



Call for Expression of Interest to potential service providers for the Phabeni Environmental Education Centre which is available as a Community Public Private Partnership (CPPP)

TO PROVIDE ENVIRONMENTAL EDUCATION PROGRAMS TO LOCAL SCHOOLS, COMMUNITIES BORDERING THE PARK AND ANY OTHER RELEVANT STAKEHOLDER WITHIN THE ENVIRONMENTAL EDUCATION (EE) SPACE AT THE PHABENI ENVIRONMENTAL EDUCATION CENTRE FOR KRUGER NATIONAL PARK.

EOI Number:	KNP-EOI-001-24
Advert Date	16 February 2024
Issuer	South African National Parks
Closing Date and Time	Date: 21 March 2024 Time: 11h00

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

**THE BID BOX IS GENERALLY OPEN 5 DAYS A WEEK MONDAY TO FRIDAY FROM (08H00 - 16H00)
(DURING OFFICE HOURS ONLY) AT THE BELOW PHYSICAL DELIVERY ADDRESS**

**SUPPLY CHAIN MANAGEMENT UNITPROCUREMENT OFFICE
SKUKUZA ADMIN BLOCK KRUGER NATIONAL PARK**

ALL PROPOSALS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED).

PART A

INVITATION TO SUBMIT EXPRESSION OF INTEREST

CALL FOR EXPRESSION OF INTEREST TO POTENTIAL SERVICE PROVIDERS FOR THE PHABENI ENVIRONMENTAL EDUCATION CENTRE

EOI NUMBER:	KNP-EOI-001-24	CLOSING DATE:	21 March 2024	CLOSING TIME:	11:00 am
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DESCRIPTION	EXPRESSION OF INTEREST FOR APPOINTMENT OF AN EXPERIENCED SERVICE PROVIDER TO PROVIDE ENVIRONMENTAL EDUCATION PROGRAMS TO LOCAL SCHOOLS, COMMUNITIES BORDERING THE PARK AND ANY OTHER RELEVANT STAKEHOLDER WITHIN THE ENVIRONMENTAL EDUCATION (EE) SPACE AT THE PHABENI ENVIRONMENTAL EDUCATION CENTRE FOR KRUGER NATIONAL PARK
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EOI RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT

**KRUGER NATIONAL PARK,
SUPPLY CHAIN MANAGEMENT UNIT
PROCUREMENT OFFICE
SKUKUZA ADMIN BLOCK**

NB: No proposal shall be accepted by SANParks if submitted to any address and manner other than as prescribed above. No EOI from any bidder with offices within the RSA shall be accepted if sent via the Internet or e-mail.

There shall be no **public opening** of the EOI received.

No late submissions will be accepted.

EOI PROCEDURES ENQUIRIES MAY BE DIRECTED TO		TECHNICAL ENQUIRIES MAY BE DIRECTED TO	
CONTACT PERSON:	Mr Fhatuwani Matshili	Ms Helen Mmethi	
TELEPHONE NUMBER:	013 735 4311	013 735 4340	
E-MAIL:	Fhatuwani.Matshili@sanparks.org	Helen.Mmethi@sanparks.org	

SUPPLIER INFORMATION

NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					

SUPPLIER COMPLIANCE STATUS

TAX COMPLIANCE SYSTEM PIN:

CENTRAL SUPPLIER
DATABASE No:

MAAA

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH
AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED? Yes No

[IF YES ENCLOSE PROOF]

ARE YOU A FOREIGN BASED SUPPLIER FOR THE
GOODS /SERVICES /WORKS OFFERED? Yes No

[IF YES, ANSWER QUESTIONNAIRE BELOW]

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?

 YES NO

DOES THE ENTITY HAVE A BRANCH IN THE RSA?

 YES NO

DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?

 YES NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?

 YES NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?

