

# **ESKOM HOLDINGS SOC LTD**

# INVITATION TO TENDER

# FOR

The construction of the Ferrum-Upington 400kV Line from Ferrum Substation to Upington Substation.

Tender number/ RFP number	MWP2407TX
Issue date	29 January 2024
Closing date and time	04 June 2024 at 10:00 AM SAST (GMT+2)
Tender validity period	Twelve (12) weeks from the closing date and time
Clarification meeting	Microsoft Teams clarification meetings will be held as follows:
	Date:27 February 2024 Venue: Microsoft Teams Time: 10:00 AM to 16:00 PM Link: <u>Click here to join the meeting</u>
	A compulsory site <i>clarification visit</i> with representatives of the <i>Employer</i> will take place as follows:
	Date: <b>05 March to 07 March 2024</b> Time: 10:00 AM SAST Venue: Ferrum Substation GPS Coordinates: -27.73088° or 27° 43' 51" south, 23.05793° or 23° 3' 29" east
	Date: <b>06 March 2024</b> Time: 10:00 AM SAST Venue: Tower Positions to be discussed on 05 March 2024
	Date: <b>07 March 2024</b> Time: 10:00 AM SAST Venue: Upington Substation

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	GPS Coordinates: -28.54524° or 28° 32' 43" south, 21.13742° or 21° 8' 15" east
Tenders are to be delivered to the following address on the stipulated closing date and time:	Eskom Holdings SOC Limited Megawatt Park Tender Office, Northside No. 01 Maxwell Drive Sunninghill, Gauteng

# Invitation to Tender/Request for Proposal

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a *tender/proposal* for the the construction of the Ferrum-Upington 400kV (260km) Line from Ferrum Substation to Upington Substation for a period of thirty (30) months.

The enquiry documents are supplied to you on the following basis:

1. Free of charge

Eskom has delegated the responsibility for this tender to the Eskom *Representative* whose name and contact details are set out in the Tender Data. A submission of a tender by you in response to this *Invitation* will be deemed as your acceptance of the Eskom Standard Conditions of Tender (to be accessed via www.eskom.co.za).Queries relating to these Invitation documents may be addressed to the Eskom *Representative*.

Tenderers must refrain from communicating issues related to this tender with any person within the Eskom environment other than the *Eskom Representative* named in the RFP during the tender process. Tenderers must not in any way contact any Eskom employee who is involved in the tender during the tender process, either telephonically, by email or through private appointments before and after submitting tenders. Eskom employees not involved in this tender are not allowed to contact employees involved in this tender or provide information about the tender to potential tenderers. Where a potential tenderer or a tenderer has any question or query on the contents of the tender or any issue related to the tender, the first point of contact is the *Eskom Representative* whose name and contact details are stated in the tender document.

Should the tenderer not be satisfied with a response from the *Eskom Representative* stated in the tender document, and would like to escalate, the tenderer may refer the issue with to the Procurement Manager identified in the letter of invitation through the buyer. Should the tenderer still be dissatisfied, it can then escalate the matter to the Middle Manager or Senior Manager Procurement. Escalation of tender issues to the Group Executives or Group Chief Executive Officer is an avenue of last resort and tenderers should refrain from escalating tender issues to this level without following the escalation process set out above. Escalation not following the above process is not acceptable and will not be attended to.

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Eskom	Invitation to Tender/ Request for Proposal (RFP)	Document Identifier	240-114238630	Rev	16	
		Effective Date	February 2023			
		Review Date	February 2028			

Yours faithfully

Lungile Gcwensa

Procurement Manager

Date: 29.01.2024

1.1 The following documents listed hereunder are attached to this enquiry.

Number	Description	Annexure/to be downloaded and attached	Attached (Y/N/ N/A)
1.1.1	*Acknowledgement form	Annexure A	Υ
1.1.2	*Tenderer's particulars	Annexure B	Υ
1.1.3	*Integrity Declaration Form (refer to <u>www.eskom.co.za</u> for the Supplier Integrity Pact that suppliers are required to download and read)	Annexure C	Y
1.1.4	*CPA Requirements for Local Goods/Services	Annexure D	Y
1.1.5	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure E	Y
1.1.6	SBD 6.2- Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included).	Annexure F1	Y
	Annexure C-Local Content Declaration- Summary Schedule	Annexure F2	
	Annexure D-Imported Content Declaration – Supporting Schedule to Annexure C	Annexure F3	
	Annexure E-Local Content Declaration- Supporting Schedule to Annexure C	Annexure F4	
1.1.7	*SBD 1 -Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure G	Y
1.1.8	*SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure H	Y

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	for Proposal (RFP)	Effective Date	February 2023			
		Review Date	February 2028			

1.1.9	*SBD 4 – Bidders Disclosure	Annexure I	Y
1.1.13	Contract Skills Development Goals (CSDG)	To be downloaded from CIDB (Form A1 List of Recognised Skills Development Agencies, Form A2 Baseline Training Plan, Form A3 Project Interim Report, Form A4 Supervisor Agreement, Form A5 Project Completion Report	N
1.1.14	Contract Participation Goals (CPG)	To be downloaded from CIDB (Annexure A- Targeted Enterprise Declaration Affidavit; Project Interim Report, Project Completion Report and Declaration)	N

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1.2 The Tender Data makes several references to the **Eskom Standard Conditions of Tender** and in those instances, the clause numbers are referenced hereunder. If the **Eskom Standard Conditions of Tender is** not attached to the **Invitation to Tender/Request for Proposal;** then the tenderers are required to download this from <u>www.eskom.co.za.</u> The *"Tender Data"* as detailed herein shall take precedence over the **Standard Conditions of Tender** in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	The <i>Employer</i> is <b>Eskom Holdings SOC Ltd</b>
	The Eskom <i>Representative</i> is: Name: Tshane Lekgoati <u>Tel:011</u> 800 5057 E-mail: lekgoat@eskom.co.za
1.3 Enquiry documents	The Invitation to tender /RFP number is: <b>MWP2407TX</b> .
	See the content list above for the enquiry documents.
1.4 Type of Invitation to Tender/RFP	This invitation to tender/RFP is:
	1. An open Invitation to tender
1.6 Eskom's rights to accept or reject any tender	The tender shall be for either section A, section B or both depending on the outcomes of the evaluations.
	Where the outcome of the tender process is favourable to one supplier for both sections, the tenderer's financials and capacity will be ascertained. If it can be proven that the tenderer will not have capacity and the financial resources to be awarded both sections, Eskom will consider awarding the second lowest tender to the second ranked.
2.1 Eligible tenders	Submit a tender only if the tenderer (whether a single company or a structure similar to a Joint Venture) complies with the <i>eligibility criteria</i> stated in the Tender Data and the tenderer, or any of his principals, is not under any restriction to do business with Eskom/State Owned Companies.
	Tenderers are deemed <b>ineligible</b> to submit a <b>tender/proposal</b> if 1. Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be deemed to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply

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	<ul> <li>to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services.</li> <li>2. Tenderers submit more than one [tender/proposal] either individually or as a partner in a joint venture (JV) or consortium</li> <li>3. Tenders/proposals submitted by a JV or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms.</li> <li>4. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this [tendering/RFP] process, if : <ol> <li>(a) they have a controlling partner/majority shareholder in common; or</li> <li>(b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender/proposal of another Tenderer, or influence the decisions of the Employer regarding this bidding process;</li> </ol> </li> <li>Tenders signed by non- authorized persons</li> <li>Where the tenderers are not registered on National Treasury's Central Supplier Database (except Foreign Suppliers)</li> <li>Any tenderer that is restricted by National Treasury</li> <li>Any tenderer that sub-contracts 100% Scope of Work.</li> </ul>
	Ineligible tenderers will be disqualified.
2.2 -2.5 Tender Closing	The deadline for <i>Tender/RFP</i> submission is :
	Date <b>04 June 2024</b>
	Time: 10:00 AM SAST (GMT+2)
	Late Tenders will not be accepted
	Tenders are to be submitted to the Eskom <i>tender box</i> at the following physical address:
	THE TENDER OFFICE
	Eskom Holdings SOC Limited
	Megawatt Park Tender Office, Northside
	No. 01 Maxwell Drive
	Sunninghill, Gauteng
2.9 Copy of original tender	TWO ENVELOPE SYSTEM (Original plus Copy)
	The Two Envelope System will apply to this tender as follows:

