	Procurement Strategy (R10m to R300m)	Document Identifier	240-109836084	Rev	3
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		Review Date	February 2028		

Delegated Approval Authority	Dual Adjudication Matimba Power Station
Date of Submission	21 February 2024
Name of End-User	Charlotte Bapela
End-User BU & Division / Group	Matimba Power Station/Generation
Name of Executing Procurement Practitioner	Buyile Khoza
Sourcing Department	Tactical
PR No	1075452067
Description of Procurement / Disposal	Provision of Home-work-Home transportation services for Matimba Power Station for a period of five years.

PART A: RESOLUTION REQUIRED

Approval is sought to execute a commercial strategy for the procurement / disposal of:	<ul style="list-style-type: none"> a) The provision of Transportation b) For: Matimba Power station c) At a value of: R15 000 000.00 including 10% contingency. d) For a duration of 5 years e) Using: Open Tender f) Applying: NEC TSC3, and main Option: A: Priced contract with pricelist W1: Dispute resolution procedure <p>Secondary options X1: Price adjustment for inflation X2: Changes in the law X18: Limitation of liability X19: Task Order X19.3: Delay damages Z: Additional conditions of contract</p>
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PART B: MOTIVATION FOR THE TRANSACTION

Background to the need for the Procurement / Disposal	The services needed for the provision of subsidized transportation for Eskom employees for home-work - home as per Eskom Conditions of Service
Full Description of the Scope / Specifications	SPECIFICATION DETAIL The specification / scope of work of the item / service was compiled by Charlotte Bapela (014 763 8139) and is stated in the enquiry as follows:

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2.1. 22-Seater x10 Busses Requirements - At the beginning of the contract

- Vehicles must not be older than 2 years.
- Vehicle must have less than 50 000KM
- Vehicle must have factory-fitted antilock brake system (ABS)
- Vehicle must have Factory-fitted front driver and passenger airbags.
- Vehicle must have Factory-fitted power steering
- Vehicle must have Factory-fitted air conditioner
- Vehicle must be fitted with an air conditioner for rear passengers
- Vehicle must have Factory-fitted audio system – radio/CD player
- All seats must be covered with cloth material
- Vehicle must have a fully equipped First Aid box
- Vehicle must have a fully serviced Fire Extinguisher
- Vehicle must have 2 x Emergency warning triangle
- Vehicle must have SABS Approved three-point safety belts for every seat
- Vehicle must have No fold-up or jockey seats
- There must be a speed warning sign at the back of every bus
- Yellow reflective tape that must be fitted as per the National Road Traffic Act specification on all midi buses
- The driver's seat must be adjustable. The driver's compartment must be partitioned as per the National Road Traffic Act specification
- The midi buses must have at least two identified emergency exits for every 12 (twelve) passengers as per the National Road Traffic Act specification
- Vehicle must comply to the National Traffic Act Specifications

2.2 Driver Requirements

- Drivers must be in possession of a valid national Driver's license with PDP
- Drivers to have a minimum of three years passengers driving Experience
- Drivers must be in possession of a valid medical certificate

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2.3 Contractor Requirements

- Contractor must in possession of a Traffic Business Number Registration Certificate (BNRC)
- Contractor must be in possession of a Valid Operating Permit from traffic department for passenger transport in each service area he/she wishes tender for, or a sign letter from each Taxi Association in which they wish to operate (the validity will be verified during the evaluation of the tender)
- Contractor must provide proof of cover for a passenger liability insurance for All the vehicles
- In case of vehicle breakdown, the contractor must provide alternative transportation with the same vehicle category.
- The contractor must provide a detailed Operational/contingency plan in case of vehicle breakdown, unavailability of driver and strikes/riots.
- It is the responsibility of the Contractor to fit the Eskom tracking system in All the vehicles
- All the busses must have the company name and contact details. Eskom sticker and contact number.
- Submit daily vehicle checklist to the contract Manager every Friday

NB: NORMAL WORKING TIMES

NB: Monday – Thursday working time: 07H00 – 16H30
Fridays working time: 07H00 – 12H00


(All the busses must be at Matimba Power Station latest @ 06h55 from Monday to Friday) and leave the site at 16h30 Monday to Thursday and at 12h00 on Friday.