 YES NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

PART B

TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7) AND/OR SLA.**

2. TAX COMPLIANCE REQUIREMENTS

- 2.3 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.4 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.5 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.6 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.7 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.8 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.9 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID. NO FAXED OR EMAILED DOCUMENTS WILL BE ACCEPTED

SIGNATURE OF BIDDER: _____

CAPACITY UNDER WHICH THIS BID IS SIGNED: _____

(Proof of authority must be submitted e.g. company resolution)

DATE: _____

Bidders are not allowed to contact any other SANParks staff in the context of this tender other than the indicated officials under SBD1 above or as mentioned under "correspondences"

Compulsory Site Visit	Date: 07 March 2024	
	Time: 11h00	
	Venue: Kruger National Park, Phabeni Gate	
	Contact Person: Mr Fhatuwani Matshili	
	Tel: 013 735 4311	
Bid validity	Validity Period from Date of Closure:	N/A

CORRESPONDENCES - Queries

Should it be necessary for a respondents to obtain clarity on any matter arising from or referred to in this EOI document, please refer queries, in writing, to the contact person(s) listed above in SBD 1 or below. Under no circumstances may any other employee within SANParks be approached for any information. SANParks reserves the right to place responses to such queries on the website.

Any queries regarding the bidding procedure may be directed to:

Department: Supply Chain Management

Contact Person: Mr Fhatuwani Matshili

Tel: 013 735 4311

Email Address: Fhatuwani.Matshili@sanparks.org

1 INTRODUCTION

SANParks hereby invites interested accredited Environmental Education Services Providers to respond to this call for EOI as per this Terms of Reference (TOR)

This Information Memorandum is not intended to serve as the basis for an investment decision. Each recipient is expected to make an independent investigation and to obtain the necessary independent advice regarding the management opportunity of the site.

SANParks may change or replace any information contained in this document at any time, without giving any prior notice or providing any reason.

The service provider shall be granted the rights to manage the Phabeni Environmental Education Centre on behalf of SANParks. The service provider will meet the agreed environmental education and community development objectives.

2 PURPOSE

Kruger National Park (KNP) wishes to invite expression of interest to experienced service providers to provide environmental education programs to local schools, communities bordering the park and any other relevant stakeholder within the Environmental Education (EE) space, these programs will be coordinated at the Phabeni Environmental Education Centre close to the Phabeni Gate.

3 SANPARKS VISION AND MISSION

3.1 VISION

A world class system of sustainable national parks reconnecting and inspiring society.

3.2 MISSION

Develop, protect, expand, manage and promote a system of sustainable national parks that represents natural and cultural heritage assets, through innovation, excellence, responsible tourism and just socio-economic benefit for current and future generations.

4 OBJECTIVES OF ENVIRONMENTAL EDUCATION PROGRAM

- To develop and implement a comprehensive environmental education program that will address the needs of multi stakeholder groups;
- To impart knowledge about the environment importance and inculcate responsibility towards its protection and maintenance;
- To impart ecological knowledge and promote environmentally conscious behaviour towards nature;
- To make communities aware of the complex nature of the environment, the dependence on it and the consequences it will have if we do not commit to protecting it.

5 BACKGROUND

SANParks was initially established in terms of the now repealed National Parks Act, 57 of 1976 and continue to exist in terms of the National Environmental Management: Protected Areas Act, 57 of 2003; with the mandate to conserve; protect; control; and manage national parks and other defined protected areas and their biological diversity (Biodiversity). As a public entity, SANParks is also governed by the Public Finance Management Act, Act 1 of 1999 (as amended by Act 29 of 1999), and it is listed as Schedule 3 Part A: 25 public entity.

Our vision is to have a world class system of sustainable National Parks reconnecting and inspiring society. Our mandate is to deliver of Conservation Mandate by Excelling in the Management of a National Park System Our mission is to develop, expand, manage, and promote a system of sustainable national parks that represents biodiversity and heritage assets, through innovation and best practice for the just and equitable benefit of current and future generations.