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1	ENVELOPE No.1 (Original plus Copy)
	ENVELOPE No1 must be sealed and must contain the following nformation as part of the tenderer's offer:
(	a) Technical / Engineering file;
	Electronic copy of the above files
	NB: The above sections in Envelope No.1 must not contain any prices or offer amounts.
	ENVELOPE No.2 must be sealed and must contain the following nformation as part of the tenderer's offer:
	<ul> <li>(a) Offer Letter</li> <li>(b) Commercial file</li> <li>(c) Skills development Localization &amp; Industrialization (SDL&amp;I)</li> <li>(d) Safety, Health, Environmental and Quality (SHEQ)</li> <li>(e) Health and Safety file;</li> <li>(f) Environmental file</li> <li>(g) Quality file</li> <li>(h) Price Schedule (Bill of Quantities)</li> <li>(i) Financial statements and</li> <li>(j) Completed NEC3 ECC</li> <li>(k) Annexure F1 SBD 6.2 - Declaration Certificate For Local Production And Content For Designated Sectors</li> <li>(l) Annexure F2Local content Declaration-Summary Schedule (Annex C)</li> <li>(m) Annexure F3 - Imports Declaration-Supporting schedule to Annex C (Annex D)</li> <li>(n) Annexure F4 - Local Content Declaration-Supporting Schedule to Annex C (Annex E)</li> <li>(o) Electronic copy of the above files</li> </ul>
1	NB: Pricing must not be mentioned anywhere except in Envelope No.2. Non-adherence to the above submission requirements will ead to disqualification.
	Each envelope submitted as per the above requirements, must be submitted as follows:
	<ul> <li>One (1) x complete original tender (in hard copy format), marked "ORIGINAL", plus</li> <li>One (1) x complete identical copy of the original tender (in hard copy format), marked "COPY" plus</li> </ul>

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				Review Date	February 2028			1
			(Memory stick/f		ler sul <b>requi</b> l	omissi r <b>eme</b> r	ion nts	
			Both envelopes must entity.	bear the name a	and the address o	of the to	enderi	ing
			If all envelopes are no will assume no resp opening of the tender	oonsibility for th				
		Failure on the part of the supplier to submit in electronic format for purposes of evaluation by the tender closing will not result in disqualification.						
		N.B: Where a Ten original tender at te be disqualified.						
2.	13 Tender Validity Period		The tender validity period is twelve (12) weeks.					
		<b>NB:</b> Should the evaluation Tenderers will be req twelve (12) weeks.						
2.	16 Site/clarification meeti	ngs	Microsoft Teams cla	arification meet	ing will be held a	as foll	ows:	
			Date: <b>27 February 20</b> Venue: Microsoft Tea Time: <b>10:00 AM</b> to <b>10</b> Link: <u>Click here to join</u> <b>Compulsory site ch</b> <b>Employer will take p</b> Date: <b>05 March to 0</b> Time: 10:00 AM SAS Venue: Ferrum Subsi GPS Coordinates: -2 3' 29" east	ams 5:00 PM <u>arification visi</u> blace as follows 7 March 2024 T tation	3:			
			Date:06 March 2024 Time: 10:00 AM SAS					

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	Venue: Tower Positions to be discussed on 05 March 2024
	Date: <b>07 March 2024</b> Time: 10:00 AM SAST Venue: Upington Substation GPS Coordinates: -28.54524° or 28° 32' 43" south, 21.13742° or 21° 8' 15" east
2.17 Clarification on enquiry documents	The tenderer will notify the <i>Employer</i> of any clarifications required before the closing time for clarification queries, which is ten (10) working days before the deadline for tender submission.
2.23 Alternative tenders	Alternative tenders are <i>not allowed</i> .
2.31 Provision of security for performance	Performance Bond is required, the names of two financial institutions that the tenderer will approach must be submitted with the tender. List of Eskom`s acceptable financial / pre-vetted guarantors are attached which is subject to change.
3.4 Opening of tenders	Tenders will be opened at the same date and time as the tender deadline;
3.5 Prices to be read out	Prices will only be read out to the tenderers that have passed the evaluations of Envelope No.1.
	The tenderers that have passed Envelope No.1 stage will be notified of the date and time of the reading of the prices by the Eskom Representative.
3.9 Basic Compliance	Basic compliance for this invitation to tender/ RFP are:
3.10 Mandatory tender returnables	<ol> <li>Meet the eligibility criteria for a tenderer</li> <li>Two (2) envelop compliance.</li> <li>Submit one (1) hard copy of the original tender to Eskom</li> <li>Submit a complete original tender with commercial, financial and technical information</li> <li>Submission of the mandatory commercial tender returnables as at stipulated deadlines.</li> <li>Central Supplier Database (CSD) number (MAA)</li> <li>A tenderer that does not submit mandatory documents/information required in mandatory documents by the required deadlines as stipulated in the Tender Returnable section of the respective Invitation to Tender; will be deemed non-responsive.</li> </ol>
3.13 Functionality requirements	Functionality requirements <i>are applicable</i>

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	(€) €skom		• •	Effective Date	February 2023			1
	-			Review Date	February 2028			1
			The following criteria will be applicable for this transac functionality criteria:				on und	der
Functionality will be evaluated on a total weight of 100%. A score-card approach is used to evaluate the technical com the tenders against the Employer's requirements. Tendere have a weighted score of 70% overall or more to qualify evaluation. Tenderers who do not meet the threshold for furscoring will be disqualified and not be evaluated further.			comp derers alify fo or fun	liance need or furth	e of I to her			
			Criteria that will	be used to sco	ore each tender:	S	Score	
		Secondary plant equipment as per approved products / design N.B. For this criteria the supplier must achieve 80% or more of the allocated 10% score. Failure to achieve the required percentage will lead to disqualification.				10%		
			Substation HV E	quipment as per	approved produc	ts	10%	
Lines HV Equipment as per approved products / design			10%					
Functional specification compliance - Substations				5%				
			Functional specif		ice - Lines		5%	
			Substation Civil \				5%	_
			Substation Electr		,E,E)		3%	_
			0		(may be included		<u>40%</u> 8%	-
			with item1)		U = C =			_
			PTMC Cables - S	supply and insta	liation		4% 1 <b>00%</b>	_
			Threshold				70%	-
			Tenderers who do not meet the threshold for functionality scoring be disqualified and not be evaluated further				will	
3.1	15 Evaluation of price		Prices will be evaluat	ed as follows:				
			<ol> <li>Excluding conschedule.</li> <li>Making an approximation of the second second</li></ol>	pecified correction ntingencies in a ppropriate adjus viations, or alter mparison of th der based on	on for arithmetical any bill of quanti- tment for any oth native tenders sul e Net Present \ the tendered p the estimated e	ties o ner ac omitte /alue orogra	r activ ceptal d. of ea mme	ble ach (if

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<ol> <li>uncertainty and risk, where applicable.</li> <li>Unconditional discounts must be taken into evaluation purposes;</li> <li>Conditional discounts must not be taken in evaluation purposes but should be implement payment is effected.</li> </ol>	account for to account for	
	n accordance with	
PPPFA. If a tenderer fails to meet Specific goals and tenderer will not be disqualified. However, be awa price and will score 0 points for Specific goals (out	submit proof, the arded 90 points for of 10 points)	
The 90/10 price and preference scoring will be app	Dicable.	
Price points will be calculated out of 90 for price. A maximum of 10 points will be allocated for specific Goals. The prices and preference points will be added together to determine the highest scoring tendere		
Calculate price points out of 90 (Price = Tendered price);	or evaluated	
Adjudication Criteria	Points	
Price Evaluation $Ps = 90 \left( 1 - \frac{Pt - P\min}{P\min} \right)$	90	
Where: Ps = Points scored for price of Bid under ca	ancidoration	
	applicable) and on other evaluation para uncertainty and risk, where applicable. 1. Unconditional discounts must be taken into evaluation purposes; 2. Conditional discounts must not be taken into evaluation purposes but should be implement payment is effected. Prices will be scored out of 90 points Specific goals will be scored out of 10 points in PPPFA. If a tenderer fails to meet Specific goals and tenderer will not be disqualified. However, be awa price and will score 0 points for Specific goals (out The 90/10 price and preference scoring will be app Price points will be calculated out of 90 for price. A points will be allocated for specific Goals. The pric points will be added together to determine the high Calculate price points out of 90 (Price = Tendered price); Adjudication Criteria Price Evaluation $Ps = 90 \left(1 - \frac{Pt - P \min}{P \min}\right)$ Where:	