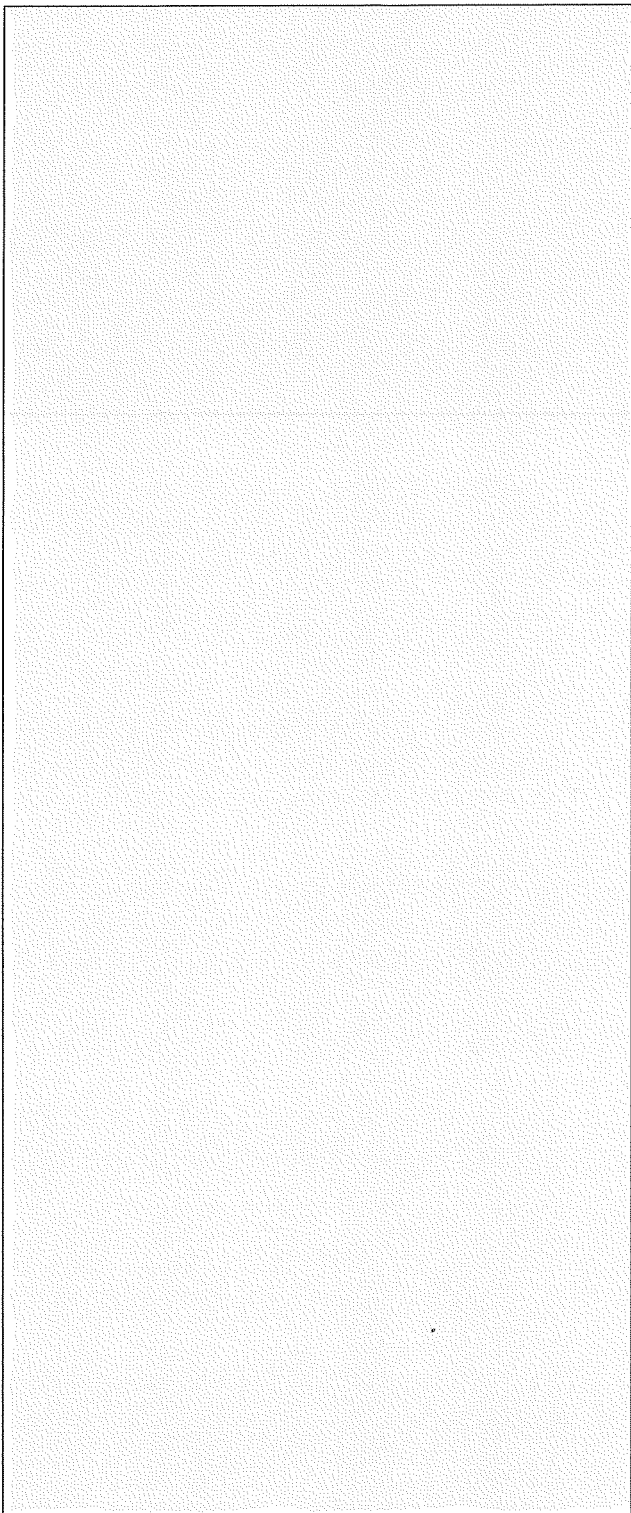
Note to the contractor.

- Estimated number of kilometres: Eskom only provides for the first pick-up point per bus not from the depo.

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- The supplier should be in possession of all the vehicles he/she has tendered for before the commencement of the contract for inspection.
- All vehicles must comply to the Eskom Vehicle safety standards (Airbag, ABS and seat belts) as per Eskom Vehicle Specifications. The completed check list to be submitted with the tender and for new vehicle's the OEM specification to be attached.
- Existing vehicles to comply to the following:
 - Vehicle Registration Certificate
- The contractor must provide proof of maintenance record as per OEM specification.
- The Contractor should make the vehicles available for inspection within 10 days prior to the starting of the contractor.

2.4 Safety of the Busses

The Supplier must ensure that, before every trip:


- The interior and exterior of the buses are examined and any damage or default, is identified and corrected before the departure.
- The buses must be thoroughly searched for suspicious parcels or objects. It is of utmost importance that suspicious parcel or objects are reported to the S A Police Immediately.
- In areas of danger the bus driver must remove the bus immediately.
- The buses must be parked in a safe place when not in use.
- Busses must go through roadworthy test every 12 months and proof of this must be submitted to the Fleet Office.

