

Technical Evaluation Strategy

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Unique Identifier: <xxx>
Revision: 1

Page: 2 of 8

CONTENTS

	Page
1. INTRODUCTION	3
2. SUPPORTING CLAUSES	3
2.1 SCOPE	3
2.2 APPLICABILITY	3
2.3 NORMATIVE/INFORMATIVE REFERENCES	
2.3.1 Normative	
2.3.2 Informative	
2.4 DEFINITIONS	
2.4.1 Disclosure Classification	
2.6 PREREQUISITES	
3. TENDER TECHNICAL EVALUATION STRATEGY	
4. TECHNICAL EVALUATION THRESHOLD	
5. TECHNICAL EVALUATION TEAM	5
6. ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS	5
7. REVISIONS	7
8. DEVELOPMENT TEAM	
9. ACKNOWLEDGEMENTS	ERROR! BOOKMARK NOT DEFINED.
TABLES	
Table 1: Criteria of Acceptable and Unacceptable Returnables	

Unique Identifier: <xxx>
Revision: 1
Page: 3 of 8

1. INTRODUCTION

Duvha Power Station is designed to be efficient and effective coal fired power station in supplying power to the South African National Grid. This should be maintained by ensuring that the plant power output is not negatively impacted by unavailability, inefficiency and unreliability of certain plant equipment or components. The power station is designed to allow UCLF capped at 5% and this can be achieved by ensuring that the time spent on maintenance is minimised. One of the ways to minimise the maintenance downtime is availability of essential equipment or maintenance spares.

This document provides an overview of Eskom's technical evaluation criteria to be used when evaluating the tender submissions for the supply and delivery of Submersible Slurry Pumps at Duvha Power Station. The document provides annexures developed to address various aspects required to perform technical evaluations.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document contains the technical evaluation criteria and associated documents relating to a commercial enquiry for the technical evaluation and delivery of Supply and delivery of Submersible Slurry Pumps Contract.

The technical evaluation team members are listed and appointed in this document along with their responsibilities.

The technical evaluation requirements consist of the following criteria:

Mandatory Evaluation Criteria

Qualitative Evaluation Criteria

Once the Technical Evaluation Strategy is authorised no changes will be made to the evaluation criteria without appropriate authorisation.

2.2 APPLICABILITY

This document shall apply to Duvha Power Station Supply and delivery of Submersible Slurry Pumps Term Service Contract.

2.3 NORMATIVE/INFORMATIVE REFERENCES

2.3.1 Normative

- [1] ISO 9001: Quality Management
- [2] Tender Engineering Evaluation Procedure (240-48929482 Rev 2)
- [3] [2] 32-1034: Eskom Procurement Policy

2.3.2 Informative

03B-HBI2554: DUVHA POWER STATION Supply and delivery of Submersible Slurry Pumps refurbishment SCOPE OF WORK

Unique Identifier: <xxx>
Revision: 1

Page: 4 of 8

2.4 DEFINITIONS

Definition	Description
Enquiry	A competitive or non-competitive request for information, interest, quotations or proposals made to a supplier, a group of suppliers or the market at large.
Tender	A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

2.4.1 Disclosure Classification

Controlled disclosure: controlled disclosure to external parties (either enforced by law, or discretionary).

2.5 ROLES AND RESPONSIBILITIES

All responsibilities have been defined in the Tender Engineering Evaluation Procedure (240- 48929482 Rev 2).

2.6 PREREQUISITES

All personnel on the technical tender evaluation team must be appointed as mentioned in this this document before the tender evaluation can proceed.

3. TENDER TECHNICAL EVALUATION STRATEGY

This section details the methodology to be employed by Eskom in scoring the "Technical" category of the tender evaluation. This evaluation exercise is performed by the appointed Eskom TET.

The evaluation of the tenders will be based on the tenderer's ability to meet the technical requirements.

The evaluation consists of mandatory criteria and qualitative criteria. Results of mandatory evaluation will be "Compliant" or "Non-Compliant."

The qualitative evaluation shall apply a weighted score card approach to evaluate the tenders against the specifications and Employer's requirements. The score card below will be used.

Unique Identifier: <xxx>
Revision: 1
Page: 5 of 8

Table 1: Qualitative Evaluation Criteria Scoring Table

SCORE	%	DESCRIPTION
5	100	COMPLIANT ☐ Meet technical requirement(s) AND; ☐ No foreseen technical risk(s) in meeting technical requirements.
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS Meet technical requirement(s) with; Acceptable technical risk(s) AND/OR; Acceptable exceptions AND/OR; Acceptable conditions.
2	40	NON-COMPLIANT Does not meet technical requirement(s) AND/OR; Unacceptable technical risk(s) AND/OR; Unacceptable exceptions AND/OR; Unacceptable conditions.
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE

4. TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 80%.

5. TECHNICAL EVALUATION TEAM

The following personnel will form part of the technical evaluation team. When the technical tender evaluation is done at least 3 participants of the technical evaluation team must be present.

Evaluator's name	Role and responsibility	Designation
TET1	All Technical Tender Evaluation Criteria	Senior Technical Supervisor
TET2	All Technical Tender Evaluation Criteria	Senior Technician Maintenance
TET3	All Technical Tender Evaluation Criteria	System Engineer
TET4	All Technical Tender Evaluation Criteria	Senior Technician Technical support

6. ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

The following table below will provide acceptable and unacceptable criteria for each section in the qualitative evaluation. This table attempts to prevent any confusion when assessing the different tender document by creating clear acceptable/unacceptable returnable

Unique Identifier: <xxx>
Revision: 1

Page: 6 of 8

7. MANDATORY TECHNICAL EVALUATION CRITERIA

Table 2: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	None	N/A	N/A

Unique Identifier: <xxx>

Revision: 1

Page: **7 of 8**

8. QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 3: Qualitative Technical Evaluation Criteria

Qualitative Technical Criteria Description	Weight (100%)	Reference to Technical Specification / Tender Returnable	Scoring Criteria
Previous similar work	35%	The Contractor shall provide proof of previous supply of submersible Pumps in the form of Purchase Orders (minimum of 5 required) with contactable details	5 = 100% - 5 similar work submitted 4 = 2 < similar work submitted ≤ 3 2 = 1 < similar work submitted ≤ 2 0 = 0% - no similar work submitted
Supply pump curves of the submersible pump tendering on. The pump curve should be accompanied by the full data sheet which contains the material composition of a pump and its internals.	35%	Pump curve and data sheet	5 = data sheet and pump curve 0 = no data sheet and pump curve
Lead time to deliver the pump	30%	Letter from the OEM indicating the Leadtime to supply and deliver the pump to Duvha Power Station (letterhead of the OEM)	5 = 100% - Letter from the OEM indicating delivery time lines of 4-8 weeks . 4 = 80% - Letter from the OEM indicating delivery time lines of 9 -12 . 2 = 40% - Letter from the OEM indicating delivery time lines of >12 weeks . 0 = 0% - no letter from the OEM indicating the Leadtime

Unique Identifier: <xxx>

Revision: 1

Page: **8 of 8**

TAKE NOTE: ONLY TECHNICAL SUITABLE IF MINIMUM THRESHOLD OF 75% IS MET, ESKOM RESERVES THE RIGHT TO CONSIDER AND NEGOTIATE WITH SUPPLIERS THAT OBTAINED SCORES FROM 60% TO 74%