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	The above 90 points price calculation formula will be used and the 10 points will be allocated as follows:						
	B-BBEE status contributor	level	of	Number system	of	points	90/10
	1			10			
	2			9			
	3			6			
	4			5			
	5			4			
	6			3			
	7			2			
	8			1			
	Non-compliant contr	ibutor					
3.18 Ranking of tenders	Note: Failure on the pa documents/proof of and scoring by RFC tenderer is otherwis other aspects). The Specific goals for pa Suppliers will be ran based on the relevant Suppliers will be ran based on the relevant 1. 90/10 for tend Eskom will then together and rank	ked by ked by t system ked by t system ked by t system add the	ic go g will ed to er will of P apply as s apply as s a rand scor	bals for pu I not result be respon III, howeve PPFA scor Ving the pr tipulated he ving the pr tipulated he d value abo	t in d nsive ring a ring a refere efere efere efere efere ereun ve R torg a	es of evi isqualific /acceptak scored : and rankin ntial point der]:- tial point der]:- 50 million	aluation ation (if ble in all zero for ng. scoring scoring fic goals
3.19 Objective Criteria (if applicable)	Objective criteria are	applica	ble.				
	Compliance to Object	tive crite	ria is	Mandatory	for c	ontract aw	vard.
	Failure to comply with Objective will render the tender non-responsive.						
	<ul><li>The following objective criteria apply:-</li><li>Designated material and thresholds is applicable</li></ul>						
	If applicable stipulate materials and what th be evaluated further.					0	

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Material	Threshold %		
Steel	100		
Cables	90		
Cement	100		
Power Pylons	100		
Line Hardware	100		
<ul> <li>Tenderers need to complete and submit Annexure F1-F4 hereto as evidence of compliance with this requirement. The tenderer must complete, sign and submit the local content declaration form (Annexure SBD 6.2 and Annexure C) confirming the sourcing of the above products from South Africa as designated by the DTIC.</li> <li>The dti has appointed SABS as the official verification agency for local content in terms of designated products</li> <li>A tender that fails to meet the minimum stipulated threshold for local production and content will not be justified for award.</li> <li>Valid B-BBEE certificate issued by an authorized body or person; a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; any other requirement prescribed in terms of the Broad-Based Black Economic</li> </ul>			
NIPP Requirements is applicable			
In line with DTI requirements on im \$5million, the National Industrial Pa applied in order to stimulate local re- creation. International manufacture thirty percent local participation pro NIPP obligations agreements. Com required to sign this obligation agree Trade, Industry and Competition (t Eskom Holdings SOC Ltd, as a pu	articipation Programme has to be nanufacturing capability and job es have to commit on minimum ogramme through formalized DTI npanies with a NIPP obligation are eement with the Department of he dtic) before the contract with		
CIDB Contract Participation Goa	ll (CPG) is applicable.		
Eskom will apply the Standard for Infrastructure Contracts published Development Board on 23 August 2013, Government Gazette 36760 the Contractor. As such for the purposes of the Cl skills development goal" for this ter Contract Amount.	by the Construction Industry 2013 (Board Notice 180 of ) ("the CIDB Skills Standard") to DB Skills Standard the "contract		

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	<ul> <li>The contract skills development goal will be part of the contract as the above percentage of the Accepted Contract Amount. Value-Added Tax is excluded from the contract mount and so will also be excluded from any contract skills development credits which can be claimed by the Contractor. Any skills proposed must be in line with this requirement.</li> <li>Please note:- <ol> <li>Eskom reserves the right to award to a tenderer who may not be the highest scoring/highest ranked tenderer, in line with Section (2) (1) (f) of the PPPFA</li> <li>Functionality and elements of Contractual requirements must not be used as objective criteria.</li> </ol> </li> </ul>
3.20 Reverse e-auction (if applicable)	Reverse e-auction <i>is not applicable</i>
Contractual Requirements	Contractual Requirements include the following:1.SHEQ requirements2.Financial statements3.Any other as stipulated
	Please Note: Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. Proof that the highest ranked tenderer/ tenderer recommended for award (on the basis of objective criteria) is able to meet the contractual requirements, must be submitted prior to contract award.
	Failure to meet "Contractual Requirements "by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award.
2.25Contractual Condition	The conditions of contract will be the <b>NEC3 Engineering and Construction contract</b>
	The recommended supplier shall submit all the documentation (Form A2 Baseline Training Plan, Form A3 Project Interim Report, Form A4 Supervisor Agreement, Form A5 Project Completion Report) that may be required as returnables after contract award as stipulated by Clause 4 of the Contract Skills Development Goals Standard (published in GGN 36760 of March 2020)
	The recommended supplier shall submit all the documentation (Annexure A-Targeted Enterprise Declaration Affidavit; Project Interim Report, Project Completion Report and Declaration) that may be required as returnables after contract award and as stipulated by Clause 3.3 of the Standard for Indirect Targeting for Enterprise

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	Development through Construction Mindue Construct for Lt. L.
	Development through Construction Works Contract (published in GGN 36190 of 25 February 2013)
	In the event that there are further documents/actions that are required during execution of the contract, these must be made contractual conditions and compliance thereto must be managed in terms of the contract.
CIDB Requirements (where applicable	CIDB Requirements are applicable.
for Engineering and Construction Works Contracts)	Tenderers should have a valid Construction Industry Development Board (CIDB). Tenderers should have a CIDB contractor grading designation of <b>9EP / 9CE</b> .
	Only those tenderers who are registered with the CIDB or are capable of being so prior to the evaluation of submissions, in a contractor grading designation equal to or higher than a contractor grading designation determined in accordance with the sum tendered, or a value determined in accordance with Regulation 25 (1B) or 25(7A) of the Construction Industry Development Regulations, for a Civil Or Electrical Engineering. class of construction work, are eligible to have their tenders evaluated. However, where valid proof of CIDB Registration is not available at tender closing deadline, tenderers are at minimum expected to provide valid proof of application for Registration with the CIDB by tender closing deadline and proof of actual registration by contract award.
	<ul> <li><u>In case of Joint Ventures</u>:</li> <li>(a) Every member of the joint venture is registered with the cidb;</li> <li>(b) The lead partner has a contractor grading designation in the Civil or Electrical Engineering class of construction work; or not lower than one level below the required grading designation in the class of works construction works under considerations and possess the required recognition status.</li> <li>(c) The combined contractor grading designation calculated in accordance with the Construction Industry Development Regulations is equal to or higher than a contractor grading designation determined in accordance with the sum tendered for an Electrical or Civil Engineering class of construction work or a value determined in accordance with Regulation 25 (1B) or 25(7A) of the Construction Industry Development Regulations.</li> </ul>
	1. Contract Skills Development Goals (CSDG) Requirements is applicable.
	1.2 The CSDG applicable to this tender is in terms of the Engineering and Construction Works contract with respect to the electrical /civil engineering CIDB contractor grading designation of

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<b>9EP / 9CE</b> class of works and the applicable percentage is 0.0025% and is contained in the relevant BOQ/Pricing schedule attached.

## Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary this must be declared in tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: <a href="http://www.csd.gov.za">www.csd.gov.za</a>

"proof of B-BBEE status level of contributor" means-

(a) the B-BBEE status level certificate issued by an authorised body or person; or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act

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## 1.3 TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

# NOTE:

\* Returnable required at Tender closing (disqualifiable) - These returnable are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing the tender must be disqualified.

\*\* Returnable required at Tender closing. (Non-disqualifiable) – These returnable are also required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners must request in writing the outstanding returnable to be submitted within 5 working days. If the requested returnable are not fully completed, signed (if required on the returnable) and/or received by the Procurement Practitioner within 5working days of the request; the tender must be disqualified. The 5 working days requirement does not apply to CIDB proof of grading. (Refer to the returnable table under CIDB reference for prescribed period)

# These returnable are mandatory for evaluation and therefore required at tender closing time and date. These will not be requested by the Procurement Practitioner, however the tenderer will not be disqualified but score zero.