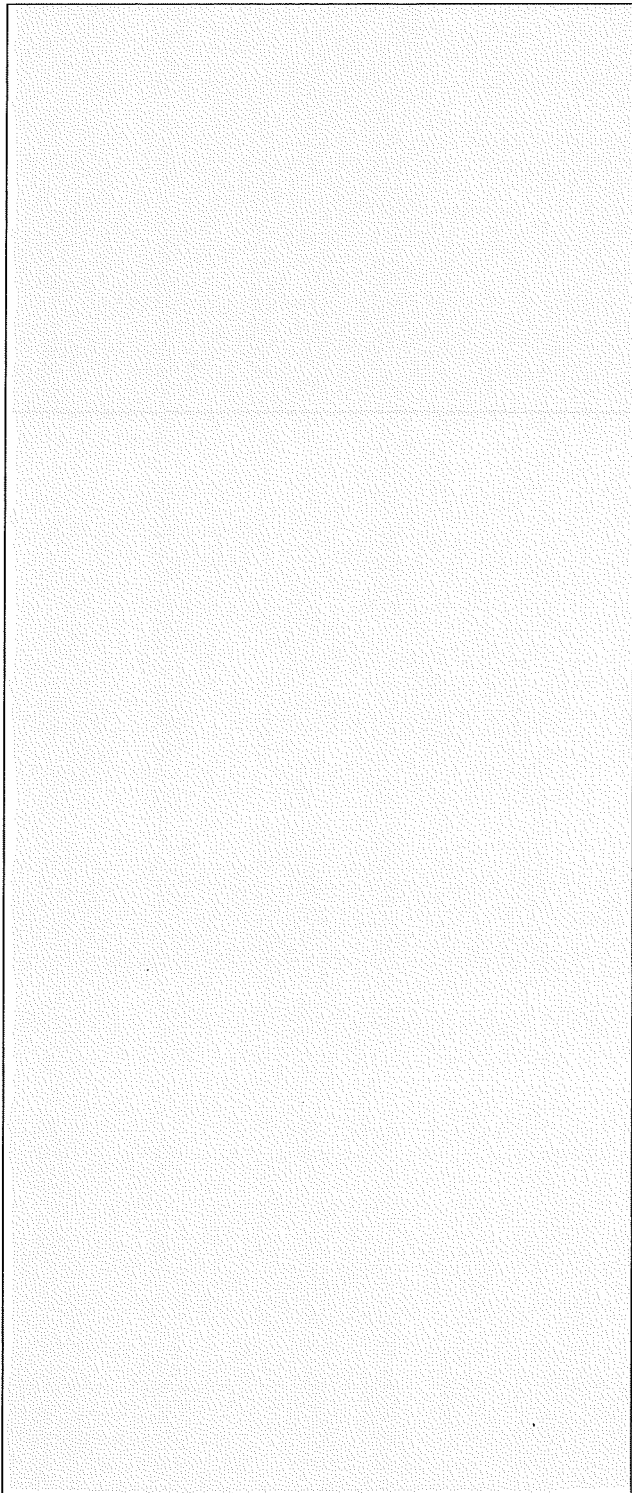
2.5 Routes

DESCRIPTION	Frequency
Onverwacht	Daily
Marapong	Daily

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COMMERCIAL TERMS AND CONDITIONS

Undertaking and responsibilities

- Subject to the terms and conditions as set out in this agreement and read in conjunction with Annexure A, B, and C; ESKOM, namely Matimba Power Station, undertakes during the duration of this agreement to employ the Service Provider for the provision of transportation of employees.
- The Supplier agrees to provide all management, labour, equipment, and tools to carry out the services as specified and other conditions he may have deemed fit to impose.
- The Supplier will comply with the rules, regulations, and standards in force at the workplace (with emphasis on safety, health, and environmental compliance to regulations).
- The agreement will be enhanced by regular and open communication, joint planning, co-operation and sharing of responsibilities around the image and specific culture of the business unit.

OCCUPATIONAL HEALTH AND SAFETY

The Service Provider must fully comply with the SHEQ requirements and other legal requirements which are deemed to be necessary for the provision of transportation of employees to avoid jeopardising the services rendered to Eskom.

- **Assessments:**
Assessments and payments will be carried out as per Purchase Order loaded against the contract
- **Payment:**
Payment will be based on approved purchase order compiled by Matimba Power Station.

