract.

Tenderer/s are therefore requested to indicate the extent to which they will maintain (only if the respondent is a Level 1) or may improve/maintain their B-BBEE status over the contract period if their B-BBEE status is level 2 or 3. Tenderer/s with a B-BBEE status level 4 at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of B-BBEE Level 3 by the end of the first year of the contract and thereafter improve their B-BBEE status level or migrate by one level higher.

Tenderer/s with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of Level 4 by the end of the first year of the contract and thereafter improve at least one B-BBEE Level higher of each year from the second year of the contract.

Tenderer/s are requested to submit their B-BBEE Improvement Plan as an essential document within 30 days of signing the contract.

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**NB:** A valid B-BBEE certificate or Sworn Affidavit is a condition for contract award, if your company's annual Total Revenue is R10 Million or less you qualify as an Exempted Micro Enterprise therefore you can submit Sworn Affidavit. If your annual Total Revenue is R50 Million or less, you qualify as Qualifying Small Enterprise and must comply with all of the elements of QSE score card relevant to your sector unless an entity is at least 51% Black owned you are required to obtain a Sworn affidavit. If your Annual Total Revenue is above R50m you need to submit a Valid B-BBEE certificate

### 1. Local Procurement Content

"Local Procurement Content" refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component.

Tenderers are required to submit their proposals in the table below.

Local Procurement Content	Eskom target	Tenderer Proposal
Content	100%	

### 2. Procurement spend on entities with a minimum 51% black ownership

The winning tenderer is encouraged to procure/spend on designated groups on the following paid invoices for both:

- the indirect expenses (e.g. overheads) on goods and services supplied to the contractor/supplier by designated groups; and
- direct spend on goods and services supplied by the subcontractors for the execution of the scope of work.

Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in a table below.

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Procurement from Designated Group	Eskom Target	Tenderer Proposal
Black Owned	4.0%	
Black Women Owned	3.0%	
Black Youth Owned	2.0%	
Black Persons with Disability	1.0%	

Jobs. Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.

Type of Jobs to be created	Number of Jobs to be created
Type of Jobs to be retained	Number of Jobs to be retained
Type of come to be retained	ramber of Jobs to be retained

## 4. Skills development

Tenderers are required to submit proposals in a table below for developing the skills of unemployed candidates in the country. Skills development is intended to address Eskom's core, scarce and critical skills and the scarce and critical skills. These skills are also included in a 2020 list of occupations in high demand as stipulated in the Government Gazette 43937. Candidates shall be from all provinces in the country, and their composition shall be representative of the population demographics of South Africa.

Skill type / Occupation	Eskom target	Proposed Number of Candidates
Technical Trade	6	

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The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

<u>Note</u>: That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

## 5. Subcontracting

Tenderers shall subcontract a minimum of 15% of the contract value to the following designated groups:

• an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships.

**NOTE 2:** Tenderers shall submit the following mandatory returnable for Subcontracting:

- Subcontracting agreement signed by both with subcontractors' company registration documents (CK and B-BBEE certificate or sworn affidavit) or
- Copies of sub-contracting contracts (agreements) or copies of letters from the tenderer to the sub-contractors, stating the intent to sub-contract. The Tenderer should sign both documents and the Sub-contractor(s) earmarked.

Potential scope to be subcontracted and/or outsourced:

- Transportation of goods
- Labour
- Core scope i.e. Supply and delivery of electrical spares

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### Section 4: SDL&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations.

For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon:

- Eskom receives the SDL&I progress report/s from the contractor.
- Fulfilment of all SDL&I obligations by the contractor.
- Submission of an approved compliance report by SDL&I Department.

## **Section 5: Reporting and Monitoring**

- The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days
  of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have
  not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule, which
  must be completed by the suppliers and returned to SDL&I representative for acceptance
  28 days after contract award. This will be used as a reference document for monitoring,
  measuring and reporting on the supplier's progress in delivering on their stated SDL&I
  commitments

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#### **Section 5: Market Research**

The following information demonstrates market analysis and assisted in arriving at the targets above.				
Current Services	Suppliers	Providing	the	Potential Suppliers:
• No	one			Open Tender

### Section 6: General Information on Validity of Sworn Affidavits

### The following must be considered when it comes to validity of Affidavits;

Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the director, owner or member must be indicated in order to know that person is duly authorised to depose of an affidavit. (Mark the applicable option).
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the
  case of specialised enterprises as per Statement 004, the percentage of black
  beneficiaries must be reflected. (No blank spaces to be left).
- Indicate total revenue for the year under review and whether it is based on **audited** financial statements or management account. (Mark the applicable option).
- Financial year end as per the enterprise's registration documents, which was used to determine the total revenue. (Financial year end to be stipulated by day/month/year).
- B-BBEE Status level. An enterprise can only have one status level. (Tick applicable level)
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. (<u>The sworn affidavit must be signed in the presence of the Commissioner of Oath.</u>
   <u>Furthermore the Commissioner must also sign and stamp</u>)
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

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