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Basic	One (1) complete hard copy of the tender	√		
Compliance	(The supplier is required to submit one original and one complete hard copy of the original tender submission).			

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				ı
Sub-contracting to designated groups	Signed <b>sub-contracting</b> intent agreement or letter committing to subcontract 30% of the work to either of the following:		~	
Please Note that: "proof of B-BBEE status level of contributor" means- (a) the B-BBEE status level certificate issued by an authorised body or person; or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or (c) any other requirement prescribed in	<ul> <li>an EME or QSE which is at least 51% owned by black people</li> <li>an EME or QSE which is at least 51% owned by black people who are youth;</li> <li>an EME or QSE which is at least 51% owned by black people who are women;</li> <li>an EME or QSE which is at least 51% owned by black people with disabilities;</li> <li>an EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;</li> <li>a cooperative which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> <li>an EME or QSE which is at least 51% owned by black people;</li> </ul>			
terms of the	<b>Proof of B- BBEE status level of contributor</b> " for <b>sub-</b> <b>contractor</b> belonging to designated group			v
Broad-Based Black Economic Empowerment Act;	Any other supporting documents to verify the status of the <b>sub-contractor</b> (as will be stipulated in the enquiry)			✓
Annexure A	Acknowledgement Form		✓	
Annexure B	Tenderers Particulars		✓	
Annexure C	Integrity Pact Declaration form		✓	
Annexure D	CPA for local goods/services (if applicable)	✓		
Annexure E	CPA(IG) for imported goods/services (if applicable)	✓		
Annexure F1-F4	SBD 6.2 -Declaration certificate for local production and content and Annexures C, D, E			~
Annexure G (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.			×
# Annexure H	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations			
Annexure I	SBD 4 – Bidders Disclosure		✓	
Annexure K	Pre-Vetted Guarantors			~

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		1		
Additional Documents required in event of JV:-	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit- sharing ratios.		~	
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract or this may be included as an obligation within the JV agreement.		V	
	# proof of compliance to the stipulated Specific goals.			
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.			<ul> <li>✓</li> </ul>
# Specific Goals	Failure on the part of the supplier to submit " <b>proof of</b> <b>specific goals</b> for purposes of evaluation and scoring by the tender closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects ). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.			
Tax Clearance Certificates	A certified copy of a tax clearance certificate is still required by Foreign suppliers (with a footprint in South Africa- but who are not on CSD and have not provided a SARS pin number) and Local suppliers (who have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number) . Foreign suppliers with no footprint in South Africa, must still complete the SBD1 document, however no proof of tax compliance is required.		Ý	
Compliance with Employment Equity Act	To the extent that the tenderer falls within the definition of a "designated Employer" as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only)			<ul> <li>Image: A start of the start of</li></ul>
CIDB	Valid proof of the required cidb grading designation for the main contractor; JV and /or sub-contractor as may be required in the tender data at tender closing deadline or within 21 working days from the closing date of submission of tenders if this is agreed with the Employer		✓ 	
NEC Documentation	Completed NEC3 Engineering & Construction pricing schedule and contract data.	✓		
CIDB	Valid proof of the required cidb grading designation for the main contractor; JV and /or sub-contractor as may be required in the tender data at tender closing deadline or within 21 working days from the closing date of		~	

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Additional documents required (ECSA/ SACPCMP/CVs/ permits/licenses/ specific registration documents (if applicable to scope of work)	DOCUMENTS REQUIRED UNDER CONTRACTUAL REQUIREMENTS (WHERE CONTRACTUAL		
Safety	<b>REQUIREMENTS ARE STIPULATED)</b> Health & Safety (H&S): Occupational, Health and Safety files which demonstrates compliance with Eskom`s OHS specification, Baseline Risk Assessment and the evaluation checklist (240-77471651, TPDMAN-FM-99 & TDPMAN-SP-84) serving as a guide.	✓	
Quality	Quality file containing information that confirms compliance to QM58 and containing information required for evaluations as indicated in the evaluation checklist (240-12248652).	~	
Supplier Development Localization & Industrialization (SDL&I)	Skills development matrix: Tenderer to submit a completed matrix that will be issued with the tender document. Job creation: Tenderer to submit information on jobs that will be created during the implementation of the works. NIPP (National Industrial Participation Programme). The main contractor will be required to propose development in line with NIPP requirements. (If applicable) The main contractor will be required to propose development in line with NIPP requirements. (If applicable)	<ul> <li>✓</li> </ul>	
Environmental	<ul> <li>The following are the reference documents that shall be conformed with.</li> <li>Environmental File should contain information as required and stipulated in Environmental Requirements for Contractors and/or Suppliers (TPDMAN-ST-37).</li> <li>Environmental Tender Evaluation Form (TPDMAN-FM-120)</li> <li>Environmental Requirements Proforma (TPDMAN-FM-57)</li> <li>TPD Waste Management Plan (TPDMAN-PN-53)</li> </ul>	<ul> <li>✓</li> </ul>	

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om	for Proposal (RFP)	Effective Date	February 2023			
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	<ul> <li>Project Environmental Management Programme and Environmental Authorisations.</li> <li>The current Environmental Management Plan must be adhered to including the Environmental Authorization and applicable permits</li> </ul>			
Due Diligence	Audited Financial Statements of the <i>tenderer</i> for the previous 18 months, or to the extent that such statements are not available, for the last year. Tenderers must note that in the case of a joint venture or special purpose vehicle (SPV) especially formed for this tender, audited financial statements for each participant in the JV / SPV is required. Start-up enterprises formed within the last 12 months are not required to send in statements, but if successful with their tender will be required to send statements for the first year when once available.		~	
	DOCUMENTS REQUIRED UNDER FUNCTIONALITY/TECHINICAL CRITERIA			
Technical (required for functionality scoring)	Provide all completed A/B schedules, and all required information as per technical requirements.	✓		

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## ANNEXURE A

## ACKNOWLEDGEMENT FORM

We are in receipt of the Invitation to Tender/Proposal from Eskom Holdings SOC Ltd and the following addenda issued by Eskom:

We confirm that the documentation received by us is: (Indicate by ticking the box)

Correct as stated in the Invitation to Tender / RFP Content List, and that each document is complete.  $\Box$ 

Or: Incorrect or incomplete for the following reasons: □

#### Cataloguing Acknowledgement:

#### [Please select the relevant statement by ticking the appropriate box below]:

- 1. We agree to provide the cataloguing information as described in the *tender submission*. □
- 2. We have already supplied Eskom with the cataloguing information pertaining to this enquiry in a previous contract/order [*insert previous invitation to tender/RFQ number*] □\_\_\_\_\_
- 3. We do not intend to provide the cataloguing information for the required scope / specifications. for the reasons stated hereunder: □

4. I confirm that I am a Distributor/Importer/Agent and my Principal, being the Original Equipment Manufacturer (OEM) is or is not in the position to supply cataloguing information for items. See attached letter from OEM confirming his position. □

Invitation to Tender/Request for Proposal No: \_\_\_\_\_

Name of company/JV: \_\_\_\_

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Country of registration: \_\_\_\_

Name of contact person: \_\_\_\_\_

Contact details of contact person:

Tel (landline):	
Cell phone:	
e-mail address:	

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# ANNEXURE B

## TENDERER'S PARTICULARS

## The *tenderer* must furnish the following particulars where applicable:

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration number):						
Individual tenderer						
Unincorporated Joint venture (registration number						
for each member of the JV)						
Incorporated JV						
Other						

#### Please complete the following:

Name of lead partner/member in case of JV	
CIPC Registration Number or CIPC disclosure	
certificate (for each individual company / JV member)	
VAT registration number (for each individual company	
/ JV member)	
CIDB registration number (for each individual company/JV member if applicable), respective contractor grading designation for each individual company/JV member, and combined cidb contractor grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each member in the case of a	
JV)	
Physical address (also of each member of the JV)	

If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

Name of contractor	
CIPC Registration number or CIPC disclosure certificate	
VAT registration number	
CIDB Registration number (if applicable) and CIDB grade	
specified for the sub-contractor as may be stipulated in the	
Tender Data	

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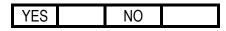
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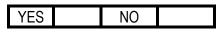
Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

- 1. If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom.\_\_\_\_\_
- 2. If you are currently registered as a vendor on the Treasury Central Supplier Database(CSD) please provide your supplier registration number with Treasury\_\_\_\_\_
- 3. Please note that it is mandatory for you to register on National Treasury's CSD, if you intend doing work with any State department or State owned entity/company.
- 4. You may register online at National Treasury website on <u>www.treasury.gov.za</u>
- 5. If you are registered on SARS Efiling system, please provide your pin number in order to verify your tax compliant status \_\_\_\_\_
- 6. If you are required to be tax compliant as per SBD 1, but are not registered on CSD (foreign suppliers) or have not provided your SARS Efiling pin, please confirm that you have attached/will send a copy of a current valid tax compliant certificate as a tender returnable (by contract award stage).



