

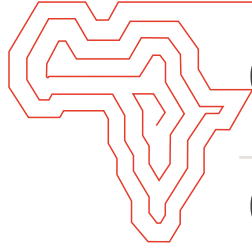


NUMBER:TNPA/2023/02/0017/22363/RFP

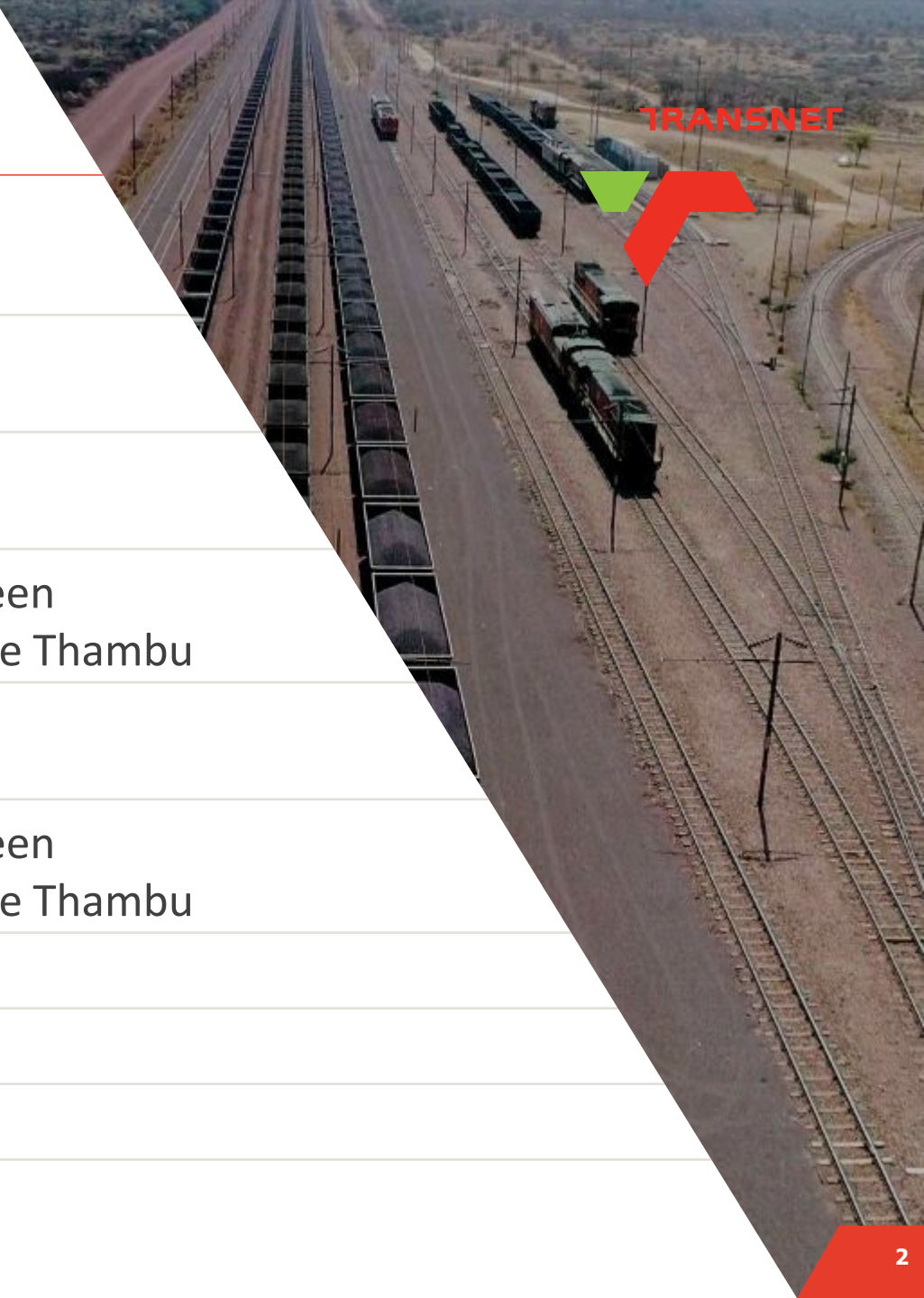
FOR THE DESIGN, SUPPLY, COMMISSIONING, TESTING AND DELIVERY
OF THE THREE
(3) MARINE PILOT HELICOPTERS FOR THE PORTS OF DURBAN,
RICHARDS BAY AND CAPE TOWN OVER A STAGGERED PERIOD OF
EIGHTEEN (18) MONTHS

COMPULSORY BRIEFING SESSION – 16 NOVEMBER 2023

AGENDA



01	Welcome and introduction	Bongi Machi
02	Safety brief	Bongi Machi
03	Session rules of engagement	Bongi Machi
04	Project background and overview	Agrippa Mpofu /Luveen Raghunandan/Jerome Thambu
05	Procurement process	Bongi Machi
06	Scope of Work and Technical Evaluation criteria	Agrippa Mpofu /Luveen Raghunandan/Jerome Thambu
07	Pricing Schedule	Nkosinathi Mtolo
08	Questions	Bongi Machi
09	Closing	Bongi Machi





SESSION RULES OF ENGAGEMENT (1/2)

- This briefing session is compulsory, bidders failing to attend the compulsory clarification meeting will be disqualified.
- Bidders are requested to remain for the entire duration of the briefing session as important information pertaining to the RFP will be presented.
- This session is being voice recorded.
- **Bidders to ensure that section 10 certificate of attendance of compulsory RFP briefing is signed by the Employer's Representative and is attached to the submission by closing date. Bidders to forward the certificate to Bongi.Machi@transnet.net for signing.**

SESSION RULES OF ENGAGEMENT (2/2)



- All Clarification questions will be recorded, and the answers will be consolidated and will be uploaded onto the Transnet e-tender portal and National Treasury etender portal.
- Any additional clarification questions hereafter will be accepted by TNPA before 12h00 on 24 November 2023.
- After the closing date of the RFP, a Respondent may only communicate with Bongi.Machi@transnet.net on any matter relating to this RFP.
- A copy of this presentation will be uploaded onto the Transnet e-tender portal and National Treasury etender portal.