The Parks under the management of SANParks are divided into 6 regions:

Region	Regional Office	Parks managed
Arid	Upington	Kgalagadi, Augrabies, Richtersveld, Namaqua, Mokala, Meerkat
Cape	Cape Town	Table Mountain, Agulhas, West Coast, Tankwa Karoo, Bontebok
Garden Route	Knysna	Stormsriver Mouth (Tsitsikamma), Knysna Forests, Wilderness, Knysna Estuary
Frontier	Port Elizabeth	Addo, Camdeboo, Mountain Zebra, Karoo
North	Pretoria, Head Office	Golden Gate, Marakele, Mapungubwe,
Kruger National Park	Skukuza	35 Various Camps
Administrative	Pretoria, Head Office	Groenkloof (Head Office) Kimberley

Furthermore, SANParks oversees the management of the parks and provide strategic guidance and support from its Head Office in Pretoria.

The Phabeni Environmental Centre is situated approximately 1 kilometre away from Phabeni Gate.

The centre is situated within a claimed land by the Nkuna/Ntimane land claimants and the claim is not yet settled. Phabeni Environmental Centre is built on the footprint of the then my Acre of Africa which operated in the area from 2003 up to its dissolution in 2007.

From 2008 to date, the centre has been under the control of Kruger National Park and is currently non-operational. To date, there has been infrastructure investment made on site with an intention of increasing the space capacity.

6 SCOPE OF WORK

The successful service provider will be expected to:

- Operate and manage the Phabeni Environmental Education Centre. The funding for the entire project which includes the operation, upgrading and on-going maintenance of defined infrastructure (which will be shared during the site inspection).
- To provide formal and non-formal environmental education programs;
- Develop educational content that addresses climate changes challenges and ensuring sustainable development goals are achieved.
- Develop solutions to the identified environmental problems using environmental education programs, through critical thinking and the application of previously acquired knowledge from subjects in schools, gain hands-on experience in implementing their ideas, as hands-on projects, supported through mentorship, peer learning through group projects.
- To develop and provide school holidays programs for neighbouring schools.
- Develop interactive activities whereby local communities can be involved in life-skills learning.
- Share their environmental education programs with internal and external stakeholders.
- Develop and run programmes that are curriculum-related so that learners can complement their knowledge by visiting the centre.
- Develop content that incorporate indigenous knowledge for inclusion on the Environmental Educational Programs.
- Provide formal Environmental Education, Training and Development accredited nature training courses.
- Ability to educate learners, guides, guests and communities who hold interest in natural environment.
- The service provider will be required to report quarterly basis so as to monitor the successful implementation of the environmental education programs.

7 SITE INFORMATION

The Phabeni Environmental Centre is situated within 660 hectares approximately 1 kilometre away from Phabeni gate.

The centre is situated within a claimed land by the Nkuna/Ntimane land claimants and the claim is not yet settled. Phabeni Environmental Centre is built on the footprint of the then my Acre of Africa which operated in the area from 2003 up to its dissolution in 2007.

From 2008 to date, the centre has been under the control of Kruger National Park and is currently non-operational. To date, there has been infrastructure investment made on site with an intention of increasing the space capacity.

8 SITE INSPECTION

- Bidders will be required to attend a **mandatory site inspection** to be held at the centre. The meeting point will be the Phabeni Gate on the **07 March 2024 at 11h00**.

9 MANDATORY INFORMATION FOR THE ASSESSMENT OF EOIs

For a service provider to be eligible for this opportunity, the following mandatory information must be furnished. Service providers who fail to submit the stipulated mandatory requirements, will not be considered.

Description of requirement	Included in the published EOI document	To be returned by the bidder	Bidder to tick Yes if the document is submitted and provide reference page
MANDATORY AND RETURNABLE DOCUMENTS			
Attendance of site inspection/visit. A certificate of attendance (which will be provided on site) must be attached.	No	Yes	
Valid Proof of Accreditation with ETDP SETA.	No	Yes	
Proof of approved learning material from ETPD SETA.	No	Yes	
Proof of at least a minimum of six (6) Environmental Education programs that have been implemented by the bidder in the past.	No	Yes	
Service provider must provide audited financial statements/ reviewed financial statement for the past two years	No	Yes	
SPECIAL CONDITION AND RETURNABLE DOCUMENTS			
Expression of Interest and covering letter duly signed	No	Yes	
Information about the Applicant	No	Yes	
BBBEE Certificate/Sworn Affidavit	No	Yes	
Provide at least a minimum of six (6) reference letters from previous clients.	No	Yes	
<ul style="list-style-type: none"> • A description of the EE registered programs as per SAQA requirements; • Registered and accredited Environmental Education unit standards; • Non-accredited EE programs to support non formal education programs to enhance local knowledge in relation to environmental challenges faced by communities; • Monitoring and Evaluation mechanisms/framework of the EESP community Support Program. 	No	Yes	