8. If sub-contracting is prescribed in the specific enquiry, you need to compete 8.1-8.7

8.1 Confirm if you intend sub-contracting



8.2 What percentage will you be sub-contracting? \_\_\_\_%

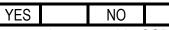
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- 8.3 To whom do you intend sub-contracting? \_
- 8.4 Is the said sub-contractor registered on CSD?



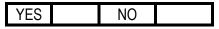
8.5 If yes to 8.4, please provide CSD number.\_

8.4 Please confirm B-BBEE level of said sub-contractor\_

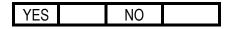
8.5 Which designated group does the sub-contractor belong to:-

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;
- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).

8.6 Please confirm that you have attached your signed intent to sub-contract document.



8.7 Have you attached proof of sub-contractor's belonging to designated group



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## 1. Single tenderers

I, the undersigned, \_\_\_\_\_\_(Full names) hereby confirm that I am duly authorised to sign all documents in connection with this tender and any contract resulting from it, on behalf of \_\_\_\_\_\_ (insert the full legal name of the tenderer).

Signature: \_\_\_\_\_

Designation: \_\_\_\_\_

Date: \_\_\_\_\_

## 2. Joint Ventures

We,	the	undersigned	, are	submitting	this	tender	in	Joint	Ven	ture	and	here	by a	authorise	Mr	/Ms
						(ful	I	name	s),	an	aut	thoris	sed	signato	ry	of
						, (i	nse	ert the	full	legal	nan	ne of	the	business	s er	ntity
serv	ing a	s the lead pa	rtner)	acting in th	e cap	pacity of	lea	ad part	tner,	to sig	n all	docu	ımer	nts in con	nec	tion
with	the t	ender and an	v cont	tract resultir	na fro	m it on	our	behalt	f.							

We attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners.

Legal Name of Joint Venture Member	Full Name and Capacity of Authorised Signatory	Signature

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# ANNEXURE C

# **INTEGRITY DECLARATION FORM**

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

## **DECLARATION OF INTEREST**

I/We understand that any natural/legal person, including employees of the State and/or those related to an Eskom employee/director (as per the definition of "related" set out hereunder), may tender to Eskom. However, in view of possible allegations of favouritism (the practice of showing favour to, or giving preference to some person/group, to the detriment of, or at the expense of another that is entitled to equal treatment or an equal opportunity), should the resulting tender, or part thereof, be awarded to such natural/legal person, as described herein, it is required that the *tenderer/s* declare such interest/relationship where:-

- 1. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors in the state or a state owned entity.
- 2. the tenderer/s employees/directors are also employees/contractors/consultants/ directors of Eskom
- 3. the *tenderer/s* employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors
- 4. the *legal person/s (including its employees/contractors/directors/members/ shareholders)* on whose behalf the tender documents are signed, is in some other way "related" to an Eskom employee/contractor/consultant/director involved in the tender evaluation/tender adjudication/tender negotiation. "Related" meaning that:-
  - 1. an individual is related to another individual of they are married, or live together in a relationship similar to marriage;
  - 2. or are separated by no more than two degrees of natural or adopted consanguinity or affinity;
  - 3. an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of "control" (as per Companies Act section 2(1)); and

#### 1.a juristic person is "related" to another juristic person if:-

- 1. either of them directly/indirectly controls the other, or the business of the other, as determined in accordance with the definition of "control" (as per Companies Act section 2(1));
- 2. either is a subsidiary of the other; or
- 3. a person directly/indirectly controls each of them, or the business of each of them, as determined in accordance with the definition of "control"
- 5. the tenderer/s and one or more of the tenderers in this tendering/RFP process have a controlling partner in common, or a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender/proposal of another tenderer, or influence the decisions of Eskom regarding this bidding process;

To give effect to the provisions above, please complete the table hereunder with all required information.

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Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are a State/State owned entity employee/contractor/ director.	Full Names & Capacity/Position of Eskom employee/ director/ consultant and details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the evaluation/ adjudication/ negotiation of tenders

1. If any employee/director/member/shareholder/owner of tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation(Y/N) to undertake remunerative work outside public sector employment and attach proof to this declaration.

Do the tenderer/s and other tenderer in this tendering/RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? (Y/N) If Yes, attach proof to this declaration.

# 2. DECLARATION OF FAIR TENDERING PRACTICES

This serves as a declaration that when goods/services are being procured, all reasonable steps have been taken to address and/or prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A [tender/proposal] will be disqualified if the tenderer/s, or any of its directors have:

- 1. abused the institution's procurement process (e.g. bid rigging/collusion)
- 2. committed fraud or any other improper conduct in relation to such system.

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ltem	Question	Yes	No
1.1	Is the <i>tenderer/s (or any of its directors/members/shareholders)</i> listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector		
	[Note: Companies/persons who are listed on the Database were informed in writing of this restriction by the Authority/Accounting Officer of the institution that imposed the restriction after the audi alteram partem rule was applied].		
	The Database of Restricted Suppliers can be accessed on the National Treasury's website ( <u>www.treasury.gov.za</u> ).		
1.2	Is the <i>tenderer/s</i> (or any of its directors / members / shareholders)? listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004)		
	The Register for Tender Defaulters can be accessed on the National Treasury's website ( <u>www.treasury.gov.za</u> ).		
1.3	Was the <i>tenderer/s</i> (or any of its directors/members/shareholders) convicted by a court of law (including a court outside South Africa) for fraud and/or corruption with respect to the procurement/tendering processes/procedures during the past five years?		
1.3.1	Provide details.		
1.4	Was the <i>tenderer/s(or any of its directors/members/shareholders)</i> prohibited from doing business with any International Financial Development/funding Agency or Lending Institution		
1.5	Is there any history/record of the tenderer/s (or any of its directors/members/shareholders) failing to meet their contractual obligation with any SOC?		

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# 3. DECLARATION OF SHAREHOLDING INFORMATION

I, the undersigned \_\_\_\_\_\_ [*Position*] \_\_\_\_\_\_ hereby declare that I am the duly authorised representative of \_\_\_\_\_\_ [*Name of Tenderer*].

I further declare that the following individuals and/or entities listed hereunder are Shareholders in [Name of Tenderer]:

Note that this information in the tables hereunder must be fully completed for each tenderer (including incorporated JVs). In event that the tenderer is an unincorporated JV, this must be completed for each JV member. Please add additional rows if required.

#### Individuals:

Full Name	Identity Number	Shareholding Percentage

#### **Other Entities\*:**

Full Legal / Trading Name	Registration Number/Trust Number	Shareholding Percentage	Full name and surname of the directors/beneficiaries/shareholders of the shareholding entity	Identification Numbers of the shareholders/directors/beneficiaries of the shareholding entity

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I, the undersigned,\_\_\_\_\_\_ (full names) hereby confirm that I am duly authorised to sign all documents in connection with this tender and any contract resulting from it on behalf of \_\_\_\_\_\_ (insert the full legal name of tenderer).

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Signature:	
Designation and capacity in which signing	
Date:	

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# Joint Ventures

I, the undersigned, \_\_\_\_\_\_(full names) hereby confirm that acting in the capacity of lead partner, I am duly authorised to sign all documents in connection with the tender and any contract resulting from it on behalf of \_\_\_\_\_\_ (insert the full legal name of the JV); and

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is correct, that it is understood that the JV's tender/proposal may be rejected, and that Eskom will act against the JV should any aspect of this declaration prove to be false; and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Signature:	
Designation and capacity in which signing	
Date:	

(A copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners is attached to the invitation to tender/Request for proposal).