Project background and overview



Procurement Process



TENDER SUBMISSION (1/3)



The tender closes at the Transnet e-Tender Submission Portal: www.transnet.net on Thursday 30 November 2023 at 14:00 (CAT).

TENDER SUBMISSION Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- The Transnet e-Tender Submission Portal can be accessed as follows:
- Log on to the Transnet eTenders management platform website (<https://transnetetenders.azurewebsites.net>);
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER – for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" - to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.



TENDER SUBMISSION (2/3)

- Tenderers are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Tenderer can upload **30mb** per upload and multiple uploads are permitted.
- The tender offers to this tender will be opened as soon as possible after the closing date and time. Transnet shall not, at the opening of tenders, disclose to any other company any confidential details pertaining to the Tender Offers / information received, i.e. pricing, delivery, etc.

TENDER SUBMISSION (3/3)



- Submissions must not contain documents relating to any Tender other than that shown on the submission

Late bids or bids that are sent to an incorrect address will not be accepted.

SUBMISSION OF DOCUMENTS



- Bidders must submit all mandatory returnable document and supporting documents.
- Bidders must submit a fully completed pricing schedule and form of offer.
- Bidders must submit Section 10: Certificate of Attendance of Compulsory RFP Briefing signed by Employer's Representative.
- Bidders must submit a tendered price which is fixed and firm for the duration of **120 business days** from closing date.



CONTENTS OF THE RFP (1/3)

The tender documents issued by the employer comprise of:

SECTION 1: SBD1 FORM

SECTION 2 : NOTICE TO BIDDERS

SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

SECTION 4: PRICING AND DELIVERY SCHEDULE

SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS

**SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT
& APPLICABLE DOCUMENTS**

SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM

CONTENTS OF THE RFP (2/3)



SECTION 8: RFP CLARIFICATION REQUEST FORM

SECTION 9 : SPECIFIC GOALS POINTS CLAIM FORM

SECTION 10: CERTIFICATE OF ATTENDANCE OF COMPULSORY RFP BRIEFING

SECTION 11: SBD 5 – NIPP

SECTION 12: PROTECTION OF PERSONAL INFORMATION



RFP ANNEXURES

ANNEXURE A: SPECIFICATION

ANNEXURE B: TECHNICAL EVALUATION CRITERIA

ANNEXURE B1: PORTS OF DURBAN & RICHARDS BAY SPECIFICATION LIST

ANNEXURE B2: PORT OF CAPE TOWN SPECIFICATION LIST

ANNEXURE C: NEC CONTRACT

ANNEXURE D: PRICING SCHEDULE

ANNEXURE E: TRANSNET'S GENERAL BID CONDITIONS

ANNEXURE F: TRANSNET'S SUPPLIER INTEGRITY PACT

ANNEXURE G: NON-DISCLOSURE AGREEMENT



Step 1 - Administrative responsiveness

- Whether the bid has been lodged on time.
- Whether all Returnable Documents were completed and returned by the closing date and time.
- Verify the validity of all Returnable Documents.



Step 2 - Substantive responsiveness

- Whether the Bid contains a Financial offer.
- Whether bidder meet Technical Pre-qualification Criteria/minimum requirements and submitted EASA (European Union Aviation Safety Agency)/FAA (Federal Aviation Administration) Type Certification Data Sheet (TCDS) to operate under Category A, Performance Class 1 or higher.
- Whether bidder attended the Compulsory Tender briefing and submitted section 10: certificate of attendance of compulsory RFP briefing that is signed by the Employer's Representative.



Step 3 - Functionality:

The minimum qualifying score for functionality is **66.67 points** and is discussed in detail in the Technical Presentation.

Only those tenderers who obtain the minimum qualifying score for functionality will be evaluated further in step 4 in terms of price and the applicable specific goals.



Step 4 - Financial offer and Specific goals

Preference Points system is as follows:

- ✓ Price(90); and
- ✓ Specific goals (10)
 - B-BBEE Status Level of Contributor 1 or 2 **(10)**
 - Non-Compliant and/or B-BBEE Level 3-8 contributors **(0)**
 - ***** a score of zero will be allocated should a bidder fail to provide evidence in the form of a B-BBEE certificate**

Specific Goals	Acceptable Evidence
B-BBEE Status contributor	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline



Step 5 – Post Tender negotiation

- Bidders are to note that Transnet may not award a contract if the price offered is not market related.
- In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
 - First negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
 - Negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.



Step 6 – Objective criteria

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- To award of the contract between more than one Supplier/Service provider, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations price of the helicopters. TNPA will negotiate any price disparities of the next ranked bidder(s) to ensure price reasonability;



Step 7 – Award of Business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

CLOSING DATE AND TIME



Closing date: **30 November 2023**

Closing time: **14H00**

Location:

Transnet e-tender management portal : www.Transnet.net

TRANSNET



Thank you