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	<p>The total payment will be according to the total services delivered for that purchase order.</p> <ul style="list-style-type: none"> The <i>Contractor</i> shall address the tax invoice to invoiceseskomlocal@eskom.co.za <p>Key Personnel Minimum requirements</p> <p>Drivers</p> <ul style="list-style-type: none"> Drivers must be in possession of a valid national Driver's license with PDP Drivers to have a minimum of three years passengers driving Experience Drivers must be in possession of a valid medical certificate <p>Key personnel</p> <p>They must be able to communicate in English or understand English. The Supplier to ensure that all personnel working under this contract are adequately trained to use all types of equipment's to the commencement of the contract. The Supplier and staff to conduct business in a courteous and professional manner.</p> <p>Staff uniform and PPE</p> <p>The staff uniform should state the name of the Supplier and that can be clearly identified from other Service Providers, Matimba Power Station personnel, etc. ESKOM reserves the right to order the immediate removal of a staff member that does not adhere to this arrangement. Inspection will be conducted as per the PPE procedure. The PPE must be clean and in a good condition. All employees shall be provided with the required PPE to be used as per the Risk Assessment conducted, as per the SDS and other legal requirements to protect employees from hazards emanating from the work they conduct or the environment within which work they conduct or the environment within which the work is conducted.</p>
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	<p>Transport of staff The contractor is responsible for providing own transport for its employees in line with Eskom Vehicle Safety specifications (32-345) and National legislation for the transport of employees or conditions of employment.</p> <p>Compliance with Legislation Tenderers must be registered with the Unemployment Insurance Fund and the Workmen's Compensation Fund. Tenderers must also comply with all applicable wage order / sector determination and/or agreement, in terms of the Labour Relations Act No 66 of 1995 (as amended) and or the Basic Conditions of Employment Act No 3 of 1983 (as amended). Proof must be submitted to the Service Manager.</p> <p>SHEQ Full compliance to the SHEQ requirements and other ESKOM legal requirements. The contractor will provide ESKOM with a copy of the SHEQ (Safety, Health, Environment and Quality) plan at least two weeks before the start of the contract to ensure compliance to all their required Safety, Health, Environment and Quality procedures and standards. The contractor to ensure that all personnel working under this contract are in good health and pose no risk to any personnel working for other contractors and at Matimba Power Station. The contractor must ensure that employees do periodic medical checks and submit proof to the Service Manager. The contractor to comply with all ESKOM legal requirements e.g. OHS Act no 85 of 1993. SHE Rep inspection book to be submitted to ESKOM Safety department on a monthly basis. Suppliers' employees must comply with the station emergency preparedness procedure and all site related SHEQ requirements. Keep completed checklists on file and make them available to the Contract supervisor or the Health and Safety committee as required.</p> <p>Assessments Monthly assessments will be carried out in order to determine conformance for payment.</p>
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If a project, describe the various phases and activities of the project, and confirm which phases this strategy covers	Not Applicable
Describe the Groups, Divisions and / or Business Units within Eskom which will be affected by the execution of this strategy	Generation
Has investment / budgetary approval been obtained to proceed with execution of the strategy? Please indicate the approved value, approval authority and date of approval.	YES, Budget letter attached
Will Eskom require external financing for the procurement? Elaborate on the financing strategy, and if any special terms and conditions need to be approved in order to secure the funding?	Not Applicable
Is this a significant / material transaction for which ministerial approval will be required in terms of S54 of the PFMA? Explain.	Not Applicable

PART C: BUSINESS INTELLIGENCE

Is this strategy informed by an RFI / EOI process? If so, confirm details of the RFI / EOI issued, responses received, and outcome of analysis of responses.	Not Applicable														
Provide detail on how Eskom currently procures / disposes of the required assets / goods / services or indicate whether this procurement is being executed for the first time in Eskom	There is a contract in place until 31 May 2024														
Provide the annual forecasting plan for the procurement of the required assets / goods / services where applicable.	<p>The service is projected to be rendered on monthly basis and the cost thereof are projected as per the budget letter.</p> <table border="1"> <thead> <tr> <th>FY</th> <th>Budget</th> </tr> </thead> <tbody> <tr> <td>2025</td> <td>R2,500,000.00</td> </tr> <tr> <td>2026</td> <td>R3,000,000.00</td> </tr> <tr> <td>2027</td> <td>R3,000,000.00</td> </tr> <tr> <td>2028</td> <td>R3,000,000.00</td> </tr> <tr> <td>2029</td> <td>R3,000,000.00</td> </tr> <tr> <td>2030</td> <td>R500,000.00</td> </tr> </tbody> </table>	FY	Budget	2025	R2,500,000.00	2026	R3,000,000.00	2027	R3,000,000.00	2028	R3,000,000.00	2029	R3,000,000.00	2030	R500,000.00
FY	Budget														
2025	R2,500,000.00														
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2027	R3,000,000.00														
2028	R3,000,000.00														
2029	R3,000,000.00														
2030	R500,000.00														
Provide the outcome of market analyses of products / services	There are sufficient suppliers in South Africa to do this kind of services														

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available indicating any specific scarce resources / materials involved, and any specialised skills required for delivering on the required scope / specifications. Detail any market risk factors that impact on the product / service value chain (e.g. political, social, environmental, legal, technological and economic). Indicate the number of local and international suppliers.

POLITICAL

- It is essential that this Term Services Contract will assist Matimba Power Station in contributing to the economic growth, (Gross Domestic Product) of South Africa, and ensures the continuous sustainable supply of electricity by increasing Eskom's reserve margin.