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## ANNEXURE D

## CPA REQUIREMENTS FOR LOCAL GOODS AND SERVICES (SOUTH AFRICA)

# THE APPLICATION OF CONTRACT PRICE ADJUSTMENT (CPA) TO TENDER SUBMISSIONS

This Section will not be applicable to professional services contract

#### 1. APPLICATION OF CPA

Eskom will afford Tenderers an opportunity to propose additional/alternate offers to the abovementioned. Additional Offers, which are optional, will only be considered if a fully compliant Main Offer is submitted and acceptable

CPA conditions may apply if the contractual duration is to be longer than 12 months. If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.

#### 2. TENDER SUBMISSIONS

Tenderers shall comply with the following requirements:

#### a. Main offer:

- 1. A Main Offer that is fully compliant with the CPA requirements as specified in the Enquiry.
- 2. This condition is mandatory unless a fully fixed priced offer is submitted. If more than one offer is submitted, then the fully CPA compliant offer must be indicated as the Main Offer.

#### Failure to do so may result in the supplier's offer(s) being disqualified.

#### b. Additional/Alternative offer:

Additional offers, which are optional, will only be considered if a fully compliant main offer is submitted and acceptable:

- 1. A fixed priced offer in addition to the fully CPA compliant main offer; or
- 2. Any other offer with CPA specifications which deviate from the CPA requirements specified in the enquiry. However, it is compulsory that all such deviations are sufficiently substantiated.

Additional/Alternative Offers must be clearly indicated as such

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## 3. ESKOM'S PREFERRED INDEX LIST

Eskom's preferred index list is set out hereunder in Tables 1 and 2. The index list comprises indices that could be used in the Tenderers main offer.

## 4. FOREIGN PORTION OF THE TENDER/AGREEMENT PRICE

In instances where the preferred index list does not specify a foreign index which is required for the specific agreement, the following must apply:

- 1. The source of an index must be that of the national statistical institute of the relevant country or a generally acknowledged statistical (e.g. industry) body in or for that country, e.g. BEAMA and MEPS.
- 2. The index must be the equivalent, or if unavailable, the nearest equivalent index to that of the specific prescribed local index.

## 3. NUMBER OF FORMULAE & INDICES

The Tenderer is limited to a maximum of 10 (ten) indices in total, i.e.: a maximum of 5 local indices and maximum of 5 foreign indices, excluding the fixed portion per CPA formula, per offer/agreement.

## 4. CPA FIXED PORTION

A minimum of 15% of the total agreement value is to be fixed when a CPA formula applies; except in the case of professional services or consulting agreements.

## 5. BASE DATE

1.

- 1. In instances of indices or other references published monthly, the Base Date is to be: *The month before the month in which the Enquiry closes*
- 2. In instances where the reference figures, e.g. market prices, are published daily or at more intervals than once a month:
  - The average for the month before the month in which the Enquiry closes In this case, the following shall apply:
    - 1. Where the average is published:

The average published price in the currency Eskom will be exposed to. e.g. The currency in which Eskom will effect payment

2. Where a high, low and mean are published:

The mean

3. Where other prices than the Cash Settlement or Cash Sellers Price are published:

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The Cash Settlement or Cash Sellers Price

2. Where applicable, these principles, must also apply for the CPA "cut-off" date.

## 3. CPA FOR PROFESSIONAL SERVICES

The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.

The price adjustment factor will be effective from each contractual anniversary of the base date. This must be the average of the country specific CPI Headline index figures published for the last twelve month period (cycle) ending before the contract anniversary date.

No fixed portion is mandatory.

Signed	D	Date	
Name	P	osition	
Tenderer			

Labour	Commodities	Processed material	Transport	Others
Labour general (hourly paid) SEIFSA, C3, actual labour cost	Steel StatsSA, P0142.1 Table 2, basic iron and steel	Mechanical engineering material SEIFSA, G, mechanical	SEIFSA, L2, road freight costs	StasSA, PO141 <b>CPI</b> (Headline) all items OR SEIFSA, D-2 (CPI)
	<b>Copper</b> SEIFSA, F, copper metric ton	engineering material Electrical engineering material SEIFSA, G-1,		
Labour general SEIFSA, C3 (a), actual labour cost (field force)	Aluminium SEIFSA, R, aluminium Zinc	electrical engineering material Building and		StasSA, PO142.1), PPI 4. Final
where subsistence	SEIFSA, F, zinc	construction material		Manufacture d Goods

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allowance is paid	Lead SEIFSA ,F, lead	SEIFSA, G, building and construction material	6	Manufacture d Goods OR SEIFSA Table U
				Producer
				Price Index (PPI
				- final manufactured GOODS OR ntermediate
				Aanufactured Goods

#### Table 2: Preferred Foreign Index List

Labour	Commodities	Processed material	Transport	Others
National Statistical Institute, Country-specific general labour index	MEPS, Country-specific general steel index	National Statistical Institute, Country-specific mechanical engineering material	National Statistical Institute, Country- specific general transport cost	National Statistical Institute, Country-specific CPI (Headline) National
	LME, Copper	National Statistical Institute, Country-specific electrical engineering material	index	Statistical Institute, Country-specific PPI
	LME, zinc LME, lead	National Statistical Institute, Country-specific building and construction material		

Closing date of tender	<u> </u>	_
TENDERER'S SIGNATURE		

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#### ANNEXURE E

#### CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES

#### **CONTRACT PRICE ADJUSTMENT AND FOREX PAYMENTS – IMPORTATION**

Failure to propose contract price adjustment methods, either by completing this document or proposing alternative methods for any portion of the tender price, will lead to that portion of the tender price being considered fixed.

Where space in this document is insufficient, the tenderer shall submit the required information on separate schedules, duly referenced to this document.

Where foreign exchange is involved, and Eskom will cover the risk forward, the methods of payment listed in Part 1 are the only acceptable methods. It must be noted that Eskom considers Payment **Method 1** to be the default payment method.

#### PART 1: PAYMENT OF FOREIGN COMMITMENTS

Payment of Eskom's foreign commitment in foreign currency will be made either:

#### Payment Method 1A:

To a nominated bank account in a foreign country in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party);

### Please note that the contracting party must be the direct importer of the goods Applicable (Y / N)

Payment Method 1B;

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party).

Please note:

- 1. The contracting party must be the direct importer
- 2. For payment purposes, Eskom will require both the foreign (commercial ) invoice and the local tax invoice
- 3. The foreign currency values on both the commercial and local invoice must be the same. Eskom will not pay any profit in foreign currency.
- 4. Service related payments are excluded from this option;

#### Applicable(Y/N) or

#### **Payment Method 2:**

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well as the intended payment date, which will be as per the agreed payment terms. Any exchange rate adjustment after Eskom has notified the supplier of the date

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and the rate which the forward cover is cancelled, will be for the account of the supplier. Please note:

- 1. The contracting party has to be the direct importer of the goods.
- 2. This payment option is not applicable for the payment of services

#### Applicable (Y/N).....

An indemnity in writing confirming that the supplier will not buy forward cover is required where Payment Method 1 or 2 is contracted.

# [Payment Method 2 must be accepted by the Commercial Policy and Procedure Manager before the tender documentation is sent out, but at the latest before the tender closing date. If it is not approved before tender closing, Payment Method 1 will be the default.]

#### Fixed ZAR pricing

The tenderer may elect to be responsible for the hedging of the exposure of the imported content. However, Eskom reserves the right to have line of sight of the exchange rates to be quoted by the tenderer. This entails a simultaneous exercise of the verification of the exchange rates to be used.

#### Applicable (Y/N).....

Please note: Eskom will require substantiating proof of importation at the time of invoicing, if payment methods 1A,1B and 2 are selected.

Where goods were previously imported into stock by the supplier, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases Eskom will not undertake any foreign exchange commitment or arrange forward cover.

#### PART 2: EXCHANGE RATES

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za)

Please note that the tenderer is required to submit proof of the SARB rate/s used.

