

COMPULSORY VENDER BRIEFING SESSION RFB 2847-2023

Appointment of a Service Provider for the provisioning of Broadband Connectivity Services for the Western Cape Government (WCG) for a period of eighty-four (84) months.

Date: 16 February 2024

Presented by:

Part 1 (Administrative Matters): Mogau Sebothoma (SITA SCM)

Part 2 (Technical Matters): SITA Line of Business & Western Cape Government (WCG).



Part 1: Acquisition Administration and Compliance matters



- ❖ Bid Identification
- ❖ Bid Administration
- ❖ Evaluation Criteria
- ❖ Submission of Bid Responses
- ❖ Disqualification of bids
- ❖ Questions and Answers

BID Identification

Bid Number	RFB 2847-2023
Bid Title	Appointment of a Service Provider for the provisioning of Broadband Connectivity Services for the Western Cape Government (WCG) for a period of eighty-four (84) months.

Bid Administration

PUBLISHED DATE	08 February 2024
VIRTUAL VENDOR BRIEFING SESSION	Compulsory Vendor Briefing Session will be held as follows: Date: 16 February 2024 Venue: Online (Teams)
CLOSING DATE FOR QUESTIONS / QUERIES	01 March 2024 Submitted to: Mogau.sebothoma@sita.co.za
RFB CLOSING DETAILS	DATE: 15 March 2024 TIME: 11:00 am (South African Time) Place: SITA Head Office - Tender Office, Pongola in Apollo, 459 Tsitsa Street, Erasmuskloof, Pretoria.
RFB VALIDITY PERIOD	200 DAYS FROM THE CLOSING DATE

Purpose of the RFB

- ❖ The purpose of this RFB is to invite suppliers (hereinafter referred to as “bidders”) to submit bids for the “the provisioning of Broadband Connectivity Services for the Western Cape Government (WCG) for a period of eighty-four (84) months.

Evaluation criteria

- ❖ The bid evaluation process will consist of the following four (4) stages:

Stage	Description	Applicable for this bid
Stage 1	Administrative Pre-Qualification Verification	YES
Stage 2	Technical Mandatory Requirement Evaluation	YES
Stage 3	Special Conditions of Contract Verification	YES
Stage 4	Price and Preference Goals Evaluation	YES

- ❖ The bidder must qualify for each stage to be eligible to proceed to the next stage of the evaluation.

Evaluation criteria

❑ Stage 1: Administrative Pre-Qualification Requirements:

- ❖ The bidder **must comply** with ALL of the bid pre-qualification requirements in order for the bid to be accepted for evaluation.
- ❖ If the Bidder failed to comply with any of the administrative pre-qualification requirements, or if SITA is unable to verify whether the pre-qualification requirements are met, then SITA reserves the right to –
 - Reject the bid and not evaluate it, or
 - Accept the bid for evaluation, on condition that the Bidder must submit within 7 (seven) days any supplementary information to achieve full compliance, provided that the supplementary information is administrative and not substantive in nature.

All documents must be completed and signed.

Evaluation criteria

❑ Stage 1: Administrative Pre-Qualification Requirements:

➤ Attendance of Compulsory Briefing Session

➤ Registered Supplier - Proof of registration on CSD

The bidder must be duly registered as a Supplier on National Treasury's Central Supplier Database (CSD)

In the case of partnerships, joint ventures or consortiums, each partner/member of the bidder must be registered as a Supplier on National Treasury's Central Supplier Database (CSD), failing which the bidder will not be considered for award on this RFB.

➤ Tax clearance compliance

➤ SBD's completed and signed.

➤ General Conditions of Contract (GCC).

Evaluation criteria

❑ Stage 2: Technical Mandatory Requirement Evaluation:

- ❖ The bidder **must comply with all the Technical Mandatory Requirements by providing substantiating evidence** in the form of documentation or information, failing which the response will be regarded as “NOT COMPLY” and will not be considered further and not proceed to the next stage of evaluation.
- ❖ The bidder **must provide a unique reference number** (e.g. binder/folio, chapter, section, page) to locate substantiating evidence in the bid response
- ❖ During evaluation, SITA reserves the right to treat substantiating evidence that cannot be located in the bid response as “NOT COMPLY”.
- ❖ The bidder **must** comply with **ALL** the Technical Mandatory Requirements in order for the bid to proceed to the next stage of the evaluation (Stage 3).