TECHNOLOGY

- Matimba Power Station encompasses latest technologies and hence, highly skilled competencies are of paramount importance, to sustain the reliability and availability.

SOCIAL

- Supplier Development and Localisation (SD&L) targets incorporates all governmental socio- economic requirements, including, but not limited to Broad-Based Black Economic Empowerment (B-BBEE), in order to maximise the local supplier development opportunities.

FINANCIAL

- This works or services have been budgeted for, 2024 - 2028
- Evaluation phase and approval of such options will be requested in the final approval

INTERNATIONAL

- Not Applicable

ENVIRONMENTAL


- The Environmental requirements as per statutory requirements for this enquiry will be issued with the enquiry.
- Amendments to Environmental legislation and regulations will have to be complied to if there are changes to the law.

SAFETY

- The Safety requirements as per the Risk Department for this work will be issued with this enquiry.
- Amendments to Safety legislation and regulations.
- Safety files to be presented by the supplier before the work commence.

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	STATUTORY <ul style="list-style-type: none"> Amendments to Statutory requirements, regulatory requirements and industry standards. ISO 9001, ISO 14001, OHSAS 18001 and Occupational health 																		
<p>Elaborate or explain the TCO model to verify the cost estimation of the assets / goods / services to be procured / disposed. Describe the key cost components impacting the price, and associated variables to be considered. Attach TCO calculations, and address the potential impact of CPA, forex, tax implications, shipping and insurances on the costing of the assets, goods or services to be procured / disposed.</p>	CPA proposed indices. <table border="1"> <thead> <tr> <th>Description</th> <th>Source</th> <th>Table</th> <th>Weighting</th> </tr> </thead> <tbody> <tr> <td>Transport</td> <td>SEIFSA</td> <td>L-1(a) Road Freight Costs</td> <td>85%</td> </tr> <tr> <td>Fixed</td> <td></td> <td></td> <td>15%</td> </tr> <tr> <td>Total</td> <td></td> <td></td> <td>100%</td> </tr> </tbody> </table>			Description	Source	Table	Weighting	Transport	SEIFSA	L-1(a) Road Freight Costs	85%	Fixed			15%	Total			100%
	Description	Source	Table	Weighting															
Transport	SEIFSA	L-1(a) Road Freight Costs	85%																
Fixed			15%																
Total			100%																
<p>Stipulate the key risks associated with the execution of the strategy, and how such risks will be mitigated.</p>	<table border="1"> <thead> <tr> <th>RISK</th> <th>MITIGATING FACTORS</th> <th>LEVEL</th> </tr> </thead> <tbody> <tr> <td> Cost: Price Escalation </td> <td>Prices will be fixed and firm for the first year and thereafter clause X1 will mitigate the risk of price escalation - onus is upon supplier to quote for the "risk" of price escalation for the first 12 months of contract placement</td> <td>LOW</td> </tr> <tr> <td> Scope: In the event of needing additional vehicles at short notice due to unforeseen circumstances </td> <td>Allow 10 % contingency (rate per km)</td> <td>LOW</td> </tr> <tr> <td> Vehicle breakdown: Unavailability of transportation due to vehicle breakdown </td> <td>Covered as the technical evaluation criteria on the SoW</td> <td>LOW</td> </tr> </tbody> </table>	RISK	MITIGATING FACTORS	LEVEL	Cost: Price Escalation	Prices will be fixed and firm for the first year and thereafter clause X1 will mitigate the risk of price escalation - onus is upon supplier to quote for the "risk" of price escalation for the first 12 months of contract placement	LOW	Scope: In the event of needing additional vehicles at short notice due to unforeseen circumstances	Allow 10 % contingency (rate per km)	LOW	Vehicle breakdown: Unavailability of transportation due to vehicle breakdown	Covered as the technical evaluation criteria on the SoW	LOW						
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	<u>Time:</u> Late arrival of transportation due to traffic, strikes and accident on the road	The Driver to notify the contract manager of the delay	LOW
	<u>Safety:</u> Safety: Non-compliance to Eskom requirements and other requirements.	Testing the drivers for alcohol prior to driving the employees. The vehicle movements will be monitored through the Telematics system (for speeding, reckless driving) Safety file evaluation, approval and continuous OHS compliance monitoring	LOW
	<u>Environment:</u> Non-compliance to Eskom environmental standards and all applicable legal requirements	Submission of Environmental file for evaluation	LOW
	<u>Quality:</u> Non- Compliance to Eskom Quality requirements	Suppliers' quality policy will be part of Tender Returnable	LOW
	<u>Other : (Legislative Risks)</u> 1.Non-compliance to Contract terms and conditions	Issue Defects Notifications to address non-compliance. Alternatively contact the Procurement	LOW