#### PART 3: ADJUSTMENT OF IMPORTATION COSTS, ETC

The values in Rand included in the tender/contract price for the following costs shall be based on rates ruling for the month prior to the closing date of the tender and any variation in these rates applied to the value included in the tender price will be for Eskom's account.

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	RATES/TARIFFS
Sea/Air Freight	
Bunker Adjustment Factor	
Currency Adjustment Factor	
Marine Risk Insurance (MRI) (Eskom will provide cover)	
Rate for Extension of MRI after Arrival of Goods at Site (if required)	
Wharfage	
Landing Charges	
Customs Duties	
RSA Port on which Import Charges are Based	

#### PART 4: ADJUSTMENT OF OVERSEAS MANUFACTURE, EXPATRIATE LABOUR AND OTHER COSTS (To be read in conjunction with Eskom CPA Index)

Eskom requires a fixed portion (free of price adjustment) appropriate to the nature of the contract.

The methods/formulae proposed in this part shall clearly identify the base month, the period over which adjustment will apply, the elements of labour and materials and source of the indices/rates/prices to be used.

The source of indices/prices/rates nominated in this part shall be from a recognised publishing authority. It must be clearly and completely defined. Supplier in-house indices are not acceptable.

The value of overseas manufacture, labour and material costs (ex-works), inland transportation, expatriate labour, etc. included in the tender/contract price shall be subject to adjustment in accordance with the methods stated hereunder.

The base indices/prices/rates shall be those ruling for the month prior to the month of the closing of the enquiry.

#### 1. MANUFACTURING CPA METHOD (LABOUR AND MATERIAL)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

#### 2. EXPATRIATE LABOUR METHOD

Please submit your proposals for this section on a separate sheet of paper as an annexure.

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3. OTHER VALUES METHOD (e.g. Engineering fees, design fees, barging, inland transportation, etc.)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

#### PART 5: ADJUSTMENT OF LOCAL MANUFACTURE/SUPPLY MATERIAL, TRANSPORT AND ERECTION COSTS

The contract price adjustment method for local manufacture or partly local manufacture from imported stock, equipment or plant cost, transport cost within the RSA and local erection/installation cost shall be in accordance with the attached Eskom CPA Principles

#### PART 6: GUIDELINES FOR CONTRACT PRICE ADJUSTMENT CLAIMS --- PART 2, 3 AND 4

- 1. When the percentage increase or decrease between two indices/prices/tariffs is calculated, the earlier figure shall be taken as the base.
- 2. Where portions of the works are delivered at different times, contract price adjustments shall be made in respect of appropriate portions of the contract price.
- 3. Where the terms of payment of the contract allow progress payments, other than Eskom's standard payment terms, the agreed contract price adjustment method shall be applied to the value of such payment and to the date and level of completion to which payment is linked.
- 4. Where any figure given in a table is therein stated to be a provisional figure or is subsequently amended, the figure as ultimately confirmed or amended in the publication concerned shall apply.
- 5. Where the appropriate claim indices/prices, as defined in terms of the agreed formulae, are not available or are provisional, interim claims based on the last published confirmed or revised indices/prices as at the date of delivery/installation may be submitted. When the confirmed or revised index/price becomes available the final claim may be submitted, provided that such claim is received within 180 days of the date of delivery/installation.
- 6. Where requested by Eskom, the contractor shall submit publications showing base indices/prices/rates as they become available as well as updated values at three monthly intervals during the course of the contract.
- 7. Where it is considered necessary Eskom reserves the right to call for any documentary evidence to substantiate claims.

Closing date of tender	/	/	
TENDERER'S SIGNATURE			

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#### ANNEXURE F1

#### SBD 6.2 DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed by the Dtic, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

#### 1. General Conditions

- 1.1. Dtic makes provision for the promotion of local production and content.
- 1.2. Dtic prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.4. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

LC = [1 - x / y] \* 100

Where

x is the imported content in Rand

/ is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial development/ip.jsp at no cost.

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- 1.5. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted at the stipulated deadlines.
- 2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:

Description of services, works or goods	Stipulated minimum threshold
	%
	%
	%

3. Does any portion of the goods or services offered have any imported content?

(Tick applicable box)

_		-
YES	NO	

3..1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by SARB for the specific currency at 12:00 on the date of advertisement of the bid.

The relevant rates of exchange information is accessible on www.reservebank.co.za

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

**NB**: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dtic must be informed accordingly in order for the DTIC to verify and in consultation with the AO/AA provide directives in this regard.

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#### LOCAL CONTENT DECLARATION (REFER TO ANNEX B OF SATS 1286:2011)

LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL) IN RESPECT OF BID NO. **ISSUED BY:** (Procurement Authority / Name of Institution): ..... NB 1 The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder. 2 Guidance on the Calculation of Local Content is accessible on http://www.thdti.gov.za/industrial development/ip.jsp. Local Content Declaration Templates (Annex C, D and E) is attached to this enquiry 3 and must be submitted at the stipulated deadline. 4 Bidders should first complete Declaration D. After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C. Declaration C should be submitted at the stipulated deadline of the bid in order to substantiate the declaration made in paragraph (c) below. Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract. I, the undersigned, ..... (full names), do hereby declare, in my capacity as ..... of .....(name of bidder entity), the following: The facts contained herein are within my own personal knowledge. (a) (b) I have satisfied myself that: the goods/services/works to be delivered in terms of the above-specified bid (i) comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and The local content percentage (%) indicated below has been calculated using the (c) formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E which has been consolidated in Declaration C:

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Bid price, excluding VAT (y)	Pricing must not be mentioned anywhere except in Envelope No.2.
Imported content (x), as calculated in terms of SATS 1286:2011	Pricing must not be mentioned anywhere except in Envelope No.2.
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above. The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 9.1 of the Preferential Procurement Regulations, 2022 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

SIGNATURE:	DATE:
WITNESS No. 1	DATE:
WITNESS No. 2	DATE:

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Annexure F2-\_Local content Declaration-Summary Schedule (annex C)

Annexure F3 - Imports Declaration-Supporting schedule to Annex C(annex D)



Annexure F4 - Local Content Declaration-Supporting Schedule to Annex C (annex E)



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#### ANNEXURE G

SBD 1

#### PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)										
									10:H00 AM	SAST
BID NUMBER:	MWP2407TX		NG DATE:	04 June 2			OSING TIM		(GMT+2)	
	The construction of the Ferrum-Upington 400kV Line from Ferrum Substation to Upington Substation.									
DESCRIPTION	DESCRIPTION									
THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).										
	DOCUMENTS MAY BE D	DEPOSITED	IN THE BID	)			-			
BOX SITUATED	AT (STREET ADDRESS)									
SUPPLIER INFO										
NAME OF BIDDE	<u>=R</u>	<u> </u>								-
POSTAL ADDRE	SS	<u> </u>								
STREET ADDRE	ESS					r	- 1			
TELEPHONE NU	JMBER	CODE			NUMBER					
CELLPHONE NU	JMBER									
FACSIMILE NUM	/IBER	CODE				NUMBER				
E-MAIL ADDRES	SS									
VAT REGISTRA	TION NUMBER									
		TCS PIN:			OR	CSD No:				
	S LEVEL VERIFICATION				B-BBEE STATUS		🗌 Ye	S		
CERTIFICATE					LEVEL SWORN					
		No No			AFFID	AVII	🗌 🗌 No	)		
IF YES, WHO WAS THE CERTIFICATE ISSUED BY?										
					ATION					
AN ACCOUNTIN										
CONTEMPLATED IN THE CLOSE A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFR ACCREDITATION AGENCY ACCREDITED BY THE SOUTH AFR					RICAN					
CORPORATION ACT (CCA) AND NAME ACCREDITATION SYSTEM (SANAS)										
			NAME:		TUN					
[A B-BBEE ST	ATUS LEVEL VERIFICA			WORN AF	FIDAV	IT(FOR EM	Es& QSEs	s) MUST	BE SUBMIT	TED IN
ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]										