Description of requirement	Included in the published EOI document	To be returned by the bidder	Bidder to tick Yes if the document is submitted and provide reference page
The service provider must provide a plan on how finances for CAPEX and OPEX investment will be provided. NB! The envisaged minimum investment for this project is R4 million.	No	Yes	
If the bidder is a consortium in the form of a prime contractor with subcontractor(s), a copy of the Subcontracting Agreement, duly signed by all parties, which sets forth the responsibilities of the subcontractor(s), must be submitted together with the proposal:			
Copy of the Subcontracting Agreement, duly signed by all parties, which sets forth the responsibilities of the subcontractor(s).	No	Yes	
The original or certified copy of the B-BBEE certificate of the subcontractor(s). Client references	No	Yes	
CV of Lead Advisor / Specialist for the service category.	No	Yes	

NB: SANParks reserves the right to require evidence demonstrating that the support services specified by the applicant have been carried out.

Service providers are required to indicate compliance to the below environmental requirements. Failure to commit to the following undertakings will result in disqualification.

A. Environmental Responsibility (failure to commit to the following undertakings will result in disqualification)	A.1 Confirmation that all legislative requirements, including Environmental Impact Assessment (EIA) Regulations (2014) (as amended) and any Environmental Authorizations and Licenses, are understood and will be complied with.	Indicate compliance: (Y/N)
	A.2 Undertaking from the operator to comply at all times with SANParks' Environmental Guidelines, Policies, Standard Operating Procedures and Protocols for Private Party Operation within the South African National Parks, which may change from time to time.	Indicate compliance: (Y/N)
	A.3 Undertaking from the operator to conduct, manage and carry out the Project at all times in an environmentally responsible way by adopting appropriate operating best methods and	Indicate compliance:

	practices for conducting such a Project in a proclaimed National Park.	(Y/N)
	A.4 Undertaking from the operator to take all reasonable steps in conducting of the Project to prevent and limit the occurrence of any environmental or health hazards and to ensure the health and safety of the Private Parties and the public.	Indicate compliance: (Y/N)

10 FUNCTIONALITY EVALUATION

10.1 Scoring Functionality

Criteria	Sub-Criteria	Weight
A. Solvency and liquidity of Bidder	A.1 A recent auditor's report confirming that all the members of the Bidder are solvent and liquid; if a member of the Bidder does not produce audited or independently reviewed financial statements, it must produce a notarised statement of assets	10%
B. Capital requirements	B.1 Indicate how much capital will be needed, where it will come from (own capital, grants, loans) and the expected amount and terms (interest rate, repayment period, security) of any proposed loans. Specify whether the necessary financing has been secured, and provide appropriate proof	20%
C. Capital investment amount	C.1 Indicate the amounts proposed for capital investment on Environmental Education Facility.	20%
D. Cash flow forecast	D.1 A cash flow forecast (net of VAT) for the proposed term (number of years) of the CPPP agreement, indicating the NPV and IRR. Assumptions should be noted for: <ul style="list-style-type: none"> - Occupancy rates - Tariffs - Sources of revenue - Inflation rate 	50%

Criteria	Sub-Criteria	Weight
	<ul style="list-style-type: none"> - Discount rate - Revenue growth rate 	
		100

Elements	Financing and Capital Plan	Business, Operational & Design Plan	Environmental Education Proposal	Risk Matrix	Community development proposal
Points Allocation	15%	40%	20%	5%	20%
Minimum Threshold	50%	50%	50%	50%	As per Specific goals guidelines