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	2.Non-compliance to Legislative requirements	Department and Eskom Legal Department for assistance in the termination process. Ensure contractor comply to appropriate legislation in terms of safety, environment and health		
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PART D: COMMERCIAL EXECUTION STRATEGY

Confirm that all members of the cross-functional team have been requested to declare all conflicts of interest. Confirm if any conflicts of interests have been declared.	Yes, Written declarations was sent to all members. All CFT members had no interest to declare.
Is this procurement PPPFA-exempt? Please indicate if PPPFA exemption is required, and the reasons therefor.	Not exempted
Will the outcome result in the award of a single contract to a single supplier, or the award of multiple contracts to multiple suppliers and the rationale therefor? Confirm if this strategy is linked to the placement of suppliers on a panel.	The contract will be awarded to a single contract to multiple suppliers (2 Suppliers)
Will alternative tenders be accepted? If yes, explain on what basis.	No, technical deviations will not be allowed and tenders with technical deviations will be disqualified.
Will execution be based on a competitive tender or a negotiation (no prior tendering)	Competitive
If a competitive tender, will the tender be an open or a closed tender? Indicate reasons for the selection.	Open Tender
If an open tender, indicate where the tender will be advertised, and the period of advertisement?	Eskom tender bulletin and E-tendering for a period not less than 21 calendar days
If a closed tender, state the names of the suppliers to whom the tender will be issued, confirm how the list of suppliers was derived.	Not Applicable
If a competitive tender, confirm how the tender will be issued, and how long the	Eskom tender bulletin and E-tendering for a period not less than 21 calendar days

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suppliers will have to respond to the tender.							
Confirm if a compulsory tender clarification meeting is required, and the reasons therefor.	Clarification meeting will be held						
Confirm any mandatory thresholds / requirements to be applied, the reasons therefor, the criteria and weightings to be allocated to each threshold / requirement.	Mandatory Requirements <ul style="list-style-type: none"> • CSD registration via National Treasury website • BBBEE • Operation permit within the vicinity of Lephalale Municipality 						
Confirm the criteria to be applied for evaluation.	Evaluation Criteria MANDATORY TECHNICAL EVALUATION CRITERIA *Disclaimer: The tenderer must comply to the mandatory requirements 100% for their file to be evaluated further, Failure to provide proof of the mandatory requirements will results in disqualification and will not be evaluated further on the technical evaluation criteria. <table border="1" style="width: 100%; margin-top: 10px;"> <thead> <tr> <th style="text-align: left;">CRITERIA</th> <th style="text-align: left;">DELIVERABLES</th> </tr> </thead> <tbody> <tr> <td>Route permit or Affiliation of local Taxi Association: The supplier must provide proof that they are affiliated to the relevant/local association for the route they wish to tender for.</td> <td> A signed letter from the local Taxi association Or A route permit issued by the Transport department for the specific route that they wish to tender for </td> </tr> <tr> <td>Company's Technical capacity to carry out the works required to complete the project</td> <td> Provide a list of company's current equipment required to execute the works/ services). The vehicles must be less than 50 000 km and it must not be more than 2years old. OR Indicate the ability(proof) to acquire the equipment (A letter of intent with the same requirements as above from a reputable service provider) </td> </tr> </tbody> </table>	CRITERIA	DELIVERABLES	Route permit or Affiliation of local Taxi Association: The supplier must provide proof that they are affiliated to the relevant/local association for the route they wish to tender for.	A signed letter from the local Taxi association Or A route permit issued by the Transport department for the specific route that they wish to tender for	Company's Technical capacity to carry out the works required to complete the project	Provide a list of company's current equipment required to execute the works/ services). The vehicles must be less than 50 000 km and it must not be more than 2years old. OR Indicate the ability(proof) to acquire the equipment (A letter of intent with the same requirements as above from a reputable service provider)
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TECHNICAL EVALUATION CRITERIA

WEIGHT	CRITERIA	DELIVERABLES	SCORE
35%	Company experience in Passengers Transportation services	Letters with Purchase orders/service level agreements/confirmation letter from the local taxi association or from the previous or current clients will be required as proof, clearly showing contact details, contract value and duration	
		More than 2 years and above projects	35%
		1 -2 years projects	20%
		11 months and below projects	05
20%	Company's method statement	Plan: Detailed plan on how the activities will be carried out when there is vehicle breakdown	10
		Manpower: Detailed plan on how the contractor will ensure that the sick leaves or any absence of core staff will not affect the provision of transportation.	10