Evaluation criteria

Technical Mandatory Requirements:

❖ Evaluation

1. Bidder Certification / Affiliation Requirements

A. BIDDER CERTIFICATION REQUIREMENTS

The Bidder **must** have the following licenses (valid at the time of bid submission) issued by the Independent Communication Authority of South Africa (ICASA):

- a) Individual Electronic Communication Network Service (IECNS); and
- b) Individual Electronic Communications Service (IECS) operator.

Evaluation criteria

Substantiating evidence of compliance

The Bidder **must** provide a copy of the bidder's valid:

- a) **IECNS license certificate** as issued by ICASA; **and**
- b) **IECS license certificate** as issued by ICASA.

NOTE (1):

SITA reserves the right to **verify** information provided.

Evaluation criteria

B. INTERNET SERVICE COVERAGE REQUIREMENTS

The bidder **must** be an Internet Service Provider (ISP) who currently obtains international capacity directly from at least **two (2) undersea cable operators**.

Substantiating evidence of compliance

The Bidder **must provide** a copy of valid documentation (e.g. letter/agreement) as proof from at **least two (2) undersea cable operators** confirming that it currently peers with or obtains international capacity.

NOTE (1):

SITA reserves the right to **verify** information provided.

NOTE (2):

SITA reserves the right to **clarify** by requesting further information after bid closure to confirm compliance to this section if required.

Evaluation criteria

C. INTERNATIONAL PEERING CONNECTIVITY REQUIREMENTS

The bidder **must** peer with or obtain transit from at least two (2) partners/suppliers at international peering points.

Substantiating evidence of compliance

The Bidder **must** provide a copy of valid documentation (e.g. letter/agreement) as proof from at least two (2) partners/suppliers at international peering points confirming that it currently peers with or obtains transit.

NOTE (1):

SITA reserves the right to **verify** information provided.

NOTE (2):

SITA reserves the right to **clarify** by requesting further information after bid closure to confirm compliance to this section if required.

Evaluation criteria

2. Bidder Experience and Capability Requirements

A. BIDDER INTERNET SERVICE PROVIDER (ISP) EXPERIENCE

The Bidder **must currently** be providing total (Internet) transit bandwidth of at least 25 Gbps to customer/s.

Substantiating evidence of compliance

The Bidder **must confirm** that the Bidder is **currently** providing total (Internet) transit bandwidth of at least 25 Gbps to customer/s by providing all of the following reference details:

- a) Customer / company name; **and**
- b) Reference Person Name, Tel and/or email; **and**
- c) Transit bandwidth for customer.

Evaluation criteria

NOTE (1):

The Bidder is not limited by the number of Customers and can expand and add to **table 6** as long as the total number of customer information for the Total Transit Bandwidth for all customers adds up to 25 Gbps or higher).

NOTE (2):

SITA reserves the right to **clarify** by requesting further information after bid closure to confirm compliance to this section if required.

NOTE (3):

SITA reserves the right to **verify** information provided.

Evaluation criteria

B. BIDDER BROADBAND EXPERIENCE

The Bidder **must** be **currently** providing broadband connectivity services at speeds of at least 100 Mbps to customer/s across at least 200 sites in South Africa.

Substantiating evidence of compliance

The Bidder **must confirm** that the Bidder is **currently** providing broadband connectivity services at speeds of at least 100 Mbps to customer/s across at least 200 sites in South Africa by providing all of the following reference details:

- a) Customer / company name; **and**
- b) Reference Person Name, Tel and/or email; **and**
- c) Number of sites of at least 100 Mbps for customer.

Evaluation criteria

NOTE (1):

The Bidder is not limited by the number of Customers and can expand and add to **table 7** as long as the total number of customer information for the Total Number of Sites adds up to at least 100 Mbps (for all customers; must be 200 or more).

NOTE (2):

SITA reserves the right to **clarify** by requesting further information after bid closure to confirm compliance to this section if required.

NOTE (3):

SITA reserves the right to **verify** information provided.

Evaluation criteria

C. BIDDER CAPABILITY

The bidder must be capable of providing the:

- a) Broadband Connectivity Services for the Western Cape Government (WCG) per the Statement of Work attached as **Annex D**.
- b) Public Wi-Fi Services for the Western Cape Government (WCG) per the Statement of Work attached as **Annex E**.

Substantiating evidence of compliance

The Bidder **must** confirm that it is capable of providing, and that it unconditionally accepts, the full scope of the requirements below:

Evaluation criteria

Requirement	Yes= Comply /No= Not Comply
a) Broadband Connectivity Services for the Western Cape Government (WCG) per the Statement of Work attached as Annex D.	
a) Public Wi-Fi Services for the Western Cape Government (WCG) per the Statement of Work attached as Annex E.	