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ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	IF YES ENCLOSE PRO	]No OF1	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES ANSWER PART B:3 BELOW ]
		51]		BELOW
SIGNATURE OF BIDDER			DATE	
CAPACITY UNDER WHICH THIS BID IS				
SIGNED (Attach proof of authority to sign this bid; e.g. resolution of				
directors, etc.)				
				Pricing must not be
TOTAL NUMBER OF ITEMS OFFERED			TOTAL BID PRICE (ALL INCLUSIVE)	mentioned anywhere except in Envelope No.2.
BIDDING PROCEDURE ENQUIRIES MAY E		TECHN	ICAL INFORMATION MAY	
DEPARTMENT/ PUBLIC ENTITY			CT PERSON	
CONTACT PERSON		TELEPH	IONE NUMBER	
TELEPHONE NUMBER		FACSIN	IILE NUMBER	
FACSIMILE NUMBER		E-MAIL	ADDRESS	
E-MAIL ADDRESS				

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#### PART B TERMS AND CONDITIONS FOR BIDDING

		BMISSION:					
1.	BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.						
2.	ALL BI	DS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED)	OR ONLINE				
3.	(BUSIN	RS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDA ESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLI MATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFID ITED TO BIDDING INSTITUTION.	ANCE STATUS; AND BANKING				
4.	DIREC	E A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMEL FORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT B IENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMI	BE SUBMITTED WITH THE BID				
5.	THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.						
		OMPLIANCE REQUIREMENTS					
1.	BIDDE	RS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.					
2.	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.						
3.	APPLIC PROVIS	ATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FI SION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WE	LING. IN ORDER TO USE THIS EBSITE WWW.SARS.GOV.ZA.				
4.	BIDDE	RS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.					
5.		WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PAI OF TCS / PIN / CSD NUMBER.	RTY MUST SUBMIT A SEPARATE				
6.		E NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DA 3E PROVIDED.	TABASE (CSD), A CSD NUMBER				
	QUEST	IONNAIRE TO BIDDING FOREIGN SUPPLIERS					
	1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	YES NO				
	2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA?	🗌 YES 🗌 NO				
	3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	YES NO				
	4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?	🗌 YES 🗌 NO				
IF T COI	IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.						
	NB	: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVA	ם ו				

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#### **ANNEXURE H**

#### SBD 6.1

#### PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

#### NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

#### 1. GENERAL CONDITIONS

- 1. The following preference point systems are applicable to invitations to tender:
- 1. the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- 2. the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

#### 1. To be completed by the organ of state

(delete whichever is not applicable for this tender).

- 1. The applicable preference point system for this tender is the 90/10 preference point system.
- 2. The applicable preference point system for this tender is the 80/20 preference point system.
- 3. Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
  - 1. Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - 1. Price; and
  - 2. Specific Goals.

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#### 1. To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	90
SPECIFIC GOALS	10
Total points for Price and SPECIFIC GOALS	100

- 2. Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 3. The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

#### 3. DEFINITIONS

- 1. **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- 2. **"price"** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- 3. **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- 4. **"tender for income-generating contracts"** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- 5. **"the Act"** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

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#### 6. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 or  $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$   
Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

#### 2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10  

$$Ps = 80\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$
 or  $Ps = 90\left(1 + \frac{Pt - Pmax}{Pmax}\right)$ 

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

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#### 7. POINTS AWARDED FOR SPECIFIC GOALS

- 1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- 1. an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
- 2. any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	10			
2	9			
3	6			

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4	5		
5	4		
6	3		
7	2		
8	1		
Non-compliant contributor	0		

#### DECLARATION WITH REGARD TO COMPANY/FIRM

- 1. Name of company/firm.....
- 2. Company registration number: .....
- 3. TYPE OF COMPANY/ FIRM
  - Dertnership/Joint Venture / Consortium
  - One-person business/sole propriety
  - Close corporation
  - Public Company
  - Personal Liability Company
  - □ (Pty) Limited
  - □ Non-Profit Company
  - State Owned Company

[TICK APPLICABLE BOX]

- 4. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - 1. The information furnished is true and correct;
  - 2. The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - 3. In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
  - 4. If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

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- 1. disqualify the person from the tendering process;
- 2. recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- 3. cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- 4. recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- 5. forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	
DATE:	
ADDRESS:	

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YES/NO

#### Annexure I

#### SBD 4

#### **BIDDER'S DISCLOSURE**

#### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise,

employed by the state?

# 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State Institution

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

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2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO** 

2.2.1 If so, furnish particulars:

.....

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO** 

1. If so, furnish particulars:

.....

.....

#### 3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

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during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

1. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date	
Position	Name of bidder	

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#### List of pre-vetted Guarantors

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#### LIST OF PRE-VETTED GUARANTORS AS AT 31 December 2023

#### Please take careful note of the following when using this list:

1. This list contains the names of entities from whom Eskom will accept guarantees without a specific further vetting process by Eskom Treasury, as they have been pre-vetted.

2. It does not mean that Eskom will not accept guarantees issued by other entities. For an entity to be considered for approval, it must meet a minimum credit rating from rating agencies. (National scale rating: **za.A-** or **A3.za**. Foreign currency rating: **BBB-** or **Baa3**)

3. It does mean, however, that since Eskom cannot accept any guarantees without the approval of its Treasury, such other entities will be subject to a vetting process by Treasury, which can take up to 12 (twelve) weeks.

4. Vetting means that at the end of the evaluation, it may appear that the entity is not acceptable for any number of reasons and that Treasury does not accept the guarantee.

5. This will mean that the bid can be marked non-responsive on this issue, i.e. the lack of an acceptable guarantee, and may not be evaluated further.

6. By providing a guarantee from an entity that will be subject to Treasury vetting, the bidder accepts this risk.

#### Local

Absa Bank Limited **Development Bank of South Africa** FirstRand Bank Limited Industrial Development Corporation of SA **Investec Bank Limited** Land and Agricultural Development Bank of South Africa **Nedbank Limited** Standard Bank of South Africa Ltd Foreign **Barclays Bank PLC BNP** Paribas Citibank N.A. Commerzbank AG Credit Agricole Corporate and Investment Bank Deutsche Bank AG **HSBC Bank PLC** JPMorgan Chase Bank **Rabobank Nederland** Royal Bank of Scotland N.V. Societe Generale This document is solely for internal use. It is not to be shared to 3rd parties without Eskom's written consent. Any internal distribution of the document must ensure to include this information.

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Standard Chartered Bank Toronto-Dominion Bank

UBS AG

2

#### Other

American International Group Inc. Asian Infrastructure Investment Bank (AIIB) Bank of China Ltd Bank of Taiwan Bank of Tokyo-Mitsubishi UFJ Ltd **China Construction Bank** Danske Bank A/S **ING Bank NV** Macquarie Bank Ltd Mizuho Bank Ltd Mizuho Corporate Bank Ltd SACE SpA Siemens Financial Services GmbH Sumitomo Mitsui Banking Corp. Unicredit Bank Austria AG Unicredit Corporate Banking SpA **Zurich Financial Services Group** Zurich Insurance PLC This document is solely for internal use. It is not to be shared to 3rd parties without Eskom's written consent. Any internal distribution of the document must ensure to include this information.

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## LIST OF PRE-VETTED GUARANTORS AS AT 31 OCTOBER 2023, SUBJECT TO CREDIT LIMIT AVAILABILITY CONFIRMATION

1. Further to the instructions for the use of this list, set out here above, guarantees from the following entities may be accepted without a specific further vetting process by Eskom Treasury, but the acceptance of the guarantee is subject to confirmation of the availability of credit limit for such an entity. The list is revised monthly to accommodate any new guarantees accepted the previous month.

2. If the credit limit of the entity can accommodate more guarantees, the guarantee can be accepted if acceptable in all other respects.

3. If the credit limit of the entity cannot accommodate more guarantees, even if the guarantee is acceptable in all other respects, the guarantee will not be acceptable and again this will mean that the bid can be marked non-responsive on this issue, i.e. the lack of an acceptable guarantee, and may not be evaluated further.

4. By providing a guarantee from an entity on the list that follows, the bidder accepts this risk.

Bryte Insurance Co. Available limit R368m Centriq Insurance Co. Available limit R135m Credit Guarantee Available limit R33m Guardrisk Insurance Co. Available limit R179m Hollard Insurance Co. Available limit R751m Lombard Insurance Co. No available limit Renasa Insurance Co. Ltd No available limit Santam Ltd Available limit R4.4bn

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