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	15%	Driver: 3 years passengers Driving experience with PDP	Submit CV and certified copies of PDP for the x2 drivers	10	
			Submit CV and certified copies of PDP for the x1 driver	05	
			3 years and above experience	05	
			2 years and 11 months, and below experience	0	
			No proof provided	0	
	15%	Drivers x2: Proof of defensive driving training	Submit proof of certificate x2 drivers	15	
			Submit proof of certificate x1 driver	05	
			No proof provided	0	
	15%	Drivers x2: Proof of advanced driving training	Submit proof of certificate x2 drivers	15	
			Submit proof of certificate x1 driver	05	
			No proof provided	0	
	<p>Minimum threshold of the technical evaluation is 80%. Tenderers need to achieve this minimum threshold to be evaluated further.</p>				
Confirm if any objective criteria will be applied to the tender in terms of the PPPFA. If so, specify the criteria that will be applied, and the evaluation methodology.	<p>Objective Compliance criteria SHEQ Criteria</p> <p>Contractual requirements mean all suppliers must submit the OHS returnable on the tender closing date. OHS will evaluate the suppliers that have passed functionality and mandatory. The suppliers who have not submitted all the requirements or the compliance standards is not satisfactory, OHS will request the outstanding documents from the suppliers only once through the buyer. The suppliers will be given 7 working days to respond to the request. The suppliers that responded within the stipulated time will be re-evaluated, failure to submit the outstanding document will be rendered non-responsive. The evaluation report</p>				

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will be submitted to procurement. This Safety requirements are for OHS (Occupational Health and safety)

Annexure B (acknowledgement of Eskom's OHS requirements form signed)
Health and Safety Plan (scope of work specific)
Costing for Health and Safety management
Baseline OHS Risk Assessment (BRA)
Valid Letter of Good Standing (COIDA or equivalent)
OHS policy signed by CEO
Signed Drug and Substance abuse policy
Programme to support Matimba PS's Zero Harm objective
OHS Competency (CV,s and qualifications / certificates)

Quality:

Category 4: Quality Requirements		
Deliverables to be evaluated indicator = 1		
		Apply =1
SECTION A: Quality Management System Requirements ISO 9001	A.1 Quality Method Statement based on scope. (Method Statement Template – Ref 240-126469599)	1
	A.2 Quality Policy Approved by top management.	1
	A.3 Quality Objectives Approved by top management.	1
Objective evidence of documented QMS that is not certified but complies with ISO 9001		
Section A Score		3

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	SECTION B: Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000)	B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015)	1
		B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015)	1
	Section B Score		2
	SECTION E: User defined additional Requirements & miscellaneous (Ref 240-105658000)	E.1 Form A is completed and signed.	1
	Customer specific requirements & other standards and required can be listed and evaluated here	E.2 Add other requirements (if applicable) as per the scope of work and/ or specification	0
	Section E Score		1
	<p>Environmental Requirements</p> <ul style="list-style-type: none"> • Environmental Coordinator/ Rep with basic environmental training • Environmental policy signed by company management. • Incidents management /Spill response plan • Environmental Aspects and Impact register • Method statement/scope of work • The contractor must provide strategy for waste management during the fleet maintenance/ service. 		

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State if there will be a need for post-tender negotiations, on what basis and how suppliers will be selected for post-tender negotiations after evaluations.	Not Applicable
If execution will be conducted via negotiations (no prior tendering) with two, or one (sole source) supplier, confirm the reasons justifying why there are less than 3 capable and independent suppliers available in the market.	Not Applicable

PART E: SD&L STRATEGY

Is this procurement considered to be a designated sector as confirmed by DTI.	No															
If not a designated sector, is Eskom intending to self-designate the commodity, if so, has approval been granted by the relevant authority?	Not Applicable															
If a designated sector, confirm the threshold to be applied to local content.	There will be no minimum threshold for local content and production, however suppliers are encouraged to procure South African products/goods and/or use South African human resources															
Confirm if local-to-site targets will be applied, state the targets, and confirm the methodology for evaluation thereof.	We are not in position to confirm the names and numbers of Black Owned Suppliers that are expected to participate; however, an open tender is going to be used.															
Confirm if sub-contracting targets will be applied, state the targets, and confirm the methodology for evaluation thereof.	Not Applicable															
Confirm if skills development targets will be applied, state the targets, and confirm the methodology for evaluation thereof.	<p>The SD&L Matrix is not an evaluation criterion; however, Tenderers are encouraged to make proposals before they are eligible for award in accordance with develop the skills in line with the SOW as illustrated on a below table. Skills development candidates should be from the Lephalale Municipality area.</p> <table border="1" data-bbox="778 1541 1423 1827"> <thead> <tr> <th>Skills Type</th> <th>Eskom Target</th> <th>Entry Level</th> <th>Output</th> <th>Tenderers Proposal</th> </tr> </thead> <tbody> <tr> <td>Male Driver</td> <td>Grade 12/N3</td> <td>4</td> <td>PDRP</td> <td></td> </tr> <tr> <td>Female Driver</td> <td>Grade 12/N3</td> <td>4</td> <td>PDRP</td> <td></td> </tr> </tbody> </table>	Skills Type	Eskom Target	Entry Level	Output	Tenderers Proposal	Male Driver	Grade 12/N3	4	PDRP		Female Driver	Grade 12/N3	4	PDRP	
Skills Type	Eskom Target	Entry Level	Output	Tenderers Proposal												
Male Driver	Grade 12/N3	4	PDRP													
Female Driver	Grade 12/N3	4	PDRP													