10.2 Business and Operations Plan criteria and weightings

Criteria		Sub-criteria	%
Background of Bidding company	Current Operations	Number of years operating Environmental Education Programs	
	Rationale	The bidders objectives, the company, the concept and product and service offered	
	Track Record	The bidder's track record on and knowledge of existing products or activities offered in the education and students accommodation industry	
		Memberships and registrations (list any awards, accolades or ratings)	
Product Offering	Uniqueness	Uniqueness. What makes the proposed EE center facility unique from others within close proximity	
	Student Orientated	How will the Operator cater for learners and staff staying at the facility?	
	Activities Proposed	Outline activities that the Operator will offer or will facilitate /avail to the guests	
Operating standards, procedures, policies and plans	Operating standards	Current operating standards, including an outline of any operations and procedures manuals	
		Proposed operating standards	

Criteria		Sub-criteria	%
		Hygiene policies or operating standards	
		Management policies	
		Emergency response plans (including Evacuation plans and immediate action drills)	
Facility Design		A draft plan that indicates the planned design and theme this should include a sketch drawing showing the overall appearance, including plans for the internal and external décor, soft furnishings and signage	
		Design rooms – inter leading rooms that can be locked / open depending on learners requirements	
		Building Design and layout drawings	
		Universal accessibility of the building (10% of the rooms must have universal access)	
Management/ Employees		Current company structure/ organogram with specific reference to the expertise required for the relevant CPPP Opportunity	
		Number of personnel working in the education and hospitality industry and their qualifications	
		CVs of management – with qualifications in education and hospitality management Minimum 5 years' experience for GM	
		Undertaking that at least 20% of the staff (skilled) must be sourced from local communities (within 50 km radius from the project site)	
		Where skills and experience are lacking, outline the strategy to in source these skills and development/succession plan for local skills	
Operational Vision, Plan and Service Standards	Products/ Activities	Detailed description of product envisaged for the Environmental Education Facility and how it will be managed. Specific reference given to the design and layout of the facility	
	Operating Standards	Proposed Operating Standards for the Environmental Education Facility with focus on practicality of the operations and procedures.	

Criteria		Sub-criteria	%
	Hygiene Service/ Standards	Detail description of how hygiene and service standards will be maintained.	
	Proposed organisational and staffing structures.	Management Policies	
		Involvement of Land Claimants/ local community within 50km from the project site	
		Measures to transfer knowledge and expertise / training	
		Labour plan, including details of numbers of permanent and part-time staff that will be employed, staff recruitment policies, employment policies and socio-economic goals with employment	
		Incentives	
		Captured above	
		Staff Transport	
	Customer Service	Learner feedback mechanism	
		Learner complaints procedure	
		Telephone Etiquette	
		Reservation/ Booking Policy	
		Group Bookings Procedures & Policy	
	Proposed Health and Safety	Hygiene Policies	
		Emergency evacuation plans	
		Waste Management / Recycling	
		Cleaning Processes and Procedures	
		Operational Procedure	
		Learner Payment, Cash-up and Banking procedures	
		IT Operating Systems	
			Procurement Policies – Supply Chain

Criteria		Sub-criteria	%
Institutional Knowledge and Ability to sell the product	Current Sales and Marketing	Bidders existing client base and market penetration	
		Existing plans and knowledge of market including existing relationships with tour operators and travel trade (include references)	
		Time taken to establish market	
		Current marketing programs	
		Current marketing channels	
		Plan to accommodate diverse markets	
		Marketing initiatives to be followed to attract clients to the facility	
		Data Base Management	
		Discount Policies	
The Economics of the Business	Initial Investment	Building and Construction	
		Furniture and Fittings	
		IT Systems	
		Assets and Equipment	
	Turnovers	Provide an outline of turnover	
	Gross and Operating Margins	Provide an outline of gross and operating margins	
	Fixed, Variable and semi-variable costs	Provide an outline of fixed, variable, and semi variable costs	
Total	100%		