NOTE (1):

Failure to comply fully to the requirements as indicated above will result in disqualification.

NOTE (2):

SITA reserves the right to **verify** information provided.

Evaluation criteria

3. Third-Party Risk Assessment:

The Bidder must confirm its compliance with the requirements stated in the Third-Party Risk Management Assessment.

Substantiating evidence of compliance

The Bidder **must** complete / comply with the Third-Party Risk Management Assessment requirement by completing **ALL** the questions in Annex B.

NOTE (1):

Failing to complete all the questions, or not Accepting the Declaration of Acceptance will lead to disqualification.

NOTE (2):

SITA reserves the right to **verify** information provided.

Evaluation criteria

❑ Stage 3: Special Conditions of Contract Verification of Acceptance:

- ❖ The successful bidder will be bound by Government Procurement: General Conditions of Contract (GCC), as well as the MSA Special Conditions of Contract (SCC) attached as **Annex F** to the Bid Specification. Such documents will form part of the contract between SITA and the successful bidder.
- ❖ The bidder will be required to sign the SCC after awarding of the bid and when called upon by SITA to do so. SITA reserves the right to include additional, or waive, any of the terms and conditions as set out in the SCC prior to its signing.
- ❖ Bidders are required to declare by completing and signing section 4.3.4, that they Unconditionally Accept ALL:
 - a) The Terms and Conditions of the bid
 - b) The Government Procurement: General Conditions of Contract (GCC),
 - c) the Special Conditions of Contract and all its annexures (attached as **Annex F** to this Bid Specification)

Evaluation criteria

- a) Without limiting the rights as stated above, SITA reserves the right to -
 - i. Disqualify a bidder for not unconditionally accepting these conditions and which will result in **(a)** the bidder's response not been considered further and **(b)** the bidder not proceeding to the next stage of evaluation;
 - ii. Negotiate the terms and conditions of the SCC with the successful bidder before the final award, as it may deem necessary;
 - iii. Before entering into a contract, conduct or commission an external service provider to apply probity and/or conduct an audit to ascertain whether a qualifying bidder has the financial and/or technical capability to provide the goods and services as required by this bid;
 - iv. Cede, assign and/or transfer, without the bidder's consent, parts of the SCC to the Western Cape Government;
 - v. Not award this bid.
- b) In the event that the bidder qualifies the proposal with own conditions and does not specifically withdraw such own conditions when called upon to do so, SITA will invoke the rights reserved in accordance with **subsection 4.3.2 (a)** above.

Evaluation criteria (Continued)

❑ Stage 4: Costing and Preference Goals Evaluation

1. In terms of SITA Preferential Procurement Policy (PPP), the following preference point systems are applicable for all bids:
 - a) the 80/20 system (80 Price, 20 Specific Goals) for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); or
 - b) the 90/10 system (90 Price and 10 Specific Goals) for requirements with a Rand value above R50 000 000 (all applicable taxes included).
2. The Bidder must complete either the 80/20 or 90/10 preference point system based on the offer submitted by the Bidder and submit proof of documentation required in terms of this tender.
3. SITA reserve the right to apply either the 80/20, or 90/10 preference point system based on the following conditions:
 - a) If the lowest acceptable bid price is up to and including **R50 000 000** (all applicable taxes included) then the **80/20** preferential point system will apply to all acceptable bids; **or**
 - b) If the lowest acceptable bid price is above **R50 000 000** (all applicable taxes included) then the **90/10** preferential point system will apply to all acceptable bids;

Submission of bid responses

- ❖ One original document in hard copy, clearly marked as “Original”;
- ❖ One copy of the original, clearly marked as “Copy”
- ❖ One electric version on USB in Portable Document Format (PDF) of the RFB document, and Technical/Functional Response
- ❖ One electric version on USB in Portable Document Format (PDF) of the Pricing/Costing
- ❖ Submit bid responses strictly through; **Pongola in Apollo, SITA Head Office, 459 Tsitsa Street, Erasmuskloof, Pretoria.**

- ❖ **Bids will not be considered if not submitted before closing date and time.**

RFB DOCUMENT

❖ Tender documents can be downloaded on the SITA website.

www.sita.co.za

Questions?



Part B: Technical Matters – SITA Line of Business & Western Cape Government (WCG)