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Confirm if job creation targets will be applied, state the targets, and confirm the methodology for evaluation thereof.	Not Applicable
Confirm if local manufacturing opportunities are available with respect to this procurement and how such opportunities will be considered for purposes of evaluation.	Not Applicable

PART F: CONTRACTING STRATEGY


If procurement is for a project or for phased delivery, confirm the selected contracting strategy (e.g. design and build, EPC, turnkey, etc.), and motivate the reasons therefor, and how the selected contracting strategy mitigates risks for Eskom.	Not Applicable
State the selected NEC contract, with main and secondary options, to be used to give effect to the supply of the assets / goods / services, and why this selection best mitigates risks for Eskom.	NEC TSC3, and main option: A: Priced contract with price list W1: Dispute resolution procedure Secondary options: X1: Price adjustment for Inflation X2: Changes in the Law X18: Limitation of liability X19: Task Order X19.3: Delay damages Z: All Additional Conditions of Contract
Confirm if any specially drafted Z clauses are required, and the reasons for the inclusion thereof.	Not Applicable
If the NEC is not an appropriate form of contract, state the reasons therefor, the most appropriate form of contract to be used, and confirm approval for the use of a non-standard agreement by the Eskom Legal Department.	Not Applicable

PART G: PROCUREMENT PLAN

Name of Evaluator	Designation of Evaluator	Evaluation Lead Times
Buyile Khoza	Officer Procurement	5 Days
Levious Mocheko	Snr Advisor SD&L	5 Days
Charlotte Bapela	Primary Clerk General Admin	5 Days

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	Service Manager (NEC3 TSC)	
Shandukani Sebola	Snr Advisor Environmental Management	5 Days
Ludwig Louw	Snr Advisor Quality Engineering	5 Days
Maropeng Matheba	Quantity Surveyor	5 Days
Tiisetso Mathabatha	Officer SHEQ	5 Days
Wellemina Makgae	Officer Management Accounting	5 days

PART H: DOCUMENT MANAGEMENT


The Procurement Manager/ Middle Manager, *[insert Procurement Manager/ Middle Manager's name]* confirms that the documents listed in the P&SCM Documentation Completeness Checklist for Buyer's Procurement File and Uploading on the EDMS have been checked, verified, and marked as complete and are stored in the Electronic Documentation Management System (EDMS) under this folder: <https://opentextcs.eskom.co.za/otcs/cs.exe/app/nodes/7073780>

PART I: DECLARATION & SIGNATORIES

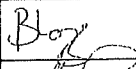
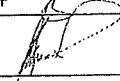


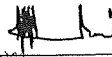





As a signatory to this Commercial Strategy, I hereby declare that I have no actual, potential or perceived conflicts of interest in relation to this transaction and that I have confirmed that all information contained herein is true and correct, to the best of my knowledge. This includes signatories by the relevant DAA.

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SUPPORTED BY:


Name	Designation	Signature
Buyile Khoza	Officer Procurement	
Levious Mocheko	Snr Advisor SD&L	
Charlotte Bapela	Service Manager NEC3 TSC	
Edwin Dikgale	Officer Fleet Services	
Themba Mthombeni	Assistant Officer Fleet Services	
Ludwig Louw	Snr Advisor Quality Manager (Acting)	
Wellemina Makgae	Officer Management Accounting	
Hope Mukhomi	Quantity Surveyor	
Helry Ramahlare	Snr Advisor Environmental Management	
Tilsetso Mathabatha	Officer SHEQ	

Remarks on Submission:

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Accepted by Dual Adjudicator	X	Conditionally Accepted by Dual Adjudicator		Rejected by Dual Adjudicator	
SIGNATURE OF DUAL ADJUDICATOR:					
NAME: FULUFHELO MUNYAI			✓		
DESIGNATION: MANAGER PROCUREMENT			✓		
DATE:			2024.02.28		

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