10.3 Environmental Proposal

Criteria	%	Sub-criteria	Comply (Y) or Not Comply (N)
<p>B. Environmental Control Officer Monitoring Activities</p>	<p>10%</p>	<p>B.1 Acknowledgement by the operator that an Environmental Control Officer (ECO) will be appointed, at cost to the Operator, for the duration of the agreement. The ECO must conduct day-to-day monitoring activities to ensure compliance with all environmental requirements. The ECO undertaking the day-to-day monitoring activities does not necessarily need to be independent or be registered with the competent authority, but should demonstrate previous experience in the field of environmental management and have an academic qualification in the field of nature conservation or environmental management</p>	<p>20%</p>
		<p>B.2 Provide a description of activities that will be monitored by the ECO and how issues of non-compliance will be addressed</p>	<p>80%</p>
<p>C. Green Operations</p>	<p>10%</p>	<p>C.1 Outline a proposed Green Procurement policy, to ensure that all produce, containers and packaging comes from suppliers that apply sustainability and eco-friendly environmental principles that reduce waste, conserve water and energy, uses less packaging and single use plastic and produce waste which is recyclable as much as possible</p>	<p>75%</p>
		<p>C.2 Where fish might be part of the</p>	<p>25 %</p>

Criteria	%	Sub-criteria	Comply (Y) or Not Comply (N)
		menu, the Operator must subscribe to the South African Seafood Initiative (SASSI) and only sell fish with green status or that is SASSI certified.	
			100%
D. Environmental Impact	15%	D1. Describe the anticipated environmental impact that will result during construction and operations of the facility.	50%
		D.2 Describe preliminary mitigation measures that demonstrate the types of initiatives / processes that could be implemented to ensure minimal environmental impact to the site.	50%
			100%
E. Energy Reduction	15%	E.1 Describe the energy sources that will be used during operation.	20%
		E.2 Describe how the use of solar energy installations and technology will be implemented during the operation.	20%
		E.3 Outline measures that will be implemented to reduce fossil fuel energy consumption and ensure that operations are energy efficient.	20%
		E.4 Describe the awareness programmes that will be implemented to educate both staff and guests on energy consumption.	20%
		E.5 Undertaking that energy usage will be measured during operation and initiatives implemented to reduce the usage to optimum levels.	20%

Criteria	%	Sub-criteria	Comply (Y) or Not Comply (N)
			100%
F. Water Management	15%	F.1 Describe the water source(s) and water storage and supply infrastructure to be used during operation.	20%
		F.2 Provide estimates of the average water usage and of the total water usage requirements.	20%
		F.3 Outline water conservation, re-use and recycling measures that will be implemented during operation.	20%
		F.4 Describe the awareness programmes that will be implemented to educate both staff and guests on water consumption.	20%
		F.5 Undertaking that water usage will be measured during operation and initiatives implemented to reduce the usage to optimum levels.	20%
			100%
G. Waste Management	20%	G.1 Describe the awareness programmes that will be implemented to educate both staff and guests on waste management	20%
		G.2 Liquid Waste: <ul style="list-style-type: none"> - Describe design management techniques to ensure liquid waste management is economically viable and environmentally sustainable (weighting 25%). - Describe how sustainable waste management principles of avoidance and reduction, re-use and recycling will be applied to 	25%

Criteria	%	Sub-criteria	Comply (Y) or Not Comply (N)
		liquid waste (weighting 25%). - Describe how sewerage will be managed (weighting 25%). - Outline proposed operating procedures for liquid waste management, from source to disposal (weighting 25%).	
		G.3 Solid Waste: - Describe how sustainable waste management principles of avoidance and reduction, re-use and recycling will be applied to solid waste (weighting 20%). - Describe measures to eliminate non-recyclable or hazardous packaging or containers (including plastic water bottles and single-use plastics) at the procurement phase (weighting 20%). - Describe measures for the management of storage facilities and how these will remain clean and secured from problem animals (weighting 20%). - Indicate the proposed authorised waste disposal sites that will be used, inside and/or outside of the park and outline why usage of the site will be the best environmentally wise option (weighting 20%). - Outline proposed operating procedures for solid waste	40%

Criteria	%	Sub-criteria	Comply (Y) or Not Comply (N)
		management, from source to disposal (weighting 20%).	
		G.4 Hazardous Waste: <ul style="list-style-type: none"> - Outline of proposed operating procedures for hazardous waste management, from collection to disposal (weighting 80%). - Undertaking that hazardous waste will be stored and discarded in a safe and legal way (weighting 20%). 	15%
			100%
H. Pest Control	5%	H.1 Indicate the measures and products that will be used for pest management, with consideration of SANParks' Integrated Pest Management Plan.	100%
			100%
I. Noise and visual pollution	5%	I.1 Describe the noise that will be generated and the proposed measures that will be implemented during construction and operations to reduce and minimise noise pollution.	50%
		I.2 Describe the visual impacts of the facility and the proposed measures that will be implemented during construction and operations to reduce and minimise visual pollution.	50%
			100%
J. Alien biota	5%	J.1 Describe proposed measures that will be implemented during construction and operations to reduce the risk of introducing alien biota into the	100%

Criteria	%	Sub-criteria	Comply (Y) or Not Comply (N)
		park.	
Total	100		

11 PRICING SCHEDULE

- No pricing schedule is required as per the nature and purpose of this EOI

12 DURATION

- The service provider will be appointed for the period of 20 years.

13 GENERAL CONDITIONS

- KNP invites EOIs of registered Environmental Education Service Providers in relation to its Environmental Education support to local schools and neighbouring communities bordering Phabeni Gate as outlined in this TOR;
- The applicant shall bear all costs associated with the preparation and submission of the EOI. KNP will be in no case responsible or liable for those costs regardless of outcomes of this call for EOI;
- Respondents are required to be registered on the Central Supplier Database (CSD) of National Treasury. (Please provide proof of registration on the Central Supplier Database).
- SANParks adheres to the Protection of Personal Information Act, 4 of 2013 (POPIA) requirements regarding personal information which came into effect 1 July 2021.
- As SANParks, we are committed to protecting your privacy and ensuring that personal information collected is used properly, lawfully and transparently.



SOUTH AFRICAN NATIONAL PARKS

BIDDER'S DISCLOSURE

SBD 4

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. BIDDER'S DECLARATION

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state?

YES	NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State Institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

YES	NO

2.2.1 If so, furnish particulars: _____

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES	NO

2.3.1 If so, furnish particulars

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

3. DECLARATION

I, the undersigned _____
(Name)

in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature

Date

Position

Name of the Bidder

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL
PROCUREMENT REGULATIONS 2022**

SBD 6.1

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022.

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

1.1.1 the 80/20 system for requirements with a Rand value of up to R50,000,000.00 (all applicable taxes included); and

1.1.2 the 90/10 system for requirements with a Rand value above R50,000,000.00 (all applicable taxes included).

1.2 To be completed by the organ of state

a) The applicable preference point system for this tender is the 80/20 preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

(a) Price; and

(b) Specific Goals

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and Specific Goals	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

(a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;

(b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;

- (c) **rand value**” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1 POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where:

P_s = Points scored for price of bid under consideration

P_t = Price of bid under consideration

P_{\min} = Price of lowest acceptable bid

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1 In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/documentation stated in the conditions of this tender:

4.2 In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

a) an invitation for tender for income-generating contracts, that either the 80/20 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

b) any other invitation for tender, that either the 80/20 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer
Local suppliers adjacent to Kruger National Park	Total Points: 10 Distance from the nearest gate /s 1km to 200km = 5 201km to 299km = 3 300 and above =1	
EMEs/QSEs	Total Points: 10 EMEs = 10 QSE = 6 GEN = 0	
Total points	20	

NB: Required proof / documents to be submitted for evaluation purpose:

- Bidder must provide proof in a form of a lease agreement,
- Tittle deed,
- Letter from a municipality
- Letter from tribal authority or local Civic structure.
- B-BBEE Certificate

Only the above-mentioned documents will be considered No other documents will be accepted

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3 Name of Company / Firm:

4.4 Company Registration Number:

4.5 Type of Company / Firm (Tick applicable box)

Partnership / Joint Venture / Consortium

Personal Liability Company

One-person business / sole propriety

(Pty) Limited

Close corporation

Non-Profit Company

Public Company

State Owned Company

4.6 I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

(i) The information furnished is true and correct;

(ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.

(iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;

(iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have :-

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERRER(S)
SURNAME AND NAME	_____
DATE:	_____
ADDRESS:	_____
